

June 15, 2006

TO: John M. Lamerato, Acting City Manager,
FROM: Jeanette Bennett, Purchasing Director
SUBJECT: **Agenda Item:** Bid Waiver - Contract Extension – Alarm Installation,
Monitoring and Maintenance

RECOMMENDATION

City management recommends extending the contract for alarm installation, monitoring, and maintenance with Vigilante Security, Inc. of Lathrup Village, MI expiring December 31, 2007, under the same terms and conditions as the original contract approved in 1994. Monitoring prices will remain at 1994 RFP prices with the exception of the hourly call-out price that has been requested to increase from \$45/hour to \$61.65 per hour due to labor and gasoline increases. This change is consistent with the CPI Inflation Calculator that has increased by 37% between 1994 and 2006.

It should be noted that after installation very few problems occur with the alarms. Approximately eight (8) \$45 call-outs occurred for various reasons during the 2005-06 fiscal year. The request to increase the hourly contract rate would have impacted the entire contract by \$133.20.

BACKGROUND

On July 25, 1994 (Resolution 94-624) Troy City Council approved a five-year contract with an option to renew for two additional years for alarm installation, monitoring, and maintenance in various City buildings with Vigilante Security, Inc. Since Council approval thresholds have changed since this date, the contract has been administratively extended on a yearly basis under the same prices, terms, and conditions.

Vigilante has again expressed an interest in extending the contract until December 31, 2007, and adding the remaining contract term of the newly built facilities (Community Center and Nature Center) that are concluding five-year monitoring commitments January 31, 2007 (see attachment). The alarm systems were installed during construction of both of these facilities. Also, during the new contract period, the DPW facility will be upgraded to a more complex system and will be deleted from this contract. The Engineering Field Office will move and require installation of new devices. The same terms and conditions as the original contract would apply.

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Alarm Installation, Monitoring, and Maintenance

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BACKGROUND - continued

The recommendation to extend the contract with Vigilante Security, Inc. is made for the following reasons:

- ✓ Vigilante Security, Inc. has kept contract prices firm for 12 years. They have provided consistent acceptable service levels and, due to security issues, it is important to have continuity of access to City buildings and operations.
- ✓ Once alarms are installed, the main contract cost is monitoring. If a new provider were sought, all the buildings would be required to be upgraded to that provider's equipment and subject to 2006 monitoring costs.
- ✓ In conjunction with the Workplace Security Issues Committee initiatives as a result of 9/11, some buildings are being upgraded to a more sophisticated SimplexGrinnell system as funds are available. The DPW facility will be upgraded by the end of summer 2006 and projects at the Library, City Hall, and Community Center may be implemented in future fiscal years.
- ✓ When all City locations are combined into one contract, it is estimated that the contract will total approximately \$10,000 plus any changes to installations required during the contract term.

BUDGET

Funds for this contract are available in the departmental security operating accounts.

JB/jb

VIGILANTE ALARMS

Department	Alarm Type	Monitoring Monthly Cost	Expiration Date
Community Center	Burglar / Fire	\$80.00 (\$50 + \$30)	1/31/07
Nature Center	Burglar / Fire	\$60.00 (\$30 + \$30)	1/31/07

P&R – Aquatic Center	Fire	\$27.55	7/31/06
P&R – Sylvan Glen Pro Shop	Burglar	\$30.00	7/31/06
P&R – Sanctuary Lake Golf Course – Contract Addition	Burglar / Fire	\$92.50	7/31/06
Troy Library	Burglar / Fire Alarmnet	\$119.50 (\$99+\$15+\$5.50)	7/31/06
Museum Site	Burglar / Fire	\$77.00	7/31/06
Radio Building	Waterflow & Low Temperature, Door Entry, Smoke Detector	\$29.00	7/31/06
Fire Stations #1,2,3,4,5	Waterflow & Low Temperature	145.00	7/31/06
Fire Station #6	Waterflow & Low Temperature	\$29.00	7/31/06
Police / Fire Training Center – Contract Addition	Fire Alarm / Waterflow	\$34.50	7/31/06
Engineering Field Office – Contract Addition	Burglar	\$30.00	Relocation – August 2006
DPW Yard	Waterflow	\$29.00	Upgrade to Simplex System 07/06
	Callouts – All locations	\$45.00/hour	

Monthly Cost Discounted 5% for all locations included on the Master Bill