

January 31, 2006

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Timothy L. Richnak, Public Works Director

SUBJECT: **Agenda Item** - Standard Purchasing Resolution #2 – Bid Award:
Lowest Bidder Meeting Specifications – Home Chore Lawn and
Yard Services

RECOMMENDATION

On January 11, 2006, bid proposals were opened to furnish seasonal requirements of lawn and yard services for the Home Chore Program with an option to renew for one (1) additional year. After reviewing the proposals, City management recommends awarding the contract for Proposal A- Lawn Care Services and Proposal B-Yard Clean-up to the low acceptable bidder meeting specifications, Redburn's Snow Plowing & Lawn Maintenance, Inc of Rochester Hills, MI. The cost is based on an average of 28-lawn care visits, and 2 yard clean up services per household per season for an estimated total cost of \$47,780.00 at the following unit prices:

PROPOSAL A: LAWN CARE SERVICES FOR THE HOME CHORE PROGRAM

Est. No.	Description	Price per Service Call
50 Lots	Lawn-care service at an average residential City of Troy home. An average residential home lot size is 100 feet x 180 feet.	\$16.00
30 Lots	Lawn-care service at lots over 85 feet x 125 feet, or corner lots.	\$17.50

PROPOSAL B: YARD CLEAN UP FOR THE HOME CHORE PROGRAM

Est. No.	Description	Price per Service Call
50 Lots	Yard clean up at an average residential City of Troy home. An average residential home lot size is 100 feet x 180 feet.	\$63.00
30 Lots	Yard clean up for lots over 85 x 125 feet, or corner lots.	\$73.00

January 31, 2006

To: John Szerlag, City Manager
Re: Bid Award – Home Chore Lawn and Yard Services

EXPLANATION OF BID NOT MEETING SPECIFICATIONS

The apparent low bidder, Loch Le Monde Landscapes of Westland, was disqualified from further consideration for the following reasons.

1. Staff made several telephone calls to Loch Le Monde Landscapes to arrange inspection of the firm's mowing and support equipment by the Public Works Director and Solid Waste Coordinator. Made contact after 4th call.
2. Loch Le Monde Landscapes failed to appear in Canton at prearranged time and date for equipment inspection. Company did call 2 hours later with explanation.
3. Loch Le Monde Landscapes did not make a site inspection of the current participants in the home chore program.
4. In the past, the Home Chore Program has had negative experiences in using contractors that were not located in close proximity to the City of Troy in an effort to save costs.

SUMMARY

The award recommendation was based upon the vendor offering the best combination of a variety of factors, not simply the lowest bidder meeting certain minimal requirements. We took into account bid price, professional competence, level of service, equipment fleet, references, and the comfort of the residents on the program.

Participants seem to be very satisfied with the Home Chore Program. The City expects to qualify approximately 80 residents in the Home Chore Program. This is 10 more residents than last year. We do not have a waiting list for this program. The program is publicized several times throughout the year, with the most recent notice being placed in the November/December 2005 City of Troy Senior Citizen News.

BUDGET

Funds for lawn and yard services for the Home Chore Program are available initially through the Public Works operating budget, then reimbursed by Oakland County through the Community Development Block Grant Program.

151 Vendors Notified via MITN System

14 Bid Responses Received

1 Bid did not meet specifications

1 Late Bid

2 No Bids: Companies schedules do not permit performance of the contract under the specifications as written.

VENDOR NAME:

** REDBURN'S SNOW	GDM LAWNCARE	GREAT LAKES
PLOWING & LAWN		LANDSCAPING
MAINTENANCE		

EST NO.	PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
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PROPOSAL A: LAWN CARE SERVICES

50 Lots	Lawn Care Services at an Average Residential Home -average lot size 100 ft x 180 ft	\$ 16.00	\$ 16.25	\$ 1,050.00
30 Lots	Lawn-care Services at lots over 85 ft x 125 ft or corner lots	\$ 17.50	\$ 18.00	\$ 300.00

