



CITY COUNCIL AGENDA ITEM

July 27, 2012

To: Michael W. Culpepper, Acting City Manager

From: Mark F. Miller, Director of Economic and Community Development
Susan A. Leirstein, Purchasing Director
Jeffrey J. Biegler, Recreation Director

Subject: Standard Purchasing Resolution 2: Bid Award – Lowest Bidder Meeting Specifications - Fitness Equipment

Background

On July 19, 2012, formal bids were received and opened for ITB-COT12-16 to provide new physical fitness equipment for the Troy Community Center less trade-ins. This equipment will replace equipment that is past its warranty period and consistent with our policy to maintain up-to-date equipment for patrons of the fitness room at the Community Center.

Thirty (30) vendors were notified via the Michigan Intergovernmental Trade Network (MITN) website with four bids received.

Life Fitness, Fitness Things, Direct Fitness Solutions, LLC and All Pro Exercise submitted bids. Upon review, it was determined All Pro Exercise was the only bidder that bid the requested fitness equipment as specified. No substitutions were allowed, due to an already diverse equipment base.

Bid specifications included a one (1) for one (1) exchange on equipment for Items #1 – 3 with no required exchange for Item #4. For every new piece of equipment purchased by the City from a vendor except for equipment listed under Item #4, that vendor is required to purchase one (1) trade-in from the ten (10) pieces of equipment listed in Item #5.

Recommendation

City management recommends awarding a contract to purchase and install seven (7) New Matrix T5x Treadmills, one (1) Octane XrideXR #6000 Seated Elliptical Cross Trainer, two (2) Matrix C5x ClimbMills, and two (2) Octane LateralX (LX8000) at the Troy Community Center less Trade-ins of eight (8) TRUE Commercial Grade Treadmills, one (1) NUSTEP and one (1) Stairmaster Stepmill to the lowest bidder meeting specifications, *All Pro Exercise of Plymouth, MI* for an estimated net total cost of \$52,948.00, all at prices contained in the bid tabulation dated July 19, 2012.

Fund Availability

Funds for this purchase are available in the Community Center General Operating Supplies Account, 101.751.31.755.7740.010.

VENDOR NAME: sl		All Pro Exercise	Life Fitness	Direct Fitness Solutions
PROPOSAL: NEW PHYSICAL FITNESS EQUIPMENT FOR THE TROY COMMUNITY CENTER INCLUDING THE PURCHASE OF TRADE-INS - NO SUBSTITUTIONS ALLOWED -				
DESCRIPTION		UNIT PRICE	UNIT PRICE	UNIT PRICE
ITEM #1			Life Fitness Integrity	Precor TRM823
Seven (7)	New Matrix T5x Treadmills	\$ 4,895.00	DMS	\$ 4,895.00
ITEM #2			Life Fitness Integrity Series	SciFit REX7000-INT Recumbent Elliptical
One (1)	Octane Xride XR #6000 Seated Elliptical Cross Trainer	\$ 3,795.00	DMS	\$ 3,995.00
ITEM #3			Life Fitness Integrity	Stairmaster SM5
Two (2)	Matrix C5x ClimbMill	\$ 4,949.00	DMS	DMS
ITEM #4				Precor 576i Experience
Two (2)	Octane LateralX (LX8000)	\$ 4,895.00	no bid	DMS
Freight/Install			\$ 2,680.73	
TOTAL COST FOR NEW EQUIPMENT		\$ 57,748.00	N/A	N/A
ITEM #5 - PURCHASE OF CITY'S TEN (10) TRADE-INS				
Eight (8)	TRUE Commercial Grade Treadmill	\$ (450.00)	\$ (300.00)	\$ (400.00)
One (1)	NUSTEP	\$ (800.00)	\$ (200.00)	\$ (400.00)
One (1)	Stairmaster Stepmill	\$ (400.00)	\$ (300.00)	\$ (400.00)
TOTAL TRADE-IN COST (Deduct from cost of new equipment)		\$ (4,800.00)	\$ (2,900.00)	If awarded entire bid, add \$1000 more to trade in \$ (4,000.00)
ESTIMATED NET TOTAL AWARDED COST		\$ 52,948.00	N/A	N/A
BY AUGUST 30, 2012				
DELIVERY SCHEDULE:	Yes or No	Yes	Yes	Yes if ordered by 8/2
AUTHORIZED DEALER	Yes or No	Yes, for equip bid	Yes, for equip bid	Yes, for equip bid
SERVICE FACILITY:	Location:	Plymouth	Allen Park	Manchester
	Miles	40	32.6	75
	Response	48 hrs	24 hrs	48 hrs
CONTACT INFORMATION:	Names	Don King	Fred Granata	Jack Summers
	24Hr Phone	(800) 525-2739 x13	(313) 215-8232	(734) 478-6633
	Hrs of Operation	M-F 9-5	24/7	7am - 6pm
WARRANTY: (3) Years Minimum		Yes or No	Yes or No	Yes or No
	All Wear Items	Yes	Yes	Yes
	All Parts & Labor	Yes	Yes	Yes
	Free 2nd Day Parts	Yes	Yes	Yes
	Free Service call	Yes	Yes	Yes
	Document Marked	Blank	Blank	Blank
NO SUBCONTRACTORS:	Complies Yes or No	Yes	Yes	Yes
INSURANCE:	Can meet	xx	xx	xx
	Cannot meet			
PAYMENT TERMS:		Net 30	Net 30	Net 30
EXCEPTIONS:		Blank	Attached to bid	Blank-see addendum
ALL OR NONE AWARD	Yes or No	No	No	No
ACKNOWLEDGEMENT: Signed	Yes or No	Yes	Yes	Yes

