

September 29, 2005

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services  
Jeanette Bennett, Purchasing Director  
Carol K. Anderson, Parks and Recreation Director

Subject: **Agenda Item:** Standard Purchasing Resolution 3: Exercise  
Renewal Option - Mosquito Control

### **RECOMMENDATION**

On Monday, April 12, 2004, the City Council approved a two-year contract to provide mosquito control for various sites with Advanced Pest Management Co. Inc., which includes an option to renew for one additional year (Council Resolution #2004-04-187-E6). The Parks Department recommends exercising the option to renew under the same terms and conditions, at 2005 prices for an estimated total cost of \$59,396.00, expiring December 31, 2006.

### **BACKGROUND**

The mosquito control contract will service the parks, both golf courses, the Nature Center, four retention basins, and seven sections of open drains at the following prices—

# of Acres	Description	Cost per Acre – Larvicide	Cost per Acre – Adulticide
190.8	Parks	\$51.00	
749.8	Parks		\$3.34
6.43	Retention Basins	\$51.00	
9.60	Retention Basins		\$6.50
19.0	Open Drains	\$51.00	
31.63	Open Drains		\$15.50

### **MARKET SURVEY**

The Purchasing Department conducted a market survey and concludes that the costs of operations to service this type of contract are not expected to increase over the next year. Current vendor prices remain competitive, as the next lowest total bid is 22% higher.

### **BUDGET**

Funds are available from the Parks Maintenance Contractual Service Accounts.

Prepared by: Ron Hynd, Landscape Analyst

August 31, 2005

TO: Jeanette Bennett  
Purchasing Director

FROM: Linda N. Bockstanz  
Associate Buyer

RE: MARKET SURVEY – MOSQUITO CONTROL –

TRI-COUNTY PEST CONTROL, INC – Mrs. C. Baker (586) 296-7590

Mrs. Baker has told me that prices for Mosquito Control would not be increasing and will stay the same. She is not aware of any new products that have come out for Mosquito Control, but believes there is no other product that can replace the product they have been using now.

OWEN TREE SERVICE, INC. – Ray Owen (810) 724-6651

Ray indicated that prices are going to remain the same as last year. As to any products that will replace or be equal to the product he has now – he has not heard of any.

Based upon the above comments, I respectfully recommend that the City accept the offer to renew the contract for Mosquito Control with the current vendor, as prices will remain the same and our current vendor prices are low.

CC: Susan Leirstien



500 West Big Beaver  
Troy, Michigan 48064  
www.troymt.gov

August 2, 2005

Area code (248)

Assessing  
524-3314

Bldg. Inspections  
524-3344

Bldg. Maintenance  
524-3368

City Clerk  
524-3316

City Manager  
524-3330

Community Affairs  
524-1147

Engineering  
524-3383

Finance  
524-3411

Fire Administration  
524-3419

Human Resources  
524-3339

Information Services  
619-7279

Law  
524-3320

Library  
524-3545

Parks & Recreation  
524-3484

Planning  
524-3364

Police-Administration  
524-3443

Public Works  
524-3370

Purchasing  
524-3338

Real Estate & Development  
524-3498

Treasurer  
524-3334

General Information  
524-3300

Advanced Pest Management  
P.O. Box 125  
Fenton MI 48430

Dear Sirs,

The City of Troy entered into contract with Advanced Pest Management to provide two-year requirements for mosquito control services for various municipal sites in Troy. The contract contained one one-year option to renew in accordance with the specifications and agreement for ITE-COT 04-14. Renewal for the 2006 season must be under the same terms and conditions as the 2005 section of the original contract. If a new price is to be submitted within the terms of the current contract, 30-day notification of the new price is required. Please be aware that the City of Troy reserves the option to accept the price change or rebid.

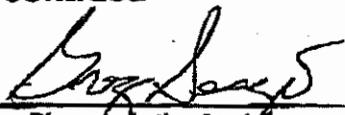
Within the next five working days, please fax this letter back to Parks & Recreation indicating if Advanced Pest Management wishes to renew this contract for the 2006 season. The FAX number is 248-889-6497. It should be understood that this request to renew the contract is subject to a favorable market survey. A request by City staff to determine the successful bidder's interest in renewing the contract in no way obligates the City. The option cannot be exercised without Troy City Council approval and a blanket purchase order issued.

If you have any questions please call Ron Hynd or Jeff Biegler 248-524-3484

**CHECK ONE:**

**Advanced Pest Management is interested in renewing the contract under the 2005 terms and conditions.**

**Advanced Pest Management is not interested in renewing the contract.**

X  8-8-05  
Signed: Authorized Company Representative date

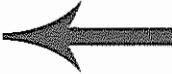
Thank You,  
Ron Hynd, Landscape Analyst  
City of Troy  
248-880-7293 office  
248-889-6497 fax

secondary supplier, to provide transit mixed concrete for an estimated total cost of \$162,000.00, under the same contract prices, terms, and conditions expiring April 30,2005.

