

March 29, 2005

To: John Szerlag, City Manager

From: Brian P. Murphy, Assistant City Manager/Services  
Jeanette Bennett, Purchasing Director  
Timothy L. Richnak, Public Works Director

Subject: **Agenda Item** – Standard Purchasing Resolution 1: Award to Low Bidder – Liquid Calcium Chloride

### **RECOMMENDATION**

On March 16, 2005, proposals were opened to furnish one-year requirements of Liquid Calcium Chloride with an option to renew for one additional year. After reviewing these proposals, City management recommends awarding the contract to the low total bidder, Michigan Chloride Sales, Inc., of St. Louis, MI, at an estimated total cost of \$49,120.00, which includes \$500.00 for the additional insured endorsement clause, as specified. A 1% discount is allowed if invoices are paid within ten (10) days.

### **SUMMARY**

#### **OPTION A**

<u>Estimated Quantity (Gallons)</u>	<u>Description</u>	<u>Price/ Gallon</u>
84,000 gallons	Bidder to deliver and apply up to 18,000 gallons in one day as requested by the City for dust control. Minimum 6,000 gallons	<u>\$.48</u>

#### **OPTION B**

<u>Estimated Quantity (Gallons)</u>	<u>Description</u>	<u>Price/ Gallon</u>
20,000 gallons	Bidder will deliver to storage tank located at 4693 Rochester Rd., Troy, shipments of no less than 2,000 gallons as requested by the City for ice control.	<u>\$.415</u>
	Cost for Additional Insurance Language	\$500.00
<b><u>Estimated Grand Total</u></b>		<b><u>\$49,120.00</u></b>

The award was made on a low total bid basis because the savings of \$.01/gallon for Option B from South Huron Industrial Inc. for an estimated \$200.00 would be eliminated when the \$500.00 cost for insurance is added to the bid price.

### **BUDGET**

Funds for these materials are available through the following Streets and Drains operating budgets: Local Surface Maintenance – Gravel, #481.7782; Local Snow & Ice Control, #498.7782; Major Snow & Ice Control, #478.7782; and County Snow & Ice Control, #502.7782.

69 Vendors Notified via the MITN System

2 Bid Responses Rec'd

2 No Bids: (1) Company indicated the job was too large.  
(1) Company does not handle the product specified.

Opening Date -- 3-16-05  
 Date Prepared -- 3/28/05

CITY OF TROY  
 BID TABULATION  
 LIQUID CALCIUM CHLORIDE

ITB-COT 05-03

VENDOR NAME:		* MICHIGAN CHLORIDE	SOUTH HURON	
		SALES INC	INDUSTRIAL INC	
EST QTY	DESCRIPTION	PRICE/ GALLON	PRICE/ GALLON	
OPTION A:				
84,000 GALS	Bidder to deliver and apply up to 18,000 gallons in one day, as requested by the City for dust control. Minimum 6,000 gal	\$ 0.480	\$ 0.520	
OPTION B:				
20,000 GALS	Bidder will deliver to storage tank located at 4693 Rochester Rd., Troy, shipments of no less than 2,000 gallons, as requested by the City for ice control.	\$ 0.4150	\$ 0.405	
<b>PLUS: COST OF INSURANCE</b>		\$ 500.00	\$ 500.00	
<b>ESTIMATED TOTAL COST:</b>		* \$ 49,120.00	\$ 52,280.00	
CONTACT INFORMATION:		Hours	8-5PM (WINTER)	7-6PM
			24HRS (SUMMER)	
24Hr Phone Number			(989)681-5181	(734)891-6157
INSURANCE:		Can Meet		
		Cannot Meet	XX	XX
DELIVERY DATE:		<b>As Specified</b>		
TERMS:		1% 10 DAYS	1% 10 DAYS	
		NET 30 DAYS	NET 30	
EXCEPTIONS:		2005 DISCOUNT PERIODS	LOADS DELIVERED AND SPRAYED IN 2500 GALLON SPRAY TRUCK WILL BE AT A PRICE OF \$.56 PER GALLON	
ACKNOWLEDGEMENT: Y or N		YES	YES	

NO BIDS:  
Cargill Inc  
Colman-Wolf Supply Co

PROPOSAL - One-Year Requirements of Liquid Calcium Chloride  
 with an Option to Renew for One Additional Year

\* DENOTES LOW TOTAL BIDDER

ATTEST:  
Charlene McComb  
Emily Frontera  
Tom Rosewarne  
Linda Bockstanz

\_\_\_\_\_  
 Jeanette Bennett  
 Purchasing Director



## Downloading History for ITB-COT 05-03 LiqChlorid

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 3/29/2005.

