

March 1, 2005

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/ Services
Jeanette Bennett, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: **Agenda Item** – Standard Purchasing Resolution 3: Exercise
Renewal Option – Landscape Maintenance Services

RECOMMENDATION

The Parks and Recreation Department recommends approval of a one-year contract renewal option for Landscape Maintenance Services for the Downtown Development Authority and Civic Center with Torre & Bruglio, Inc., for an estimated total cost of \$209,014.00. All terms, conditions, and unit pricing will remain the same as for the 2004 season and will expire December 31, 2005.

In addition, staff requests the approval of annual flowers for the section of landscaped medians on Big Beaver, from I-75 to Rochester Road and on the Rochester Road medians adjoining Big Beaver Road at an additional cost of \$29,764.00 for a total cost for this contract for the 2005 season of \$238,778.00

BACKGROUND

On April 8, 2002, the Troy City Council approved a contract to provide three – year requirements of upgraded landscape maintenance services for the Troy Civic Center and the Downtown Development Authority areas within the Big Beaver corridor. The contract includes an option to renew for two (2) additional one-year periods to Torre & Bruglio, the highest scoring bidder as a result of a best value process. {Resolution#2002-04-213}.

ADDITIONAL ANNUALS

Last year, the medians on Big Beaver Road from I-75, east to Rochester Road were landscaped with a design of evergreen and deciduous trees, shrubs, and daylilies. The landscape design also called for the use of annual flowers at various point throughout the design to provide constant color and uniformity with other medians in Troy that contain annual flower plantings. While the bulk of the plant material for the project was installed through contract to be completed by the end of the calendar year of 2003, the installation of annuals were scheduled to be included with the rest of the annual flower planting in the spring by the landscape maintenance contractor, Torre & Bruglio, Inc.

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Since the medians from I-75 to Rochester Road, had not previously been planted, the Torre & Bruglio landscape bid did not contain a cost for the additional annuals. Last year's cost for the additional annuals exceeded the 10% built into the contract for additional work and item was therefore taken to City Council for approval. Council denied the request and no annuals were planted on the newly planted medians from I-75 to Rochester Road in 2004.

Annual flowers are planted every spring at the entrances of parks and cemeteries, in planter beds at City Hall, Library, Aquatic Center, Community Center, Museum, Fire Stations, Nature Center, and numerous landscaped medians throughout the City, including Big Beaver from I-75 west to Coolidge. The following municipal areas contain seasonal plantings of annual flowers:

Parks:

Beach Road Park
Beaver Trail Park
Boulan Park
Brinston Park
Firefighters Park
Flynn Park

Jaycee Park
Raintree Park
Redwood
Robinwood Park
Sylvan Glen Lake Park

Municipal Facilities:

City Hall
Community Center
Family Aquatic Center
Lloyd A. Stage Nature Center
Fire Stations
Museum

Sanctuary Lake Golf Course
Union Corners Cemetery
Crooks Road Cemetery
Beach Road Cemetery
Perrin Cemetery

Landscaped Medians:

Big Beaver, I-75 west to Coolidge
Coolidge at Big Beaver
Crooks Rd. at Long Lake
Coolidge Rd. at Long Lake
Corporate Drive at Long Lake

Corporate Drive and Crooks Road
Tower Drive at Crooks Road
Long Lake, Corporate to Abington
John R Road, 15 Mile to 14 Mile
14 Mile Road, I-75 to Executive

The addition of annual flowers to the newly landscaped section of Big Beaver medians east of I-75 will complete the intended landscape design and tie together the new landscape with existing established plantings on Big Beaver, west of I-75, and the Civic Center. Annual flowers provide a much-needed splash of color in the spring and throughout the summer. They are an integral part of our municipal landscape and elicit many positive comments from residents and visitors alike.

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LEVELS OF MAINTENANCE

The areas covered by this contract with Torre & Bruglio receive the highest level of service of any landscaped medians in Troy. The DDA median design includes a number of annual flowerbeds to provide visual interest and color. Large expanses of grass, trees, and some shrubs comprise most of the other landscaped medians in Troy. Annual beds are included at some major intersections. The level of service of those medians is generally lower than that provided by Torre & Bruglio for the DDA medians, since many do not contain irrigation, require only mowing.

The maintenance of those medians is administered through a separate contract with another vendor. City Parks and Recreation personnel currently maintain all flowerbeds other than those on the DDA medians and Civic Center site.

Cost savings could be realized on the maintenance of the DDA medians and Civic Center site by reducing the level of service, eliminating annual flowers, cutting back on irrigation, or converting flower beds to turf. However, a reduction in service level at these locations will result in a corresponding reduction in the overall appearance and appeal of the landscape.

SUMMARY

Torre & Bruglio, Inc. has agreed to renew the contract landscape maintenance services for the Civic Center and Downtown Development Authority landscaped medians for the 2005 season under the 2004 unit pricing as follows:

Landscape maintenance services	\$151,814
Annual flowers, including installation	<u>\$ 57,200</u>
	\$209,014

Additional annual flowers, including installation for Big Beaver (DDA) medians, I-75 to Rochester Rd. not planted previously	<u>\$ 29,764</u>
ESTIMATED TOTAL FOR 2005	\$238,778

Torre & Bruglio has done an exceptional job of providing superior landscape maintenance for the City of Troy. Staff recommends exercising the first of two (2) one-year options to renew the contract, and also requests approval of annual flower installation in the DDA median landscaping east of I-75.

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Re: Exercise Renewal Option – Landscape Maintenance Services

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MARKET SURVEY

Due to utilizing the best value process in evaluating the request for proposal, a market survey was not deemed necessary, since price in only one aspect of the criteria used in making the award. Quality is a major component of this contract and Torre & Bruglio has been able to consistently deliver quality services.

BUDGET

Funds are available in the Parks and Recreation operating budget for the renewal of this contract for the 2005 season.

Prepared by: Jeff Biegler, Superintendent of Parks



500 West Big Beaver
Troy, Michigan 48084
Fax: (248) 524-0851
www.ci.troy.mi.us

Torre & Bruglio
850 Featherstone
Pontiac MI 48342-1723

FEB 10

February 7, 2005

Area code (248)

Dear Sirs,

Assessing
524-3311

Bldg. Inspections
524-3344

Bldg. Operations
524-3368

City Clerk
524-3316

City Manager
524-3330

Community Affairs
524-1147

Engineering
524-3383

Finance
524-3411

Fire-Administration
524-3419

Human Resources
524-3339

Information Technology
619-7279

Law
524-3320

Library
524-3545

Parks & Recreation
524-3484

Planning
524-3364

Police-Administration
524-3443

Public Works
524-3370

Purchasing
524-3338

Real Estate & Development
524-3498

Treasurer
524-3334

The City of Troy entered into contract with Torre & Bruglio to provide three-year requirements for upgraded landscape services for the Troy Civic Center and the Downtown Development Authority areas within the Big Beaver Corridor. The contract contained two one-year options to renew in accordance with the specifications and agreement for RFP 01-43. Renewal for the 2005 season must be under the same terms and conditions as the 2004 section of the original contract. If a new price is to be submitted within the terms of the current contract, 30-day notification of the new price is required. Please be aware that the City of Troy reserves the option to accept the price change or rebid.

Please fax this letter back to Parks & Recreation indication if Torre & Bruglio wishes to renew this contract until December 31, 2005. The FAX number is 248-689-6497. It should be understood that this request to renew the contract is subject to a favorable market survey. A request by City staff to determine the successful bidder's interest in renewing the contract in no way obligates the City. The option cannot be exercised without Troy City Council approval and a blanket purchase order issued.

