

- e) **Standard Purchasing Resolution 2: Sole Bidder Meeting Specifications – Audio, Visual, and Lighting Upgrades at the Troy Community Center Banquet Rooms**

Resolution #2014-11-152-J-4e

RESOLVED, That Troy City Council hereby **AWARDS** a contract to furnish all equipment, material, and labor to upgrade audio, visual, and lighting in Banquet Rooms 304 and 305 at the City of Troy Community Center to the sole bidder meeting specifications, *Advanced Lighting and Sound of Troy, MI* for an estimated total cost of \$56,188.44, as contained in the bid tabulation opened October 30, 2014; a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

BE IT FURTHER RESOLVED, That the contract is **CONTINGENT** upon contractor's submission of properly executed bid and contract documents, including insurance certificates, and all other specified requirements.

PURCHASE ORDER

No. 2015-00000864
 DATE: 11/14/2014
 PAGE: 1 of 1
 FOB DESTINATION

Ship To
 CITY OF TROY
 Parks and Recreation
 3179 LIVERNOIS
 TROY, MI 48083

Bill To
 CITY OF TROY
 Parks and Recreation
 3179 LIVERNOIS
 TROY, MI 48083

COUNCIL RESOLUTION
 2014-11-152-J-4e

VENDOR NO. 117773

Vendor
 ADVANCED LIGHTING SOUND
 1026 MAPLELAWN DR
 TROY, MI 48084

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
1	Each	Audio, Visual, and Lighting Upgrades to Banquet Rooms at CC Furnish all equipment, material and labor to install New Video, Audio and Lighting Concepts for Banquet Rooms 304/305 at the Troy Community Center in accordance with bid specifications and under the direct supervision of Mr. Brian Goul . Contact Mr. Goul at 248 524 3529 to coordinate start of project.	56,188.4400	\$56,188.44

Entered By: MaryBeth Murz

\$56,188.44

Special Instructions:

Complete the Audio, Visual and Lighting upgrade in Banquet Rooms 304/305 at the Troy Community Center in accordance with ITB-COT 14-35 Bid Specifications. **CERTIFICATE of INSURANCE and ALL REQUIRED BONDS MUST BE ON FILE.** CITY COUNCIL APPROVAL DATE: 11/10/2014. Certificate of Insurance shall be on file at all times for duration of project.

TERMS & CONDITIONS

1. Purchases of Municipalities are exempt from State Sales and Federal Excise Taxes.
2. Prior to acceptance, vendor agrees to provide City with information under the Right-to-Know Law, P.A. 1986, No. 80, and fully comply with all terms and conditions of the Michigan Occupational Safety and Health Act, MCL 408.1001, et seq. including vendor shall provide City with an "MSDS". Vendor also agrees to be responsible for all required labeling.
3. In cases of emergency/disaster, the City can purchase up to six(6) times the order amount for a period of six(6) months at the price contained in the contract.
4. Purchase Orders are signed electronically based upon computer generated "on-line" authorized approvals. Authentic signatures are on file in the City of Troy Purchasing Department.

NOTICE: The City could put the vendor on notice that vendors will be held financially responsible for any claims or awards made against the City as a result of the vendor's action. If the City has to defend the initial lawsuit, the City will bring in the vendor as a co-defendant or sue the vendor, either as the result of settling a claim or the conclusion of the lawsuit.

HEREBY CERTIFY THAT THIS ORDER IS PROPERLY AUTHORIZED AND APPROVED.

MaryBeth Murz

Manufacturers	Warranty Period
JBL Speakers	5 years
Crown Amp	3 years
Biamp Processing	5 years
Crest Electronics	
Elation Lighting	2 years
Jands Vista	
DFD Lighting Preset	5 years

Here is a quick summary of the warranty of the equipment to installed. The ones that are not listed will come from the actual packed item as they do not have any listed on-line.

