

January 11, 2006

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services  
Jeanette Bennett, Purchasing Director  
Timothy L, Richnak, Public Works Director

SUBJECT: **Agenda Item:** Standard Purchasing Resolution 2: Bid Award –  
Lowest Bidder Meeting Specifications – Two 32,000 GVW  
Regenerative Air Street Sweepers Less Two Trade- Ins

### **RECOMMENDATION**

On November 22, 2005, bid proposals were opened to furnish Two (2) 32,000 GVW Regenerative Air Street Sweepers Less Two Trade- Ins. After reviewing these proposals, the Fleet Maintenance Division of the Public Works Department recommends awarding the contract to the low bidder meeting specifications, W. F. Miller Company of Novi, MI, at an estimated total cost of \$295,552.00 for Two TYMCO Model 600 BAH Regenerative Air Street Sweepers. These Sweepers are used daily, weather and temperature permitting.

In addition, City management requests approval to accept or reject the trade-in offer of \$35,000.00 for each sweeper, pending the results to offer the equipment for sale on the open market at an amount greater than \$35,000.00 each

### **EXPLANATION OF BID NOT MEETING SPECIFICATIONS**

W. F. Miller Company of Novi, MI, submitted an alternate bid "A" for Two TYMCO Model 600 BAH Regenerative Air Street Sweepers with a one-year warranty on the sweeper portion. Due to the severe work environment and expensive replacement parts for this type of equipment, the City specified a two-year parts and labor warranty (sweeper portion) with a 5-year engine(s) and transmission extended warranty to protect our investment.

### **TRADE-INS**

W.F. Miller Company's trade-in allowance was \$35,000 per unit. After researching the current market value of our sweepers for trade-in, the City may be able to benefit by marketing these sweepers through trade publications and websites, thereby increasing the trade-in value of these pieces of equipment. If that fails, the low bidder, W.F. Miller Company, would extend their offer to trade-in the equipment at \$35,000 per unit at the time of delivery of the new units.

### **BUDGET**

Funds for these sweepers are available through the Motor Pool Capital Account for Vehicles, #565.7981.

31 Vendors Notified via MITN System

3 Bid Responses Rec'd

1 Bid did not meet specifications

3 No Bids: (2) Companies were unable to bid at this time

(1) Company does not manufacture products in accordance with the City's specifications.

Opening Date -- 11/22/05  
 Date Prepared -- 12/15/05

CITY OF TROY  
 BID TABULATION  
 TWO STREET SWEEPERS

VENDOR NAME:		** WF MILLER COMPANY		BELL EQUIPMENT COMPANY	
QTY	DESCRIPTION	EACH	TOTAL	EACH	TOTAL
<b>PROPOSAL:</b>					
(2)	<b>32,000 GVW REGENERATIVE AIR STREET SWEEPERS IN ACCORDANCE WITH SPECIFICATIONS COMPLETE FOR THE SUM OF:</b>	\$ 147,776	\$ 295,552	\$ 151,935	\$ 303,870
	Quoting On:		600 BAH		CROSSWIND SERIES J+
	Manufactured by:		TYMCO		ELGIN
<b>LESS - TRADE-INS:</b>					
	2002 Freightliner Tymco Model #600	\$ (35,000)		\$ (27,000)	
	2002 Freightliner Tymco Model #600	\$ (35,000)		\$ (27,000)	
	<b>NET TOTAL:</b>		<b>\$ 225,552</b>		<b>\$ 249,870</b>
ATTACHMENTS ON ABOVE ITEM (Y-Yes, N-No)			YES	YES	
LOCATION:	Address	25125 TRANS-X NOVI 48376		78 NORTHPOINTE DR LAKE ORION	
	Inventory of Replacement Parts	\$	110,000	\$	1,000,000
	Hrs of Operations		7-4 MON-FRI		8-5 M-F
	Turn around time on Special Orders		16 HRS NEXT DAY AIR		ONE DAY
	Service - Hrs		24 HRS		24 HRS
	Warranty Work Information (Y or N)		YES		YES
TERMS:			NET 10TH		NET 30 DAYS
BLOWER WARRANTY:			TWO YEARS		TWO YEARS
ENGINE/TRANSMISSION WARRANTY:		60 MONTHS / 50,000 MILES FULL SERVICE COVERAGE			
SWEEPER WARRANTY:			TWO YEARS		5YEARS P/L
DELIVERY DATE:			120 DAYS ARO		8-10 WEEKS ARO
EXCEPTIONS:			ATTACHED TO BID		ATTACHED TO BID
ACKNOWLEDGEMENT: Completed - Y or N			YES		YES

**NO BIDS:**  
Jack Doheny Supplies Inc  
Tennant  
VIP Truck Center

\*\* DENOTES LOWEST ACCEPTABLE BIDDER

DMS: WF Miller Company - \$214,788 - Reason: Warranty not as specified  
(Alternate Bid)

**ATTEST:**  
Marla Moseley  
Charlene Mc Comb  
Linda Bockstanz

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 Jeanette Bennett  
 Purchasing Director



## Downloading History for ITB-COT 05-49 Sweepers

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 1/11/2006.

<b>Document Title:</b>	Street Sweepers Less Trade-Ins
<b>Date Issued:</b>	11/10/2005
<b>Close Date:</b>	11/22/2005

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
17193	1st Source Bank	E-mail	11/10/2005	
17504	AIS Construction Equipment Corp	E-mail	11/14/2005	
10139	B & J Parking Lot Maintenance, Inc.	E-mail		
21465	Bell Equipment Co	E-mail		
11715	Bell Equipment Company	E-mail	11/21/2005	
18697	Bob Maxey Ford	Free	11/10/2005	
12836	Burke Equipment Co	E-mail		
10147	C.E. Pollard Company	E-mail	11/17/2005	
20367	Caterpillar Inc.	E-mail		
22500	D. Singh	Free	11/13/2005	
22140	Gregware Equipment Co.	E-mail		
13023	Jack Doheny Supplies, Inc.	E-mail	11/17/2005	
15335	JDE Equipment Company	E-mail	11/18/2005	
17567	Klochko Equipment Rental Company	E-mail		
15171	Lacal Equipment	E-mail		
10814	M-B Companies Inc.	E-mail		
11630	Mercer Equipment Rentals	E-mail		
16342	Metrosweep Environmental Inc	E-mail		
14247	North River Truck & Trailer	E-mail	11/15/2005	
17557	ODB	E-mail		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
13691	R & E Trucking Inc.	Fax		
22891	Ranvinder Singh Brar	Free	11/20/2005	
19789	RMC HOLDINGS	E-mail		
21688	Royal Oak Ford	Free	11/16/2005	
20542	SWINGER of Michigan, LLC	E-mail		
17879	Tennant Company	E-mail	11/11/2005	
11132	Tri-County International Trucks Inc.	E-mail	11/14/2005	
10796	United Rotary Brush	E-mail		
11913	W.F. MILLER COMPANY	E-mail	11/22/2005	
10879	West Michigan Power Cleaning Systems, Inc.	E-mail		
14402	Wolverine Truck Sales, Inc.	E-mail		