

February 28, 2006

TO: John Szerlag, City Manager

FROM: Jeanette Bennett, Purchasing Director  
Gert Paraskevin, Information Technology Director  
Charles T. Craft, Police Chief  
William S. Nelson, Fire Chief

SUBJECT: **AGENDA ITEM:** Bid Waiver - Wireless Data Service  
US General Services Administration (GSA) contract GS-35F-0119P

### **RECOMMENDATION**

City management is requesting a waiver of the formal bid process for the purchase of wireless data service from Verizon Wireless for the police and fire departments using Federal GSA contract pricing contained in Contract GS-35F-0119P. The departments propose to use a maximum of 20 units at a cost of \$60.00 per month each or an annual estimated cost of \$14,400.00.

### **BACKGROUND**

The police and fire departments have investigated the use of commercial mobile data service to improve efficiency and provide information in the field. The fire department has tested wireless service from both Cingular and Verizon, and found the Verizon service to provide considerably higher data speed and reliability. In addition, Cingular has decommissioned much of their wireless data network while they upgrade to newer technology over the next six months. This service is purchased on a month-to-month basis to allow for re-evaluation as technology changes. GSA pricing was offered by Verizon as the government price for this technology.

### **BUDGET**

Funds are budgeted in each department accounts as follows:

Police Department: 401325.7980.030 – Capital - Police Communications  
309.7802.070 – Operating - Special Investigations Unit

Fire Department: 343.7944 – Operating – Fire Communications



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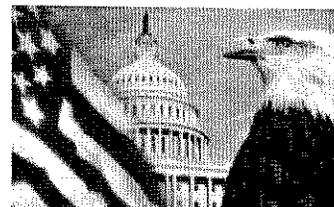
**GSA-FSS Contract  
Number:**

**GS-35F-0119P**

For more information please  
contact our Government  
Accounts Department at  
888-234-0026

### Verizon Wireless Paging Solutions for Federal, State and Local Government Agencies

Verizon Wireless offers pre-negotiated, government-based wireless services for Federal, State and Local Government Agencies through the General Service Administration's Federal Supply Schedule (contract # GS-35F-0119P) making it easy for you to take advantage of Verizon Wireless' discounted government rates.



### Verizon Wireless Paging Solutions has Support for Federal, State and Local Government Agencies

Verizon Wireless has a dedicated Government Account Team and Customer Support for government accounts to ensure accuracy and speed in fulfilling your requests. Our Government Account Teams will work with you to design a cost-effective solution that specifically fits your agency's needs.

### Why should I choose Verizon Wireless Paging Solutions.

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# Verizon Wireless

AUTHORIZED FEDERAL SUPPLY SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES

Verizon Wireless is America's best, most reliable wireless network, serving over 43.8 million customers nationwide. Verizon Wireless deploys wireless service utilizing the CDMA technology, which provides enhanced service levels while accommodating increasing capacity. We were first to launch a high-speed data network, NationalAccess, with downloadable applications over the air onto phones. BroadbandAccess, a higher speed mobile wireless internet data solution, with typical speeds of 400-700 kbps, capable of reaching speeds up to 2 Mbps is also available in the following major metropolitan areas: BroadbandAccess is currently available in 30 major metropolitan markets nationwide, including: Atlanta, GA; Austin, TX; Baltimore, MD; Boston, MA; Chicago, IL; Cincinnati, OH; Columbus, OH; Dallas/Fort Worth, TX; Dayton, OH; Hartford, CT; Houston, TX; Jacksonville, FL; Kansas City, MO; Las Vegas, NV; Los Angeles, CA; Madison, WI; Miami/Fort Lauderdale, FL; Milwaukee, WI; New Haven, CT; New Orleans, LA; New York, NY/Newark, NJ; Orlando, FL; Philadelphia, PA; Phoenix, AZ; Pittsburgh, PA; Providence, RI; San Diego, CA; St. Petersburg/West Palm Beach, FL; Tampa, FL; and Washington, DC. BroadbandAccess is also available in the major airports within these markets. Verizon Wireless has provided service to the Federal sector for over 20 years. We have a dedicated Government Sales organization that is focused on meeting the needs of the Government customer. Our established relationships and service reputation have assisted in expediting and facilitating wireless solutions for the government customer.

SPECIAL ITEM NO. 132-53 WIRELESS SERVICES (FPDS CODE D304) Excluding local and long distance voice, data, video, and dedicated transmission services which are NOT mobile.)

Cellular/PCS Voice Services

**Verizon Wireless**  
7600 Montpelier Road  
Laurel, Maryland 20723  
1-800-561-6227

<http://www.verizonwireless.com/b2c/support/government.jsp>

**Contract Number: GS-35F-0119P**

Period Covered by Contract: December 03, 2003 through December 02, 2008

General Services Administration  
Federal Supply Service

**Modification 07**

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>



U.S. General Services Administration

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## GSA Organization Overview

GSA's mission is to "help federal agencies better serve the public by offering, at best value, superior workplaces, expert solutions, acquisition services and management policies." GSA consists of the Federal Technology Service (FTS), the Federal Supply Service (FSS), the Public Buildings Service (PBS), and various Staff Offices, including the Office of Governmentwide Policy (OGP). Eleven Regional Offices extend GSA's outreach to federal customers nationwide. An anticipated GSA reorganization will consolidate FTS and FSS into a single new organization, the Federal Acquisition Service (FAS).

GSA Regional Offices are located in Boston, New York, Philadelphia, Atlanta, Chicago, Kansas City, Fort Worth, Denver, San Francisco, Auburn (Washington), Washington, DC. The planned Federal Acquisition Service will include six zones within GSA's eleven geographic regions.

Approximately 13,000 GSA employees provide valuable support to other federal agencies and, in some cases, the general public. GSA is the government's "landlord," meeting office and other space requirements of the federal workforce. GSA is also the premiere federal acquisition and procurement force offering equipment, supplies, telecommunications, and integrated information technology solutions to customer agencies. GSA also plays a key role in developing and implementing policies that affect many government agencies and helps other federal agencies improve their service to and communication with the public by offering effective citizen-response tools and services.

GSA acts as a catalyst for nearly \$66 billion in federal spending—more than one-fourth of the government's total procurement dollars. The agency also influences the management of federal assets valued at nearly \$500 billion. These assets include more than 8,300 government-owned or leased buildings, an interagency fleet of 170,000 vehicles, and technology programs and products ranging from laptop computers to systems that cost over \$100 million.

Although GSA leverages billions of dollars in the marketplace, only one percent of the agency's total budget is provided through direct congressional appropriations. The majority of GSA's operating costs must be recovered through the products and services it provides.

In the 21<sup>st</sup> Century, GSA is focusing increasingly on adding value through new, efficient, and effective ways

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for federal employees to do their work. GSA, building on its strong record of accomplishment, is helping to create a citizen-centric, results-oriented government that is even more productive and responsible to all Americans.

Last Reviewed 9/28/2005

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