



CITY COUNCIL ACTION REPORT

Date October 10, 2006

TO: Phillip L. Nelson, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services
 Jeanette Bennett, Purchasing Director
 Carol Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 2: Bid Award – Lowest Bidders Meeting Specifications
 Seasonal Requirements of Grass Seed and Hydro Seeding Mulch / Fertilizer

Background:

- On September 27, 2006, ten (10) bids were received and opened to provide 2007 requirements for grass seed, hydro seeding mulch and water-soluble fertilizer.
- 63 Vendors were notified via the MITN system with ten bidders responding.
- Rasch's bid price for fescue blend was the same as John Deere Landscapes (JDL) at \$.89/lb, but delivery turnaround was 5-7 days and subject to availability. Therefore, the bid for that item could no longer be considered.
- J Mollema & Sons was only low on annual rye grass by \$.003 per pound; and therefore minimum shipment requirements of \$400.00 could not be met.
- Two companies were disqualified for not meeting specifications on Item #9 – Alpha 1 Bentgrass (for golf courses) no substitutions – Alpha 1 is the preferred variety due to its high rating for weather tolerance and overall turf quality, as determined by researchers from the National Turfgrass Evaluation Program.

Financial Considerations:

- Funds are available in: Parks Maintenance account # 770.7740.010
 Athletic Field Maintenance account # 759.7740.010.

Legal Considerations:

- ITB-COT 06-37, Seasonal Requirements of Grass seed and Hydro seeding mulch/ fertilizer was competitively bid and opened with ten (10) bidders responding.
- All bidders were given the opportunity to respond with their interest in supplying grass seed and hydro seeding supplies to the City of Troy.
- The award is contingent upon the recommended bidders' submission of proper contract and bid documents, including all other specified requirements.

Policy Considerations:

- The bidding process ensures competition for specific products. (goal #I)
- Products are required for the general maintenance of existing facilities (goal #IV)
- Maintaining quality turf on the sports fields reduces the degree of injuries associated with sports activities (goal # VI)

October 10, 2006

To: Phillip L. Nelson, City Manager
Re: Bid Award – Lowest Bidders Meeting Specifications – Grass Seed

Options:

- City management of the Parks and Recreation Department recommends awarding the 2007 requirements for grass seed, hydro seeding mulch and water soluble fertilizer to the following low bidders meeting specifications for an estimated total cost of \$16,126.00 at unit prices and discounts contained in the bid tabulation:

○ John Deere Landscapes – Armada, MI		
▪ Perennial Rye – non irrigated	\$2392.00	
▪ Perennial Rye – irrigated	\$1840.00	
▪ Perennial Rye – City lawns	\$1840.00	
▪ Turf-Type Tall Fescue	\$2314.00	
▪ Kentucky Blue Grass	\$4183.00	
▪ Annual Rye Grass	\$ 156.00	
○ Sub-total		\$12,725.00
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○ Tri Turf – Farmington Hills, MI		
▪ Cellulose Hydro Spray mulch	\$ 137.50	
▪ Alpha 1 Bentgrass – golf course	\$1987.50	
○ Sub-total		\$ 2,125.00
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○ Washington Elevator Co. Inc. – Washington Twp, MI		
▪ 20-20-20 Water soluble fertilizer	\$1276.00	
○ Sub-total		\$ 1,276.00
	<u>Estimated Total</u>	<u>\$16,126.00</u>