If you have any questions please call me at 248-680-7293

CHECK ONE:

- Torre & Bruglio is interested in renewing the contract under the 2004 terms and conditions.**
- Torre & Bruglio is not interested in renewing the contract.**

X 

2-10-05

Signed: Authorized Company Representative

date

Thank You,
Ron Hynd, Landscape Analyst
City of Troy
248-680-7293 office
248-689-6497 fax

2. The following full sized plans, approximately 24 inches by 36 inches in size, prepared by Grissim Metz Andriese Associates:
 1. Site Landscape Plan, dated September 2003
 2. Building Enlargement Landscape Plans, dated September 2003
 3. Lighting/Street Signage Plan, dated September 2003
 4. Site Details, dated September 2003
 5. Site Amenities, dated September 2003
 6. Park Section and Planting Details, dated September 2003
 7. Photometric Plan, dated September 2003
 - I-1. Irrigation Enlargement Plan, dated September 2003
 - I-2. Irrigation Enlargement Plan, dated September 2003

3. The Rochester Commons PUD Final Project Manual, dated April 21, 2004 and presented in binder format, and including the following:
 - TAB 1 City of Troy Final PUD Approval Checklist
 - TAB 2 Planned Unit Development Agreement
 - TAB 3 Installation and Maintenance Obligation Plan
 - TAB 4 Project Impact Analysis
 - TAB 5 List of Plan Changes Since Preliminary Approval
 - TAB 6 Final Site Plan
 - TAB 7 List of Landscape Plan Changes since Approval
 - TAB 8 Landscape Plan
 - TAB 9 Elevations
 - TAB 10 Specifications
 - TAB 11 Master Deed and Bylaws
 - TAB 12 Easements
 - TAB 13 Address Plan

BE IT FURTHER RESOLVED, That the Mayor and City Clerk are hereby **AUTHORIZED TO EXECUTE** the Development Agreement for the Rochester Commons Planned Unit Development; a copy shall be **ATTACHED** to the original Minutes of this meeting.

BE IT FINALLY RESOLVED, That the Rochester Commons Planned Unit Development Agreement be **RECORDED** with the Oakland County Register of Deeds.

Yes: All-7

D-2 Amendment #1 – Expanded Scope of Work – Upgraded Landscape Maintenance Services

Resolution
 Moved by Stine
 Seconded by Beltramini

WHEREAS, A contract to provide Upgraded Landscape Maintenance Services was awarded to the highest scoring bidder, Torre & Bruglio, Inc., on April 8, 2002, at an estimated total cost of \$507,488.00 (Resolution #2002-04-213).

WHEREAS, It is recommended that the contract be amended to cover increased acreages and improved landscapes on the Big Beaver medians (I-75 to Rochester Road and Coolidge to Cunningham).

NOW, THEREFORE, BE IT RESOLVED, That the contract is hereby **AMENDED** for additional services at an estimated cost of \$133,638.00.

Vote on Resolution to Amend

Resolution #2004-06-297

Moved by Howrylak

Seconded by Eisenbacher

RESOLVED, That the Resolution be **AMENDED** by **INSERTING**, "BE IT RESOLVED, That the \$35,100.00 allocated for the planting of annuals along the Big Beaver corridor and the \$8,000.00 allocated for unforeseen maintenance and repairs be **STRICKEN** from the proposed amended contract."

Yes: Broomfield, Eisenbacher, Howrylak, Lambert

No: Stine, Schilling, Beltramini

MOTION CARRIED

Vote on Amended Resolution

Resolution #2004-06-298

Moved by Stine

Seconded by Beltramini

WHEREAS, A contract to provide Upgraded Landscape Maintenance Services was awarded to the highest scoring bidder, Torre & Bruglio, Inc., on April 8, 2002, at an estimated total cost of \$507,488.00 (Resolution #2002-04-213).

WHEREAS, It is recommended that the contract be amended to cover increased acreages and improved landscapes on the Big Beaver medians (I-75 to Rochester Road and Coolidge to Cunningham).

BE IT RESOLVED, That the \$35,100.00 allocated for the planting of annuals along the Big Beaver corridor and the \$8,000.00 allocated for unforeseen maintenance and repairs be **STRICKEN** from the proposed amended contract; and

NOW, THEREFORE, BE IT RESOLVED, That the contract is hereby **AMENDED** for additional services at an adjusted estimated cost of \$90,538.00.

Yes: Eisenbacher, Howrylak, Lambert, Beltramini, Broomfield

No: Stine, Schilling

MOTION CARRIED

May 27, 2004

To: John Szerlag, City Manager

From: John M. Lamerato, Assistant City Manager- Finance and Administration
Steven J. Vandette, Acting Assistant City Manager- Services
Jeanette Bennett, Purchasing Director
Carol K. Anderson, Director of Parks and Recreation

Subject: **Agenda Item:** Expanded Scope of Work - "Upgraded Landscape Maintenance Services," Supplemental Information

At the May 24, 2004 meeting, there was discussion and a request for additional information concerning the expanded scope of landscape work within the DDA area, specifically, what areas along Big Beaver will receive the additional 1,350 flats of flowers.

The need for additional flowers is the result of an increase in landscape area between 175 and Rochester Road and the Rochester Road medians north and south of Big Beaver. Staff designed the landscape plan for this area and contractors completed the perennial and annual plant beds, tree plantings and irrigation system this spring. The flowers contained in the upgraded landscape maintenance services request are intended for planting in this area.

The annuals for the DDA area west of 175 are not part of upgraded services request as they are already included in the original contract.

Funds from the DDA budget pay the cost of this maintenance. There are adequate funds to cover the increased maintenance costs for fiscal year end and in the 04-05 budgets.

April 27, 2004

TO: John Szerlag, City Manager

FROM: Steven J. Vandette, Acting Assistant City Manager/Services
John M. Lamerato, Assistant City Manager/Finance & Administration
Jeanette Bennett, Purchasing Director
Carol Anderson, Parks and Recreation Director

SUBJECT: **Agenda Item:** Amendment #1 – Expanded Scope of Work –
“Upgraded Landscape Maintenance Services”

RECOMMENDATION

On April 8, 2002, Troy City Council approved a three-year contract for “Upgraded Landscape Maintenance Services” with an option to renew for two one-year periods to Torre & Bruglio, Inc. of Pontiac, the highest rated bidder as a result of a best value process, at an estimated total cost of \$507,488.00 {Resolution #2002-04-213}.

City management recommends that City Council approve an amendment to the contract for expanded scope of work at an estimated cost of \$133,638.00.

BACKGROUND

Under the specifications of this contract, the City is authorized to add or delete any acreage, mowings (weather dependent), call-outs, or annuals as deemed necessary at unit prices listed in the bid tab, which accompanied the original bid proposal. Previous year's adjustments were well within the allowable percentage increase used for maintenance contracts of (+-) 25%. However, the cost of additional services in this contract year will exceed the allowable contract estimate percentage since the total contract (for all three years) will be approximately 27% over estimate.

Maintenance areas covered by this amendment are within the boundaries of the Downtown Development Authority. Funding for this amendment is in the Parks and Recreation operating budget for Street Island Maintenance-DDA .

