

September 27, 2005

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: **Agenda Item** – Standard Purchasing Resolution 4: State of Michigan MiDEAL Program – Large Capacity Riding Rotary Mower With Cozy Cab ROPS

RECOMMENDATION

City management requests approval and authorization to purchase a large capacity riding rotary mower through the State of Michigan MiDEAL Program (formerly the Extended Purchasing Program) with Spartan Distributors, Inc. at an estimated total cost of \$58,452.75. Spartan Distributors will deliver the Toro equipment listed below and provide all warranty repairs. In addition, Spartan Distributors will provide and install the Cozy Cab ROPS, which provide a safe and climate-controlled environment for the operator, at an estimated cost of \$8,064.00.

ADDITIONAL INFORMATION

MiDEAL stands for Michigan Delivering Extended Agreements Locally. MiDEAL allows municipalities to buy off competitively bid state contracts, often at greatly reduced prices and/or competitive discounts. In some cases, the State partners with sole distributors to negotiate exclusive contracts with manufacturers, then makes them available to members of their program; such is the case with the Spartan contract.

Spartan is the exclusive distributor of commercial Toro mowers and the sole distributor of Cozy Cab cabs that fit Toro products. Spartan also is the exclusive representative for the only other brand of cab that fits Toro products called Jodel Perry cabs. This cab is more expensive by \$320.25 than the Cozy Cab with the same features. Therefore, the Cozy Cab offered by Spartan is the least expensive cab available for the Toro 580-D mower.

SUMMARY

This purchase will replace heavily used equipment purchased six years ago and due to come out of service from the Parks and Recreation Department. City management requests authorization to purchase the following pieces of equipment:

QTY	Model #	Description	Mfrs Suggested Retail Price	Discounted Price
1	30582	Toro Groundsmaster 580-D	\$77,937.00	* \$58,452.75

QTY	Model #	Description	Unit Price	Total Price	Discounted Price
1	A-10844	Cozy Cab Assembly	\$4,185.00	\$4,185.00	\$ 4,185.00
1	4-11849	Windshield Wiper Kit	\$ 214.00	\$ 214.00	\$ 214.00
1	4-10993	Defroster Fan Kit	\$ 124.00	\$ 124.00	\$ 124.00
1	4-10963	Blinking Flasher Kit	\$ 104.00	\$ 104.00	\$ 104.00
1	4-12670	Heater Kit	\$ 348.00	\$ 348.00	\$ 348.00
1	4-12676	Headlight Kit	\$ 89.00	\$ 89.00	\$ 89.00
1	580-R-9727-134	Badger A/C	\$3,000.00	\$3,000.00	\$ 3,000.00

ESTIMATED GRAND TOTAL	\$66,516.75
* Price reflects 25% State of Michigan Contract Discount	

BUDGET

Funds for this purchase are available in the Parks Capital Account #401752.7978.010.

Prepared by: Jeffrey J. Biegler, Superintendent of Parks



January 21, 2005

487 W. Division Street •
P.O. Box 246
Sparta, MI 49345
616.887.7301
Fax: 616.887.6288

1050 Oplyke Road
Auburn Hills, MI 48326
248.373.8800
Fax: 248.373.8899

City of Troy
Parks & Recreation
ATTN: Mr. Mark Colombo
3179 Livernois
Troy, MI 48083

Dear Mark,

We are pleased to provide a quote on the following equipment:

- | | | |
|-----|---|--------------------------|
| (1) | TORO Groundsmaster 580-D (#30582) | \$ 58,452.75 |
| | <ul style="list-style-type: none"> ▪ Road Package Kit (#30594) ▪ A/C Mounting Kit (#30615) ▪ Suggested Retail Price Per Unit: \$ 77,937.00 | (State Contract Pricing) |

* The above prices are based on State Contract # 071B1001610
Spartan Distributors, Inc. / State of Michigan *

OPTIONS FOR GROUNDSMASTER 580:

- | | | |
|-----|---|-------------|
| (1) | Cozy Cab Assembly (#A-10844) | \$ 4,185.00 |
| | (1) Windshield Wiper Kit (#4-11849) | \$ 214.00 |
| | (1) Defroster Fan Kit (#4-10993) | \$ 124.00 |
| | (1) Blinking Flasher Kit (#4-10693) | \$ 104.00 |
| | (1) Heater Kit (#4-12670) | \$ 348.00 |
| | (1) Headlight Kit (#4-12676) | \$ 89.00 |
| (1) | Badger Truck Refrigeration
(#580-R-9727-134) | \$ 3,000.00 |

Pricing is firm for 30 days from date of quotation.

DELIVERY: July 1, 2005

TERMS: Net 30 Days (to credit-approved accounts)

Enclosed, please find complete product literature, factory specifications and warranty information, as provided by The Toro Company, Club Car, and Badger.