Opening Date-- 09/27/06
 Date Prepared-- 10/9/2006

CITY OF TROY
 BID TABULATION
 GRASS SEED

VENDOR NAME:		John Deere Landscapes		Tri-Turf		
EST	PRICE/	TOTAL		PRICE/	TOTAL	
ITEM #	QTY (lbs)	DESCRIPTION	LBS		LBS	
1.	2,600	Perennial Rye (Not irrigated) Quoting on:	\$ 0.92	\$ 2,392.00	\$ 1.02	\$ 2,652.00
			JDL - 20-19-050		Med - Gold	
2.	2,000	Perennial Rye (Irrigated) Quoting on:	\$ 0.92	\$ 1,840.00	\$ 1.02	\$ 2,040.00
			JDL - 20-19-050		Med - Gold	
3.	2,000	Perennial Rye(City Lawns-Irrigated) Quoting on:	\$ 0.92	\$ 1,840.00	\$ 1.02	\$ 2,040.00
			JDL - 20-19-050		Med - Gold	
4.	2,600	Turf-Type Tall Fescue Blend Quoting on:	\$ 0.89	\$ 2,314.00	\$ 1.13	\$ 2,938.00
			JDL - 20-11-250		Triple A	
5.	4,700	Kentucky Blue Grass Quoting on:	\$ 0.89	\$ 4,183.00	\$ 1.01	\$ 4,747.00
			98/85		98/85 VNS	
6.	400	Annual Rye Grass Quoting on:	\$ 0.39	\$ 156.00	\$ 0.62	\$ 248.00
			JDL - 20-02-850		VNS	
7.	1,000	Cellulose Hydro Spray Mulch without tack (in bales) Bales:	\$ 6.65	\$ 201.52	\$ 5.50	\$ 137.50
			33#		40 #	
8.	2,000	20-20-20 Water Soluble Fertilizer In 25 # bags /Bag Quoting on:	\$ 19.75	\$ 1,580.00	\$ 16.00	\$ 1,280.00
			NC2202020		Plant Marvel	
9.	250	Alpha 1 Bentgrass (Golf Course) NO SUB Quoting on:	DMS	\$ 1,625.00	\$ 7.95	\$ 1,987.50
			Kinpin		Alpha 1	
ESTIMATED TOTAL FOR AWARDED ITEMS--			\$ 12,725.00		\$ 2,125.00	
MINIMUM SHIPMENT:		NONE		\$0.00		
DELIVERY TURNAROUND:		Days: 1 - 2 Business Days		2 - 3 Days		
CONTACT INFORMATION:		Hrs of Oper. 7 AM to 5 PM M - F		8 AM to 4:30 PM		
		Phone # 586-752-9534		248-640-4439		
VARIETY CERTIFICATION: Signed Y or N		YES		YES		
TERMS		Net 15th		2 % 10 Net 30		
WARRANTY		NONE		Manufacturers		
EXCEPTIONS		BLANK		BLANK		
ACKNOWLEDGEMENT: Completed Y or N		YES		YES		

ATTEST:
 Jeanetta Simmons
 Ronald Hynd
 Linda Bockstanz

BOLDFACE TYPE DENOTES LOWEST ACCEPTABLE BIDDERS

Jeanette Bennett
 Purchasing Director

Opening Date-- 09/27/06
 Date Prepared-- 10/9/2006

CITY OF TROY
 BID TABULATION
 GRASS SEED

VENDOR NAME:		Washington Elevator Co, Inc.		Rasch's Landscape Express LLC		
ITEM #	EST QTY (lbs)	DESCRIPTION	PRICE/ LBS	TOTAL	PRICE/ LBS	TOTAL
1.	2,600	Perennial Rye (Not irrigated) Quoting on:	\$ 1.09	\$ 2,834.00	\$ 0.96	\$ 2,496.00
			Palmer IV		Trifecta	
2.	2,000	Perennial Rye (Irrigated) Quoting on:	\$ 1.09	\$ 2,180.00	\$ 0.96	\$ 1,920.00
			Panther GLS		Trifecta	
3.	2,000	Perennial Rye(City Lawns-Irrigated) Quoting on:	\$ 1.09	\$ 2,180.00	\$ 0.96	\$ 1,920.00
			Palmer IV		Trifecta	
4.	2,600	Turf-Type Tall Fescue Blend Quoting on:	\$ 1.04	\$ 2,704.00	\$ 0.89	\$ 2,314.00
			Lakeshore 3 - Way		Masterpiece + Rembrandt Mix	
5.	4,700	Kentucky Blue Grass Quoting on:	\$ 0.94	\$ 4,418.00	\$ 1.10	\$ 5,170.00
			98/85 VNS		Kenblue or Park KBG	
6.	400	Annual Rye Grass Quoting on:	\$ 0.59	\$ 236.00	\$ 0.89	\$ 356.00
			VNS		Annual Rye	
7.	1,000	Cellulose Hydro Spray Mulch without tack (in bales) Bales:	\$ 5.50	\$ 166.67	\$ 13.80	\$ 276.00
			33 #	Applegate Mfg.	50 #	
8.	2,000	20-20-20 Water Soluble Fertilizer In 25 # bags /Bag	\$ 15.95	\$ 1,276.00	\$ 26.50	\$ 2,120.00
		Quoting on:	Tracite 20-20-20		Woodace Spray - Gro	
9.	250	Alpha 1 Bentgrass (Golf Course) NO SUB Quoting on:	\$ 8.90	\$ 2,225.00	N/A	N/A
			Alpha 1			
ESTIMATED TOTAL FOR AWARDED ITEMS--			\$ 1,276.00		N/A	
MINIMUM SHIPMENT:		NONE		500 lbs		
DELIVERY TURNAROUND:		Days: 1 to 2 Days		5 to 7 days		
CONTACT INFORMATION:		Hrs of Oper.	8 AM to 5 PM M-F	M- F 7:30 AM to 4:30 PM		
		Phone #	586-781-4822	248-698-0400		
VARIETY CERTIFICATION: Signed		Y or N	YES	YES		
TERMS		NET 30		NET 30		
WARRANTY		NONE		NONE		
EXCEPTIONS		N/A		Subject to availability		
ACKNOWLEDGEMENT: Completed		Y or N	YES	YES		