Increases in the contract consist of:

- Spring of 2002, eight acres of non-irrigated turf on Big Beaver Medians (I-75) to Rochester was added to the contract for maintenance.
- Spring of 2003, one acre of non-irrigated turf on Big Beaver Medians Coolidge to Cunningham was added to the contract for maintenance.
- Fall of 2003, the aforementioned medians on Big Beaver were landscaped and irrigated.
- Spring of 2004, 1350 flats of annual flowers to be planted for the newly landscaped Big Beaver Corridor – DDA –

Agenda – May 24, 2004
Upgraded Landscape - Expanded Scope of Work
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2002-2004 Approved Contract	\$507,488.00
Spring of 2002 + 8 Acres non-irrigated	\$24,207.36
Spring of 2003 + 9 Acres non-irrigated	\$32,616.24
Spring of 2004 + 9 Acres Irrigated	\$33,714.27
+ Annuals	\$35,100.00
Unforeseen Maintenance/Repairs	\$8,000.00
Amendment #1	\$133,637.87

BUDGET

Funds for the amendment will be available in the Parks operating budget for Street Island Maintenance – DDA Account #783.7802.070.

Prepared by: Ron Hynd, Landscape Analyst

F-3 2002-2003 Budget: (a) Establish Public Hearing; (b) Establish Dates for Budget Study Sessions**(a) Dates for Budget Study Sessions**

Resolution #2002-04-211

Moved by Pallotta

Seconded by Lambert

RESOLVED, That Budget Study Sessions of the Troy City Council are hereby established for Monday, April 15 and Tuesday, April 16 at 7:30 PM in the Lower Level Conference Room at City Hall.

Yes: All-7

(b) Public Hearing

Resolution #2002-04-212

Moved by Beltramini

Seconded by Howrylak

RESOLVED, That a Public Hearing is hereby established for May 13, 2002 to consider the approval of the 2002-2003 Budget for the City of Troy.

Yes: All-7

F-4 Contract Award – Best Value Proposal – Upgraded Landscape Maintenance Services

Resolution #2002-04-213

Moved by Pallotta

Seconded by Eisenbacher

RESOLVED, That a three-(3) year contract to provide Landscape Maintenance Services with an option to renew for two one-year periods is hereby awarded to the highest scoring bidder, Torre & Brugilio, Inc. at unit prices contained in the bid tabulation opened January 25, 2002 at an estimated total cost for three (3) years of \$507,488.00, commencing April 1, 2002; a copy of which shall be attached to the original Minutes of this meeting.

BE IT FURTHER RSOLVED, That the award is contingent upon contractor submission of properly executed proposal and contract documents, including bonds, insurance certificates and all other specified requirements.

Yes: All-7

F-5 Contract Award – Best Value Proposal – Municipal Testing Services for the 2002-2005 Construction Seasons

March 18, 2002

TO: The Honorable Mayor and City Council

FROM: John Szerlag, City Manager
Gary A. Shripka, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

Subject: Contract Award – Best Value Proposal
Upgraded Landscape Maintenance Services

RECOMMENDATION:

On January 25, 2002, request for qualifications (RFQ) and request for proposals (RFP) were opened for Upgraded Landscape Maintenance Services at the Civic Center and Big Beaver medians from Rochester Road to Golfview. Staff is recommending that the contract be awarded to the lowest priced, most qualified bidder receiving the highest score, Torre & Bruglio, Inc. at an estimated three-year cost of \$507,488.00, at unit prices contained in the attached bid tabulation opened 1/25/02. The length of the contract is three years, with two (2) one-year options to renew the contract based upon mutual consent of both parties under the same terms and conditions.

If approved by Council, this bid shall be awarded to the recommended bidder contingent upon submission of proper contract and bid documents, including insurance certificates and all specified requirements.

SELECTION PROCESS:

A total of one hundred thirty-nine (139) letters were sent to prospective bidders with eight (8) bidders returning responses. Two (2) bidders did not pass the minimum requirements: All State Tree & Lawn Service, Inc. and Owens Landscaping. All State Tree had indicated they were subcontracting a major component of the contract, mowing; and the evaluation committee deemed this unacceptable. Owens Landscaping did not have personnel for the required certified Arborist position. In addition, their insurance company did not submit the required letter stating Owens could meet the insurance specifications if awarded a contract. The remaining six (6) bidders were evaluated based upon weighted criteria including the RFP responses and price. The final weighted score calculation was determined as follows:

50% x Price Score
20% x Vendor Questionnaire Score
20% x Equipment Review and Interview Score (Optional)
10% x Other Score
= Final Weighted Score

Utilizing this selection process, Torre & Bruglio, Inc. was the highest rated vendor.

March 18, 2002

To: The Honorable Mayor and City Council
Re: Upgraded Landscape Maintenance Services

BUDGET:

Funds for this contract are available in the Parks Operating Accounts for Contractual Services #756.7802.070 and #783.7802.070.

139 Proposals Sent
8 Proposal Responses Rec'd
2 Proposals did not meet minimum requirements

Prepared by: Jeffrey J. Biegler, Superintendent of Parks

**EXECUTIVE SUMMARY-
UPGRADED LANDSCAPE MAINTENANCE SERVICES**

STATISTICS:

- ◆ 139 letters were sent to prospective bidders
- ◆ 8 responses were received
- ◆ Torre & Bruglio was the most qualified bidder by receiving the highest score

The following bidders submitted a proposal and received the indicated final scores:

COMPANY	SCORE
Torre & Bruglio	70
Davey Commercial Grounds Management	54
Troy Clogg Landscape Associates, Inc.	51
Rasins Landscape Inc.	50
United Landscape Inc.	26
Cal Fleming Landscaping & Tree Service Inc.	9

Two Bidders did not pass the minimum requirements:

1. **All State Tree & Lawn Service, Inc.**
 - Their company would subcontract the mowing portion of the contract. Since the specifications required approval to subcontract and mowing is a major component of the contract, it was deemed unacceptable.
2. **Owens Landscaping**
 - The list of personnel assigned to the City of Troy account was incomplete as it did not include the required certified Arborist.
 - Their insurance company did not submit a letter stating that they would meet the insurance specifications if awarded a contract.

Attachments:

Weighted Final Scoring

Evaluation Process

Weighted Rating: Vendor Evaluation and Other

WEIGHTED FINAL SCORING UPGRADED LANDSCAPE MAINTENANCE SERVICES

Final Score Calculation:

- 50% x Price Score
- 20% x Vendor Questionnaire Score
- 20% x Equipment Review and Interview Score (Optional)
- 10% x Other Score

Final Weighted Score

* In order to equate the price to the weighted evaluation process scoring, the prices had to be converted into a score with the base of 100

VENDORS:	Davey	Cal Fleming	Rasins	Torre & Bruglio	Troy Clogg	United Landscape
Score						
PRICE SCORE: (x .50) =	75 x .50 = 38	0 x .50 = 0	75 x .50 = 38	100 x .50 = 50	75 x .50 = 38	25 x .50 = 13
VENDOR QUESTIONNAIRE SCORE: (x .20) =	64 x .20 = 13	47 x .20 = 9	59 x .20 = 12	77 x .20 = 15	64 x .20 = 13	63 x .20 = 13
EQUIPMENT REVIEW AND OPTIONAL INTERVIEWS*: (x .20) =	N/A	N/A	N/A	N/A	N/A	N/A
OTHER: (x .10) =	28 x .10 = 3			50 x .10 = 5		

**FINAL
WEIGHTED
SCORE:**

54 9 50 70** 51 26

**** HIGHEST RATED VENDOR – RECOMMENDED AWARD**

* The Evaluation Committee agreed to reverse the order of Phase 3 and 4 at the request of the Facilitator for the project (Purchasing Department representative). Since the committee was familiar with many of the vendor's equipment, it was deemed appropriate to evaluate the pricing information before reviewing equipment or conducting the optional interviews if deemed necessary. It was not deemed necessary to conduct interviews or review equipment.

