

February 22, 2006

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Timothy L. Richnak, Public Works Director

SUBJECT: **Agenda Item** - Standard Purchasing Resolution 3: Exercise
Renewal Option –Transit Mixed Concrete

RECOMMENDATION

On April 18, 2005, City Council approved one-year contracts for Transit Mixed Concrete to be provided on an as needed basis for replacement of sidewalks, curbs and streets with an option to renew for one additional year. Sole bidder, Nagy Ready Mix Inc of Utica, MI was named primary supplier, and as a result of an informal quote process, Clawson & Killins Concrete Company, was named secondary supplier (Resolution #2005-04-183-E4f).

City management recommends approval of the one- year option to renew with Nagy Ready Mix and Clawson & Killins Concrete for an estimated cost of \$166,554.00, at the same prices, terms and conditions as the original contract expiring April 30, 2007.

SUMMARY

It is customary to name a secondary supplier in the event that the primary supplier is unable to deliver material. Since Nagy Ready Mix Inc was the sole bidder, the informal three-quote process was used to secure a secondary supplier and low bidder Clawson & Killins was chosen.

As a result of high fuel prices and an effort to maintain costs, the City has opted to renew the contracts for Transit Mixed Concrete for one additional year. Nagy Ready Mix Inc and Clawson & Killins Concrete have agreed to the one-year renewal following the same pricing structure, terms and conditions as the original contract. Both are qualified and have provided services and materials to the City without issue.

MARKET SURVEY

A market survey was not deemed necessary as the two other bidders from the informal quote process were upwards of 13% higher on the overall contract when compared to current contract pricing.

BUDGET

Funds are available in the Public Works Operating Budgets.

02/13/2006 11:54

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CITY OF TROY DPW

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February 9, 2006

ATT: Mr. William Miller
 Nagy Ready Mix Inc.
 Phone: 586-731-5310
 Fax: 586-731-5364

Dear Mr. Miller:

On March 14, 2005 the City of Troy entered into contract #20400897 OB with Nagy Ready Mix Inc. to provide one-year requirements of Transit Mixed Concrete. This contract contained an option to renew for one additional year at the same prices, terms, and conditions as the original contract.

Please fax this letter back indicating if Nagy Ready Mix Inc. wishes to renew this contract until April 30, 2007. Our fax number is (248) 524-3520. It should be understood that this request to renew the contract is subject to a favorable market survey. A request by City staff to determine the successful bidder's interest in renewing the contract in no way obligates the City. The option cannot be exercised without Troy City Council approval and a blanket purchase order issued.

If you have any questions please call me at (248) 524-3501.

CHECK ONE:

Nagy Ready Mix Inc. is interested in renewing the contract under the same prices, terms, and conditions:

THRU 4/30/07

Nagy Ready Mix Inc. is not interested in renewing the contract:

X *William Miller - Nagy Ready Mix Inc.*

Signed: Authorized Company Representative

Date: *2/13/06*

Thank you,
 Emily Frontera
 Department of Public Works, City of Troy



February 9, 2006

ATT: Mr. Edward Bartelotti
Clawson & Killins Concrete Co.
Phone: 248-349-6000
Fax: 248-380-9460

Dear Mr. Bartelotti:

On March 14, 2005 the City of Troy entered into contract #20400899 OB with Clawson & Killins Concrete Co. to provide one-year requirements of Transit Mixed Concrete. This contract contained an option to renew for one additional year at the same prices, terms, and conditions as the original contract.

Please fax this letter back indicating if Clawson & Killins Concrete Co. wishes to renew this contract until April 30, 2007. Our fax number is (248) 524-3520. It should be understood that this request to renew the contract is subject to a favorable market survey. A request by City staff to determine the successful bidder's interest in renewing the contract in no way obligates the City. The option cannot be exercised without Troy City Council approval and a blanket purchase order issued.

If you have any questions please call me at (248) 524-3501.

CHECK ONE:

Clawson & Killins Concrete Co. is interested in renewing the contract under the same prices, terms, and conditions:

Clawson & Killins Concrete Co. is not interested in renewing the contract:

X Edward P. Bartelotti
Signed: Authorized Company Representative

Date: _____

Thank you,
Emily Frontera
Department of Public Works, City of Troy

f) **Standard Purchasing Resolution 1: Award to Sole Bidder – Transit Mixed Concrete**

Resolution #2005-04-183-E-4f

RESOLVED, That a contract to provide one-year requirements of Transit Mixed Concrete with an option to renew for one additional year is hereby **AWARDED** to the sole bidder, Nagy Ready Mix, Inc. of Utica, MI, the primary supplier, at unit prices contained in the bid tabulation opened March 14, 2005, a copy of which shall be **ATTACHED** to the original Minutes of this meeting at an estimated total cost of \$166,554.00.

