



## CITY COUNCIL AGENDA ITEM

Date: March 13, 2014

To: Brian Kischnick, City Manager

From: Mark F. Miller, Director of Economic and Community Development  
MaryBeth Murz, Purchasing Manager  
Elaine Bo, Recreation Director  
Brian Goul, Assistant Recreation Director

Subject: Standard Purchasing Resolution 2: Lowest Acceptable Bidder – Replacement Batteries for Emergency Back-Up System for the Community Center

### History

The emergency back-up system for the Community Center's indoor pool is operated by 94 batteries. The life expectancy of the batteries is 10 years. The batteries currently in service are the original batteries installed when the building opened 11 years ago. The batteries in service have exceeded the manufacturer's stated life expectancy and must be replaced. The purchase of replacement batteries will ensure the safety and reliability of the emergency back-up system for the next 10 years. Installation of the batteries will be done by The Building Operations Department.

### Purchasing

On March 6, 2014, a bid opening was conducted as required by City Charter and Code for ninety-four (94) replacement batteries. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; [www.mitn.info](http://www.mitn.info). Four (4) bid responses were received. The low bid alternate response was reviewed and approved by the Recreation Department and the Building Operations Department for use in the Community Center's emergency back-up system. Below is a detailed summary of potential vendors:

<b>Companies notified via MITN</b>	<b>214</b>
Troy Companies notified via MITN	2
Troy Companies notified Active email Notification	2
Troy Companies notified Active Free	0
<b>Companies that viewed the bid</b>	<b>51</b>
Troy Companies that viewed the bid	2

**MITN** provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

**Active MITN** members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

**Active MITN non-paying** members are responsible to monitor and check the MITN website for opportunities to do business with the City.

**Inactive MITN** member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

After reviewing the bid proposals, Complete Battery Source of Detroit, MI was the lowest acceptable bidder and is being recommended for the purchase of ninety-four (94) replacement batteries.

### Financial

The funds for these purchases are available in the 2013-14 Capital Improvement Program fund.

### Recommendation

City management recommends awarding a contract to purchase twenty (20) CSB-HRL-12200 batteries, twenty-four (24) CSB-TPL 12-1000 batteries, and fifty (50) CSB-HRL 12-280 batteries to the lowest acceptable bidder, Complete Battery Source of Detroit, MI for an estimated total cost of \$13,950.00 less trade-in value of \$708.00, for a final cost of \$13,242.00, all at prices contained in the bid tabulation dated March 6, 2014.

VENDOR NAME:

**Complete Battery Source**  
**Detroit, MI**

Action Battery Wholesalers, Inc.  
 Somerset, WI

**PROPOSAL: Furnish new replacement batteries for the emergency backup system at the Community Center in accordance with the bid specifications.**

		UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
<b>QTY</b>	<b>DESCRIPTION</b>				
20	Fiamm 12FLX200 battery, 12VDC 204 wpc to 1.67 volts per cell (design life up to 10 years)	<b>\$116.00</b> <b>CSB HRL-12200</b>	\$2,320.00	\$110.00	\$2,200.00
24	GNB Marathon Battery, 12VDC, 104AH at 8 hour rate, front access terminals, includes battery to battery bus bars (design life up to 10 years)	<b>\$195.00</b> <b>CSB-TPL 12-1000</b>	\$4,680.00	\$288.00	\$6,912.00
50	GNB Sprinter battery, 12vdc 306wpc to 1.67 volts per cell (design life up to 10 years)	<b>\$139.00</b> <b>CSB-HRL 12-280</b>	\$6,950.00	\$145.00	\$7,250.00
<b>TOTAL COST ALL ITEMS:</b>			<b>\$13,950.00</b>		<b>\$16,362.00</b>
		UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
<b>QTY</b>	<b>TRADE-IN VALUE</b>				
20	Fiamm 12FLX200 battery, 12VDC 204 wpc to 1.67 volts per cell (design life up to 10 years)	<b>\$6.00</b>	\$120.00	\$ 7.00	\$ 140.000
24	GNB Marathon Battery, 12VDC, 104AH at 8 hour rate, front access terminals, includes battery to battery bus bars (design life up to 10 years)	<b>\$12.00</b>	\$288.00	<b>\$15.00</b>	\$360.00
50	GNB Sprinter battery, 12vdc 306wpc to 1.67 volts per cell (design life up to 10 years)	<b>\$6.00</b>	\$300.00	<b>\$12.00</b>	\$600.00
<b>TOTAL TRADE-IN VALUE:</b>			<b>\$708.00</b>		<b>\$1,100.00</b>
<b>GRAND TOTAL COST:</b>			<b>\$13,242.00</b>		<b>\$15,262.00</b>