All warranty info will be put in a folder/binder with the manuals on completion

Vendor		Advanced Lighting & Sound
		Troy, MI
PROPOSAL: Furnish all equipment, material and labor to install new video, audio and lighting concepts for Banquet Rooms 304 and 305 at the City of Troy Community Center.		
		Complete for Sum Of
		\$10,816.00
AUDIO: Furnish all labor, materials and equipment to install audio upgrades in accordance with specifications		
		\$16,581.60
VISUAL: Furnish all labor, materials, and equipment to install visual upgrades in accordance with specifications		
		\$28,790.84
LIGHTING: Furnish all labor, materials, and equipment to lighting upgrades in accordance with specifications		
GRAND TOTAL		\$56,188.44
DESCRIPTIVE LITERATURE	Y/N	Y
WARRANTY		Manufacturer's Warranty
CONTACT INFORMATION	Hrs of Operation	9:00 am - 6:00 pm
	24 Hr. Phone #	248.765.8901
	Contact Name	Bob Minchella
REFERENCES		Y
SITE INSPECTION	Y/N	Y
COMPLETION DATE		Can meet
PAYMENT TERMS		Net 10 Upon Completion
INSURANCE REQUIREMENTS	Meet Cannot Meet	X
EXECEPTIONS		None
ACKNOWLEDGEMENT SIGNED	Y/N	Y
FORMS (5)	Y/N	Y

Opening Date -- 10/30/2014
 Date Reviewed -- 10/31/2014

CITY OF TROY
 BID TABULATION
 BANQUET ROOM UPGRADES - COMMUNITY CENTER

Vendor	Advanced Lighting & Sound
	Troy, MI
Check Amount	\$5,000.00
Check No.	#1033913

PROPOSAL: Furnish all equipment, material and labor to install new video, audio and lighting concepts for Banquet Rooms 304 and 305 at the City of Troy Community Center.

		Complete for Sum Of	Complete for Sum Of
AUDIO: Furnish all labor, materials and equipment to install audio upgrades in accordance with specifications		\$10,816.00	
VISUAL: Furnish all labor, materials, and equipment to install visual upgrades in accordance with specifications		\$16,581.60	
LIGHTING: Furnish all labor, materials, and equipment to lighting upgrades in accordance with specifications		\$28,790.84	
GRAND TOTAL		\$56,188.44	
DESCRIPTIVE LITERATURE	Y/N	Y	
WARRANTY		Manufacturer's Warranty	
CONTACT INFORMATION	Hrs of Operation	9:00 am - 6:00 pm	
	24 Hr. Phone #	248.765.8901	
	Contact Name	Bob Minchella	
REFERENCES		Y	
SITE INSPECTION	Y/N	Y	
COMPLETION DATE		Can meet	
PAYMENT TERMS		Net 10 Upon Completion	
INSURANCE REQUIREMENTS	Meet Cannot Meet	X	
EXCEPTIONS		None	
ACKNOWLEDGEMENT SIGNED	Y/N	Y	
FORMS (5)	Y/N	Y	

Bold Type Indicates Sole Bidder meeting Specifications.

ATTEST:

Susan Riesterer
Enna Bachelor
Scott Mercer

 MaryBeth Murz,
 Purchasing Manager



CITY OF TROY
BID PROPOSAL

ITB-COT 14-35
PAGE 1 OF 7

The undersigned proposes to **FURNISH ALL EQUIPMENT, MATERIAL AND LABOR TO INSTALL NEW VIDEO, AUDIO AND LIGHTING CONCEPTS FOR BANQUET ROOMS 304 AND 305 AT THE CITY OF TROY COMMUNITY CENTER** in accordance with the attached specifications, which are to be considered an integral part of this proposal, at the following prices:

COMPANY NAME: ADVANCED LIGHTING & SOUND

The document contains the following sections:

Instructions to bidders (3 pages)	Contractor's Affidavit (1 page)
Bid Proposal (7 pages)	Contractor's Declaration (1 page)
Schedule of Values (1 page)	Final Waiver of Lein (1 page)
Bidder Questionnaire (1 page)	General Specifications (2 pages)
Legal Status of Bidder (1 page)	Public Act 57 (2 pages)
Non-Collusion Affidavit (1 page)	Consent of Surety (1 page)
Debarment Certification (1 page)	Sample Insurance Certificate (1 page)
Iran-Linked Business Certification (1 page)	Statement of No Bid (1 page)
Contract Form (1 page)	

PROPOSAL: Banquet Rooms 304 & 305 audio, visual, and lighting upgrades at the Troy Community Center

AUDIO: Furnish all labor, materials, and equipment to install the **AUDIO UPGRADES** in accordance with the attached specifications