ESTIMATED TOTAL: - 28 Weeks -	\$ 37,100.00	\$ 37,870.00	\$ 37,800.00
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PROPOSAL B: YARD CLEAN UP

50 Lots	Yard clean up at an average residential City of Troy home - average lot size 100 ft x 180 ft	\$ 63.00	\$ 65.00	\$ 4,300.00
30 Lots	Yard Clean up for lots over 85ft x 125ft or corner lots	\$ 73.00	\$ 75.00	\$ 1,300.00

ESTIMATED TOTAL: - 2 Clean-Ups -	\$ 10,680.00	\$ 11,000.00	\$ 11,200.00
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GRAND TOTAL BOTH SERVICES:	** \$ 47,780.00	\$ 48,870.00	\$ 49,000.00
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SITE INSPECTIONS:	Yes or No	YES	YES	NO
	Date	1/4/2006	DID LAST YEAR	
INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
PHONE NUMBERS:	Daytime	248.852.4754	248.689.9135	586.756.4190
	24 Hour	248.909.0259	248.561.5839	810.523.8066
TERMS:		14 DAYS	BLANK	30 DAYS
EXCEPTIONS:		BLANK	BLANK	BLANK
ACKNOWLEDGEMENT:	Yes or No	YES	YES	YES
BIDDERS QUESTIONNAIRE	Yes or No	YES	YES	YES

PROPOSAL: Seasonal Requirements of Lawn and Yard Services for Troy Residents using the Home Chore Program with an Option to Renew for One(1) Additional Year

ATTEST:

Emily Frontera
Debra Painter
Linda Bockstanz

** DENOTES LOWEST ACCEPTABLE BIDDER

Jeanette Bennett
Purchasing Director

Opening Date -- 1/11/06
 Date Prepared -- 1/30/06

CITY OF TROY
 BID TABULATION
 LAWN SERVICES/HOME CHORE PROGRAM

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VENDOR NAME:		ADVANCED SERVICES LANDSCAPE LLC	O'NEAL FATHER & SONS	TRYBUSKI LANDSCAPING & LAWN SERVICE
EST NO.		PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
PROPOSAL A: LAWN CARE SERVICES				
50 Lots	Lawn Care Services at an Average Residential Home -average lot size 100 ft x 180 ft	\$ 17.50	\$ 18.75	\$ 20.00
30 Lots	Lawn-care Services at lots over 85 ft x 125 ft or corner lots	\$ 19.95	\$ 17.50	\$ 17.00
ESTIMATED TOTAL: - 28 Weeks -		\$ 41,258.00	\$ 40,950.00	\$ 42,280.00
PROPOSAL B: YARD CLEAN UP				
50 Lots	Yard clean up at an average residential City of Troy home - average lot size 100 ft x 180 ft	\$ 64.95	\$ 75.00	\$ 104.00
30 Lots	Yard Clean up for lots over 85ft x 125ft or corner lots	\$ 74.95	\$ 70.50	\$ 88.00
ESTIMATED TOTAL: - 2 Clean-Ups -		\$ 10,992.00	\$ 11,730.00	\$ 15,680.00
GRAND TOTAL BOTH SERVICES:		\$ 52,250.00	\$ 52,680.00	\$ 57,960.00
SITE INSPECTIONS:	Yes or No	YES	YES	YES
	Date	11/2005	1/9/2006	LAST YEAR 2005
INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
PHONE NUMBERS:	Daytime	586.268.0803	586.791.7986	313.274.6873
	24 Hour	248.521.2456	586.634.6181	313.999.5314
TERMS:		30 DAYS	NET 30	NET 30
EXCEPTIONS:		BLANK	BLANK	BLANK
ACKNOWLEDGEMENT:	Yes or No	YES	YES	YES
BIDDERS QUESTIONNAIRE	Yes or No	YES	YES	YES

NO BIDS:
Kingspointe Services Inc
Troy Clogg Landscape

DMS: Loch Le Monde Landscapes (\$44,880)
Reason: Company did not appear at a prearranged meeting for an equipment inspection; difficult to get a hold of.....