BE IT FURTHER RESOLVED, That Clawson & Killins Concrete Co. is hereby named secondary supplier, utilizing the informal three-quote process at the following unit prices:

PROPOSAL A – WEEK DAY DELIVERY

| ITEM | DESCRIPTION | UNIT PRICE |
|------|---|--------------|
| 1. | 6 Sack Mix | \$ 68.00/cy |
| 2. | 7 Sack Mix (High Early) | \$ 73.00/cy |
| 3. | 12 HR 300PSI Mix Flexural Strength/ 7 sack | \$ 73.00/cy |
| 4. | <u>Split Load Charges</u> | |
| a. | 2 Locations | \$ 100.00/ea |
| b. | 3 locations | \$ 100.00/ea |
| 5. | Below Minimum Load Charge | \$ 80.00/ea |
| 6. | Cold Weather Protection | \$ 4.00/cy |

PROPOSAL B – SATURDAY DELIVERY

| ITEM | DESCRIPTION | UNIT PRICE |
|------|---|--------------|
| 1. | 6 Sack Mix | \$ 73.00/cy |
| 2. | 7 Sack Mix (High Early) | \$ 78.00/cy |
| 3. | 12 HR 300PSI Mix Flexural Strength/ 7 sack | \$ 78.00/cy |
| 4. | <u>Split Load Charges</u> | |
| a. | 2 Locations | \$ 100.00/ea |
| b. | 3 locations | \$ 100.00/ea |
| 5. | Below Minimum Load Charge | \$ 80.00/ea |
| 6. | Cold Weather Protection | \$ 5.00/cy |

NOW, THEREFORE, BE IT RESOLVED, That the awards are **CONTINGENT** upon contractors' submission of properly executed bid and contract documents, including insurance certificates and all other specified requirements; and the contracts shall expire April 30, 2006.

March 31, 2005

To: John Szerlag, City Manager

From: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Timothy L. Richnak, Public Works Director

Re: **Agenda Item:** Standard Purchasing Resolution 1: Award to Sole Bidder – Transit Mixed Concrete

RECOMMENDATION

On March 14, 2005, bid proposals were opened to furnish one-year requirements of Transit Mixed Concrete on an as needed basis for replacement of sidewalks, curbs and streets, with an option to renew for one (1) additional year. City management recommends awarding the contract to the sole bidder, Nagy Ready Mix Inc. of Utica, MI, as Primary Supplier, for an estimated cost of \$166,554.00, at unit prices contained on the attached bid tabulation.

SUMMARY

PROPOSAL A – WEEK DAY DELIVERY

| <u>ITEM</u> | <u>EST QTY</u> | <u>DESCRIPTION</u> | <u>UNIT PRICE</u> |
|------------------------------|----------------|---|---------------------|
| 1. | 100 YDS | 6 Sack Mix | \$ 69.95/cy |
| 2. | 500 YDS | 7 Sack Mix (High Early) | \$ 77.95/cy |
| 3. | 800 YDS | 12 HR 300PSI Mix Flexural Strength/ 7 sack | \$ 77.95/cy |
| 4. | | <u>Split Load Charges</u> | |
| a. | 15 times | 2 Locations | \$ 95.00/ea |
| b. | 2 times | 3 locations | \$ 145.00/ea |
| 5. | 25 times | Below Minimum Load Charge | \$ 65.00/ea |
| 6. | 50 YDS | Cold Weather Protection | \$ 5.00/cy |
| TOTAL ESTIMATED PRICE | | | \$111,920.00 |

PROPOSAL B – SATURDAY DELIVERY

| <u>ITEM</u> | <u>EST QTY</u> | <u>DESCRIPTION</u> | <u>UNIT PRICE</u> |
|------------------------------|----------------|---|---------------------|
| 1. | 25 YDS | 6 Sack Mix | \$ 75.95/cy |
| 2. | 100 YDS | 7 Sack Mix (High Early) | \$ 83.95/cy |
| 3. | 500 YDS | 12 HR 300PSI Mix Flexural Strength/ 7 sack | \$ 83.95/cy |
| 4. | | <u>Split Load Charges</u> | |
| a. | 5 times | 2 Locations | \$ 95.00/ea |
| b. | 2 times | 3 locations | \$ 145.00/ea |
| 5. | 20 times | Below Minimum Load Charge | \$ 65.00/ea |
| 6. | 60 YDS | Cold Weather Protection | \$ 5.00/cy |
| TOTAL ESTIMATED PRICE | | | \$ 54,633.75 |

SECONDARY SUPPLIER

Routinely, a secondary supplier is named in the event that the primary supplier is unable to provide material, or meet delivery needs. Since only one vendor participated in the formal bid process and historical data shows that secondary suppliers are rarely called upon, an informal quote process was completed and Clawson & Killins Concrete Co. of Novi, MI shall be named as the Secondary Supplier.