COMMITTEE USE

Evaluation Process – Upgraded Landscape Management Services

Phase 1: Evaluation of Proposals – Must meet minimum requirements.

Bidders will be required to meet minimum specified requirements. The initial pass/ fail evaluation will be made by a designated Committee representative.

Phase 2: Evaluation Process.

The evaluating committee will review the Vendor Questionnaire and the proposal (minus the Pricing Section). A score will be calculated from the review using the Evaluation Sheet – Upgraded Landscape Maintenance Services. Short-list may be developed from this phase if deemed appropriate at the evaluation time.

Phase 3: Price *

Points for price will be calculated as follows:

CALCULATIONS:

1. The proposals shall be arranged from lowest proposal to highest proposal
2. High Proposal (-) Low Proposal = Range
3. A mean or average will be calculated from the data, as well as the variance and standard deviation. This information will be used to compare and interpret the measures of location and variability within the population. Points will be given based upon the number of standard deviations that the bid price is from the mean or average.

Phase 4: Equipment Inspection and Interviews - (Interviews are Optional) *

An equipment inspection will be conducted of those companies short-listed.

Optional: The Committee using the Interview tool prepared by the Purchasing Department and approved by the Parks and Recreation Department may conduct interviews of the Short-listed firms. A score will result from the process. The score will be averaged if both an equipment inspection and interview are conducted.

Phase 5: Other

A company may be assessed "Other" points for items not specified, but for which the Evaluation Committee deems as outstanding.

Phase 6: Phase Final Scoring Including Consultant Selection

The **final score** for each qualified Short-listed bidder from Phase 2 will be determined as follows:

50% x Price Score	=
20% x Vendor Questionnaire Score	=
20% x Equipment Inspection and Interview Score - Optional	=
10% x Other	=
<hr/>	
100% Final Weighted Score	

* The Evaluation Committee agreed to reverse the order of Phase 3 and 4 at the request of the Facilitator - Purchasing Department. Since the committee was familiar with many of the vendor's equipment that were part of the process, it was deemed appropriate to evaluate the pricing information before reviewing equipment or conducting the optional interview if deemed necessary. It was not deemed necessary to conduct interviews or review equipment.

**WEIGHTED RATING -
UPGRADED LANDSCAPE MAINTENANCE SERVICES**

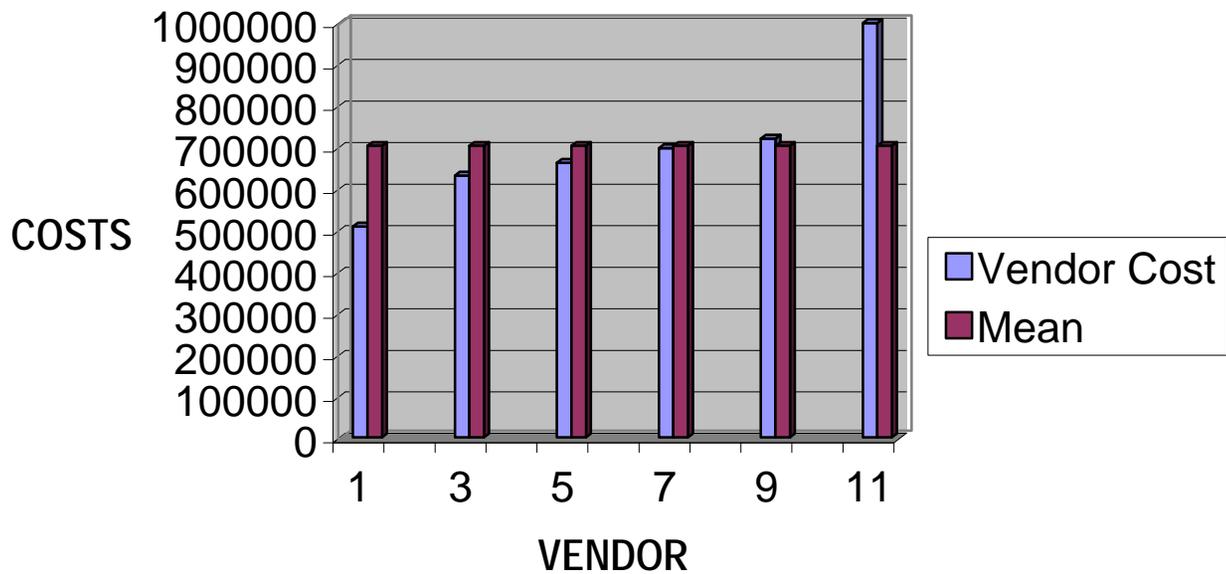
VENDOR QUESTIONNAIRE:

Raters:	1	2	3	AVERAGE
Vendors:				
1. Davey Commercial Grounds Mgt.	82	54	57	64
2. Cal Fleming Landscaping & Tree Service Inc.	63	26	53	47
3. Rasins Landscape Inc.	66	54	56	59
4. Torre & Bruglio Inc.	96	72	63	77
5. Troy Clogg Landscape Assoc. Inc.	74	56	62	64
6. United Landscape Inc.	68	54	66	63

OTHER - SCORES:

Raters:	1	2	3	AVERAGE
Vendors:				
1. Davey Commercial Grounds Mgt.		30	25	28
2. Cal Fleming Landscaping & Tree Service Inc.				
3. Rasins Landscape Inc.				
4. Torre & Bruglio Inc.	30	70	50	50
5. Troy Clogg Landscape Assoc. Inc.				
United Landscape Inc.				

UPGRADED LANDSCAPE SERVICES



**UPGRADED LANDSCAPE SERVICES
ANALYSIS**

KEY	VENDOR	COST	MEAN	DIFFERENCE	D2	VARIANCE	STANDARD DEVIATION	POINTS
1	Torre	507488	702,027	194,539	37845422521		-2	100
3	Troy Clogg	630640	702,027	71,387	5096103769		-1	75
5	Rasins	661200	702,027	40,827	1666843929		-1	75
7	Davey	696360	702,027	5,667	32114889		-1	75
							0 (Mean)	50
9	United	\$ 718,970	702,027	(16,943)	287065249		1	25
11	Cal Fleming	\$ 997,505	702,027	(295,478)	87307248484		2	0
		\$ 4,212,163			132,234,798,841	22039133140	148455.8289	

Opening Date -- 1-25-02
Date Prepared -- 3/6/02

CITY OF TROY
BID TABULATION
UPGRADED LANDSCAPE MAINTENANCE SERVICES

RFP 01-43
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VENDOR NAME:

CAL FLEMING	UNITED LAWNSCAPE	RASINS LANDSCAPE
LANDSCAPING		
902034945	14232	013973303-7
\$14,325.00	\$ 14,325.00	\$ 14,325.00

Proposal: For Upgraded Landscape Maintenance Services for the Downtown Development Authority and Civic Center Area.