COMPLETE FOR THE SUM OF: \$ 10,816.00

VISUAL: Furnish all labor, materials, and equipment to install the **VISUAL UPGRADES** in accordance with the attached specifications

COMPLETE FOR THE SUM OF: \$ 16,581.60

LIGHTING: Furnish all labor, materials, and equipment to install the **LIGHTING UPGRADES** in accordance with the attached specifications

COMPLETE FOR THE SUM OF: \$ 28,790.84

GRAND TOTAL FOR ALL UPGRADES: \$ 56,188.44

SCHEDULE OF VALUES: The City of Troy may be required to add or delete work due to unforeseen circumstances. Therefore, a unit price schedule shall be attached to your bid document at the time of submission which indicates unit prices for all items to be used during the course of the project.

A SCHEDULE OF VALUES FORM IS ATTACHED AND MUST BE COMPLETED AND RETURNED WITH THE BID AT THE TIME OF SUBMISSION.

NOTE: All items of work noted in the specifications that are not specifically noted in the proposal shall be considered as included in the contract and shall be constructed at no extra cost to the City of Troy.

ADDITIONAL INFORMATION: For additional information or questions concerning this project please contact: **Brian Goul, Assistant Recreation Director at (248) 524-3484.**

CONTACT INFORMATION: Hours of Operation: 9-6
24 Hr Phone Number: 248-765-8901 Contact Person BOB MINCHELLA

SITE INSPECTION:

All bidders should examine the site to determine the amount of work to be done in accordance with the specifications. If a bidder does not make a site inspection, that bidder, accepts full responsibility and risk for any errors or omissions in his/her bid proposal. Contact **Brian Goul at (248) 524-3484** to schedule an appointment between the hours of 8:00 am - 4:00 pm, Monday through Friday.

- Our company visited the site on 7/21/2014 BOB
 Our company did not visit the site.

REFERENCES:

Please submit a list of FIVE CUSTOMERS who have had similar work performed by your company in the last five (5) years in the State of Michigan. Include the name of the company, the address, phone number, contact person, and email:

COMPANY: WOODSIDE BIBLE COMMUNITY ROOM - ROOM COMBINING
ADDRESS: 6600 ROCHESTER TROY 48065
PHONE: 248-874-8535 **CONTACT:** BRAD ERVIN
EMAIL: BRAD.ERVIN@WOODSIDEBIBLE.ORG

COMPANY: KENSINGTON
ADDRESS: 1825 E. SQUALAKE TROY 48065
PHONE: _____ **CONTACT:** DENNIS ANDERSON
EMAIL: DENNIS.ANDERSON@KENSINGTONCHURCH.ORG

COMPANY: MT ZION
ADDRESS: 4900 MAYBEE RD CLARKSTON 48348
PHONE: 248-291-6166 **CONTACT:** GREG PRIEBE
EMAIL: ~~GREG.PRIEBE@MTZION.ORG~~ GREGP@MTZION.ORG

COMPANY: GRACE CHRISTIAN
ADDRESS: 33001 VAN DYKE STEUBING HTS 48088
PHONE: 506-250-4390 **CONTACT:** DAN COYER
EMAIL: DAN DCOYER@GIPRO EXERCISE.COM

COMPANY NAME: ADVANCED LIGHTING & SOUND

PERMITS: The City of Troy and State Health Department do not require permits or inspections for this work.

PROGRESS PAYMENTS: The successful bidder shall establish with the City of Troy, the procedure for payment and retainages prior to commencement of work on this project. Each bidder should attach a progress payment schedule to the bid document at the time of bid submission.

Progress payments will be approved by the designated City representative in accordance with the schedule of payments the successful bidder submits with their proposal. The City of Troy reserves the right to withhold payments for work which is incomplete, shoddy, or not as specified, or until full acceptance for the portion of work completed which is being invoiced. The decision made by the City's representative concerning acceptable workmanship will be deemed in the City's best interest. Prior to release of the final payment, consent of surety document (AIA Document G707) will be required and signed by the surety Company.