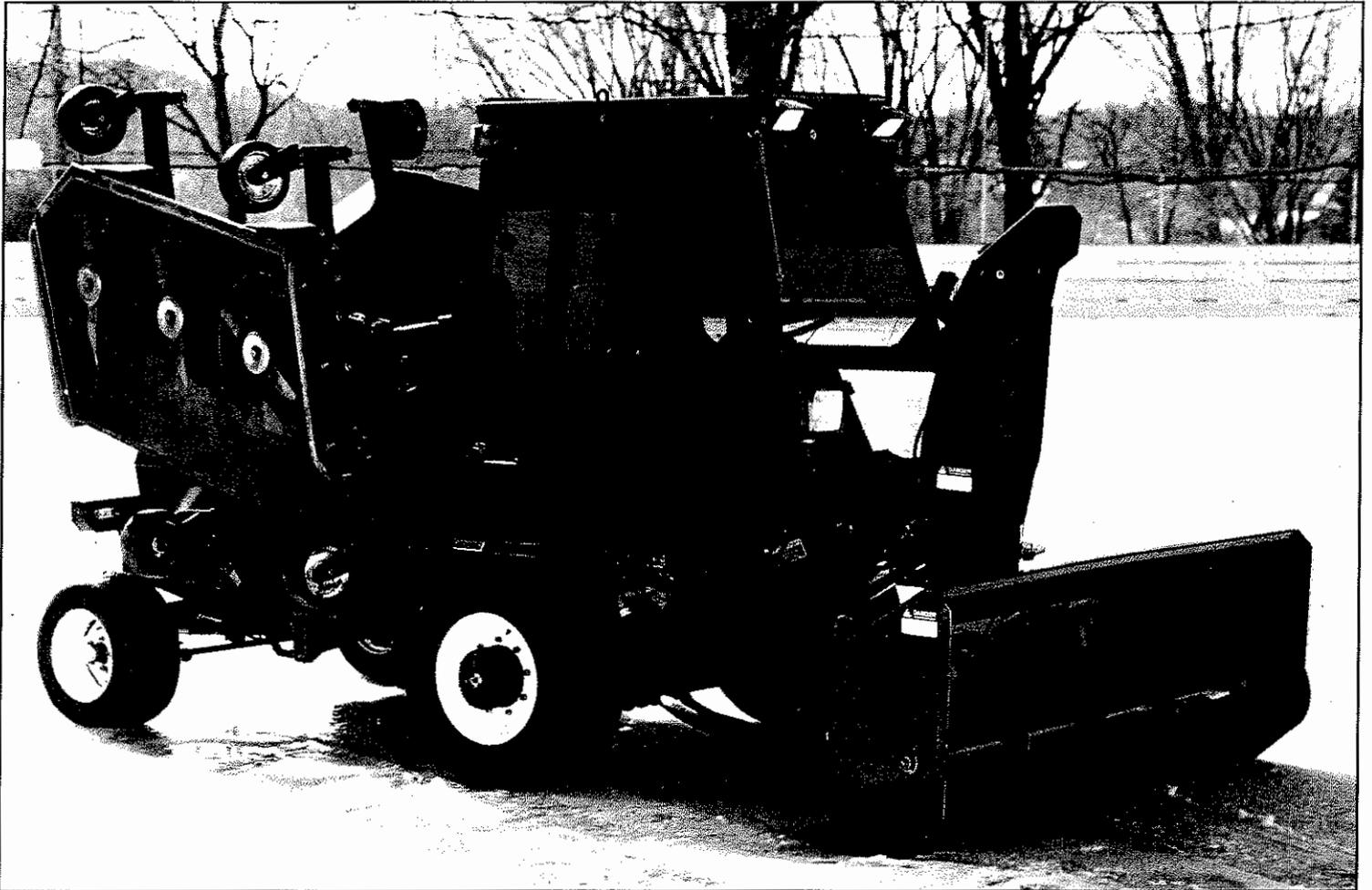
Thank you for your interest in our line of equipment. If you have any questions please feel free to call me at 800-822-2216.

Sincerely,

Tom Gill
Commercial Sales

COZY CAB[®]

Cab for Toro[®] Groundsmaster[®] 580-D (P/N A-10844)



COZY CAB®

Cab for Toro® Groundsmaster® 580-D (P/N A-10844)

Cab Specifications:

- All steel welded construction
- Height: 64.0"
- Width: 48.0"
- Length: 61.0"
- Weight: 725 Lbs.

Standard Equipment:

- ROPS tested and certified to OSHA 1928.51 specs (b) (1)
- Left-hand removable door with fixed glass window and locking door handle
- Right side removable swing out window
- Gray tinted safety glass in all windows
- Seat belt and lifting ears
- Cab primed and painted Toro black enamel with red enamel roof
- Gray acoustical liner
- Single speed windshield wiper
- Fuse block/switch panel and wiring included
- Dome light
- Sound reduction kit
- Shipping crate included

Optional Equipment:

- Blinking Flasher Kit 4-10693
- Two-Speed Pantographic Wiper 4-11849
- Two Front Headlights 4-12676
- Defroster Fan Kit 4-10993
- Heater Kit 4-12670
- Entry Step (not compatible with mower deck) A-10965
- Roof mounted Air Conditioner
Available from Badger Truck & Refrigeration, Eau Claire, WI 1-800-873-6811
- Cab Cowling Kit Toro P/N 82-6330
Required with all cab sales - Available from the Toro Company

Standard Features:

Benefits:

-
- | | |
|--|--|
| <ul style="list-style-type: none">• Gray tinted safety glass with 52% light transmission• Left-hand removable door with locking handle• Rubber isolator mounts• Acoustical cab liner• Heavy-duty, removable floor mat• Fuse block and panel switch• Lifting ears | <ul style="list-style-type: none">• Keeps cab cool and comfortable. Reduces eye fatigue. Enhances overall appearance of cab.• Easily removed for warm weather use.• Locks to prevent unauthorized entry and vandalism.• Reduces noise producing vibration creating a quieter cab interior.• Provides increased noise reduction.• Contributes to a more attractive interior finish.• Provides increased noise reduction.• Removable for easy cleaning.• Allows convenient installation of electrical accessories and easy access for replacement of fuses.• For easy cab installation and removal. |
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Custom Products of Litchfield, Inc.

PO Box 718 • Litchfield, MN 55355-0718 • (320)693-3221 • FAX: (320)693-7252 • 1-800-CAR-LINE (1-800-277-5463)