



CITY COUNCIL AGENDA ITEM

Date: April 9, 2014

To: Brian Kischnick, City Manager

From: Timothy L. Richnak, Public Works Director
Kurt Bovensiep, Superintendent Parks, Streets and Drains
MaryBeth Murz, Purchasing Manager

Subject: Standard Purchasing Resolution 4: State of Michigan MiDeal Program – Portable/Changeable Message Signs

History

A \$10.5M plan for a comprehensive Concrete Slab Replacement Program for County Roads was presented at the City Council Study Session on April 7, 2014. A transfer of \$5M from the City's General Fund will be used as a match to approximately \$5.5M in outside sources of funding for this program. Because of the magnitude of this work, the City recognizes the importance of notifying the public of projected delays, current efforts, and projected lane openings.

The portable/changeable message signs will allow the city to conveniently display relevant information at specific locations on a timely basis. The message signs are also a part of a larger strategy to work with local businesses and the public to provide current information in regards to the road projects. This strategy will be presented in detail in the near future.

In addition to the Concrete Slab Replacement Program, the Department of Public Works is also responsible for several projects that also require timely communication to the public. These projects include Local Road improvements, water main breaks and replacements, special events, and general information. The changeable message boards will allow the DPW to change messages according to the project to best notify the affected public.

Purchasing

The Michigan MiDeal Contract prequalifies vendors and equipment through a competitive bid process. Bell Equipment Company of Lake Orion, MI is one of the awarded low bidders from the State of Michigan and is included in Contract #071B1300075 for its Addco All LED Portable/Changeable Message Signs per the attached quote.

Financial

Funds for this piece of equipment are available in the Capital Budget of the Public Works Departments.

Recommendation

City management recommends awarding a contract to purchase two (2) Addco All LED Portable/Changeable Message Signs from Bell Equipment Company of Lake Orion, MI for an estimated total cost of \$34,800.00, at prices detailed and contained in the attached quote as per the Michigan MiDeal Contract #071B1300075.

Bell Equipment Company

Michigan Office:
78 Northpointe Drive
Lake Orion, Michigan 48359
Phone: (248) 370-0000
Fax: (248) 370-0011

Ohio Office:
850 Science Blvd.
Gahanna, Ohio 43230
Phone: (614) 655-0022
Fax: (614) 655-0023

April 9, 2014

Mr. Kurt Bovensiep
City of Troy
500 West Big Beaver
Troy, MI 48084

Kurt,

Per the MiDeal contract #071B1300075, the cost of an Addco All LED Portable/Changeable Message Sign is \$17,400.00 per unit. Please find attached the MiDeal contract and pricing page.

Thank you for allowing Bell Equipment Company the opportunity to provide this quote and if you have further questions please feel free to contact us.

Sincerely,



Tracy Spencer
Bell Equipment Company
Office Manager

STATE OF MICHIGAN
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET
 PROCUREMENT
 P.O. BOX 30026, LANSING, MI 48909
 OR
 525 W. ALLEGAN, LANSING, MI 48933

CHANGE NOTICE NO. 6
 to
CONTRACT NO. 071B1300075
 between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Bell Equipment Company 78 Northpoint Drive Lake Orion, MI 48359	James Bell Jr.	jbell@bellequip.com
	TELEPHONE	CONTRACTOR #, MAIL CODE
	284-370-0000	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	MDOT	Dan Smith	517-334-7767	Smithd4@michigan.gov
BUYER	DTMB	Steve Rigg	517-780-7043	riggs@michigan.gov

CONTRACT SUMMARY:

DESCRIPTION: Safety Work Zone, Street Sweeping and Snow & Ice Control Equipment – Statewide, NASPO and MiDeal			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
October 1, 2010	September 30, 2013	2, 1 year options	September 30, 2014
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
Net 30	Delivered	N/A	Lake Orion, MI
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MIDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
N/A			

DESCRIPTION OF CHANGE NOTICE:

EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/>	<input type="checkbox"/>		
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$0.00		\$800,000.00		
Effective February 25, 2014, this contract has price increases to Street Sweeping and Snow & Ice Control Equipment and two NEW MODELS added to Epoke price list. Revised Attachment A, Pricing is attached. Revised Attachment B, two new models added to pricing list. All other terms, conditions, pricing and specifications remain unchanged. Per vendor request, MDOT agreement, and approval from DTMB-Procurement.				

Attachment A, Pricing

Safety Work Zone Equipment

Item	Make/Model	Est. Quantity	Unit Price
Message Sign, changeable, solar powered, trailer mounted per MDOT spec. 12-0901.06	Addco All LED Solar Powered	1 to 3	\$17,400.00
Trailers, Portable Traffic signal per MDOT spec 13-001.06	Addco Galaxy PTS-2000	1 to 4	\$72,500.00 TC26B Sensor \$2,400.00 Per

Please note: The quantities listed are an estimate only. The State of Michigan is not obligated to purchase any or all quantities listed here. Purchases may be considerably higher than anticipated or considerably lower depending on agency need.

Elgin Sweeper Price List

Prices include base sweeper module with all standard features, prep and delivery. Pricing does NOT include truck chassis. For available options, option pricing, truck chassis pricing (where applicable), specifications, descriptive literature and delivery lead times, please contact Jimmy Bell at Bell Equipment Company (248-270-0000 or 866-597-0716).

<u>Manufacturer</u>	<u>Model</u>	<u>Description</u>	<u>Price</u>
Elgin	Road Wizard	4 Wheel, Mechanical	\$ 146,100.00
Elgin	Broom Bear	4 Wheel, Mechanical	\$ 123,905.00
Elgin	Eagle	4 Wheel, Mechanical	\$ 138,715.00
Elgin	Waterless Eagle	4 Wheel, Mechanical, Waterless	\$ 171,615.00
Elgin	Pelican P	Single Steer, Single Broom	\$ 147,330.00
Elgin	Pelican P	Dual Steer, Dual Brooms	\$ 155,945.00
Elgin	Pelican S	Single Steer, Single Broom	\$ 156,325.00
Elgin	Pelican S	Dual Steer, Dual Brooms	\$ 165,770.00
Elgin	Waterless Pelican	Single Steer, Single Broom	\$ 178,530.00
Elgin	Waterless Pelican	Dual Steer, Dual Brooms	\$ 187,135.00