ALL WORK CAN BE COMPLETED IN A 2 WEEK

Proposed Payment Schedule: PERIOD - NO PAYMENT SCHEDULE - ONE FINAL BILL

MICHIGAN CONSTRUCTION LIEN ACT: The bidder agrees that, if awarded the Contract(s) he/she will abide by all requirements of the Michigan Construction Lien Act (P.A. 1980, No. 497) as amended and effective March 1, 1982, and to provide full and complete Sworn Statements on Owner-approved forms.

PUBLIC ACT 57: The contractor shall abide by all requirements provided in Public Act 57 (Copy attached).

COMPLETION DATE: Once the Contractor moves supplies and materials to the work site, work shall commence and be completed as scheduled with the Department.

- Our Company can meet this delivery / installation schedule
 Our company cannot meet this delivery / installation schedule but offers: _____

AWARD: The evaluation and award of this bid shall be a combination of factors, including but not limited to: cost, professional competence, references, and the correlation of the proposal submitted to the needs of the City of Troy.

LOCAL PREFERENCE: The City of Troy reserves the right to award a contract to a local business, one which pays City of Troy taxes (real and/or personal), if the bid of a local vendor is within 5% of the lowest responsive and responsible non-local bidder, then the local vendor is given one chance to match the low bid.

The City of Troy reserves the right to award this bid to the lowest responsible bidder meeting specifications; to reject low bids which have major deviations from specifications; to accept a higher bid which has only minor deviations.

CONTRACT FORMS: Bidders should complete the Legal Status of Bidder, Non-Collusion Affidavit, Certification regarding Debarment and the Certification regarding "Iran Linked Business" forms and return with your bid proposal.

DELIVERY: All materials are to be F.O.B. delivered freight paid, to City of Troy- Troy Community Center, 3179 Livernois, Troy, MI 48083 - Please call Brian Goul, Assistant Recreation Director at (248) 524-3484 prior to delivery of any materials to the installation site.

COMPANY NAME: ADVANCED LIGHTING & SOUND

CONTRACT DOCUMENT: After the Troy City Council has approved the award; the successful bidder will be required to sign the Contract Form (provided in the Contract Documents Section) prior to commencing with the project. The purchase order issued in conjunction with the Contract Form from the City of Troy will create a bilateral contract between the parties and commit the successful bidder to perform the contract in accordance with specifications.

DESIGNATED CITY REPRESENTATIVE: Brian Goul, Assistant Recreation Director is the designated City Representative for this project.

BOND SUBMITTAL: Subsequently, upon notice of award to the successful bidder, the Contractor shall qualify for, sign, and deliver to the City of Troy an executed Performance Bond, an executed Labor and Materials Payment Bond, and an executed one (1) year Maintenance Bond secured by a surety company, acceptable to the City of Troy by being licensed to do business in Michigan, and be included on the U. S. Treasury Department Surety List and/or have a rating of A (-) or better by A. M. Best, and/or Standard and Poors, on standard AIA forms, **each in the amount of one hundred percent (100%) of the contract sum.** Attorneys-in-fact, who sign Performance and Payment Bonds must file a certified copy of their power of attorney to sign such bonds. **The Contractor shall pay the cost of all bond premiums.**

BID DEPOSIT AND FORFEITURE: The bid deposit of the lowest bidder shall be forfeited if, after bid opening, a change in bid price or other provision of the bid is required by the bidder that is prejudicial to the interest of the City of Troy or fair competition.

DOWNPAYMENTS AND PREPAYMENTS: Any proposal submitted which requires a down payment or prepayment for equipment and material prior to delivery and acceptance, as being in conformance with specifications will not be considered for award.

SUBCONTRACTORS: The undersigned agrees to submit a list of proposed subcontractors, if applicable, for approval by the designated City representative within 72 hours after notification of being the low qualified bidder. It will be understood that this may occur prior to bid award, but the bidder's status will not be final until approved by the Troy City Council.

It will be the successful bidder's responsibility to ensure that any subcontractor performing work on this project is capable of doing the work as specified. The designated City representative retains the right to evaluate the work performed by or on behalf of the successful bidder and reserves the right to reject any work performed that is not in accordance with the specifications or is considered to be poor workmanship. Payment will not be made until the successful bidder has corrected any deficiencies found to the satisfaction of the designated City representative.