Susan Leirstein, CPPO CPPB
Purchasing Director

ATTEST:
Susan Riesterer
Scott Mercer
Susan Leirstein

LOWEST ACCEPTABLE BIDDER HIGHLIGHTED

VENDOR NAME: sl Fitness Things

PROPOSAL: NEW PHYSICAL FITNESS EQUIPMENT FOR THE TROY COMMUNITY CENTER INCLUDING THE PURCHASE OF TRADE-INS - NO SUBSTITUTIONS ALLOWED -

DESCRIPTION	UNIT PRICE		
ITEM #1	True Commercial CS550		
Seven (7) New Matrix T5x Treadmills	DMS		
ITEM #2			
One (1) Octane Xride XR #6000 Seated Elliptical Cross Trainer	SciFit Rex7000-INT \$ 4,600.00		
ITEM #3			
Two (2) Matrix C5x ClimbMill	no bid		
ITEM #4			
Two (2) Octane LateralX (LX8000)	no bid		
Freight/Install	\$ -		
TOTAL COST FOR NEW EQUIPMENT	N/A		
ITEM #5 - PURCHASE OF CITY'S TEN (10) TRADE-INS			
Eight (8) TRUE Commercial Grade Treadmill	\$ (700.00)		
One (1) NUSTEP	\$ (600.00)		
One (1) Stairmaster Stepmill	\$ (600.00)		
TOTAL TRADE-IN COST (Deduct from cost of new equipment)	\$ (6,800.00)		
ESTIMATED NET TOTAL AWARDED COST	N/A		
BY AUGUST 30, 2012			
DELIVERY SCHEDULE:	Yes or No	Yes	
AUTHORIZED DEALER	Yes or No	Yes, for equip bid	
SERVICE FACILITY:	Location:	Plymouth	
	Miles	-	
	Response	48 hrs	
CONTACT INFORMATION:	Names	Erin Slater	
	24Hr Phone	(734) 737-8423	
	Hrs of Operation	8:30 am - 7 pm	
WARRANTY: (3) Years Minimum		Yes or No	
	All Wear Items	Yes	
	All Parts & Labor	Yes	
	Free 2nd Day Parts	Yes	
	Free Service call	Yes	
	Document Marked	N/A	
NO SUBCONTRACTORS:	Complies	Yes or No	Yes
INSURANCE:	Can meet		xx
	Cannot meet		
PAYMENT TERMS:			Net 30
EXCEPTIONS:			Attached to Bid
ALL OR NONE AWARD	Yes or No		No
ACKNOWLEDGEMENT: Signed	Yes or No		Yes