

July 18, 2006

To: Phillip L. Nelson, City Manager

From: John M. Lamerato, Assistant City Manager/Finance and Administration
Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Carol K. Anderson, Director of Parks and Recreation

Subject: **Agenda Item** – Bid Waiver –
Purchase of Eight Ellipticals for Troy Community Center

RECOMMENDATION

On October 18, 2004, Troy City Council approved a contract to purchase and install ten Precor ellipticals from All-Pro Exercise, Inc. of Farmington Hills, MI, the only authorized Precor dealer in Michigan (Resolution 2004-10-555). All-Pro Exercise has agreed to provide eight (8) additional ellipticals at an average price of \$3,872.00 each with three-year maintenance agreements at \$175.00 each, which is less than the originally quoted prices of \$3,895.00 and \$335.00 respectively, less eight (8) trade-ins at \$800.00 each for an estimated net total cost of \$26,965.00, including delivery and set-up. City management recommends the purchase of the additional fitness equipment from All-Pro Exercise, Inc., the only authorized Precor dealer in Michigan.

BACKGROUND

In March 2002, the Community Center opened the fitness room that included these original eight (8) elliptical trainers. During the last year of use, however, the ellipticals have experience more downtime due to repairs associated with overuse. They are currently over four years old and exceed the three-year standard life cycle for these machines.

All-Pro Exercise, Inc. has provided excellent service with a 24-hour response time. The Precor ellipticals are recommended because of their popularity, ease of use and patented design with an elevated ramp system that allows specific muscle groups to be targeted.

BUDGET

Funds are available in the Community Center Capital Account for Annex Equipment, Account #401755.7978.045.

Prepared by: Kraig Schmottlach, Community Center Facility Manager

F-2 Purchasing Renovation

Resolution #2004-10-554

Moved by Stine

Seconded by Lambert

RESOLVED, That City Staff is hereby **AUTHORIZED** to renovate office space for the Purchasing Department, as outlined in Detailed Cost Estimates listed in Appendix C, for an estimated total project cost of \$35,850.00, utilizing in-house personnel, approved contracts, and standard purchasing procedures.

Yes: All-5

No: None

Absent: Broomfield, Howrylak

F-4 Purchase of Ten Ellipticals for the Troy Community Center

Resolution #2004-10-555

Moved by Beltramini

Seconded by Stine

WHEREAS, The City has expanded the useable space at the Troy Community Center due to high demand to all recreation areas of the facility.

WHEREAS, The City has concluded that additional fitness equipment needs to be installed in the newly expanded space.

WHEREAS, The Troy Community Center currently has four (4) Precor Ellipticals in use with less downtime for repair than the other fitness equipment.

WHEREAS, Precor Ellipticals have a patented ramp design, are used by a wider range of physiques and strongly recommended by patrons of the facility because of ease of use and providing a total body workout in less time.

NOW, THEREFORE, BE IT RESOLVED, That formal bidding procedures are hereby waived and a contract to purchase ten (10) Ellipticals for the Troy Community Center is hereby **APPROVED** to All-Pro Exercise, Inc. of Farmington Hills, Michigan, the only authorized Precor dealer in Michigan at an estimated total cost of \$43,300.00, which includes a three-year maintenance agreement for parts and labor.

Yes: All-5

No: None

Absent: Broomfield, Howrylak