IMPORTANT: The City shall have the right to require by written order, changes in, additions to, or deductions from the work required by the bid documents provided that if changes, additions, or deductions are made, the general character of the work as a whole is not changed thereby. Adjustments in the Contract price, if any, because of any change, addition, or deduction in the work, shall be determined as hereinafter provided, and any claim for extension of time for completion shall be adjusted at the time of ordering the changes, addition, or deduction. No claim for change, addition, or deduction, or adjusting of price, or extension of time for completion thereof, shall be made or allowed unless done in pursuance of written order from the City specifically authorizing such change, addition, or deduction. Drawings without a written order shall not be considered such authority. Written notice of such claims shall be made to the designated City representative before the commencement of the work. Where the written order diminishes the quality of work to be done, this shall not constitute a basis for a claim for damages or anticipated profits on the work that may be dispensed with.

COMPANY NAME: ADVANCED LIGHTING & SOUND

INSURANCE: Insurance Requirements shall be in accordance with the attached **SAMPLE INSURANCE CERTIFICATE**. The required Insurance Certificate must be submitted to the Purchasing Department, within 5 days of the verbal/ electronic request. The bid cannot be completely awarded without this Insurance Certificate. The Insurance Certificate may be faxed to **(248) 248.619.7608**, and is the only bid document accepted in this format.

- We can meet the specified insurance requirements.
- We cannot meet the specified insurance requirements.
- We do not carry the specified limits but can obtain the additional insurance coverage of \$ _____ at the cost of \$ _____.

Note: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.

- Our bid proposal is reduced by \$ _____ if we lower the requirements to \$ _____.

Note: Please note the amendments on a sample insurance certificate and attach it to your bid proposal.

IMPORTANT: A Certificate of Insurance on an ACORD Form showing present coverage or a letter from your insurance agent or carrier that the insurance to be supplied will meet specifications **SHOULD** be attached to the bid proposal document at the time of submission of the bid to the Office of the City Clerk.

NOTE: Failure on the part of any bidder to contact his/her insurance carrier to verify that the insurance carried by the bidder meets City of Troy specifications may result in this bid proposal being completed incorrectly.

OTHER: Sole proprietors must execute a certificate of exemption from Worker's Compensation requirements or provide proof of Worker's Compensation Insurance. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan and acceptable to the City of Troy.

INSURANCE VERIFICATION: A bidder shall complete the above portion that details additional costs that may be incurred for specified coverage without purchasing the additional coverage prior to bid submission.

Letter Verification: If not submitted with the bid documents as requested, the successful bidder will be notified to submit a letter from their *insurance agent or carrier* that the insurance to be supplied will meet specifications. As an alternative, the successful bidder may submit the certificate of insurance meeting specifications at this time at his/ her option. ***The City must receive this letter or certificate within 5 business days after verbal / electronic notification has been delivered to the recommended bidder or the bidder will be considered non-responsive and the bid un-awardable.*** This process will occur before presentation of the award recommendation to the Troy City Council.

COMPANY NAME: ADVANCED LIGHTING & SOUND

Bid Proposal
Banquet Room Upgrades
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Final Insurance Certificate Submission: After approval by Troy City Council, the City of Troy will provide verbal / electronic notification to submit within (5) five days an insurance certificate in accordance with specifications, if not previously submitted and approved. The City of Troy reserves the right to WITHHOLD AND KEEP any bid surety for failure to comply. The company will be considered in default of contract and will be debarred from doing business with the City of Troy for a minimum of three (3) years for failing to meet insurance requirements.

COMPANY NAME: ADVANCED LIGHTING & SOUND

SIGNATURE PAGE

PRICES: Prices quoted shall remain firm for 60 days or bid award, whichever comes first, except the successful bidder (s) whose prices are to remain firm for the entire contract period.

The contract contains an option to renew for two additional years through mutual consent, within 90 days of contract termination under the same pricing structure, terms, and conditions. The renewal is subject to a favorable market survey and City Council approval. A request by City staff to determine a successful bidder's interest in renewing a contract in no way obligates the City. The option cannot be exercised without Troy City Council approval and a blanket purchase order being issued.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: *Robert Minchella*

NOTE: The undersigned has checked carefully the bid figures and understands that he/she shall be responsible for any error or omission in this bid offer and is in receipt of all addendum as issued.

