

Opening Date -- 11/21/12
 Date Reviewed -- 11/28/12

CITY OF TROY
 BID TABULATION
 LIQUID CALCIUM CHLORIDE

VENDOR NAME:

Great Lakes	Liquid Calcium	IPAX Cleanogel	
Chloride Inc	Chloride Sales	Inc	

PROPOSAL: One Year Requirements of Liquid Calcium Chloride with an Option to Renew for One Additional Year

EST QTY	DESCRIPTION	PRICE/ GALLON	PRICE/ GALLON	PRICE/ GALLON
OPTION A: 38%				
24,000 GALS	Bidder to deliver to storage tank at 4693 Rochester Rd for dust control Minimum order 3,000 gallons	0.616	0.623 w/terms (.617)	8.14
OPTION B: 32%				
20,000 GALS	Bidder to deliver to storage tank at 4693 Rochester Rd for snow & ice control Minimum order 2,000 gallons	0.56	0.643 w/terms (.637)	7.13
ESTIMATED TOTAL COST:		\$ 25,984.00	\$ 27,812.00	\$ 337,960.00
ESTIMATED TOTAL AWARDED ITEMS:		\$ 25,984.00		
CONTACT INFORMATION:		Hours 7:30 - 4:30 M-F	6 am - 10 pm	8 am - 5 pm M-F
24 Hr Phone No.		574-549-2441	989-684-5860	248-739-1573
INSURANCE:		Can Meet x	x	x
Cannot Meet				
DELIVERY:		As Specified		
PAYMENT TERMS:		Net 30 days	Net 30, 1% disc 10 days	Net 30 days
EXCEPTIONS:		Blank	Tiered pricing: 38% material:	None
			4000 gal - .57	
			5000 gal - .539	
			6000-9000 gal - .519	
			32% material:	
			3000 gal - .539	
			4000 gal - .489	
			5000 gal - .457	
			6000-9000 gal - .436	
ACKNOWLEDGEMENT:		Signed: Y or N	Yes	Yes

DMS:
 Road Maintenance Corp - Reason: Product bid not as specified.

HIGHLIGHTED AREAS DENOTES LOWEST ACCEPTABLE BIDDER

ATTEST:
 Emily Frontera
 Susan Riesterer
 Susan Leirstein

 Susan Leirstein CPPO CPPB
 Purchasing Director