VENDOR NAME:

KEVIN'S LAWN	AF LANDSCAPING	METRO
CARE & SNOW	LLC	DETROIT
REMOVAL INC		LANDSCAPING

EST NO.	PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
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PROPOSAL A: LAWN CARE SERVICES

50 Lots	Lawn Care Services at an Average Residential Home -average lot size 100 ft x 180 ft	\$ 24.00	\$ 27.00	\$ 30.00
30 Lots	Lawn-care Services at lots over 85 ft x 125 ft or corner lots	\$ 22.00	\$ 24.00	\$ 32.00
ESTIMATED TOTAL: - 28 Weeks -		\$ 52,080.00	\$ 57,960.00	\$ 68,880.00

PROPOSAL B: YARD CLEAN UP

50 Lots	Yard clean up at an average residential City of Troy home - average lot size 100 ft x 180 ft	\$ 60.00	\$ 180.00	\$ 150.00
30 Lots	Yard Clean up for lots over 85ft x 125ft or corner lots	\$ 90.00	\$ 160.00	\$ 175.00
ESTIMATED TOTAL: - 2 Clean-Ups -		\$ 11,400.00	\$ 27,600.00	\$ 25,500.00
GRAND TOTAL BOTH SERVICES:		\$ 63,480.00	\$ 85,560.00	\$ 94,380.00

SITE INSPECTIONS:	Yes or No	YES	YES	NO
	Date	1/3/2006	1/9/2006	
INSURANCE:	Can Meet	XX	XX	XX
	Cannot Meet			
PHONE NUMBERS:	Daytime	810.329.3633	BLANK	586.634.2904
	24 Hour	810.217.7258	BLANK	586.634.2904
TERMS:		NET 30 DAYS	BLANK	14 DAYS
EXCEPTIONS:		BLANK	BLANK	BLANK
ACKNOWLEDGEMENT:	Yes or No	YES	YES	YES
BIDDERS QUESTIONNAIRE	Yes or No	YES	YES	YES

Opening Date -- 1/11/06
 Date Prepared -- 1/30/06

CITY OF TROY
 BID TABULATION
 LAWN SERVICES/HOME CHORE PROGRAM

VENDOR NAME:		ROLLING	BROTHERS ALL	NLS
		ACRES	SEASON LAWN	LAWN CARE INC
		LANDSCAPE	SERVICE	
EST NO.		PRICE PER SERVICE	PRICE PER SERVICE	PRICE PER SERVICE
PROPOSAL A: LAWN CARE SERVICES				
50 Lots	Lawn Care Services at an Average Residential Home -average lot size 100 ft x 180 ft	\$ 35.00	\$ 37.50	\$ 45.00
30 Lots	Lawn-care Services at lots over 85 ft x 125 ft or corner lots	\$ 30.00	\$ 28.75	\$ 45.00
ESTIMATED TOTAL: - 28 Weeks -		\$ 74,200.00	\$ 76,650.00	\$ 100,800.00
PROPOSAL B: YARD CLEAN UP				
50 Lots	Yard clean up at an average residential City of Troy home - average lot size 100 ft x 180 ft	\$ 180.00	\$ 200.00	\$ 90.00
30 Lots	Yard Clean up for lots over 85ft x 125ft or corner lots	\$ 150.00	\$ 172.75	\$ 90.00
ESTIMATED TOTAL: - 2 Clean-Ups -		\$ 27,000.00	\$ 30,365.00	\$ 14,400.00
GRAND TOTAL BOTH SERVICES:		\$ 101,200.00	\$ 107,015.00	\$ 115,200.00
SITE INSPECTIONS:	Yes or No	YES	YES	NO
	Date	1/7/2006	1/10/2006	
INSURANCE:	Can Meet	XX	+\$860.00/yr	XX
	Cannot Meet		DO NOT CARRY	
PHONE NUMBERS:	Daytime	313.204.6050	586.201.3608	734.968.9009
	24 Hour	248.351.5603	586.201.3608	734.968.9009
TERMS:		NET 30 DAYS	NET 20	NET 30 DAYS
EXCEPTIONS:		NONE	ATTACHED TO BID	BLANK
ACKNOWLEDGEMENT:	Yes or No	YES	YES	YES
BIDDERS QUESTIONNAIRE	Yes or No	YES	YES	YES