March 31, 2005

To: John Szerlag
Re: Bid Award – Transit Mixed Concrete

PROPOSAL A – WEEK DAY DELIVERY

| <u>ITEM</u> | <u>DESCRIPTION</u> | <u>UNIT PRICE</u> |
|--------------------|---|--------------------------|
| 1. | 6 Sack Mix | \$ 68.00/cy |
| 2. | 7 Sack Mix (High Early) | \$ 73.00/cy |
| 3. | 12 HR 300PSI Mix Flexural Strength/ 7 sack | \$ 73.00/cy |
| 4. | <u>Split Load Charges</u> | |
| a. | 2 Locations | \$ 100.00/ea |
| b. | 3 locations | \$ 100.00/ea |
| 5. | Below Minimum Load Charge | \$ 80.00/ea |
| 6. | Cold Weather Protection | \$ 4.00/cy |

PROPOSAL B – SATURDAY DELIVERY

| <u>ITEM</u> | <u>DESCRIPTION</u> | <u>UNIT PRICE</u> |
|--------------------|---|--------------------------|
| 1. | 6 Sack Mix | \$ 73.00/cy |
| 2. | 7 Sack Mix (High Early) | \$ 78.00/cy |
| 3. | 12 HR 300PSI Mix Flexural Strength/ 7 sack | \$ 78.00/cy |
| 4. | <u>Split Load Charges</u> | |
| a. | 2 Locations | \$ 100.00/ea |
| b. | 3 locations | \$ 100.00/ea |
| 5. | Below Minimum Load Charge | \$ 80.00/ea |
| 6. | Cold Weather Protection | \$ 5.00/cy |

BACKGROUND INFORMATION

As of the date and time of the bid opening, Nagy Ready Mix Inc., was the sole bidder for this contract. Vendors who have provided mixed concrete in the past for the Streets Department were contacted to discuss their reasons for not participating in the formal bid process. Clawson & Killins Concrete Co., Van Horn Concrete and Superior Materials all indicated that they had intended to participate but neglected to submit bid proposals by the bid deadline.

BUDGET

Funds are available in the operating budgets of the Streets Division for major and local drain, road and sidewalk surface maintenance; and the Water Division for mains, service and tap-in maintenance.