Bidder Questionnaire:	Returned filled	XX	XX	XX
	Returned Unfilled			
	Not returned			
Years in Business:		54	8	8
Organization ever declared Bankruptcy:	Yes or No	NO	NO	NO
Number of Public Sector References:		4	5	5
Use of Subcontractors:	Yes or No	NO	YES	YES
Number of Private References for Landscape Maint. Work:		5	5	5
List of Landscape Maintenance Equipment:	Yes or No	YES	YES	YES
EMPLOYEES:				
Business Pesticide Applicator:	Yes or No	YES	YES	YES
Applicator - Turf Grass	Yes or No	YES	YES	YES
Applicator - Ornamentals	Yes or No	YES	YES	YES
Applicator - Right of Ways	Yes or No	YES	YES	YES
Arborist	Yes or No	YES	YES - DIFFERENT NAME	YES
Landscape Architect	Yes or No	BLANK	BLANK	NO
RESPONSE TIME:	Type:	PERSONAL ON SITE	SUPERVISOR VISIT	LAWN
	Hours:	1	0.5	24
	Type:	RETURN PHONE CALL		TREES
	Hours:	0.25		24
	Type:			CONSULTATION
	Hours:			24
UNIFORMS FOR EMPLOYEES	Yes or No	YES	YES	YES
	Color:	LONG PANTS; SHIRTS	TAN/GREEN	DARK GREEN/TAN
		W/COMPANY NAME		
INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
	Alternate Insurance	+\$10,000	CURRENT POLICY DOES CONTAIN	+\$3,000
			INCIDENTAL POLLUTION COVERAGE	
SITE VISIT	Yes or No	YES	YES	YES
	Date:	1/24/02	1/17,18,23,24	1/17,18

Opening Date -- 1-25-02
Date Prepared -- 3/6/02

CITY OF TROY
BID TABULATION
UPGRADED LANDSCAPE MAINTENANCE SERVICES

RFP 01-43
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VENDOR NAME:

CAL FLEMING	UNITED LAWNSCAPE	RASINS LANDSCAPE
LANDSCAPING		

PROPOSAL A: All Services 4/1 to 11/30/02		All Acreage - Irrigated & Non-Irrigated		
Complete for the Sum of:	Year 2002	\$ 273,120.00	\$ 168,335.00	\$ 175,000.00
	Year 2003	\$ 248,582.00	\$ 168,335.00	\$ 160,000.00
	Year 2004	\$ 251,368.00	\$ 172,550.00	\$ 160,000.00
Total		\$ 773,070.00	\$ 509,220.00	\$ 495,000.00
			/month/acre	
Cost Per Acre:	Year 2002	\$ 97.00	\$ 650.00	\$ 155.00
	Year 2003	\$ 97.00	\$ 650.00	\$ 155.00
	Year 2004	\$ 97.00	\$ 670.00	\$ 155.00
ADDITIONAL SERVICES:				
Additional Mowings-before 4/1 after 11/30		COST PER SERVICE	COST PER ACRE	COST PER ACRE
	Year 2002	\$ 4,252.00	\$ 65.00	\$ 115.00
	Year 2003	\$ 4,252.00	\$ 65.00	\$ 115.00
	Year 2004	\$ 4,252.00	\$ 67.00	\$ 115.00
Additional Edging-before 4/1 after 11/30				
	Year 2002	\$ 950.00	\$ 15.00	\$ 20.00
	Year 2003	\$ 950.00	\$ 15.00	\$ 20.00
	Year 2004	\$ 950.00	\$ 15.50	\$ 20.00
Additional Trimming-before 4/1 after 11/30				
	Year 2002	\$ 500.00	\$ 15.00	\$ 20.00
	Year 2003	\$ 500.00	\$ 15.00	\$ 20.00
	Year 2004	\$ 500.00	\$ 15.50	\$ 20.00
PROPOSAL B: Furnish Annual Flowers & Bedding Plants including Installation				
Annuals including Installation - Based upon 2,200 flats				
	Year 2002	\$ 50,600.00	\$ 44,000.00	\$ 49,000.00
	Year 2003	\$ 51,106.00	\$ 44,000.00	\$ 49,000.00
	Year 2004	\$ 52,129.00	\$ 45,100.00	\$ 49,000.00
Total		\$ 153,835.00	\$ 133,100.00	\$ 147,000.00
Add or delte flats Including Installation differing from the base amount				
	Year 2002	\$ 23.00	\$ 20.00	\$ 21.00
	Year 2003	\$ 23.50	\$ 20.00	\$ 21.00
	Year 2004	\$ 24.00	\$ 20.50	\$ 21.00
PROPOSAL C: FOUR GARDENS LANDSCAPE MAINTENACE SERVICES				
Complete for the Sum of:	Year 2002	\$ 23,400.00	\$ 25,325.00	\$ 6,400.00
	Year 2003	\$ 23,600.00	\$ 25,325.00	\$ 6,400.00
	Year 2004	\$ 23,600.00	\$ 26,000.00	\$ 6,400.00
Total		\$ 70,600.00	\$ 76,650.00	\$ 19,200.00
GRAND TOTAL ALL PROPOSALS:		\$ 997,505.00	\$ 718,970.00	\$ 661,200.00

Opening Date -- 1-25-02
 Date Prepared -- 3/6/02

CITY OF TROY
 BID TABULATION
 UPGRADED LANDSCAPE MAINTENANCE SERVICES

VENDOR NAME:

CAL FLEMING	UNITED LAWNSCAPE	RASINS LANDSCAPE
LANDSCAPING		

ADDITIONAL SERVICES:		Callout Cost per Man Hour		
Additional -before 4/1 after 11/30				
Regular Time: 8 to 5	Year 2002	\$ 45.00	\$30/\$35.00	\$ 35.00
	Year 2003	\$ 45.00	\$30/\$35.00	\$ 35.00
	Year 2004	\$ 45.00	\$31/\$36.00	\$ 35.00
Additional -before 4/1 after 11/30				
Overtime: Non regular hours	Year 2002	\$ 45.00	\$52.50/\$45	\$ 52.50
	Year 2003	\$ 45.00	\$52.50/\$45	\$ 52.50
	Year 2004	\$ 45.00	\$54/\$46.50	\$ 52.50
Additional -before 4/1 after 11/30				
Holiday Time	Year 2002	\$ 45.00	\$70/\$60.00	\$ 52.50
	Year 2003	\$ 45.00	\$70/\$60.00	\$ 52.50
	Year 2004	\$ 45.00	\$72/\$62.00	\$ 52.50

Opening Date -- 1-25-02
Date Prepared -- 3/6/02

CITY OF TROY
BID TABULATION
UPGRADED LANDSCAPE MAINTENANCE SERVICES

RFP 01-43
Page 4 of 6

VENDOR NAME:		DAVEY TREE	TROY CLOGG	**TORRE & BRUGLIO
			LANDSCAPE ASSOC	
Check number		428011083	679209414	CHECK ON FILE, MOVE FORWARD
Check amount		\$ 14,325.00	\$ 14,325.00	\$ 14,325.00
Proposal: For Upgraded Landscape Maintenance Services for the Downtown Development Authority and Civic Center Area.				
Bidder Questionnaire:	Returned filled	XX	XX	XX
	Returned Unfilled			
	Not returned			
Years in Business:		93	15	20
Organization ever declared Bankruptcy:	Yes or No	NO	NO	NO
Number of Public Sector References:		5+	3	5
Use of Subcontractors:	Yes or No	NO	YES	NO
Number of Private References for Landscape Maint. Work:		5+	3	2
List of Landscape Maintenance Equipment:	Yes or No	YES	YES	YES
EMPLOYEES:				
Business Pesticide Applicator:	Yes or No	YES	YES	YES
Applicator - Turf Grass	Yes or No	YES	YES	YES
Applicator - Ornamentals	Yes or No	YES	YES	YES
Applicator - Right of Ways	Yes or No	YES	YES	YES
Arborist	Yes or No	YES	YES	YES
Landscape Architect	Yes or No	YES	N/A	YES
RESPONSE TIME:				
	Type:	EMERGENCY	LAWN CARE	CLIENT REQUEST
	Hours:	1	4	0.5
	Type:	MISSED WORK	TREE WORK	HAZARD REPAIR
	Hours:	8	4	0.5
	Type:	MISC CONCERNS	IRRIGATION	OFF HOUR REQUESTS
	Hours:	24	6	1
UNIFORMS FOR EMPLOYEES				
	Yes or No	YES	YES	YES
	Color:	CINTAS	BLACK/TAN	KHAKI/GREEN
INSURANCE:				
	Can Meet	XX	XX	XX
	Cannot Meet			
	Alternate Insurance	XX	BLANK	BLANK
SITE VISIT				
	Yes or No	YES	YES	YES
	Date:	1/15,21,23	1/21/02	1/14, 15. 17