PROPOSAL - Seasonal Requirements of Grass Seed and Hydroseeding Mulch / Fertilizer

DMS:

John Deere Landscapes - Item #9 Kinpin substitute for Alpha 1

Natural Environmental Reclamation Concepts Inc - Item #9 Alpha 4 substitute for Alpha 1

Opening Date-- 09/27/06
 Date Prepared-- 10/9/2006

CITY OF TROY
 BID TABULATION
 GRASS SEED

VENDOR NAME:		J. Mollema & Sons		Lesco, Inc.		
EST	PRICE/	TOTAL		PRICE/	TOTAL	
ITEM #	QTY (lbs)	DESCRIPTION	LBS		LBS	
1.	2,600	Perennial Rye (Not irrigated) Quoting on:	\$ 1.04	\$ 2,704.00	\$ 1.06	\$ 2,756.00
			VNS		Lesco Double Eagle 011663	
2.	2,000	Perennial Rye (Irrigated) Quoting on:	\$ 1.16	\$ 2,320.00	\$ 1.06	\$ 2,120.00
			1/3 Edge, 1/3 Fiesta III, 1/3 Jiffie		Lesco Double Eagle 011663	
3.	2,000	Perennial Rye(City Lawns-Irrigated) Quoting on:	\$ 1.16	\$ 2,320.00	\$ 1.06	\$ 2,120.00
			1/3 Edge, 1/3 Fiesta III, 1/3 Jiffie		Lesco Double Eagle 011663	
4.	2,600	Turf-Type Tall Fescue Blend Quoting on:	\$ 1.28	\$ 3,328.00	\$ 1.06	\$ 2,756.00
			1/3 Guardian, 1/3 Chirton II, 1/3 Mic 18		Lesco Transition 007330	
5.	4,700	Kentucky Blue Grass Quoting on:	\$ 1.12	\$ 5,264.00	\$ 1.68	\$ 7,896.00
			98/85 KBG		Lesco Quality Blue 001715	
6.	400	Annual Rye Grass Quoting on:	\$ 0.387	\$ 154.80	\$ 0.42	\$ 168.00
			VNS		Annual 001416	
7.	1,000	Cellulose Hydro Spray Mulch without tack (in bales) Bales:	\$ 6.75	\$ 168.75	\$ 9.95	\$ 199.00
			40#		50 # Bags	Mulch, Cellulose, Hydraulic
8.	2,000	20-20-20 Water Soluble Fertilizer In 25 # bags /Bag	\$ 18.75	\$ 1,500.00	\$ 21.95	\$ 1,756.00
		Quoting on:	Nutriculture 20-20-20		Macron 20-20-20 016474	
9.	250	Alpha 1 Bentgrass (Golf Course) NO SUB Quoting on:	N/A	N/A	No Bid	No bid
ESTIMATED TOTAL FOR AWARDED ITEMS--			N/A		N/A	
MINIMUM SHIPMENT:			\$400.00		0	
DELIVERY TURNAROUND:	Days:		On Wednesday Route		7 to 10 days	
CONTACT INFORMATION:	Hrs of Oper.		8 AM to 5 PM		7:30 AM to 5:00 PM	
	Phone #		616 - 541-3000		800-321-5325 ext 6550	
VARIETY CERTIFICATION: Signed	Y or N		Yes		Yes	
TERMS			Net 30		Net 30	
WARRANTY			None		Blank	
EXCEPTIONS			Blank		Blank	
ACKNOWLEDGEMENT: Completed	Y or N		Yes		Yes	