20 Vendors Notified via MITN System
12 JD Edwards Vendors Mailed Notices
1 Bid Response Rec'd

Prepared by: Emily Frontera, Administrative Aide

Opening Date -- 3/14/05
 Date Prepared -- 3/17/05

CITY OF TROY
 BID TABULATION
 TRANSIT MIXED CONCRETE

| VENDOR NAME: | | | * NAGY READY | | | |
|---|----------------------------------|--|--------------------------|---------------------|---------------------|---------------------|
| | | | MIX INC | | | |
| ITEM | EST QTY | DESCRIPTION | UNIT PRICE PRICE/YD | UNIT PRICE PRICE/YD | UNIT PRICE PRICE/YD | UNIT PRICE PRICE/YD |
| <u>PROPOSAL A: WEEKDAY DELIVERY</u> | | | | | | |
| 1. | 100 YDS | 6 SACK MIX | \$ 69.95 | | | |
| 2. | 500 YDS | 7 SACK MIX (High Early) | \$ 77.95 | | | |
| 3. | 800 YDS | 12 HR 300 PSI MIX Flexural Strength/ 7 sack | \$ 77.95 | | | |
| 4. | <u>SPLIT LOAD CHARGES</u> | | | | | |
| a. | 15 TIMES | 2 LOCATIONS | \$ 95.00 | | | |
| b. | 2 TIMES | 3 LOCATIONS | \$ 145.00 | | | |
| 5. | 25 TIMES | BELOW MINIMUM LOAD CHARGE | \$ 65.00 | | | |
| 6. | 50 YDS | COLD WEATHER PROTECTION | \$ 5.00 | | | |
| ESTIMATED TOTAL - PROPOSAL A: | | | \$ 111,920.00 | | | |
| <u>PROPOSAL B: SATURDAY DELIVERY</u> | | | | | | |
| 1. | 25 YDS | 6 SACK MIX | \$ 75.95 | | | |
| 2. | 100 YDS | 7 SACK MIX (High Early) | \$ 83.95 | | | |
| 3. | 500 YDS | 12 HR 300 PSI MIX Flexural Strength/ 7 sack | \$ 83.95 | | | |
| 4. | <u>SPLIT LOAD CHARGES</u> | | | | | |
| a. | 5 TIMES | 2 LOCATIONS | \$ 95.00 | | | |
| b. | 2 TIMES | 3 LOCATIONS | \$ 145.00 | | | |
| 5. | 20 TIMES | BELOW MINIMUM LOAD CHARGE | \$ 65.00 | | | |
| 6. | 60 YDS | COLD WEATHER PROTECTION | \$ 5.00 | | | |
| ESTIMATED TOTAL - PROPOSAL B: | | | \$ 54,633.75 | | | |
| UNLOADING TIME PER CUBIC YARD: | | | 6MIN PER CY | | | |
| MINIMUM LOAD: | | | 7 CUBIC YARDS | | | |
| HOURS OF OPERATION: | | | M-F 7-5:30 Sat 7-12pm | | | |
| 24 HRS PHONE NO. | | | MITCH (248)891-2231 | | | |

Opening Date -- 3/14/05
 Date Prepared -- 3/17/05

CITY OF TROY
 BID TABULATION
 TRANSIT MIXED CONCRETE

| | | | | | | |
|------------------|-------------------------|---|------------|--|--|--|
| VENDOR NAME: | | * | NAGY READY | | | |
| | | | MIX INC | | | |
| | | | | | | |
| INSURANCE: | Can Meet Cannot Meet | | XX | | | |
| TERMS: | | | BLANK | | | |
| WARRANTY: | | | BLANK | | | |
| DELIVERY TIME: | | | BLANK | | | |
| EXCEPTIONS: | | | BLANK | | | |
| | | | | | | |
| | | | | | | |
| ACKNOWLEDGEMENT: | Y or N | | YES | | | |

PROPOSAL - One (1) Year Requirements of Transit Mixed Concrete with an
 Option to Renew for One (1) Additional Year

ATTEST:

Loretta Wagner
Emily Frontera
Tom Rosewarne
Linda Bockstanz

*** DENOTES SOLE BIDDER**

 Jeanette Bennett
 Purchasing Director



Downloading History for ITB-COT 05-04 MxConcrete

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 3/17/2005.

| | |
|------------------------|------------------------|
| Document Title: | Transit Mixed Concrete |
| Date Issued: | 2/22/2005 |
| Close Date: | 3/14/2005 |

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

| Acct # | Company Name | Service | Date Obtained Document | Date Obtained Amendments |
|--------|--------------------------------------|---------|------------------------|--------------------------|
| 17556 | C.A. Hull Co., Inc. | E-mail | 2/28/2005 | |
| 20276 | Cruz -N- Moore Concrete, Inc. | E-mail | 2/23/2005 | |
| 17769 | Darby Ready Mix | Fax | | |
| 12164 | Edw. C. Levy Co. | E-mail | | |
| 20362 | Fastrnal Company | Free | 3/11/2005 | |
| 15071 | Harvard Engineering and Construction | E-mail | | |
| 11630 | Mercer Equipment Rentals | E-mail | | |
| 20455 | Nagy Ready Mix Inc | E-mail | 3/1/2005 | |
| 18380 | OccuMed3 | E-mail | | |
| 14647 | OSBORNE CONCRETE COMPANY INC. | Fax | | |
| 13691 | R & E Trucking Inc. | Fax | | |
| 18454 | R.O.C. Transport, Inc | Fax | | |
| 20331 | Sabiston Builders Supply | Fax | 3/2/2005 | |
| 17201 | Shadowoods | Fax | | |
| 15977 | Spartan Concrete | E-mail | | |
| 13875 | Sterling Concrete Products, Inc. | E-mail | 2/23/2005 | |
| 20500 | SUPERIOR MATERIALS, INC | Free | 3/4/2005 | |
| 12535 | The Stansley Group | E-mail | | |
| 14676 | Unique Paving Materials | E-mail | | |
| 13921 | WALKER LANDSCAPING, INC. | E-mail | | |

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