

March 7, 2006

To: John M. Lamerato, Acting City Manager

From: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Timothy L. Richnak, Public Works Director

Subject: **Agenda Item** – Standard Purchasing Resolution 1: Award to Low Bidder – Liquid Calcium Chloride

RECOMMENDATION

On February 28, 2006, proposals were opened to furnish one-year requirements of Liquid Calcium Chloride with an option to renew for one additional year. City management recommends awarding the contract to sole bidder, South Huron Industrial Inc., of Flat Rock, MI, at an estimated total cost of \$36,575.00, which includes \$500.00 for the additional insured endorsement clause, as specified. A 1% discount is allowed if invoices are paid within ten (10) days.

SUMMARY

OPTION A

<u>Estimated Quantity (Gallons)</u>	<u>Description</u>	<u>Price/ Gallon</u>
60,000 gallons	Bidder to deliver and apply up to 18,000 gallons in one day as requested by the City for dust control. Minimum 6,000 gallons	<u>\$.50</u>

OPTION B

<u>Estimated Quantity (Gallons)</u>	<u>Description</u>	<u>Price/ Gallon</u>
15,000 gallons	Bidder will deliver to storage tank located at 4693 Rochester Rd., Troy, shipments of no less than 2,000 gallons as requested by the City for ice control.	<u>\$.405</u>
	Cost for Additional Insurance Language	\$500.00

Estimated Grand Total \$36,575.00

South Huron Industrial Inc. was the sole bidder for this contract, as Michigan Chloride Sales, Inc., the only other known supplier, couldn't guarantee the 38% solution for dust control would be available until late July or August.

BUDGET

Funds for these materials are available through the following Streets and Drains operating budgets: Local Surface Maintenance – Gravel, #481.7782; Local Snow & Ice Control, #498.7782; Major Snow & Ice Control, #478.7782; and County Snow & Ice Control, #502.7782.

59 Vendors Notified via the MITN System

1 Bid Response Rec'd

2 No Bids: (1) Company does not handle the product specified.
 (1) Company's schedule does not permit the performance of the specifications.

Opening Date -- 02-28-06
 Date Prepared -- 3/7/06

CITY OF TROY
 BID TABULATION
 LIQUID CALCIUM CHLORIDE

ITB-COT 06-01

VENDOR NAME:

** SOUTH HURON		
INDUSTRIAL INC		

PROPOSAL: One(1) Year Requirements of LIQUID CALCIUM CHLORIDE with an Option to Renew for One(1) Additional Year, in accordance with the specifications

EST QTY	DESCRIPTION	PRICE/ GALLON	PRICE/ GALLON	PRICE/ GALLON
OPTION A:				
60,000 GALS	Bidder to deliver and apply up to 18,000 gallons in one day, as requested by the City for dust control. Minimum 6,000 gal	\$ 0.500		
OPTION B:				
15,000 GALS	Bidder will deliver to storage tank located at 4693 Rochester Rd., Troy, shipments of no less than 2,000 gallons , as requested by the City for ice control.	\$ 0.405		
		\$ 500.00		
ESTIMATED GRAND TOTAL:		** \$ 36,575.00		
CONTACT INFORMATION: Hours		7-6pm		
Emergency Phone		(734)782-9840		
INSURANCE: Can Meet		Yes, +\$500		
Cannot Meet				
TERMS:		1% 10 Days, Net 30		
DELIVERY DATE:		AS SPECIFIED		
EXCEPTIONS:		BLANK		
ACKNOWLEDGEMENT: Completed		Y or N	YES	

NO BIDS:

Bay Dust Control
Cargill Deicing Technology

** DENOTES SOLE BIDDER

ATTEST:

Emily Frontera
Tom Rosewarne
Debra Painter
Linda Bockstanz

 Jeanette Bennett
 Purchasing Director



Downloading History for ITB-COT 06-01 LiqCalChlo

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of **3/7/2006**.

Document Title:	Liquid Calcium Chloride
Date Issued:	2/7/2006
Close Date:	2/28/2006

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
12306	Advanced Services Lawn and Landscape	E-mail		
23259	AJ Chemical Lubricants and Equipme	E-mail		
10139	B & J Parking Lot Maintenance, Inc.	E-mail		
10709	B & W Landscape Supply	Fax		
23382	Bonded Chemicals, Inc	E-mail		
10355	Brooks Landscaping Services, LLC	Fax		
11019	Cargill Incorporated Deicing Technology	E-mail	2/8/2006	
11863	Colman Wolf Supply Co.	E-mail	2/7/2006	
12109	Cryotech Deicing Technology	E-mail		
13953	Davey Commercial Grounds Management	Fax		
20600	Detroit Salt Company	E-mail		
22658	E&R INDUSTRIAL SALES INC.	E-mail	2/7/2006	
12816	EMC Express, Inc	Fax		
11210	Flor-Dri Supply Co., Inc.	E-mail		
15063	G.D.M. Lawn Care	E-mail		
22816	Grainger	E-mail		
11861	Grainger Industrial Supply	E-mail		
16777	Guardian Alarm & Security Services	E-mail	2/27/2006	
14226	Hersch's Wholesale	E-mail		
18064	HP Products	E-mail		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
21438	ICI Paints	E-mail	2/13/2006	
10459	Industrial Cleaning Supply Co.	E-mail		
15797	J MOLLEMA & SON INC	E-mail		
21943	JIT Supply Group, Inc.	E-mail		
14648	JOHN D. OSBORNE TRUCKING INC.	E-mail		
14945	John Deere Landscapes	E-mail		
12569	Liquid Calcium C hloride Sales	Free	2/8/2006	
10508	LOWER HURON CHEMICAL & SUPPLY	E-mail		
13084	MER-WIL INDUSTRIES	E-mail		
15780	Michigan Choride Sales, Inc.	Fax	2/13/2006	
23463	Minority Industrial Products	Free	2/17/2006	
10726	North American Salt Co.	E-mail		
10061	Parks Landscaping & Snow Service	E-mail		
13022	Peter E. Johnson and Associates, Inc	Fax		
23252	PVS Chemical Solutions, Inc.	Free	2/10/2006	
14286	PVS Nolwood Chemicals	E-mail	2/7/2006	
10116	Rasch's Landscape Express, LLC	E-mail		
10841	Richmond Transport Inc.	Fax		
14993	Rochester Elevator, Inc.	Fax		
18124	S.F. Strong inc.	Fax		
20331	Sabiston Builders Supply	Fax		
23311	Soelch Properties LLC	E-mail	2/7/2006	
14695	South Huron Industrial Inc	E-mail	2/22/2006	
19685	Suburban Oil Company	Fax		
21123	SUNRIZE IRRIGATION SERVICES, INC.	E-mail		
10279	Sure Products, Inc	E-mail		
12352	T and T Enterprise Corporation	Free	2/13/2006	
18135	Titan Top Soil & Associates, Inc.	E-mail		
16894	Trans - Tek Transport, L. L. C.	Fax		
13671	Troy Aggregate Carriers	E-mail		
10703	Turfgrass, Inc.	E-mail		
21808	Twin Pines Paper	E-mail		
15735	UAP	E-mail		
22041	Vee & V, LLC	E-mail		
20901	W. L. Riddick Chemical & Paper Supply Inc	E-mail		
13921	WALKER LANDSCAPING, INC.	E-mail		
14338	Washtenaw Inc., Maintenance Services	E-mail		
16277	Wm. F. Sell Equipment	E-mail		
13436	Wolverine Contractors, Inc.	Fax		

