

February 16, 2005

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Timothy L. Richnak, Public Works Director

SUBJECT: **Agenda Item** – Standard Purchasing Resolution #2 – Bid Award:
Lowest Bidders Meeting Specifications - Home Chore Lawn and
Yard Services

RECOMMENDATION

On January 25, 2005, bid proposals were opened to furnish one-year requirements of lawn and yard services for the Home Chore Program. After reviewing the proposals, City management recommends awarding the contract to the low acceptable bidders meeting specifications for Proposal A- Lawn Care Services, G.D.M. Lawn Care and Proposal B- Yard Clean-up, Ground EFX Land & Lawn LLC. The cost is based on an average of 28-lawn care visits, and 2 yard clean up services per household for an estimated total cost per season of \$33,810.00 and \$9,702.00 respectfully at the following unit prices:

PROPOSAL A: LAWN CARE SERVICES FOR THE HOME CHORE PROGRAM

Est. No.	Description	Price per Service Call
30 Lots	Lawn-care service at an average residential City of Troy home. An average residential home lot size is 60 to 85 feet x 125 feet.	\$16.25
40 Lots	Lawn-care service at lots over 85 feet x 125 feet, or corner	\$18.00

PROPOSAL B: YARD CLEAN UP FOR THE HOME CHORE PROGRAM

Est. No.	Description	Price Per Service Call W/ 2% Discount
30 Lots	Yard clean up at an average residential City of Troy home. An average residential home lot size is 60 to 85 x 125 feet.	\$63.70
40 Lots	Yard clean up for lots over 85 x 125 feet, or corner lots	\$73.50

February 16, 2005

To: John Szerlag, City Manager
Re: Bid Award – Home Chore Lawn and Yard Services

Page 2 of 2

SUMMARY

Even though Ground EFX Land & Lawn LLC is not the apparent low bidder for Proposal B, Kathy's Lawn Maintenance bid was unawardable due to major exceptions to the proposal such as requesting additional fees for larger lots and modification to the City of Troy specifications.

Staff has chosen to award the proposals separately for cost effectiveness. The City expects to qualify approximately 70 residents in the home chore program. We do not have a waiting list for this program. The program is publicized several times throughout the year, with the most recent notice being placed in the Summer 2005 edition of Troy Today.

BUDGET

Funds for lawn and yard services for the Home Chore Program are available initially through the Public Works operating budget, then reimbursed by Oakland County through the Community Development Block Grant Program.

133 Vendors Notified via MITN System

15 Bid Responses Received

1 Bid did not meet specifications for Proposal B.

2 No Bids: (1) Company was not interested at this time; however, wants to remain on the bid list.

(1) Company could not be competitive.

Opening Date -- 1-25-05
 Date Prepared -- 2/15/05

CITY OF TROY
 BID TABULATION
 LAWN SERVICES/HOME CHORE PROGRAM

VENDOR NAME:

VENDOR NAME:		GDM LAWN CARE	GROUND EFX	KDS LANDSCAPE
			LAND & LAWN LLC	
EST NO.		PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
PROPOSAL A: LAWN CARE SERVICES				
30	Lawn Care Services at an Average	\$ 16.25	\$ 19.25	\$ 16.00
Lots	Residential Lawn-Care services at lots over 60 to 85 ft x 125 ft		DISCOUNT \$ 18.87	
40	Lawn-care Services at lots over 85 ft x 125 ft	\$ 18.00	\$ 21.75	\$ 19.00
Lots	or corner lots		DISCOUNT \$ 21.32	
		\$ 1,207.50	\$ 1,418.55	\$ 1,240.00
ESTIMATED TOTAL: - 28 Weeks -		\$ 33,810.00	\$ 39,719.40	\$ 34,720.00
PROPOSAL B: YARD CLEAN UP				
30	Yard clea up at an average residential	\$ 65.00	\$ 65.00	\$ 75.00
Lots	City of Troy home - average lot size 60 to 85ft x 125 ft		DISCOUNT \$ 63.70	
40	Yard Clean up for lots over 85ft x 125ft or	\$ 80.00	\$ 75.00	\$ 100.00
Lots	corner lots		DISCOUNT \$ 73.50	
		\$ 5,150	\$ 4,851	\$ 6,250
ESTIMATED TOTAL: - 2 Clean-Ups -		\$ 10,300.00	\$ 9,702.00	\$ 12,500.00
SITE INSPECTIONS:	Yes or No	YES	NO	NO
	Date	1/14 and 1/15/05		
INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
PHONE NUMBERS:	Daytime	(248)689-9135	(586)634-3710	(248)506-8605
	24 Hour	(248)561-5839	(586)634-3710	(248)506-8605
TERMS:		NET 30	2% DISCOUNT NET 10 DAYS	NET 30 DAYS
EXCEPTIONS:		BLANK	BLANK	BLANK
ACKNOWLEDGEMENT:	Yes or No	YES	YES	YES
BIDDERS QUESTIONNAIRE	Yes or No	YES	YES	YES

