

May 2, 2006

TO: John M. Lamerato, Acting City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services  
Jeanette Bennett, Purchasing Director  
Timothy L. Richnak, Public Works Director

SUBJECT: Standard Purchasing Resolution 2: Bid Award – Lowest Bidder Meeting Specifications – 35,000 Cab and Chassis with Platform

### **RECOMMENDATION**

On April 10, 2006, bid proposals were opened to furnish one (1) 35,000 cab and chassis with platform. After reviewing these proposals, the Fleet Maintenance Division of the Public Works Department recommends awarding the contract to the low bidder meeting specifications, Wolverine Truck Sales, Inc. of Dearborn, MI, at an estimated total cost of \$56,619.00 for a Model Acterra by Sterling Truck. This truck will be equipped with a frame-mounted crane (to be transferred from the existing 1991 GMC truck, due to come out of service).

Due to the severe work environment and expensive replacement parts for this type of equipment, the City specified a 7-year engine and 5-year transmission extended warranty to protect our investment.

### **EXPLANATION OF BID NOT MEETING SPECIFICATIONS**

C & S Motor Inc. submitted a bid for an International Model 4400. The International Model 4400 did not meet specifications due to the strength and design of the frame not rated at resistant to bending movement (RBM) of 3,229,000 as specified. The specified frame with reinforcement is a very important factor in the overall strength of the cab and chassis due to the installation of the frame-mounted crane. The reinforced frame will limit the flexing and twisting of the frame and decking when loading and unloading pre-cast catch basin structures, fire hydrants, etc.

Graff Truck Centers, Inc., of Flint, Michigan, also does not meet specifications. The price submitted is conditioned upon GMC's 2006 production capacity and the additional charges for 2007 emission requirements if the truck is manufactured in the 2007 production year.

### **BUDGET**

Funds for the cab and chassis with platform are available through the Fleet Maintenance Division Capital Account for Vehicles, #565.7981.

70 Vendors Notified via MITN System  
15 Bid Responses Rec'd  
2 Bids did not meet specifications  
2 No Bids  
0 Late Bids

Opening Date -- 4/10/06  
Date Prepared -- 4/25/06

BID TABULATION  
GVW CAB & CHASSIS TRUCK w/PLATFORM

VENDOR NAME:	Wolverine Truck Sales, Inc.	Wolverine Truck Sales, Inc.	Wolverine Truck Sales, Inc.	Wolverine Freightliner	Motor City Trucks
	Bid #1 (Knapheide)	Bid #3 (Cannon)	Bid #2 (Automotive Svc)	Eastside (Cannon)	
<b>PROPOSAL-- FURNISH ONE(1) 35,000 GVW CAB &amp; CHASSIS TRUCK w/PLATFORM IN ACCORDANCE WITH SPECIFICATIONS</b>					
<b>COMPLETE FOR THE SUM OF:</b>	\$ 56,619.00	\$ 57,168.00	\$ 57,181.00	\$ 57,346.00	Knapheide + \$720 \$ 57,345.00
QUOTING ON MODEL:	Acterra	Acterra	Acterra	M2 106	L8513 w/Mercedes
MANUFACTURED BY:	Sterling	Sterling	Sterling	Freightliner	Sterling
TERMS:	Net 30	Net 30	Net 30	30 Days	Net 15 Days
WARRANTY:					
DELIVERY DATE:	(Est) 150 Days ARO	(Est) 150 Days ARO	(Est) 150 Days ARO	Late July/August	75 - 105 Days
EXCEPTIONS:	Single Leaf	Single Leaf	Single Leaf	Blank	None
	Auxiliary Spring	Auxiliary Spring	Auxiliary Spring		
ACKNOWLEDGEMENT: Y or N	Yes	Yes	Yes	Yes	Yes

DMS:

C & S Motor Inc. (\$56,114) Reason: Frame strength and design not as specified.

Graff Truck Center - (\$56,484) Reason: Price not firm due to production and supply limitations including additional emissions changes for 2007 Models

NO BIDS:

Red Holman Pontiac GMC

VIP Truck Center

ATTEST:

Cheryl Stewart

Sam Lamerato

Linda Bockstanz

Jeanette Bennett  
Purchasing Director

Wolverine Truck Sales, Inc.	Wink Chevrolet	Jorgensen Ford Sales	Motor City Trucks	Wolverine Truck Sales, Inc.	Jefferson Chevrolet Company	
Bid #4 (NBC)				Bid #5 (Monroe)		
PROPOSAL-- FURNISH ONE(1) 35,000 GVW CAB & CHASSIS TRUCK w/PLATFORM IN ACCORDANCE WITH SPECIFICATIONS						
\$ 57,357.00	\$ 57,498.00	\$ 57,500.00	Knapheide + \$720 \$ 58,165.00	\$ 58,227.00	\$ 59,748.00	
Acterra Sterling	(2007) C7CC042 Chevrolet (GM)	F750 Ford Motor Co.	CAT C7 Engine Acterra Sterling	Acterra Sterling	C8C042 Kodiak Chevrolet	
Net 30	Net 10 Days ARO	Net	Net 15 Days	Net 30	Net	

**FULL SERVICE COVERAGE - NO PRORATION**

(Est) 150 Days ARO	90 - 150 Days ARO	180 Days ARO	75 - 105 Days	(Est) 150 Days ARO	150 Days ARO	
Single Leaf	Truck & Body Specs	Listed in Bid	None	Single Leaf	Warranty is 84 Months	
Auxiliary Spring	included with Bid			Auxiliary Spring	100,000 miles on	
					Engine & Trans Not Full Service	
Yes	Yes	Yes	Yes	Yes	Yes	

NOTE: Truck is produced after 1-1-07 add \$3,500 for Emissions.