

April 4, 2006

To: John M. Lamerato, Acting City Manager

From: Jeanette Bennett, Purchasing Director
Gert Paraskevin, IT Director
Charles T. Craft, Chief of Police

Subject: **Agenda Item** – Standard Purchasing Resolution 2: Bid Award –
Low Bidder Meeting Specifications – Dispatch Recording System

RECOMMENDATION

On January 13, 2006, bid proposals were opened for the purchase and installation of a Police and Fire dispatch center recording system. After reviewing the proposals, City management recommends awarding the contract to the lowest acceptable bidder meeting specifications, DSS Corporation of Southfield, MI, for an estimated total cost of \$51,405.00.

The award is contingent upon contractor submission of properly executed bid and contract documents, including insurance certificates and all other specified requirements.

SUMMARY

The recording system currently in use requires replacement due to age and scarcity of replacement parts. The equipment proposed will support faster turnaround of recordings used by investigators, attorneys and the public through the use of CD's and email. The proposal includes quality assurance software for evaluating call takers in the dispatch center, 24/7 system monitoring and redundancy features. A second year service warranty is included in the cost.

EXPLANATION OF BIDS NOT MEETING SPECIFICATIONS

The City received three other bids that were lower than the recommended vendor, but were disqualified for the following reasons. State Electronics, was disqualified for being in default with the City on another contract. BIS Digital did not meet the specifications requiring references of installations of identical hardware, software and architecture in other Public Safety agencies with ongoing support. DSS Corporation submitted an alternate bid, which did not utilize THIN-Client technology as specified.

BUDGET

Funds for this project are available through the Police Department Capital Account #401325.7980.055.

95 Vendors Notified via the MITN System
6 Bids Received
3 Bids did not meet specifications

Prepared by: Cathy Brandimore, Communications Manager

VENDOR NAME:

*	DSS	DigiVoice	NICE
	CORPORATION	Corporation	INC

PROPOSAL : TO FURNISH AND INSTALL A DISPATCH RECORDING SYSTEM IN THE POLICE DEPARTMENT AND PROVIDE TWO YEAR MAINTENANCE PROGRAM ACCORDING TO SPECIFICATIONS

PROPOSAL: DISPATCH RECORDING SYSTEM

Complete for the sum of:	\$ 51,405	\$ 39,335	\$ 35,505
Make:	Higher Ground	Davacord	NICE
Model:	Capture 911	DigiVoice XE	NICE Log
Training:	INCLUDED		

OPTIONAL:	Dispatcher Evaluation	\$ 3,995		
Option A:	2nd Year Maintenance Program		\$ 5,507	\$ 5,990
Option B:	Quality Assurance Software:		\$ 6,750	\$ 25,695
TOTAL FOR PROJECT:		*	\$ 51,405	\$ 67,190

TECHNICIANS:	Technicians	Literature	Technical Info -
Information attached	Y or N	Not as specified	Not as specified
DESCRIPTIVE LITERATURE:	Y or N	DSS Investigator	Literature
		Capture 911	Yes
SERVICE INFORMATION:	Phone Numbers:	248.569.6440	Attached to Bid
	"800" Support Line	888.305.3428	888.434.4486
CONTACT INFORMATION	Hours of Operation	7am-6pm	8am-8pm
	24 Hr Phone No.	888.305.3428	888.434.4486
REFERENCES:	Y or N	Yes	Yes
INSURANCE:	Can Meet	XX	XX
	Cannot Meet		
TERMS:		BLANK	BLANK
WARRANTY:		As Specified	As Specified
DELIVERY:		BLANK	BLANK
EXCEPTIONS:		BLANK	No Exceptions
ACKNOWLEDGEMENT:	Y or N	Yes	Yes

DMS:
State Electronics Co, Inc (\$27,487) Reason: Defaulted vendor
Bis Digital (\$39,745) Reason: No references for identical system w/ongoing support in another public safety agency
DSS Corporation (\$39,900) Reason: Platform not THIN-Client technology as specified

ATTEST:
Aileen Bittner
Cathy Brandimore
Linda Bockstanz

*** DENOTES LOWEST ACCEPTABLE BIDDER**

 Jeanette Bennett
 Purchasing Director

NOTE: No bidder met all proposal requirements in the first round of evaluations.



Downloading History for ITB-COT 05-56 DispatchRe

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 4/4/2006.