NO BIDS:

Davey Commercial Grounds
 Troy Clogg Landscape

ATTEST:

Vicki Richardson
 Cheryl Morrell
 Linda Bockstanz

BOLDFACE TYPE DENOTES LOWEST ACCEPTABLE BIDDERS

Jeanette Bennett
 Purchasing Director

VENDOR NAME:		BUMBLE BEE GARDENS	LAZOEN'S	TRYBUSKI LANDSCAPING & LAWN SERVICE, LLC
EST NO.		PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
PROPOSAL A: LAWN CARE SERVICES				
30	Lawn Care Services at an Average residential	\$ 17.00	\$ 16.50	\$ 17.00
Lots	Lawn-Care services at lots over 60 to 85 ft x 125 ft			
40	Lawn-care Services at lots over 85 ft x 125 ft	\$ 18.50	\$ 19.50	\$ 20.00
Lots	or corner lots			
		\$ 1,250	\$ 1,275	\$ 1,310
	ESTIMATED TOTAL: - 28 Weeks -	\$ 35,000.00	\$ 35,700.00	\$ 36,680.00
PROPOSAL B: YARD CLEAN UP				
30	Yard clea up at an average residential City of	\$ 70.00	\$ 70.00	\$ 50.00 Spring
Lots	Troy home - average lot size 60 to 85ft x 125 ft			\$ 85.00 Fall
40	Yard Clean up for lots over 85ft x 125ft or	\$ 80.00	\$ 95.00	\$ 60.00 Spring
Lots	corner lots			\$ 100.00 Fall
		\$ 5,300	\$ 5,900	
	ESTIMATED TOTAL: - 2 Clean-Ups -	\$ 10,600.00	\$ 11,800.00	\$ 10,450.00
SITE INSPECTIONS:	Yes or No	YES	NO	YES
	Date	1/21 and 1/22/05		1/15/05
INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
PHONE NUMBERS:	Daytime	(248)202-4288	(248)360-5379	(313)274-6873
	24 Hour	(248)202-4288	(248)366-3154	(313)999-5314
TERMS:		NET 30 DAYS	NET 30	NET 30
EXCEPTIONS:		NO EXCEPTIONS	BLANK	BLANK
ACKNOWLEDGEMENT:	Yes or No	YES	YES	YES
BIDDERS QUESTIONNAIRE	Yes or No	YES	YES	YES

Opening Date -- 1-25-05
 Date Prepared -- 2/15/05

CITY OF TROY
 BID TABULATION
 LAWN SERVICES/HOME CHORE PROGRAM

VENDOR NAME:

KEVIN'S LAWN CARE & SNOW REMOVAL INC	DREAM GREEN	ADVANCE SERVICES
---	-------------	------------------

EST NO.	PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
---------	-------------------	-------------------	-------------------

PROPOSAL A: LAWN CARE SERVICES

30 Lots	Lawn Care Services at an Average residential Lawn-Care services at lots over 60 to 85 ft x 125 ft	\$ 20.00	\$ 18.50	\$ 26.00
40 Lots	Lawn-care Services at lots over 85 ft x 125 ft or corner lots	\$ 22.00	\$ 23.60	\$ 19.95
		\$ 1,480	\$ 1,499	\$ 1,578
ESTIMATED TOTAL: - 28 Weeks -		\$ 41,440.00	\$ 41,972.00	\$ 44,184.00

PROPOSAL B: YARD CLEAN UP

30 Lots	Yard clea up at an average residential City of Troy home - average lot size 60 to 85ft x 125 ft	\$ 60.00	NO BID	\$ 64.95
40 Lots	Yard Clean up for lots over 85ft x 125ft or corner lots	\$ 90.00	NO BID	\$ 74.95
		\$ 5,400		\$ 4,946.50
ESTIMATED TOTAL: - 2 Clean-Ups -		\$ 10,800.00		\$ 9,893.00

SITE INSPECTIONS:	Yes or No	YES	NO	YES
	Date	1/13/05		BLANK
INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
PHONE NUMBERS:	Daytime	(810)329-3633	(248)969-6092	(586)268-0803
	24 Hour	(810)217-7258	(248)627-4819	(248)521-2459
TERMS:		NET 30 DAYS	BLANK	30 DAYS
EXCEPTIONS:		BLANK	BLANK	BLANK
ACKNOWLEDGEMENT:	Yes or No	YES	YES	YES
BIDDERS QUESTIONNAIRE	Yes or No	YES	YES	YES