MANUFACTURER:		CSB	Georgia
DELIVERY GUARANTEE:		21 calendar days	14 calendar days
WARRANTY:		Yes, as specified	No
AUTHORIZED DEALER:		Yes	Yes
CONTACT INFORMATION:		Thomas Delatorre	Doug Crain
		8:00am - 7:00pm	8:00am - 4:30pm
		734 323 2377	800 261 6660
REFERENCES:	Yes/No	Yes	Yes
PAYMENT TERMS:		Net 30	Net 30
EXCEPTIONS:		<i>Yes, bid an alternate brand</i>	<i>Yes, warranty exceptions</i>
MSDS SHEETS Y OR N	Yes/No	No	Yes
ACKNOWLEDGEMENT	Yes/No	Yes	Yes
FORMS (5)	Yes/No	Yes	Yes

Sue Riesterer  
 Brian Goul  
 Enna Bachelor

MaryBeth Murz,  
 Purchasing Manager

VENDOR NAME:

Alpine Power Systems	Gruber Technical, Inc.
Redford, MI	Phoenix, AZ

**PROPOSAL: Furnish new replacement batteries for the emergency backup system at the Community Center in accordance with the bid specifications.**

QTY	DESCRIPTION	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
20	Fiamm 12FLX200 battery, 12VDC 204 wpc to 1.67 volts per cell (design life up to 10 years)	\$119.40	\$2,388.00	\$127.48	\$2,549.60
24	GNB Marathon Battery, 12VDC, 104AH at 8 hour rate, front access terminals, includes battery to battery bus bars (design life up to 10 years)	\$292.25	\$7,014.00	\$332.48	\$7,979.52
50	GNB Sprinter battery, 12vdc 306wpc to 1.67 volts per cell (design life up to 10 years)	\$163.65	\$8,182.50	\$179.50	\$8,975.00
<b>TOTAL COST ALL ITEMS:</b>			<b>\$17,584.50</b>		<b>\$19,504.12</b>
QTY	TRADE-IN VALUE	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
20	Fiamm 12FLX200 battery, 12VDC 204 wpc to 1.67 volts per cell (design life up to 10 years)	No response		No response	
24	GNB Marathon Battery, 12VDC, 104AH at 8 hour rate, front access terminals, includes battery to battery bus bars (design life up to 10 years)	No response		No response	
50	GNB Sprinter battery, 12vdc 306wpc to 1.67 volts per cell (design life up to 10 years)	No response		No response	
<b>TOTAL TRADE-IN VALUE:</b>			<b>\$0.00</b>		<b>\$0.00</b>
<b>GRAND TOTAL COST:</b>			<b>\$17,584.50</b>		<b>\$19,504.12</b>

MANUFACTURER:		Fiamm - GNB	Fiamm - GNB
DELIVERY GUARANTEE:		35 calendar days	4/6 week lead time
WARRANTY:		Yes, not as specified	Yes, not as specified
AUTHORIZED DEALER:		No	Yes
CONTACT INFORMATION:		Natalie Isgut	Rita M. Lomoglio
		8:00am - 5:00pm	8:00am - 5:00pm
		877 993 8855	888 404 6997
REFERENCES:	Yes/No	Yes	Yes
PAYMENT TERMS:		Net 30	Net 30
EXCEPTIONS:		No, bid brand as specified.	No
MSDS SHEETS Y OR N	Yes/No	No	Yes
ACKNOWLEDGEMENT	Yes/No	Yes	Yes
FORMS (5)	Yes/No	Yes	Yes