COMPANY ADVANCED LIGHTING & SOUND

ADDRESS 1026 MAPLE LAWN CITY TROY STATE MI ZIP 48064

PHONE NUMBER 248 817 2092 FAX NUMBER 248 817 2093

COMPANY REPRESENTATIVE'S NAME: ROBERT MINCHELLA
(Print)

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: *Robert Minchella*
COMPLETION 2-3 WEEKS

TERMS: NET 10 ON COMPLETION WARRANTY: MANUFACTURERS WARRANTY

Please check, if P-cards are an accepted form of payment.

DELIVERY: BY INSTALLERS E-MAIL: bobm@go-als.com

EXCEPTIONS: Any exceptions, substitutions, deviations, etc. from the City specifications and this proposal must be stated below. The reason(s) for the exception, substitution, or deviation are an integral part of this bid offer:

ACKNOWLEDGEMENT: I, ROBERT MINCHELLA, certify that I have read the *Instructions to Bidders* (2 Pages) and that the bid proposal documents contained herein were obtained directly from the City's Purchasing Department or MITN website, www.mitn.info and is an official copy of the Authorized Version.

SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE: *Robert Minchella*

NOTE: The City of Troy, at their discretion, may require the bidder(s) to supply a Financial Report from an impartial Financial Credit Reporting Service before award of contract.

IMPORTANT: All City of Troy purchases require a MATERIAL SAFETY DATA SHEET, where applicable, in compliance with the MIOSHA "Right to Know" Law. Please include a copy of any relevant MSDS at the time of bid submission.

U.S. FUNDS: All prices are to be quoted in U. S. Currency.



BIDDER QUESTIONNAIRE

Please provide the following information and submit with your bid proposal:

- 1. Your company has been in business since 1982 (years)
- 2. Has your company been in Chapter 7 during the last ten (10) years?
() Yes When: _____ () No
- 3. How many years of experience do you have in doing re-marcing work? 0 Years
- 1. Our Company has completed 0 re-marcing projects in the last year.
- 5. If applicable, list all proposed subcontractors to be used in the performance of this contract and the work to be performed by each. Include a complete list and references of all subcontractors and sub-subcontracts.

- 6. **List Tradesmen who would be assigned to this project:**
Please provide years of experience, areas of expertise, and/or list any additional training classes taken to increase expertise in this field for the people listed in this section who will be assigned to project.

TITLE	NAME	TRADE	EXPERIENCE / YEARS
FIELD SUPERVISOR	BOB SHERIDAN	(ALL NECESSARY)	30+
LEAD INSTALLER	BRIAN WILLIAMSON	(" ")	15+

THE FOREGOING QUESTIONNAIRE IS A TRUE STATEMENT OF FACTS:

Signature of Authorized Company Representative: RJ Melan

Company: ADVANCED LIGHTING & SOUND

Address: 1020 MAPLE LAWN
TROY MI 48064

Phone Number: 248-817-2092



Legal Status of Bidder:

The Bidder shall fill out the appropriate form and strike out the other two:

A corporation duly organized and doing business under the laws of the State of MICHIGAN for whom ROBERT MINCHELLA, bearing the office title of VP, whose signature is affixed to this proposal, is duly authorized to execute contracts.

~~A partnership, all members of which, with addresses, is:~~

~~_____

_____~~

~~AN INDIVIDUAL, WHOSE SIGNATURE IS AFFIXED TO THE PROPOSAL:~~

~~_____
_____~~



**CERTIFICATION REGARDING
DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions under any non-procurement programs by any federal, state or local agency.

Have not, within the three year period preceding, had one or more public transactions (federal, state, or local) terminated for cause or default; and

Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the proposal, been convicted of or had a civil judgment rendered against it:

For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local), or a procurement contract under such a public transaction;

For the violation of federal, or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or

For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, the general grant of this authority exists within the City's Charter, Chapter 12, Section 12.2- Contracts.

I am able to certify to the above statements.

Name of Agency/Company/Firm (Please Print)

ADVANCED LIGHTING & SOUND

Name and title of authorized representative (Please Print)

ROBERT MITCHELLA VICE PRESIDENT

Signature of authorized representative Robert Mitchell

Date 10/27/2011

I am unable to certify to the above statements. Attached is my explanation.



SCHEDULE OF VALUES

Your company **MUST** complete this form.