Opening Date -- 1-25-02
Date Prepared -- 3/6/02

CITY OF TROY
BID TABULATION
UPGRADED LANDSCAPE MAINTENANCE SERVICES

RFP 01-43
Page 5 of 6

VENDOR NAME:

DAVEY TREE	TROY CLOGG	**TORRE & BRUGLIO
	LANDSCAPE ASSOC	

PROPOSAL A: All Services 4/1 to 11/30/02 All Acreage - Irrigated & Non-Irrigated

Complete for the Sum of:	Year 2002	\$ 175,400.00	\$ 138,688.00	\$ 127,188.00
	Year 2003	\$ 175,400.00	\$ 138,688.00	\$ 117,000.00
	Year 2004	\$ 175,400.00	\$ 140,264.00	\$ 118,100.00
Total		\$ 526,200.00	\$ 417,640.00	\$ 362,288.00

Cost Per Acre:	* Year 2002	\$ (5,364.85) \$ 167.65	\$ (4,400.00) \$ 137.50	\$ (4,034.53) \$ 126.08
	* Year 2003	\$ (5,364.85) \$ 167.65	\$ (4,400.00) \$ 137.50	\$ (3,714.28) \$ 116.07
	* Year 2004	\$ (5,364.85) \$ 167.65	\$ (4,450.00) \$ 139.06	\$ (3,746.03) \$ 117.06

ADDITIONAL SERVICES:

Additional Mowings-before 4/1 after 11/30		COST PER SERVICE	COST PER ACRE	COST PER ACRE
Year 2002	\$ (3,140.00)	\$ * 99.62	\$ 66.00	\$ 72.00
Year 2003	\$ (3,140.00)	\$ * 99.62	\$ 66.00	\$ 72.00
Year 2004	\$ (3,140.00)	\$ * 99.62	\$ 68.00	\$ 72.00

Additional Edging-before 4/1 after 11/30				
Year 2002	\$ (1,350.00)	\$ * 42.83	\$ 9.00	\$ 100.00
Year 2003	\$ (1,350.00)	\$ * 42.83	\$ 9.00	\$ 100.00
Year 2004	\$ (1,350.00)	\$ * 42.83	\$ 10.00	\$ 100.00

Additional Trimming-before 4/1 after 11/30				
Year 2002		INCLUDED IN MOWING	\$ 127.00	\$ 30.00
Year 2003		INCLUDED IN MOWING	\$ 127.00	\$ 30.00
Year 2004		INCLUDED IN MOWING	\$ 130.00	\$ 30.00

PROPOSAL B: Furnish Annual Flowers & Bedding Plants including Installation

Annuals including Installation - Based upon 2,200 flats				
Year 2002	\$ 50,600.00	\$ 52,800.00	\$ 44,000.00	
Year 2003	\$ 50,600.00	\$ 52,800.00	\$ 44,000.00	
Year 2004	\$ 50,600.00	\$ 55,000.00	\$ 57,200.00	
Total	\$ 151,800.00	\$ 160,600.00	\$ 145,200.00	

Add or delte flats Including Installation differing from the base amount				
Year 2002	\$ 23.00	\$ 24.00	\$ 20.00	
Year 2003	\$ 23.00	\$ 24.00	\$ 20.00	
Year 2004	\$ 23.00	\$ 25.00	\$ 26.00	

PROPOSAL C: FOUR GARDENS LANDSCAPE MAINTENACE SERVICES

Complete for the Sum of:	Year 2002	\$ 6,120.00	\$ 17,400.00	INCLUDED IN PROPOSAL A
	Year 2003	\$ 6,120.00	\$ 17,400.00	INCLUDED IN PROPOSAL A
	Year 2004	\$ 6,120.00	\$ 17,600.00	INCLUDED IN PROPOSAL A
Total		\$ 18,360.00	\$ 52,400.00	\$ -

GRAND TOTAL ALL PROPOSALS:		\$ 696,360.00	\$ 630,640.00	\$ 507,488.00
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* Price Verification

Opening Date -- 1-25-02
Date Prepared -- 3/6/02

CITY OF TROY
BID TABULATION
UPGRADED LANDSCAPE MAINTENANCE SERVICES

RFP 01-43
Page 6 of 6

VENDOR NAME:

DAVEY TREE	TROY CLOGG	**TORRE & BRUGLIO
	LANDSCAPE ASSOC	

ADDITIONAL SERVICES:		Callout Cost per Man Hour		
Additional -before 4/1 after 11/30				
Regular Time: 8 to 5	Year 2002	\$ 28.00	\$ 32.00	\$ 22.00
	Year 2003	\$ 28.00	\$ 32.00	\$ 22.00
	Year 2004	\$ 28.00	\$ 33.00	\$ 22.00
Additional -before 4/1 after 11/30				
Overtime: Non regular hours	Year 2002	\$ 42.00	\$ 48.00	\$ 28.00
	Year 2003	\$ 42.00	\$ 48.00	\$ 28.00
Total				
Additional -before 4/1 after 11/30				
Holiday Time	Year 2002	\$ 42.00	\$ 64.00	\$ 28.00
	Year 2003	\$ 42.00	\$ 64.00	\$ 28.00
	Year 2004	\$ 42.00	\$ 64.00	\$ 28.00

ATTEST:

Cheryl Morrell

Mary Peltier

Linda Bockstanz

Susan Leirstein

**** Denotes Best Value Proposal**

Jeanette Bennett
Purchasing Director

EVALUATION SHEET – Upgraded Landscape Maintenance Services

NAME:
 ADDRESS:
 CITY/ STATE/ ZIP:
 PHONE / FAX NUMBER:
 VENDORS:

		A			B			C
OBJECTIVES: Pass / Fail	INFORMATION	Go/No	INFORMATION	Go/No	INFORMATION	Go/No	INFORMATION	Go/No
MINIMUM REQUIREMENTS								
Question # referenced								
1. 5 Years Experience								
2. Bankruptcy - NO								
5. Positive Public Sector References								
6. Subcontractors – approved areas only								
7. Positive References - Private Contracted Landscape Maintenance								
10. List of Equipment to perform the Contract								
12. Employees and Credentials								
13. Response Time								
15. Uniforms								
19. INSURANCE – Insurer's Letter								
OBJECTIVES: Non-Mandatory Requirements	Point Value	INFORMATION	Score	INFORMATION	Score	INFORMATION	Score	Score
3. Municipal Clients – Scope of work	15 Points Max.							
4. Experiences with Public Sector clients	15 Points Max.							
12. References – Landscape Installation	5 Points Max.							
9. Description of Projects Landscape Installation	5 Points Max.							
11. Project Manager and Credentials Points	5 Points Max.							
14. Communication Equipment issued to Contact Person	10 Points Max.							
16. Conflict Resolution Skills	10 Points Max.							
17. Proof of Quality	5 Points Max.							
18. Added Value	5 Points Max.							