VENDOR NAME:		KATHY'S LAWN	NORTHERN PINES	ABC LAWN &
		MAINTENANCE	LANDSCAPING	LANDSCAPE
EST NO.		PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
PROPOSAL A: LAWN CARE SERVICES				
30	Lawn Care Services at an Average residential	\$ 19.85	\$ 18.00	\$ 20.00
Lots	Lawn-Care services at lots over 60 to 85 ft x 125 ft			
40	Lawn-care Services at lots over 85 ft x 125 ft	\$ 24.85	\$ 28.00	\$ 28.00
Lots	or corner lots			
		\$ 1,589.50	\$ 1,660	\$ 1,720
ESTIMATED TOTAL: - 28 Weeks -		\$ 44,506.00	\$ 46,480.00	\$ 48,160.00
PROPOSAL B: YARD CLEAN UP				
30	Yard clea up at an average residential City of	DMS	\$ 125.00	\$ 65.00
Lots	Troy home - average lot size 60 to 85ft x 125 ft			
40	Yard Clean up for lots over 85ft x 125ft or	DMS	\$ 195.00	\$ 80.00
Lots	corner lots			
			\$ 11,550	\$ 5,150
ESTIMATED TOTAL: - 2 Clean-Ups -			\$ 23,100.00	\$ 10,300.00
SITE INSPECTIONS:		YES	YES	YES
	Yes or No			
	Date	12/1/04	1/24/05	1/26/05
INSURANCE:		XX	XX	XX
	Can Meet			
	Cannot Meet			
PHONE NUMBERS:		(989)777-7602	(248)431-6557	(586)909-3220
	Daytime			
	24 Hour	(989)992-4169	(248)431-6557	(586)764-3805
TERMS:		30 DAYS NET	BLANK	NET 20 DAYS
EXCEPTIONS:		LISTED IN BID	BLANK	BLANK
ACKNOWLEDGEMENT:		YES	YES	YES
	Yes or No			
BIDDERS QUESTIONNAIRE		YES	YES	YES
	Yes or No			

DMS:
Kathy's Lawn Mtnce - Proposal B (\$9,588) - Reason: Additional fees for larger lots - modify specifications

Opening Date -- 1-25-05
 Date Prepared -- 2/15/05

CITY OF TROY
 BID TABULATION
 LAWN SERVICES/HOME CHORE PROGRAM

VENDOR NAME:

KINGSPONTE	ELITE LAWN	JAMES LEAMON
SERVICES, INC	IRRIGATION & MTNCE	LANDSCAPE

EST NO.		PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
PROPOSAL A: LAWN CARE SERVICES				
30	Lawn Care Services at an Average residential	\$ 25.00	\$ 22.00	\$ 30.00
Lots	Lawn-Care services at lots over 60 to 85 ft x 125 ft			
40	Lawn-care Services at lots over 85 ft x 125 ft	\$ 30.00	\$ 33.00	\$ 33.00
Lots	or corner lots			
		\$ 1,950	\$ 1,980	\$ 2,220
ESTIMATED TOTAL: - 28 Weeks -		\$ 54,600.00	\$ 55,440.00	\$ 62,160.00

		Spring	Fall		
PROPOSAL B: YARD CLEAN UP					
30	Yard clea up at an average residential City of	\$ 50.00	\$ 100.00	\$ 120.00	\$ 115.00
Lots	Troy home - average lot size 60 to 85ft x 125 ft				
40	Yard Clean up for lots over 85ft x 125ft or	\$ 60.00	\$ 120.00	\$ 180.00	\$ 130.00
Lots	corner lots				
				\$ 10,800	\$ 8,650
ESTIMATED TOTAL: - 2 Clean-Ups -		\$ 11,700.00	\$ 21,600.00	\$ 17,300.00	

SITE INSPECTIONS:	Yes or No	YES	YES	YES
	Date	NOT GIVEN	1/24/05	1/20-21/05
INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
PHONE NUMBERS:	Daytime	(586)948-3225	(248)852-8200	(313)407-8137
	24 Hour	(586)980-9557	(248)396-0164	(313)823-0072
TERMS:		2% Net 10; or Net 15	NET 30 DAYS	NOT GIVEN
EXCEPTIONS:		BLANK	BLANK	BLANK
ACKNOWLEDGEMENT:	Yes or No	YES	YES	YES
BIDDERS QUESTIONNAIRE	Yes or No	YES	YES	YES



Downloading History for ITB-COT 04-58 H.C. Lawn

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 2/16/2005.