<b>Document Title:</b>	One Year Requirements of Liquid Calcium Chloride
<b>Date Issued:</b>	2/17/2005
<b>Close Date:</b>	3/16/2005

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
20384	AA Alarms, Inc.	Free	2/22/2005	
12306	Advanced Services Lawn and Landscape	E-mail		
18979	ADVANTAGE DISTRIBUTION	E-mail		
17239	Amerisource	E-mail		
16878	Arbor Building Service, Inc	Fax		
13096	Arnold Sales	Free	2/22/2005	
10139	B & J Parking Lot Maintenance, Inc.	E-mail		
11456	B & R Sales and Service Inc.	E-mail	2/18/2005	
10709	B & W Landscape Supply	Fax		
10851	BEI Associates Inc.	E-mail	2/17/2005	
10355	Brooks Landscaping, Inc	Fax		
11019	Cargill Incorporated Deicing Technology	E-mail	2/23/2005	
16193	Cleanex Janitorial	E-mail		
11863	Colman Wolf Supply Co.	E-mail	3/7/2005	
12109	Cryotech Deicing Technology	E-mail		
13982	Cummins Bridgeway LLC	E-mail	3/2/2005	
13953	Davey Commercial Grounds Management	Fax		
12816	EMC Express, Inc	Fax		
20362	Fastrnal Company	Free	3/11/2005	
11210	Flor-Dri Supply Co., Inc.	E-mail		
10306	g. a. ingram co	E-mail		

15063	G.D.M. Lawn Care	E-mail		
14226	Hersch's Wholesale	E-mail		
11766	HES STALLINGS-JULIEN SALES & SERVICE	E-mail		
18064	HP Products	E-mail		
12686	Ideal Building Supplies, LLC.	E-mail		
10459	Industrial Cleaning Supply Co.	E-mail		
17936	Industrial Safety Products, In.c	Free	2/23/2005	
15797	J MOLLEMA & SON INC	E-mail		
20581	j's lawn service	Free	3/12/2005	
17581	Janitorial Supplier.com Inc.	E-mail		
14648	JOHN D. OSBORNE TRUCKING INC.	Fax		
14945	John Deere Landscapes	E-mail	2/18/2005	
10486	Lima Medical Supplies	E-mail		
12569	Liquid Calcium C hloride Sales	Free	2/23/2005	
10508	LOWER HURON CHEMICAL & SUPPLY	E-mail		
13084	MER-WIL INDUSTRIES	E-mail		
15780	Michigan Choride Sales, Inc.	Fax	2/25/2005	
16088	Microgenics Corporation	E-mail		
17377	Morton International/Morton Salt	E-mail		
10726	North American Salt Co.	E-mail	2/17/2005	
10061	Parks Landscaping & Snow Service	E-mail		
13022	Peter E. Johnson and Associates, Inc	Fax		
14286	PVS Nolwood Chemicals	E-mail		
16660	PVS Technologies, Inc.	E-mail	2/21/2005	
10116	Rasch's Landscape Express, LLC	E-mail		
10841	Richmond Transport Inc.	Fax		
19789	RMC HOLDINGS	E-mail		
14993	Rochester Elevator, Inc.	Fax		
18124	S.F. Strong inc.	Fax	2/24/2005	
20331	Sabiston Builders Supply	Fax	2/21/2005	
12675	SledgeHammer Const. Inc.	E-mail		
14695	South Huron Industrial Inc	Fax	2/25/2005	
19685	Suburban Oil Company	Fax		
10279	Sure Products, Inc	E-mail		
10464	Technology Integration Group Services, Inc.	E-mail	2/17/2005	
18135	Titan Top Soil & Associates, Inc.	E-mail		
16894	Trans - Tek Transport, L. L. C.	Fax		
13671	Troy Aggregate Carriers	Fax		
17710	Troy Biologicals	E-mail	2/17/2005	
10703	Turfgrass, Inc.	E-mail		
12398	United Rentals	Free	2/28/2005	

15735	Verdicon/United Horticultural Supply	E-mail		
19599	VWR International	E-mail		
13921	WALKER LANDSCAPING, INC.	E-mail		
14338	Washtenaw Inc., Maintenance Services	E-mail		
11031	Wiegand Mack Sales and Service	E-mail		
16277	Wm. F. Sell Equipment	E-mail		
13436	Wolverine Contractors, Inc.	Fax		

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