Opening Date-- 09/27/06
 Date Prepared-- 10/9/2006

CITY OF TROY
 BID TABULATION
 GRASS SEED

VENDOR NAME:		B & W Landscape Supply Inc		Exclusive Property Management, LLC		
EST ITEM #	QTY (lbs)	DESCRIPTION	PRICE/ LBS	TOTAL	PRICE/ LBS	TOTAL
1.	2,600	Perennial Rye (Not irrigated) Quoting on:	\$ 1.47	\$ 3,822.00	\$ 1.291	\$ 3,358.99
			Morning Star		JDL Select	
2.	2,000	Perennial Rye (Irrigated) Quoting on:	\$ 1.47	\$ 2,940.00	\$ 1.291	\$ 2,582.00
			Shining Star		33% Palmer,33% Pennant,33%Wizard	
3.	2,000	Perennial Rye(City Lawns-Irrigated) Quoting on:	\$ 1.47	\$ 2,940.00	\$ 1.291	\$ 2,582.00
			Shining Star		33% Palmer,33% Pennant,33%Wizard	
4.	2,600	Turf-Type Tall Fescue Blend Quoting on:	\$ 1.67	\$ 4,342.00	\$ 1.25	\$ 3,239.98
			Emerald Park - Tri Fesque		45%Shenadoa,35%Falcon,20%Scorpion	
5.	4,700	Kentucky Blue Grass Quoting on:	\$ 1.29	\$ 6,063.00	\$ 1.65	\$ 7,749.50
			85/80		Washington	
6.	400	Annual Rye Grass Quoting on:	\$ 0.79	\$ 316.00	\$ 0.55	\$ 219.95
			Gulf/Jacks		Select Blend	
7.	1,000	Cellulose Hydro Spray Mulch without tack (in bales) Bales:	\$ 13.24	\$ 264.80	\$ 7.26	\$ 223.38
			50 #		32.5 avg.	
8.	2,000	20-20-20 Water Soluble Fertilizer In 25 # bags /Bag	\$ 26.85	\$ 2,148.00	\$ 17.94	\$ 1,435.39
		Quoting on:	Peters		20-20-20 Water Soluable	
9.	250	Alpha 1 Bentgrass (Golf Course) NO SUB Quoting on:	Unable to Quote		\$ 9.89	\$ 2,472.50
					Alpha 1 Bentgrass	
ESTIMATED TOTAL FOR AWARDED ITEMS--			N/A		N/A	
MINIMUM SHIPMENT:			8,000 lbs		\$250.00	
DELIVERY TURNAROUND:			Days: 1 week		3 to 5 Business days	
CONTACT INFORMATION:			Hrs of Oper. 8 AM to 6 PM M-F 8AM to 4 PM Sat		7 AM to 5 PM	
			Phone # 586-463-0545		810-223-5554	
VARIETY CERTIFICATION: Signed Y or N			Yes		Yes	
TERMS			Net 30		2% 10, 30 days net	
WARRANTY			As per Manufacturer		Blank	
EXCEPTIONS			Blank		Hardcopy purchase order requested prior to delivery & Bid as one Lot Pricing	
ACKNOWLEDGEMENT: Completed Y or N			Yes		Yes	

VENDOR NAME:			Natural Environmental Reclamation Concepts, Inc.		Turfgrass Inc.	
ITEM #	EST QTY (lbs)	DESCRIPTION	PRICE/ LBS	TOTAL	PRICE/ LBS	TOTAL
1.	2,600	Perennial Rye (Not irrigated) Quoting on:	\$ 1.40	\$ 3,640.00	\$ 1.24	\$ 3,224.00
			Buccaneer II		Golden Rye Blend	
2.	2,000	Perennial Rye (Irrigated) Quoting on:	\$ 1.45	\$ 2,900.00	\$ 1.24	\$ 2,480.00
			Champion Blend		Golden Rye Blend	
3.	2,000	Perennial Rye(City Lawns-Irrigated) Quoting on:	\$ 1.45	\$ 2,900.00	\$ 1.24	\$ 2,480.00
			Champion Blend		Golden Rye Blend	
4.	2,600	Turf-Type Tall Fescue Blend Quoting on:	\$ 1.40	\$ 3,640.00	\$ 1.26	\$ 3,276.00
			Defiance Blend		Tall Green	
5.	4,700	Kentucky Blue Grass Quoting on:	\$ 1.32	\$ 6,204.00	\$ 1.97	\$ 9,259.00
			Park		Top Blue	
6.	400	Annual Rye Grass Quoting on:	\$ 0.60	\$ 240.00	\$ 0.66	\$ 264.00
			Gulf		VNS	
7.	1,000	Cellulose Hydro Spray Mulch without tack (in bales) Bales:	\$ 7.32	\$ 183.00	\$ 8.48	\$ 169.60
			40#		50 #	
8.	2,000	20-20-20 Water Soluble Fertilizer In 25 # bags /Bag Quoting on:	\$ 52.50	\$ 4,200.00	\$ 19.24	\$ 1,539.20
			As specified		Turfgrass 20-20-20	
9.	250	Alpha 1 Bentgrass (Golf Course) NO SUB Quoting on:	DMS	\$ 442.50	\$ 8.18	\$ 2,045.00
			Alpha 4 Bentgrass		Alpha	
ESTIMATED TOTAL FOR AWARDED ITEMS--			N/A		N/A	
MINIMUM SHIPMENT:			400 lbs		1 Bag	
DELIVERY TURNAROUND:			Days: 5 Days		1 to 3 days	
CONTACT INFORMATION:			Hrs of Oper. 8 AM to 5 PM		8 AM to 5 PM	
			Phone # 517-563-2898		248-866-6081	
VARIETY CERTIFICATION: Signed Y or N			Yes		Yes	
TERMS			30 Days		Net 30 days	
WARRANTY			Yes		None	
EXCEPTIONS			One Lot Pricing with up to.... 6 Separate shipments		Blank	
ACKNOWLEDGEMENT: Completed Y or N			Yes		Yes	