Supply List	Unit Cost
	\$
	\$
	\$
	\$

Note: Individual equipment prices and labor costs to install those items are requested if the quantity changes during project implementation.

ADDITIONAL MATERIALS:	UNIT PRICE
	\$
	\$
	\$
	\$
LABOR:	
	\$
	\$
	\$
EQUIPMENT:	
	\$
	\$

PLEASE SEE ALS BANQUET ROOMS 304 305 SPREAD SHEET

Note: If more space is required, attach additional sheets if needed but use the format established above.

Please include prices for additional services necessary, if additional work results from a change to the Scope of Work.

COMPANY NAME: ADVANCED LIGHTING & SOUND

Qty	Description	Unit Cost	Qty Cost
AUDIO:			
18	1. 18 count: Control 47c/t Premium in-ceiling coax w/6. 5"	\$223.00	\$4,014.00
1	2. Crown CDI 2000 8 OHMS=475 Watts 4 Ohms=800 Watts 70 Volt=800 Watts * Audio Control and Selection – Controlled in each room	\$882.00	\$882.00
1	3. BIAMP Nexia CS 10mic/line inputs and 6 mic/line outputs. DSP for conference applications such as boardrooms, courtrooms, and council chambers	\$1,498.00	\$1,498.00
1	4. BIAMP Select 8 Single Gang Source Selector * This goes in Master Room for Room/or Two Room Control.	\$232.00	\$232.00
1	5. Volume-Select – 8 8 each selectable levels/actions on two-gang rotary encoder panel.	\$290.00	\$290.00
1	Installation Materials		
1	Labor for install and programming and training	\$3,900.00	\$3,900.00
subtotal for AUDIO			\$10,816.00

Qty	Description	Unit Cost	Qty Cost
VISUAL:			
2	1. 2 count: SHARP Commercial PN-E702 70" flat screen monitors 24/7 rated , (2 year warranty) Optional Warranty extension (see end of this document)	\$4,095.80	\$8,191.60
2	2. 2 count: Swing arm wall mount, PIWRF In-Wall mount	\$495.00	\$990.00
1	3. Crest Electronics Camera: Fixed Position	\$650.00	\$650.00
1	4. Per Room Video Inputs and Cameras to 2 Outputs (projector and flat screen) to be in both rooms, 3x2 Matrix Swither per room or one 6x4 Matrix Switch	\$3,750.00	\$3,750.00
2	5. 2 count: Data over CAT5 to flat screens (use HRT or Kramer)	\$450.00	\$900.00
1	Installation Materials		
1	Labor for install and programming and training	\$2,100.00	\$2,100.00
subtotal for VISUAL			\$16,581.60

Qty	Description	Unit Cost	Qty Cost
LIGHTING:			
Rear Light Bar			
4	1. 4 count: Elation Arena Par Zoom ARE801 22W 19x10W Quad Color RGBW Par w/ zoom 10-60 deg	\$1,315.73	\$5,262.92
4	2. 4 count: ETC Iron Pipe Clamp for ¾ to 1-1/2" Pipe with set screw	\$13.50	\$54.00
4	3. 4 count: Techni-lux Safety Cable 30B 30" Safety Black Cable with Lock	\$5.75	\$23.00
Stage Light Bar			
6	1. 6 count: Elation Arena Par Zoom ARE801 22 W 19x10W Quad Color RGBW Par w/ zoom 10-60 deg	\$1,315.73	\$7,894.38
6	2. 6 count: ETC Iron Pipe Clamp for ¾ to 1-1/2" Pipe with set screw	\$13.50	\$81.00
6	3. 6 count: Techni-lux Safety Cable 30B 30" Safety Black Cable with Lock	\$5.75	\$34.50
Front Light Bar			
8	1. 8 count: Elation Arena Par ARE717 RGBW 90x3 Watt LED's	\$1,025.00	\$8,200.00
8	2. 8 count: ETC Iron Pipe Clamp for ¾ to 1-1/2" Pipe with set screw	\$13.50	\$108.00
8	3. 8 count: Techni-lux Safety Cable 30B 30" Safety Black Cable with Lock	\$5.75	\$46.00
Data Control Cable			
17	1. 17 count: Elation AC3PDMX5 DMC Cable 3 pin 5' long	\$10.25	\$174.25
3	2. 3 count: Elation AC3PDMX50 Pro, 50 foot, 3 pin Pro DMX Cable Black Neutrik XLR Connectors	\$24.98	\$74.94
1	3. Vista M1 Control Surface with 512 Channel Dongle <i>Vista M1 requires dedicated PC or Mac for operation (not included here) (see end of this document)</i>	\$2,310.00	\$2,310.00
1	4. DF Preset 10 Wall Control of Lights Pre10-a-popo Data Connector on Wall to preset 10 to dimmers and LED Lights.	\$527.85	\$527.85
1	Labor for install and programming and training	\$4,000.00	\$4,000.00
subtotal for LIGHTING			\$28,790.84

