



CITY COUNCIL AGENDA ITEM

Date: April 1, 2014

To: Brian Kischnick, City Manager

From: Mark F. Miller, Director of Economic & Community Development
Elaine S. Bo, Recreation Director

Subject: Troy Racquet Club Rates

History

The lease between the City of Troy and the Troy Racquet Club, LLC requires requests for rate changes to be approved by the City Manager or City Council. Their last request for rate increase was in 2008. Rate increases have historically been approved by Council.

Financial

The attached letter from Don Pierce, Troy Racquet Club, requests approval of membership rates and hourly court time rates for the 2014-15 season. The rate schedule reflects an increase of \$1/hour for hourly court time rates. Membership rates are proposed to increase \$10 for the Junior rate and \$20 for the adults. Family membership would remain the same.

Recommendation

City Management recommends that the 2014-15 membership and court time rates be approved as stated.



TROY RACQUET CLUB

3400 Civic Center Drive
Troy, Michigan 48084
(248) 528-3400
www.troyracquetclub.com
March 12, 2014

Ms. Elaine Bo
Department of Parks & Recreation
City of Troy
3179 Livernois
Troy, Michigan 48083

Re: Troy Racquet Club Rates for 2014/2015 Season

Dear Ms. Bo:

Pursuant to the Lease between the City of Troy and Troy Racquet Club, LLC, we are required to submit requests for rate changes to the City of Troy. Section 7 requires that such requests must be approved by the City Manager or the City Council. In accordance with past practice, we are, therefore, submitting this increase request to your office for processing in the manner you deem appropriate.

Hourly Court Rates. We request permission to increase the hourly court rates by \$1.00 per hour. Currently, rates vary depending of the time and day of the week. The current schedule is attached. Members divide the court costs among the players using the court. Further, court rates are subject to promotional, special events, and other variations, as they always have in our response to programming needs.

Junior Membership Fees would be raised to \$50.00, and adults to \$150.00. Family memberships would remain at \$200.00. We have not raised the hourly court rates for 2 years and seek this increase to help cover increasing energy costs. Our rates remain lower than our nearest competitors, but we continue to deliver a well maintained facility for the citizens of Troy.

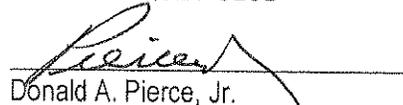
We have enclosed a copy of our current brochure for your information.

Kindly place this matter on the next available Council agenda, if you would like the matter to be heard by the Council. Thank you.

Very truly yours,

TROY RACQUET CLUB

By:


Donald A. Pierce, Jr.

Its:

President

APPROVED CITY OF TROY

By:

(sign)

(print)

TROY RACQUET CLUB

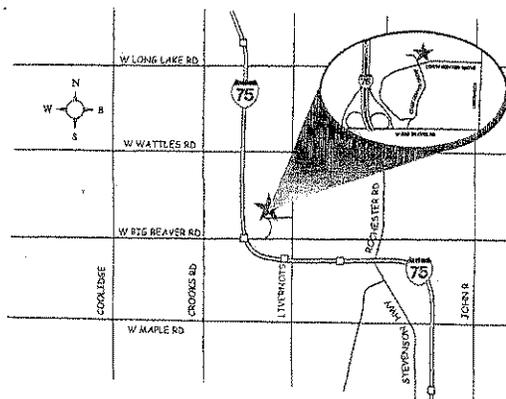
2013-2014 General Information

Membership Fees (Membership Cards Required)

Junior Membership (18 & under)	\$ 40.00
Individual Adult Membership	\$130.00
Family Membership (Spousal relationship and dependent children under 21)	\$200.00

Hourly Court Rates

Tuesday, Wednesday, Thursday	6am	\$25.00
Monday through Friday	7am & 8am	\$25.00
	9am - 2pm	\$29.00
	3pm	\$27.00
	4pm	\$29.00
Monday through Thursday	5pm	\$31.00
	6pm - 9pm	\$33.00
	10pm	\$23.00
Friday	5pm - 9pm	\$29.00
Saturday & Sunday	7am	\$29.00
	8am - 4pm	\$33.00
	5pm - close	\$28.00



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troyracquetclub.com

LESSON & CLASS PRICES

Program	MEMBER	NONMEMBER
Private Lessons		
Work one-on-one with our tennis professionals to improve your overall game, or work on specifics. Contact the Pros for their individual prices.		
Private, 1-hour	\$60-\$73	\$63-\$76
Semi-private, 2 person, 1-hour, per person	\$33-\$39	\$36-\$42
Group Clinics		
Group instructional programs are available for tennis players of all levels.		
3-person, 1-hour, per person	\$27	\$30
4-person, 1-hour, per person	\$22	\$25
4-person, 1 1/2-hour, per person	\$30	\$33
4-person, 2-hour, per person	\$40	\$43