VENDOR NAME:		TORRE & BRUGLIO	DREAM GREEN	
		INC	MAINTENANCE	
EST NO.		PRICE PER SERVICE	PRICE PER SERVICE	
PROPOSAL A: LAWN CARE SERVICES				
50 Lots	Lawn Care Services at an Average Residential Home -average lot size 100 ft x 180 ft	\$ 55.00	\$ 22.25	
30 Lots	Lawn-care Services at lots over 85 ft x 125 ft or corner lots	\$ 36.00	\$ 17.75	
ESTIMATED TOTAL: - 28 Weeks -		\$ 107,240.00	\$ 46,060.00	
PROPOSAL B: YARD CLEAN UP				
50 Lots	Yard clean up at an average residential City of Troy home - average lot size 100 ft x 180 ft	\$ 210.00	Fall	
		\$ 130.00	Spring	NO BID
30 Lots	Yard Clean up for lots over 85ft x 125ft or corner lots	\$ 130.00	Fall	
		\$ 100.00	Spring	NO BID
ESTIMATED TOTAL: - 2 Clean-Ups -		\$ 23,900.00		
GRAND TOTAL BOTH SERVICES:		\$ 131,140.00	N/A	
SITE INSPECTIONS:		YES	NO	
Yes or No	Date	12/28/29/05	FAMILIAR W/ SITES	
INSURANCE:		XX	XX	
Can Meet	Cannot Meet			
PHONE NUMBERS:		248.672.8634	248.627.4819	
Daytime	24 Hour	248.672.8634	248.207.3043	
TERMS:		NET 30	BLANK	
EXCEPTIONS:		N/A	BLANK	
ACKNOWLEDGEMENT:		YES	YES	
Yes or No				
BIDDERS QUESTIONNAIRE		YES	YES	
Yes or No				



Downloading History for ITB-COT 05-59 HC-Lawn

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 1/31/2006.

Document Title:	Seasonal Requirements of Lawn & Yard Services for Troy Residents
Date Issued:	12/15/2005
Close Date:	1/11/2006

