

April 27, 2006

TO: John M. Lamerato, Acting City Manager

FROM: Jeanette Bennett, Purchasing Director

Subject: **Agenda Item:** Standard Purchasing Resolution 3: Exercise Renewal Option - MITN Purchasing Cooperative Pager Rental Contract

RECOMMENDATION

On October 28, 2003, informal quotations were received to furnish three (3) year requirements of pager rental with an option to renew for up to three (3) additional years. Troy City Council awarded the contract on November 3, 2003, to the low bidder, Verizon Wireless Messaging Services of Lewisville, Texas, for an estimated annual total cost of \$29,103.00. (Resolution #2003-11-559). City management recommends exercising the option to renew for three (3) additional years at the same prices, terms, and conditions as the original contract to expire December 1, 2009.

Verizon has agreed to exercise the option to renew the contract for the (3) three additional years under the same discount structure, terms, and conditions.

Numeric Pagers	2.95 per mo
Alpha-Numeric (State)	4.95 per mo
Alpha-Numeric (Nation)	18.90 per mo
Two-Way Pagers	17.95 per mo

MARKET SURVEY

A market survey conducted by the Purchasing Department indicates the MITN contract continues to be the best value when compared to others in the marketplace. Therefore, staff concurs with the recommendation to exercise the option to renew for (3) three additional years.

SUMMARY

The City of Troy is the host city for the bid process conducted on behalf of the MITN Purchasing Cooperative including Farmington Hills, Sterling Heights, Warren, Rochester Hills, Pontiac and the County of Livingston.

BUDGET

Funds for this contract are currently available in various departmental operating budgets under Communications-Pagers.

Market Survey for Pagers - February 15, 2006						
PAGER CONTRACTS						
	MITN Cooperative	State of Michigan	Oakland County	MiCTA	REMC	US Communities
Contract	Yes	Yes	Yes	Yes	No	No
Expires	12/1/2006	10/1/2006	12/31/2006	9/20/2008	0	0
Company	Verizon	USA Mobility	USA Mobility	Verizon Business	None	None
		(aka Arch Wireless)	(aka Arch Wireless)	(formerly MCI)		
Company Contact	Michelle Bearse	Barbara Williams	Wanda Williams	Jerry A. Edgeton	None	None
Phone #	1-888-858-7712	1-800-412-1044	248-423-2840		None	None
		Lower Peninsula				
<u>Contract Rates:</u>						
Numeric Pagers	2.95 per mo	2.95 per mo	None	6.99 per mo	None	None
Alpha-Numeric (State)	4.95 per mo	5.75 per mo	6.95 per mo	8.99 per mo	None	None
Alpha-Numeric (Nation)	18.90 per mo	None	38.00 per mo	34.55 per mo	None	None
Two-Way Pagers	17.95 per mo	None	38.45 per mo	7.26 per mo	None	None
Key Note (Tone/Voice)	None	11.95 per mo	None	None	None	None
BlackBerry Wireless	None	None	69.00 per mo	43.75 per mo		
<u>Replacements: w/out Ins.</u>						
Numeric	27.00 ea	49.00 ea		20.00 ea	None	None
Alpha-Numeric	55.00 ea	129.00 ea		64.99 ea	None	None
Two-Way Pagers	119.00 ea	None		49.95 ea	None	None
Key Note	None	145.00 ea		None	None	None