Program	Day	Time	MEMBER (PER PERSON)	NONMEMBER (PER PERSON)
Ladies' Travel Team Practices				
These teams compete with area clubs in doubles match play on Fridays.				
6.0 & 6.5 Teams	Wed	12-2 pm	\$32/wk	\$35/wk
7.0 & 7.5 Teams	Tue	9-11 am	\$32/wk	\$35/wk
7.5 & 8.0 Teams	Mon	11-1pm	\$32/wk	\$35/wk
8.0 Team	Wed	11-1 pm	\$32/wk	\$35/wk
Adult Practices/Drills				
Below is a sampling of our weekly sign-up drills.				
To see a complete list of classes and to register, please visit TRCacademy.net .				
Adv Beginner/Intermediate (2.5-3.0)	Mon	6-8 pm	\$32/wk	\$35/wk
Intermediate & Above	Tues	7-9 pm	\$32/wk	\$35/wk
Curt's Workout (Int to Adv)	Wed	9-11 pm	\$32/wk	\$35/wk
Adv Beginner/Intermediate (2.5-3.0)	Fri	9-10 am	\$18/wk	\$20/wk
Rob's Workout (Int)	Sat	9-11 am	\$32/wk	\$35/wk
Cardio (high-energy workout)	Wed	7-8 am	\$17/wk	\$19/wk
Advanced Organized Practice, 4.0+	Sat	3-5 pm	\$32/wk	\$35/wk
A Level Practice	Sun	8-10 pm	\$32/wk	\$35/wk

Professional Staff

- Private lessons, semi-private lessons, and group clinics are available at all levels of play from our experienced staff of tennis professionals.
- Our Head Tennis Professionals are Rob Olmstead, Scott Ransome, and Curt Smith who collectively lead our TRC Tennis Academy.
- Our Associate Tennis Professionals include John Kennedy, Samit Shah, Randy Hoag, Muneeb Ahmad, and Susie Mocerl.
- Our friendly staff includes Kathy DelDotto (manager), Jennie Notarantonio (desk staff and travel teams), Cindy Gulis (desk staff and leagues), and Nancy Hingst (desk staff and TRC Academy Lesson Coordinator).

Suburban Travel Teams

- We field Friday day-time ladies teams at the 6.0, 6.5, 7.0, 7.5, and 8.0 levels.
- Play is doubles, and the levels represent adding together the USTA ratings of each doubles pair.
- Check with Jennie or Kathy if you are interested in more details.

Child Care

- Available M-F 9am – 3pm in a supervised play room.
- We are fortunate to have Gayle Stanichuk back as our caring child care provider.
- The cost is \$4 per child, per hour or \$6 per hour for 2 children.

Classes and Drills

- Classes are offered at all levels.
- Please refer to TRCacademy.net for complete class information and to register.
- See the back page of this brochure for a sampling of our weekly class offerings along with our private lesson prices.
- TRC Academy does not pro-rate classes unless a player signs up after the session has begun.
- At the end of each session, one make-up class will be offered for those who missed a class.

Club Mixers & Parties

- The club organizes mixers several times during the year for members and guests. Refreshments are served, and these events are a fun night of tennis and socializing.
- Private parties may be arranged by members in advance for specified Saturday nights for all 8 courts for \$400 from 7pm – 11pm.
- Smaller party arrangements for either the 3-court or 5-court bubbles may be made at the desk.
- A deposit of ½ the cost is required to reserve the club for a private party.

Leagues

- We offer several men's and women's leagues for singles and doubles.
- Our season consists of 2 sessions, Fall and Winter/Spring.
- Payment for each half is due the first week of league play.
- Check with Cindy or Kathy for more details.

Early Bird Special

- Tues, Wed, and Thurs, 6am - 9am
- Mon and Fri, 7am – 9am
- Members and nonmembers can play singles or doubles during these times for a flat fee of \$12.50 with no guest fees.
- Early bird courts may not be reserved, but are first come first served.

Season Court Reservations

- Only members may reserve permanent court time.
- Membership dues and a nonrefundable, nontransferable deposit of \$60 per court hour are required to reserve permanent court time.
- Each person playing on the court must be registered with the club in advance of the season so the correct number of players may be billed.
- Payment may be made in 2 installments. The first is due Sept 6th, the second Jan 6th.

Random Court Time

- 170 hours per week of court time is open for members to reserve 7 days in advance.
- 24-hour cancellation is required, or all fees associated with the court time and/or lesson fees will be billed to the member unless the court is resold. The club will make every effort to resell the court.

Juniors

- Our junior members (18 and under) receive same-day court reservations any day of the week and any time of day at half price!
- We field junior USTA teams in the Fall and Winter for the 10 & under, 12 & under, 14 & under and 18 & under age groups.
- Throughout the year we host junior USTA tournaments.

Guests

- A nonmember may play 3 times during the year for random or permanent court time for a \$5 guest fee each time.
- After 3 visits, the nonmember will pay a \$10 guest fee for up to 3 more visits.
- Members are responsible for registering their guests at the front desk before entering the court.
- Nonmembers are welcome to join our classes and drills and pay \$2-\$3 more per class each time.