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**E-6 Standard Purchasing Resolution 1: Award to Low Bidder – Mosquito Control**

Resolution #2004-04-187-E-6



RESOLVED, That a two-year contract for mosquito control with an option to renew for one (1) additional year is hereby **AWARDED** to the low bidder, Advanced Pest Management, of Fenton, Michigan for an estimated total two-year cost of \$117,900.00, at unit prices contained in the bid tabulation opened March 10, 2004, a copy of which shall be **ATTACHED** to the original Minutes of this meeting; and

BE IT FURTHER RESOLVED, That the award is **CONTINGENT** upon contractor submission of properly executed bid and contract documents, including insurance certificates and all other specified requirements.

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**E-8 Request for Acceptance of Permanent Sanitary Sewer Easement: Sidwell No.'s 88-20-18-477-046, -070, -071 & -072 – Project No. 01.913.3 – 4175 Coolidge Lot Splits**

Resolution #2004-04-187-E-8

RESOLVED, That the Permanent Easement for sanitary sewer from Woodward Common Land Company, L.L.C., a Michigan Limited Liability Company, having Sidwell No.'s 88-20-18-477-046, -070, -071 and -072, is hereby **ACCEPTED**; and

BE IT FURTHER RESOLVED, That the City Clerk is hereby **DIRECTED TO RECORD** said permanent easement with Oakland County Register of Deeds; a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

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**E-9 Standard Purchasing Resolution 9: Approval to Expend Funds for Membership Dues and Membership Renewals Over \$10,000.00 – 2003/04 Michigan Municipal League Membership Renewal**

Resolution #2004-04-187-E-9

RESOLVED, That approval is **GRANTED** to pay the 2003/04 Michigan Municipal League membership fee covering the time period of May 1, 2004 through April 30, 2005 in the amount of \$13,474.00.

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**E-11 Standard Purchasing Resolution 1: Award to Low Bidders – Liquid Calcium Chloride**

Resolution #2004-04-187-E-11

**CITY OF TROY  
BID TABULATION  
MOSQUITO CONTROL**

VENDOR NAME:

* ADVANCED PEST MANAGEMENT	TRI-COUNTY PEST CONTROL INC	OWEN TREE SERVICE INC
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**UNIT PRICES SHALL BE QUOTED BY THE COST / ACRE / APPLICATION FOR EACH DESIGNATED YEAR OF SERVICE.**

<u>Est Qty</u>		2004	2005	2004	2005	2004	2005
<b>RETENTION PONDS</b>							
6.43 Acres	Larvicide X 4	\$ 50.50	\$ 51.00	\$ 50.00	\$ 50.00	\$ 230.00	\$ 250.00
9.6 Acres	Adulticide X 5	\$ 6.40	\$ 6.50	\$ 100.00	\$ 100.00	\$ 190.00	\$ 205.00
<b>PARKS</b>							
190.8 Acres	Larvicide	\$ 50.50	\$ 51.00	\$ 50.00	\$ 50.00	\$ 175.00	\$ 195.00
749.8 Acres	Adulticide	\$ 3.24	\$ 3.34	\$ 2,865.00	\$ 2,865.00	\$ 125.00	\$ 175.00
(PER APPLICATION)							
<b>OPEN DRAINS</b>							
19.00 Acres	Larvicide	\$ 50.50	\$ 51.00	\$ 150.00	\$ 150.00	\$ 565.00	\$ 665.00
31.63 Acres	Adulticide	\$ 15.00	\$ 15.50	\$ 50.00	\$ 50.00	\$ 455.00	\$ 535.00
<b>ESTIMATED GRAND TOTALS--</b>		<b>\$58,504.67</b>	<b>\$ 59,395.91</b>	<b>\$ 71,939</b>	<b>\$ 71,939</b>	<b>\$ 732,119</b>	<b>\$ 956,319.25</b>

**ESTIMATED GRAND TOTAL TWO YEARS: \* \$117,900.58 \$ 143,877 1,688,438.10**

**CONTACT INFORMATION:**

Hrs of Operation	7-5pm	9-5pm	6-10pm
24Hr Phone	(586) 292-6444	(810) 343-4352	(810) 724-6651

**INSURANCE:**

Can Meet	XX	XX	XX
Cannot Meet			
Mandatory Requirements A, B, or C	A	A	B
Non Mandatory Requirements Company Can	BLANK	CAN OBTAIN +\$250.00	BLANK
Company Cannot			

**COMPLETION SCHEDULE:**

Can Meet	XX	XX	XX
Cannot Meet			

**SITE INSPECTION: Y/N**

Date	CURRENT PROVIDER	2/27/04	3/2/04
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**TERMS:**

	NET 30	NET 30 DAYS	BLANK
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**WARRANTY:**

	BLANK	BLANK	BLANK
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**DELIVERY:**

**AS SPECIFIED**

**EXCEPTIONS:**

	BLANK	ATTACHED TO BID	BLANK
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**ACKNOWLEDGEMENT: Y or N**