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
19751	4th and Inches	E-mail		
19364	A. M. Services, Inc	E-mail		
22525	A.F. Landscaping LLC	E-mail	1/10/2006	
13870	A.G. Housey Company, Inc.	E-mail		
16260	ABC's Carpentry	Free	12/24/2005	
12306	Advanced Services Lawn and Landscape	E-mail	1/6/2006	
20233	Aldrin Tree Service dba Adam's Tree Service	E-mail		
14952	All State Tree & Lawn, Inc.	E-mail	12/31/2005	
18506	AMB'S Lawnsowers, Inc.	E-mail		
10542	american lawn corp.	E-mail		
13936	Antoine's Maintenance & Supply	Free	1/3/2006	
11191	Artistic Outdoor Services Inc.	E-mail		
23224	Artistic Trimmings	Free	1/6/2006	
12114	B & B Lawn Service	Fax		
10139	B & J Parking Lot Maintenance, Inc.	E-mail		
10927	B & L Landscaping	E-mail		
23228	B's & C's	Free	1/9/2006	
16403	barnhart services	Fax		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
11697	BILLINGS LAWN EQUIPMENT	E-mail	1/9/2006	
22258	Bradford Computers	E-mail	12/21/2005	
12403	BRICKMAN ACQUISITIONS D/B/A LAKEWOOD LANDSCAPING	Fax		
10355	Brooks Landscaping, Inc	Fax		
23231	Brothers All Season Lawn Service	Free	1/9/2006	
20356	C & J Bush Commercial Ground Maintenance	E-mail		
21893	Cam Services	E-mail		
21862	Chas.F.Irish Co.	Fax		
15755	COMMERCIAL MOWING SERVICES, INC.	E-mail		
18008	CONTRACTORS UNLIMITED, INC.	E-mail		
11902	copstuffbydk	Free	12/30/2005	
16019	Creative Solutionz, Inc. Landscape Contractors	E-mail		
20157	Cut-N-Care, Inc.	E-mail		
15987	Cutting by Faith Landscaping snow	E-mail		
11681	D and J Lawn and Snow Corp.	E-mail		
13898	D&E Landscaping & Grading Inc	E-mail		
13953	Davey Commercial Grounds Management	Fax	12/29/2005	
19984	Dolittle's Lawn and Tree Maintenance	E-mail		
13624	Dream Green	Free	1/14/2006	
23213	DuBay's Landscaping Services, Inc.	Free	1/6/2006	
10050	Elite Lawn Irrigation	E-mail		
10657	Envision Enterprises	E-mail		
13905	Excell Landscaping	Free	1/3/2006	
16532	Fitz & Sons Landscaping Inc.	E-mail		
14891	Fowler-Reeg co.	Fax		
22148	Freeman's Outdoor Services	Fax		
15063	G.D.M. Lawn Care	E-mail	1/29/2006	
16001	Gator Lawn Corp.	E-mail		
14623	Gene's Landscape Service Co.	E-mail		
17824	Geo Landscaping & Snow Removal, L.L.C.	E-mail		
10494	Glenn Rental & Lawn Service	Fax		
10938	Great Lakes Landscaping & Construction Inc.	Fax	1/4/2006	
22250	Green Acres Lawn Corp.	Free	12/28/2005	
23226	Green Grow Lawn & Maintenance	E-mail		
16213	greg davis landscaping	E-mail		
21711	Haskell Service Company	Fax		
15149	HAWTHORNE TREE & LAWN CARE INC.	Fax		
20034				

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
	HDM Lawn & Snow LLC	E-mail	12/15/2005	
22948	High Sierra Consulting	E-mail		
20217	Homefield Turf & Athletic Inc.	E-mail		
18645	HTA Companies, Inc.	Fax		
17375	International Wire & Cable (Sales & Engineering)	Free	1/17/2006	
12700	Invaders Pest Control Inc. & Retail Supplies	E-mail	12/19/2005	
13603	JB Maintenance	E-mail		
22022	Just Right Task Management	E-mail		
13409	kathys lawn maintenance	Free	1/5/2006	
12606	KDS Landscape	E-mail		
15720	Kelli Green Lawn Service Ltd.	E-mail		
14108	Kevin's Lawn Care & Snow Removal	E-mail	12/27/2005	
18232	Kingspointe Services, Inc.	E-mail		
19573	Kingsway Landscaping	Fax		
20160	Kinney Lawnsaping, inc.	E-mail		
16835	Kirtland Landscape Inc.	E-mail		
22224	Kutters Lawn Service	E-mail		
20136	Land Works Landscapes, Inc.	E-mail	1/8/2006	
21782	Landscape Direct	E-mail		
16067	Landscape Services, Inc.	E-mail		
20259	lansing total lawn care, Inc	Fax	1/4/2006	
20719	LawnCrafters	Free	1/7/2006	
13336	Lead Outdoor Services LLC	Free	12/18/2005	
22143	Lighting Technologies	E-mail		
20540	Lightning Lawn Care	E-mail		
13464	Loch Le Monde Landscapes	Free	12/19/2005	
22749	M.J. Booth Electrical Services, Inc.	Fax	12/17/2005	
10884	Maged Contracting, Inc.	E-mail		
20925	Margolis Nursery Inc.	Fax		
13959	Master Maintenance	Free	1/10/2006	
20306	May Service inc	E-mail		
22493	Metro Detroit Landscaping & Garden Center	Free	1/10/2006	
22473	Metro Eviromental Controls	E-mail	1/4/2006	
20222	Metropolitan Landscaping Services LLC.	E-mail		
22822	Michigan Lawnscape	Free	12/28/2005	
11953	MichiSCAPE, Inc.	E-mail		
20284	Nature's Edge	E-mail		
15487	Nihranz Landscaping Inc.	E-mail		
10295	NLS Lawn Care Inc.	E-mail	1/10/2006	