Optional Warranty extension After SHARP Manufacturers warranty ends

2	1 additional year (3 year total)	\$160.00	\$320.00
2	2 additional year (4 year total)	\$350.00	\$700.00

Vista M1 requires dedicated PC or Mac for operation

System Requirements

Windows 8, 7, Vista or XP Professional with Service Pack 3, either 32 or 64bit edition.

Mac OSX 10.6 – 10.9 (see notes below)

Intel® processor i3 (i5 or better recommended)

2GB of RAM (4GB recommended)

4GB of available hard disk space

City can furnish this as long as it has the above requirements (this can be desktop too)

typical suggestion below

1	HP - 15.6" ProBook Notebook - 4 GB Memory and 180 GB Solid State Drive	\$1,007.99	\$1,007.99
1	Apple® - MacBook® Pro - Intel Core i5 - 13.3" Display - 4GB Memory - 500GB Hard Drive	\$999.99	\$999.99



**VENDOR CERTIFICATION
THAT IT IS NOT AN
"IRAN LINKED BUSINESS"**

Pursuant to Michigan law, (the Iran Economic Sanctions Act, 2012 PA 517, MCL 129.311 et seq.), before accepting any bid or proposal, or entering into any contract for goods or services with any prospective Vendor, the Vendor must first certify that it is not an "IRAN LINKED BUSINESS", as defined by law.

Vendor	ADVANCED LIGHTING & SOUND INC
Legal Name	" "
Street Address	1026 MAPLE LAWN
City	TROY
State, Zip	MI 48064
Corporate I.D. Number/State	ME-0131873
Taxpayer I.D. #	38-3295987

The undersigned, with: 1.) full knowledge of all of Vendors business activities, 2.) full knowledge of the requirements and possible penalties under the law MCL 129.311 et seq. and 3.) the full and complete authority to make this certification on behalf of the Vendor, by his/her signature below, certifies that: the Vendor is NOT an "IRAN LINKED BUSINESS" as require by MCL 129.311 et seq., and as such that Vendor is legally eligible to submit a bid and be considered for a possible contract to supply goods and/or services to the City of Troy.

Signature of Vendor's Authorized Agent:

Robert Minchella

Printed Name of Vendor's Authorized Agent:

Robert Minchella

Witness Signature:

Susan Holoday

Printed Name of Witness:

Susan Holoday



CITY OF TROY
OAKLAND COUNTY, MICHIGAN
NON-COLLUSION AFFIDAVIT

TO WHOM IT MAY CONCERN:

ROBERT JOHN MINCHELLA, being duly sworn deposed, says that he/she
(Print Full Name)

is VICE PRESIDENT. The party making the foregoing proposal or bid,
(State Official Capacity in Firm)

that such bid is genuine and not collusion or sham; that said bidder has not colluded, conspired, connived, or agree, directly or indirectly, with any bidder or person, to put in a sham bid or to refrain from bidding and has not in any manner directly or indirectly sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or any other bidder, or to fix any overhead, profit, or cost element of said bid price, or that of any other bidder, or to secure the advantage against the City of Troy or any person interested in the proposed contract; and that all statements contained in said proposal or bid are true.

[Signature]
SIGNATURE OF PERSON SUBMITTING BID

SUSAN HOLODAY
NOTARY PUBLIC, STATE OF MI
COUNTY OF MACOMB
MY COMMISSION EXPIRES Oct 23, 2018
ACTING IN COUNTY OF Oakland

[Signature]
NOTARY'S SIGNATURE

Subscribed and sworn to before me this 28th day of October, 2014 in and for Oakland
County.

My commission expires:
10/23/18