Document Title:	Seasonal Requirements for Lawn and Yard Services for Troy Resident
Date Issued:	1/4/2005
Close Date:	1/25/2005

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

<u>Acct #</u>	<u>Company Name</u>	<u>Service</u>	<u>Date Obtained Document</u>	<u>Date Obtained Amendments</u>
19364	A. M. Services, Inc	E-mail		
19859	A1-Landscaping	Free	1/12/2005	
19667	ABC Lawn & Landscape	E-mail	2/10/2005	
12306	Advanced Services Lawn and Landscape	E-mail	1/25/2005	
13986	Advanced Tree Care, Inc.	E-mail		
14952	All State Tree & Lawn, Inc.	E-mail	1/19/2005	
16145	Allgreen Landscape Solutions	E-mail	1/7/2005	
10542	american lawn corp.	E-mail		
11191	Artistic Outdoor Services Inc.	E-mail		
19800	ArtOne Signs	Free	1/11/2005	
12114	B & B Lawn Service	Fax		
10139	B & J Parking Lot Maintenance, Inc.	E-mail		
10927	B & L Landscaping	Fax		
15934	B & W Management Services, Inc	E-mail		
16403	barnhart services	Fax		
17272	Ben & Dan's Landscaping, Inc.	E-mail		
10355	Brooks Landscaping, Inc	Fax		
19816	Buscemis	Free	1/17/2005	
10682	C & R Maintenance d/b/a Rizzo Services	E-mail	1/13/2005	
19914	Chadam's ProCut	Free	1/17/2005	
18528				

	CKD Outdoor Maintenance, Inc.	E-mail		
15755	COMMERCIAL MOWING SERVICES, INC.	E-mail	1/4/2005	
18008	CONTRACTORS UNLIMITED, INC.	E-mail	1/5/2005	
15987	Cutting by Faith Landscaping snow	E-mail		
11681	D and J Lawn and Snow Corp.	E-mail		
13953	Davey Commercial Grounds Management	Fax	1/10/2005	
19984	Dolittle's Lawn and Tree Maintenance	E-mail	1/21/2005	
13624	Dream Green	Free	2/8/2005	
10050	Elite Lawn Irrigation	E-mail	1/4/2005	
10657	Envision Enterprises	E-mail		
13905	Excell Landscaping	Free	1/12/2005	
17306	Expert Lawn Improvements	E-mail		
16532	Fitz & Sons Landscaping Inc.	E-mail		
16806	Flamegas, Inc.	E-mail		
16017	Fleis & Vandebriek Engineering, Inc	E-mail		
11201	Fosmore Trucking and Maintenance	E-mail		
14891	Fowler-Reeg co.	Fax		
15063	G.D.M. Lawn Care	E-mail	1/25/2005	
16001	Gator Lawn Corp.	E-mail		
17824	Geo Landscaping & Snow Removal, L.L.C.	Fax	1/12/2005	
10494	Glenn Rental & Lawn Service	Fax		
16228	Goers Landscaping, Inc.	E-mail		
10938	Great Lakes Landscaping & Construction Inc.	Fax		
16111	Green Way Maintenance, LLC	E-mail	1/4/2005	
16213	greg davis landscaping	E-mail	1/14/2005	
19907	GROUND EFX LANDSCAPING	Free	2/4/2005	
15149	HAWTHORNE TREE & LAWN CARE INC.	Fax		
15916	Heritage Irrigation & Landscape LLC	Fax		
19922	Howard & Associates Landscape, LLC	Free	1/17/2005	
18645	HTA Companies, Inc.	Fax		
15797	J MOLLEMA & SON INC	E-mail		
19350	James J. Leamon Landscape Design and Construction	E-mail	1/19/2005	
13603	JB Maintenance	E-mail		
14945	John Deere Landscapes	E-mail	1/11/2005	
15760	K & K Construction and Landscapin g LLC	E-mail		
13409	kathys lawn maintenance	Free	1/17/2005	
12606	KDS Landscape	Fax	1/10/2005	
14701	Keith's Lawn Care, Inc.	Free	1/17/2005	
15720	Kelli Green Lawn Service Ltd.	E-mail		
19883	Ken Jackson Clean-Up, Inc.	Free	1/13/2005	
14108	Kevin's Lawn Care & Snow Removal	E-mail	1/10/2005	