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
12761	Northwest Consultants, Inc.	E-mail		
15680	nutri-turf lawn and tree service	Fax		
15606	O'Neal Father & Sons	Free	1/10/2006	
12161	Oakland Microfilm Corporation	E-mail	1/3/2006	
15737	Oakland Outdoors Inc.	E-mail		
10999	Omni Facility Services	E-mail		
11073	Oscar W. Larson Co.	E-mail		
18539	Oxford Ornaments Landscape Nursery, Inc.	Fax		
19772	PAMA JAMA Outdoors dba Absolute Outdoor Services	E-mail		
22828	Paradise Lawn & Landscaping Company	E-mail		
10061	Parks Landscaping & Snow Service	E-mail	12/21/2005	
10065	Payne Landscaping, Inc.	E-mail		
15672	Perfect Irrigation & Landscape	E-mail		
19208	Platinum Landscape	Free	1/7/2006	
22946	PRECISION LANDSCAPING INC.	Fax		
21762	Precision Lawn & Landscape Co. LLC	E-mail		
11344	Premium Seviles, Inc	E-mail		
22344	Priority Contractors	Fax		
16071	Pro Commercial Services, Inc.	E-mail	1/2/2006	
12817	Professional Grounds Services	E-mail		
23176	Pure Green Lawn & Tree Professionals	Free	1/3/2006	
16382	Quality Landscape & Fertilizing, Inc.	E-mail		
10207	Rasins Landscape & Assoc., Inc.	E-mail		
22260	Redburn's Snow Plowing & Lawn Maintenance Inc.	E-mail	1/4/2006	
16757	Rodges Landscaping, Inc.	Free	12/29/2005	
11720	Rolar Property Services Inc.	E-mail		
10401	Rumptz Landscape & Design	E-mail		
18405	Salisbury Landscape Group	E-mail		
15992	Sinacori Landscaping, Inc.	Fax		
13632	Spalding DeDecker Associates, Inc.	E-mail		
13914	Steele's Service's LLC	E-mail	12/28/2005	
17728	Summit Landscape Management Inc	E-mail		
20571	Supreme Support Services	E-mail	12/23/2005	
22904	Sweeping The Nation Co.	Free	12/28/2005	
17106	The Energy Group, Inc.	E-mail		
22648	The Original Williams Weed Mowing	E-mail		
15269	Tiede Landscaping	E-mail	1/3/2006	
13915	Tom's Landscaping & Nursery, Inc.	Fax		
14888	Torre & Bruglio, Inc.	Free	1/5/2006	

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
13602	Total Outdoor Services	E-mail		
13480	Tri-County Tree Expert Co., Inc.	E-mail		
10658	Troy Clogg Landscape Assoc., LLC.	E-mail	12/16/2005	
10389	Trugreen Chemlawn/Trugreen Landcare	E-mail		
16008	Trybuski's Landscaping & Lawn Service, LLC	Free	1/10/2006	
13019	Turfgrass Systems, LLC	E-mail		
15735	UAP	E-mail		
10285	United Lawnscape, Inc.	Fax	12/28/2005	
16384	Universal Lawn Care Inc	Free	12/26/2005	
13921	WALKER LANDSCAPING, INC.	E-mail		
14338	Washtenaw Inc., Maintenance Services	E-mail	12/15/2005	
17151	Watts Lawn Service	E-mail		
21085	West Lawn Maintenance	Free	12/16/2005	
14016	WH Canon, Inc.	E-mail		
16277	Wm. F. Sell Equipment	E-mail		
22854	Woods Lawn Care Service and Snow Removal LLC	Fax		
18147	Wyoming Development Corp	E-mail	1/10/2006	
12859	YTI Office Express	Free	1/5/2006	