20. Site Visit	10 Points Max.						
21. Invoicing	15 Points Max.						

Designated Value = Highest Rating

1 = Lowest Rating

MAXIMUM SCORE: 100

A T MAINTENANCE
325 MUSKOKA
COMMERCE TWP MI 48382

ALLIED-EAGLE SUPPLY
150 PARSONS AVENUE
DETROIT MI 48201-2002

AMBASSADOR LAWN CUTTING SERVICE
P O BOX 174
CLAWSON MI 48017

AMERICAN LAND DEVELOPMENT CO
13957 HALL ROAD, STE 322
SHELBY TOWNSHIP MI 48315

ATTN LEE WILBAND
TRUE GREEN*CHEMLAWN COMMERCIAL SERV
P.P. BOX 930709
WIXOM MI 48393-0709

ATTN CHRISTIAN DEL BELLO
PREMIER LAWN & SNOW, INC
P O BOX 877
STERLING HEIGHTS MI 48311

B & L LANDSCAPING
21151 MEYERS ROAD
OAK PARK MI 48237-3209

B & P LANDSCAPING
6355 LILLEY RD
CANTON MI 48187-3628

B&D LAWN CARE & SNOW REMOVAL
2308 HORSESHOE DRIVE
WEST BLOOMFIELD MI 48322

BACK TO BASICS LAWN SERVICE
3035 NEWPORT
TROY MI 48084

BRANCH TREE SERVICE INC
24195 MOUND ROAD
WARREN MI 48091

BRIER HILL CORPORATION
21176 FLEETWOOD
HARPER WOODS MI 48225

BRUCE M SAUNDERS & SONS
47515 RYAN ROAD
SHELBY TOWNSHIP MI 48317

BUSHWACKERS LANDSCAPING
12115 WORMER
REDFORD MI 48239

BUSY BEAVER TREE SERVICE
2043 E PARKWAY AVENUE
BURTON MI 48529

C & H LANDSCAPE
5220 WILLIAMS LAKE ROAD
WATERFORD MI 48329-3556

C EDDY SNOWPLOWING & LAWN MAINTENANCE
P O BOX 99462
TROY MI 48099-9462

CAL FLEMING LANDSCAPING & TREE SERVICE
29725 GROESBECK
ROSEVILLE MI 48066-1980

CAREFREE LAWN CENTER
2805 VAN HORN
TRENTON MI 48183

CARSO INC
404 S VINE ST
P O BOX 139
CAMARGO IL 61919-0139

CHEMSEARCH - NATIONAL
1001 CRAIG RD
ST LOUIS MO 63146

COMMERCIAL LANDSCAPE SUPPLY INC
1821 REYNOLDS AVE
IRVINE CA 92614

COMMERCIAL LAWNMOWER
32098 PLYMOUTH ROAD
LIVONIA MI 48150-1489

CURTIS JORGENSON
735 E LINCOLN
MADISON HEIGHTS MI 48071

D & J LAWN AND SNOW SERVICE
22750 MACOMB INDUSTRIAL DRIVE
CLINTON TWP MI 48036

D & M LANDSCAPING & SNOW REMOVAL
206 E GRAND RIVER STE 504
DETROIT MI 48226

DESIGN LANDSCAPE
409 E HUDSON
ROYAL OAK MI 48067

DESIGNED LANDSCAPE
409 E HUDSON
ROYAL OAK MI 48067

DIAMOND LAWN SERVICE
631 MINNESOTA
TROY MI 48083

DINO'S LANDSCAPING
7520 PONTIAC TRAIL
WEST BLOOMFIELD MI 48323

ELITE LANDSCAPE INC
P O BOX 94092
WASHINGTON MI 48094

ENGLISH COUNTRYSIDE LANDSCAPE
49819 SCHOENHERR
SHELBY TOWNSHIP MI 48315

EVERGREEN LAWN
P O BOX 597
KEEGO HARBOR MI 48320-0597

F & J LANDSCAPE COMPANY
926 W WATTLES
TROY MI 48098

FARMINGTON LANDSCAPE SERVICE
P O BOX 363
WALLED LAKE MI 48390

FLORENCE CEMENT COMPANY
1970 BRINSTON
TROY MI 48083

FORSEE'S LAWN SERVICE
23528 JOHN R
HAZEL PARK MI 48030-1409

FOUGNIE PROFESSIONAL LAWN MAINTENANCE
151 BLANCHE
TROY MI 48098

FOXFIRE LANDSCAPE
50857 CARD RD
MACOMB MI 48044-1415

GARY McCaffrey INC
747 DREON DR
CLAWSON MI 48017

GENE'S LANDSCAPE SERVICE
4101 BARHAM
DETROIT MI 48224

GREAT LAKES LANDSCAPE DESIGN INC
P O BOX 47715
OAK PARK MI 48237

GREATER DETROIT LANDSCAPE SERVICE
21000 FAIRFIELD
WARREN MI 48089

GREEN & GROW INC
P O BOX 426
STERLING HGTS MI 48311-0426

GREENLANDS LAWN SOLUTIONS
19169 BEECH DALY
REDFORD MI 48240

GREENLAWN PRO
19986 HOLIDAY
GROSSE POINTE WOODS MI 48236

GREENLAWN SERVICES LTD
3424 ROWLAND CT
TROY MI 48083

GREENTREES TREE & LAWN CARE
2614 LEACH
ROCHESTER HILLS MI 48309

H & D LAWN MAINTENANCE INC
12044 PREST
DETROIT MI 48227

JAMES LANDSCAPING CO
36031 LUCERNE
CLINTON TOWNSHIP MI 48035

K & F LAWN MAINTENANCE
226 LOVELL
TROY MI 48085

K B LANDSCAPING
5993 SLATE
TROY MI 48085

K K TREE SERVICE
575 S LAKE PLEASANT ROAD
ATTICA MI 48412

KATHLEEN LESNAU
584 SARA DRIVE
TROY MI 48098

KDS LANDSCAPE
156 W MOREHOUSE
HAZEL PARK MI 48030

KEVINS LAWN CARE & SNOW REMOVAL INC
3633 RATTLE RUN ROAD
ST CLAIR MI 48079-4718

KOCH ENTERPRISES INC
59700 OMO ROAD
NEW HAVEN MI 48048

LANDSCAPE SERVICES INC
22798 INTERSTATE DRIVE
CLINTON TOWNSHIP MI 48035-3712

LANDSCAPERS SUPPLY COMPANY
750 CHESTNUT RIDGE ROAD
P O BOX 459
SPRING VALLEY NY 10977-0459

LAWN & TREE ASSOCIATES INC
3600 LAPEER ROAD
PONTIAC MI 48055

LAWN CARE PLUS
19799 PONCIANA
REDFORD MI 48240

LAWN CREW INC
3077 W AUBURN ROAD
ROCHESTER HILLS MI 48309

LEISURE LAWN
179 NORTHPOINTE DRIVE
LAKE ORION MI 48359

LESCO INC #442
1889 LARCHWOOD
TROY MI 48083

LIBERTY SERVICES
P O BOX 26003
34090 JAMES J. POMPO
FRASER MI 48026

M E G A LAWN MAINTENANCE
26553 DARTMOUTH
MADISON HEIGHTS MI 48071

MARINE CITY NURSERY COMPANY
P O BOX 189
MARINE CITY MI 48039

MASTERS GREEN INC
6350 N STERLING DRIVE
STERLING HEIGHTS MI 48312-4552

MCEWEN LANDSCAPING
P O BOX 99696
TROY MI 48099-9696