18232	Kingspointe Services, Inc.	E-mail	1/21/2005	
19573	Kingsway Landscaping	Fax	1/19/2005	
16835	Kirtland Landscape Inc.	E-mail		
16067	Landscape Services, Inc.	E-mail	1/4/2005	
19649	Lawn Barber Inc.	Fax	1/12/2005	
13336	Lead Outdoor Services	Free	1/18/2005	
13464	Loch Le Monde Landscapes	Free	1/19/2005	
10884	Maged Contracting, Inc.	Fax		
15567	Marwil & Associates	E-mail	1/4/2005	
14030	Michigan Turf Inc	Free	1/15/2005	
11953	MichiSCAPE, Inc.	E-mail		
16288	Miller Company LTD	E-mail	1/10/2005	
16183	MJ&T Property Maintenance,L.L.C	E-mail		
14957	neighborhood tree and landscape	Free	1/9/2005	
15487	Nihranz Landscaping Inc.	E-mail	1/20/2005	
10295	NLS Lawn Care Inc.	E-mail	1/14/2005	
12761	Northwest Consultants, Inc.	E-mail		
14529	Northwood Contracting Incorporated	Fax		
15680	nutri-turf lawn and tree service	Fax		
15737	Oakland Outdoors Inc.	E-mail	1/5/2005	
18380	OccuMed3	E-mail		
10999	Omni Facility Services	E-mail		
11073	Oscar W. Larson Co.	E-mail		
18539	Oxford Ornamentals Nursery,inc.	Fax		
19772	PAMA JAMA Outdoors dba Absolute Outdoor Services	E-mail		
10061	Parks Landscaping & Snow Service	E-mail	1/24/2005	
10065	Payne Landscaping, Inc.	E-mail		
15672	Perfect Irrigation & Landscape	E-mail		
16949	Perfections Complete Outdoor Maintenance	Free	1/10/2005	
15807	Pine Harbors Landscaping	E-mail		
13608	Pipe Systems, Inc.	Free	1/11/2005	
16465	Plantscaping, LLC	E-mail		
19208	Platinum Landscape	Free	1/10/2005	
13805	precision cut landscaping	E-mail	1/9/2005	
11344	Premium Sevices, Inc	E-mail		
16071	Pro Commercial Services, Inc.	E-mail	1/6/2005	
16019	PRO Mow & Snow, Inc.	E-mail		
10449	Pro Mow Lawn Services	E-mail		
19077	Pro-Soil Landscape Inc.	E-mail		
11286	Professional Maintenance, Inc.	E-mail		
16382	Quality Landscape & Fertilizing, Inc.	E-mail	1/4/2005	

10207	Rasins Landscape & Assoc., Inc.	E-mail		
18196	Reliant Lawn Care and Snow Removal	Free	1/20/2005	
11720	Rolar Property Services Inc.	E-mail	2/11/2005	
10401	Rumptz Landscape & Design	E-mail		
19544	S.S. Seeding, Inc.	Free	1/11/2005	
14349	Shemin Nurseries, Inc.	Free	1/17/2005	
15992	Sinacorí Landscaping, Inc.	Fax		
13340	SPECIAL EVENTS PARTY RENTAL	Free	1/17/2005	
13914	Steele's Service's LLC	E-mail		
16253	Sterling Industrial Services, Inc.	E-mail	1/12/2005	
17728	Summit Landscape Management Inc	E-mail		
17106	The Energy Group, Inc.	E-mail		
15269	Tiede Landscaping	E-mail	1/19/2005	
13915	Tom's Landscaping & Nursery, Inc.	Fax		
13602	Total Outdoor Services	E-mail		
13480	Tri-County Tree Expert Co., Inc.	E-mail	1/4/2005	
10658	Troy Clogg Landscape Assoc., LLC.	E-mail	1/5/2005	
10389	Trugreen Chemlawn/Trugreen Landcare	E-mail		
16008	Trybuski's Landscaping & Lawn Service, LLC	Free	1/12/2005	
13019	Turfgrass Systems, LLC	E-mail		
16126	ULTRA Professional Outdoor Services	Free	1/24/2005	
10285	United Lawnscape, Inc.	Fax		
16454	UNITED TREE SERVICE	E-mail		
16384	Universal Lawn Care Inc	Free	1/17/2005	
15735	Verdicon/United Horticultural Supply	E-mail		
13921	WALKER LANDSCAPING, INC.	E-mail		
14338	Washtenaw Inc., Maintenance Services	E-mail	1/5/2005	
17151	Watts Lawn Service	E-mail		
14785	Weingartz	E-mail	1/23/2005	
14016	WH Canon, Inc.	E-mail		
16277	Wm. F. Sell Equipment	E-mail		

[Return to Main Menu](#)

[Return to Report Menu](#)