Document Title:	Furnish and Install a Dispatch Recording System
Date Issued:	12/20/2005
Close Date:	1/13/2006

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
12763	ACME Contracting, Ltd.	Free	12/21/2005	
21446	acs, inc.	E-mail		
10735	Advanced Technology Systems (ATSI)	E-mail		
19825	All-Tronics, Inc.	Free	12/27/2005	
18342	Alliance Technology Solutions	E-mail		
12765	Aress Corporation	E-mail		
21431	Async Associates, Inc.	E-mail		
12748	BeeTech Solutions, Inc.	E-mail		
17987	BITS Computer Systems, DBA Network One	E-mail		
14575	Biz-Tech, Inc.	E-mail		
11631	Bowman Construction LLC	Free	12/21/2005	
22258	Bradford Computers	E-mail		
15019	Brodie Corporation	E-mail		
15852	Business Information Systems	Free	1/3/2006	
22847	Business Point Inc	E-mail		
13425	Cats Company	E-mail		
11315	CDW Government, Inc.	E-mail		
22867	Celtic Corporation DBA Teoma Systems	Free	12/21/2005	
16313	Ciber Inc.	E-mail		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
12526	Comnet Technology Associates, Inc.	E-mail		
23119	CompUSA	E-mail		
12020	Computer & Electronics Enterprises, Inc.	E-mail		
10184	Computer Data, Inc.	E-mail		
10575	Computer Resolutions	E-mail		
18608	Comsource	E-mail	12/22/2005	
11309	ComSource, Inc.	E-mail		
10913	Cygnus Systems, Inc.	E-mail		
14520	Dale Office Plus	Free	12/23/2005	
18261	DASCAN Industrial Controls	E-mail		
13044	Datanet Systems, Inc.	E-mail	12/29/2005	
23124	digivoice	E-mail	1/9/2006	
13029	DSS Corporation	E-mail	12/23/2005	
13200	Dynamic Computer Corporation	E-mail		
12841	DynTek	E-mail		
15873	Elan Telephone and Technology	E-mail		
23192	Empire Communications	Free	1/4/2006	
22580	En Pointe Technologies	E-mail		
14691	En Pointe Technologies Sales, Inc	E-mail		
22684	genesis technologies	E-mail	1/4/2006	
12744	GHA TECHNOLOGIES	E-mail		
10127	Global Govt/Education Solutions	E-mail		
17575	Gov Connection	E-mail		
22691	Government Expiditors and Technologies	E-mail		
10262	Gracon Services, Inc.	E-mail		
18031	Great Lakes Internet & Consulting, Inc.	E-mail		
15399	Head Full Of Ideas	E-mail		
11766	HES STALLINGS-JULIEN SALES & SERVICE	E-mail		
22640	Information Data Systems, Inc.	E-mail		
19591	Innovated Capital Solutions	E-mail		
20594	Innovative Computers	E-mail		
18244	Integrated Data Solutions, Inc.	E-mail		
13701	Internet Operations Center	E-mail		
13088	Ironman Inc	E-mail		
14649	JEM Computers, Inc.	E-mail	12/27/2005	
21943	JIT Supply Group, Inc.	E-mail		
17872	Johnson Controls Incorporated	E-mail		
23037	Katek Solutions	E-mail		
22117	KML IT Consulting	E-mail		
15334	Landmark Systems, Inc.	E-mail		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
18418	Lazer Technologies	E-mail	12/21/2005	
22921	Learning Services	E-mail		
11713	McLeodUSA	E-mail		
20963	MICHIGAN CASH REGISTER CORP	E-mail		
10072	Motor City Electric Technologies, Inc.	E-mail	12/21/2005	
10946	Multiwave	E-mail		
12149	National Alliance of Cabling & Technology	Free	12/27/2005	
15031	Nice Systems	E-mail	1/5/2006	
23178	Oakland County Michigan	Free	1/3/2006	
10791	OFFICE DEPOT	E-mail	1/3/2006	
18547	Office Furniture Services	E-mail		
20907	Office Machines Company, Inc.	E-mail		
11653	OfficeMax Inc.	E-mail		
15845	Peripheral Vision	E-mail	12/20/2005	
17202	Poe Restoration & Waterproofing	E-mail	1/4/2006	
18370	PowerBase-USA, Inc	E-mail		
18278	Pro-Onsite Tech	E-mail		
20691	Rose Electronics	E-mail		
22369	SALES CONTROL SYSTEMS	E-mail		
20718	SARCOM	E-mail		
19241	SCAN TECHNOLOGY, INC.	E-mail		
22629	SCMS, Inc.	E-mail		
10685	Security Designs Inc.	E-mail	1/9/2006	
10708	Sehi Computer Products, Inc.	E-mail		
20631	SSCS (Solid Systems Cad Services)	E-mail		
12843	SYNC Technologies	E-mail		
18226	Tac 2 Outfitters	E-mail		
22349	Technical Solutions Experts LLC	E-mail		
10464	Technology Integration Group Services, Inc.	E-mail		
17963	Tener Technologies, LLC	E-mail		
15349	Thomas Shelby & Company, Inc.	Free	12/21/2005	
22280	Venture Data-Comm	E-mail		
16250	Voice Print International	E-mail	12/30/2005	
18216	WORLDWIDE TECHNOLOGY DISTRIBUTORS	E-mail		
19615	WWTS, L.L.C. - World Wide Technical Services	E-mail	12/24/2005	
11512	YEO & YEO COMPUTER CONSULTING	E-mail		