	YES	YES	YES
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**GENERAL QUESTIONNAIRE:**

Attached	XX	XX	XX
Not Attached			

PROPOSAL-- Two(2) Year Requirements of Mosquito Control with an Option  
To Renew for One(1) Additional Year

Opening Date -- 3-10-04  
Date Prepared -- 3/17/04

**CITY OF TROY  
BID TABULATION  
MOSQUITO CONTROL**

ITB-COT 04-14  
Pg 2 of 2

**\* DENOTES LOW TOTAL BIDDER**

**NO BIDS:**

Eradico Services  
Great Lakes Pest Control  
JH Hart Urban Forestry

**ATTEST:**

Jeffrey Biegler  
Charlene McComb  
Linda Bockstanz

\_\_\_\_\_  
Jeanette Bennett  
Purchasing Director



## Downloading History for ITB-COT 04-14 Mosquito

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 3/17/2004.

<b>Document Title:</b>	Mosquito Control
<b>Date Issued:</b>	2/19/2004
<b>Close Date:</b>	3/10/2004
<b>Date Amendment #1 was Issued:</b>	2/25/2004
<b>Date Amendment #2 was Issued:</b>	3/3/2004
<b>Date Amendment #3 was Issued:</b>	3/3/2004

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

<u>Acct #</u>	<u>Company Name</u>	<u>Service</u>	<u>Date Obtained Document</u>	<u>Date Obtained Amendments</u>
15947	ADAPCO, INC.	E-mail	2/27/2004	#1 2/27/2004
16031	Advanced Pest Management	Free	3/3/2004	#1 3/3/2004 #2 3/5/2004 #3 3/5/2004
14952	All State Tree & Lawn, Inc.	E-mail		
12114	B & B Lawn Service	Fax		#1 2/25/2004 #2 3/3/2004 #3 3/3/2004
15934	B & W Management Services, Inc	E-mail		
13895	Cal Fleming Landscaping and Tree Service, Inc.	Free	3/1/2004	#1 3/1/2004
13890	Clarke Mosquito Control Products, Inc.	E-mail	2/24/2004	
16193	Cleanex Janitorial	E-mail	3/7/2004	#1 3/7/2004

15620	D. A. Alexander & Company	E-mail		
10115	Ecolab Inc.	Free	2/25/2004	#1 2/25/2004
11897	Eradico Services	Free	3/8/2004	#1 3/4/2004 #2 3/4/2004 #3 3/4/2004
16373	Great Lakes Pest Control Co. Inc.	Free	3/9/2004	#1 3/9/2004
14169	Greentrees, Inc.	Fax		#1 2/25/2004 #2 3/3/2004 #3 3/3/2004
11375	Hansen Information Technologies	Free	3/9/2004	
15149	HAWTHORNE TREE & LAWN CARE INC.	Fax	2/20/2004	#1 2/25/2004 #2 3/3/2004 #3 3/3/2004
14226	Hersch's Wholesale	E-mail	3/1/2004	#1 3/1/2004
12700	Invaders Pest Control Incorporated	E-mail	2/19/2004	#1 2/26/2004
10798	J.H. Hart Urban Forestry	E-mail	2/19/2004	
16067	Landscape Services, Inc.	E-mail		
11639	Mike's Tree Surgeons, Inc.	E-mail		
15487	Nihranz Landscaping Inc.	E-mail		
14529	Northwood Contracting Incorporated	Fax		#1 2/25/2004 #2 3/3/2004 #3 3/3/2004
15645	Orkin Pest Control Company	Free	2/26/2004	#1 2/26/2004
11073	Oscar W. Larson Co.	E-mail		
10203	Owen Tree Service, Inc.	E-mail	2/23/2004	#1 2/25/2004 #3 3/3/2004
10065	Payne Landscaping, Inc.	E-mail		
10207	Rasins Landscape & Assoc., Inc.	E-mail		
16245	ROSE EXTERMINATOR CO.	Free	3/1/2004	#1 3/1/2004
12936	SHERMAN NURSERY FARMS	E-mail		

13730	SMART Management Group, LLC	E-mail		
13914	Steele's Service's LLC	E-mail		
10105	Tri-County Pest Control, Inc.	Fax	3/10/2004	#1 3/10/2004 #2 3/10/2004 #3 3/10/2004
13480	Tri-County Tree Expert Co., Inc.	E-mail		
10389	Trugreen Chemlawn/Trugreen Landcare	E-mail		
13019	Turfgrass Systems, LLC	E-mail	2/24/2004	
15735	United Horticultural Supply / Verdicon	E-mail		
14368	Washington Elevator Company, Inc.	Free	3/3/2004	
14016	WH Canon, Inc.	Fax		#1 2/25/2004 #2 3/3/2004 #3 3/3/2004
15339	Yardmaster, Inc.	Fax		#1 2/25/2004 #2 3/3/2004 #3 3/3/2004

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