MCWILLIAMS LANDSCAPING
930 OTTAWA
TROY MI 48085

METRO LAWN CARE
37300 W 8 MILE ROAD
FARMINGTON HILLS MI 48335

METRO LAWN SPRAY
P O BOX 317
NEW BALTIMORE MI 48047

METRO SWEEP
4557 HIGHLAND RD
WATERFORD MI 48328

MICHIGAN STATE SEED SOLUTIONS
717 NORTH CLINTON
GRAND LEDGE MI 48837

MICHIGREEN INC
16171 31 MILE ROAD
ROMEO MI 48096

MICHLIN DIAZO PRODUCTS CORP
10501 HAGGERTY STREET
DEARBORN MI 48126

MIDWEST CHEMICAL COMPANY
300 FENWAY DRIVE
FENTON MI 48430

MIDWEST LANDSCAPE GROUP INC
5470 HURON HILLS DR
COMMERCE MI 48382

MILLER W F TURF& INDUSTRIAL EQUIPMENT CO
25125 TRANS-X
P O BOX 605
NOVI MI 48376-0605

NATURAL WAY ORGANIC LAWN CARE
2191 AVON INDUSTRIAL DR
ROCHESTER HILLS MI 48309

NEWPORT LAWN - ATN: FRANK
3035 NEWPORT COURT
TROY MI 48084

NUTRI-TURF LAWN & TREE CARE
28505 LORNA
WARREN MI 48092

OWEN SPECIALTY SERVICES INC
300 FENWAY
FENTON MI 48430

PARMENTER & ANDRE INC
1042 MICHIGAN NE
GRAND RAPIDS MI 49503

PINNACLE LANDSCAPING INC
1100 N OPDYKE
AUBURN HILLS MI 48326

PIONEER LAWN MAINTENANCE
27577 FAIRFIELD
WARREN MI 48093

PREMIER CUT LANDSCAPING SERVICES INC
1971 SHADY DRIVE
WARREN MI 48092

PROPERTY MAINTENANCE CONTRACTORS INC
970 N ROCHESTER ROAD
LEONARD MI 48367

PROSOURCE ONE
4790 PELTON ROAD
CLARKSTON MI 48346

PROTURF LAWN SPRAY CORPORATION
17236 E WARREN
DETROIT MI 48224

QUALITY GREEN LAWN SPRAYING & FERTILIZIN
2690 E MAPLE
TROY MI 48084

QUALITY LANDSCAPE,FERTILIZING,IRRIGATION
P O BOX 214869
AUBURN HILLS MI 48321

R & D TRACTOR SERVICE
2217 ZENIA
TROY MI 48084

R & L LANDSCAPING
30045 NORTHGATE
SOUTHFIELD MI 48076

R & R PRODUCTS
3334 E MILBER ST
TUCSON AZ 85714

RANGER OUTDOOR MAINTENANCE
135 KALHAVEN
ROCHESTER HILLS MI 48307

RASINS LANDSCAPE INC
2271 METAMORA ROAD
OXFORD MI 48371

RAY'S NURSERY AND LANDSCAPE
15577 30 MILE ROAD
RAY MI 48046

RIS CONTRACTORS
1208 SYLVERTIS
WATERFORD MI 48328

RODGES & SONS LANDSCAPING & LAWN SERVICE
517 AUBURN
PONTIAC MI 48342

RP'S LAWN SERVICE
148 CARTER
TROY MI 48098

RUDGATE LANDSCAPING
4502 W CORNWALL
STERLING HEIGHTS MI 48310

S & T LAWN & LANDSCAPE INC
5580 GATEWOOD STE 106
STERLING HEIGHTS MI 48312

SCENESCAPE: KODIAK GROUNDS MAINTENANCE
12776 33 MILE ROAD
ROMEO MI 48065-5438

SIMPLOT PARTNERS
24800 N INDUSTRIAL DRIVE
FARMINGTON HILLS MI 48335

SOUTHLANE LANDSCAPE EQUIPMENT
P.O. BOX 1036
ROYAL OAK MI 48068

SPRINKLER SERVICES CO
30017 8 MILE ROAD
P O BOX 530693
LIVONIA MI 48152-1811

STEWART LANDSCAPING
3840 ESTATES DRIVE
TROY MI 48084

SULLIVAN CORPORATION
21 E LONG LAKE ROAD STE 214
BLOOMFIELD HILLS MI 48304

TARR'S TREE SERVICE
2009 MILVERTON
TROY MI 48083

TERMINIX INTERNATIONAL
21353 BRIDGE STREET
SOUTHFIELD MI 48034-4910

TERRA INDUSTRIES
3847 LONG MEADOW LANE
ORION MI 48359

THE DAVEY TREE EXPERT COMPANY
3381 LAPEER ROAD WEST
AUBURN HILLS MI 48326

THE GROUND CREW
1564 MUER STREET
TROY MI 48084

THE SCOTTS COMPANY
9120 SANDISON
WHITE LAKE MI 48386

TORRE & BRUGLIO
850 FEATHERSTONE
PONTIAC MI 48342-1723

TRI VALLEY LANDSCAPING
2363 SOUTH MILLER ROAD
SAGINAW MI 48609

TRI-COUNTY TREE EXPERT COMPANY
P O BOX 335
454 E SAINT CLAIR STREET
ROMEO MI 48065-0335

TRI-MARK LANDSCAPING
1053 HENDRICKSON
CLAWSON MI 48017

TROY LANDSCAPING INC
4837 HEATHERBROOK
TROY MI 48098

TRU-GREEN CHEMLAWN
13033 FAIRLANE
LIVONIA MI 48150

TRU-GREEN CHEMLAWN
6503 19-1/2 MILE ROAD
STERLING HEIGHTS MI 48314

TRUGREEN*CHEMLAWN
P O BOX 81880
ROCHESTER HILLS MI 48309-1880

TURF CHEMICALS INC
1011 E MAIN STREET
P O BOX 451
OWOSSO MI 48867

TURF GUARD LAWN SPRAYING
1500 STONE ROWE
MILFORD MI 48380

TURF PRO LAWN CARE
31147 MAPLEWOOD
GARDEN CITY MI 48135

TURF TECH INC
10252 E BIRCH RUN ROAD
BIRCH RUN MI 48415

TURFGRASS INC
28064 PONTIAC TRAIL
P O BOX 667
SOUTH LYON MI 48178

UNCLE LUKE'S FEED STORE
6691 LIVERNOIS
TROY MI 48098

UNITED HORTICULTURAL SUPPLY
ATTN DAVE POLEN
15515 KNOBHILL DRIVE
LINDEN MI 48451

UNITED LAWNSCAPE INC
47091 RYAN ROAD
SHELBY TWP MI 48317

UNITED SOILS INC
16171 31 MILE RD
RAY TOWNSHIP MI 48096

VALLEY TURF INC
11711 E GRAND RIVER ROAD
BRIGHTON MI 48116-8534

WAYSIDE LAWN SERVICE
36235 MORAVIAN
CLINTON TWP MI 48035-1150

WESTLAKE DEVELOPMENT INC
4605 22 MILE ROAD
UTICA MI 48317

WILLIAMS WEED MOWING INC
450 GRANGE HALL ROAD
ORTONVILLE MI 48462

WOLVERINE LAWN MAINTENANCE &
LANDSCAPING
P O BOX 877
STERLING HEIGHTS MI 48311

WOOD CONSTRUCTION & MAINTENANCE LLC
1900 SAND BEACH RD
BAD AXE MI 48413

YALE MATERIALS HANDLING
28990 WIXOM ROAD
WIXOM MI 48393