



CITY COUNCIL ACTION REPORT

January 16, 2007

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration
Jeanette Bennett, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 2: Bid Award-
Lowest Acceptable Bidder Meeting Specifications
Fertilization Services at Sylvan Glen and Sanctuary Lake Golf Courses

Background:

- On December 20, 2006, three (3) bids were received and opened for IBT-COT 06-55 to provide one-year requirements of fertilization services for Sylvan Glen and Sanctuary Lake Golf Courses with an option to renew for one additional year.
- One-hundred fifty-one (151) vendors were notified via the MITN system.
- Vendors were required to be able to provide all fertilizers in bulk form and have application equipment capable of handling bulk fertilizer with no damage to the golf course grounds.
- The lowest acceptable bidder meeting specifications was Turfgrass, Inc. of South Lyon, MI
- Tri-Turf of Farmington Hills, MI. bid alternate fertilizers that did not meet specifications on either fertilizer analysis, nitrogen/potassium sources, micronutrient packages, or percentages of slow release nutrient sources.
- Upon analyzing the alternates it was determined that the City's best interest would be served by awarding to the vendor that met bid specifications.

Financial Considerations:

- Funds for these services are available in Sylvan Glen Contract Grounds Maintenance Account #785.7802.050 and Sanctuary Lake Contract Grounds Maintenance Account #885.7802.050.

Legal Considerations:

- ITB-COT 06-55 was competitively bid and vendors were given the opportunity to respond with their level of interest in supplying fertilizer and application services to Sylvan Glen and Sanctuary Lake Golf Courses.
- The award is contingent upon contractor's submission of proper insurance certificates, and all specified requirements.

January 16, 2007

To: Phillip L. Nelson, City Manager

Re: Bid Award – Lowest Bidders Meeting Specifications – Fertilization Services

Policy Considerations:

- Awarding the contract to the vendor saves labor costs in personal service, and is a more efficient, safe means of applying fertilizer to large areas of the golf courses in a timely manner with little or no disruption to staff or our cliental. (Goals I & IV)

Options:

- City Management and the Golf Division of the Parks and Recreation Department recommends awarding fertilization services for Sylvan Glen and Sanctuary Lake Golf Courses to the lowest bidder meeting specifications, Turfgrass, Inc. of South Lyon, MI at unit prices contained in the bid tabulation with a contract expiration of December 31, 2007.

VENDOR NAME:

Turfgrass Inc

CHECK #

21341243

AMOUNT

\$500.00

PROPOSAL -- FURNISH ONE (1) YEAR REQUIREMENTS OF FERTILIZER APPLICATION SERVICES WITH AN OPTION TO RENEW FOR AN ADDITIONAL YEAR IN ACCORDANCE WITH THE SPECIFICATIONS

PROPOSAL "A"	SYLVAN GLEN GOLF COURSE	Cost/Pound		
	For Golf Course Fairways & Roughs & Berms			
21 Acres	Spring Cost per pound (220# per acre)	\$ 0.413		
21 Acres	Summer Cost per pound (285# per acre)	\$ 0.819		
50 Acres	Spring/Summer Cost per pound (200# per acre)	\$ 0.460		
PROPOSAL "B"	SANCTUARY LAKE GOLF COURSE	Cost/Pound		
	For Golf Course Fairways & Roughs & Berms			
27 Acres	Spring Cost per pound (225# per acre)	\$ 0.487		
54 Acres	Summer Cost per pound (260# per acre)	\$ 0.395		
PROPOSAL "C"	APPLICATION SERVICE COSTS	Cost/Acre		
173 Total Acres	For Golf Course Fairways & Roughs & Berms at Both Facilities	\$ 17.50		
ESTIMATED GRAND TOTAL PROPOSALS 'A, B & C':		\$ 22,941.60		
SITE INSPECTION:	Y/N	Yes		
	DATE	Last 2 years		
INSURANCE:	Can Meet	XX		
	Cannot Meet			
ALTERNATE INSURANCE: POLLUTION COVERAGE	Can Meet	Blank		
	Cannot Meet			
FINAL INSURANCE CERTIFICATION	Y or N	Yes		
BIDDER'S QUESTIONNAIRE	Y or N	Yes		
TERMS:		Net 30		
WARRANTY:		None		
EXCEPTIONS:		Blank		
ACKNOWLEDGEMENT - SIGNED	Y or N	Yes		

DMS:
Tri Turf (Estimated Cost \$19,086.15) - Turfgrass Inc - Alternate Bid - (Estimated Cost \$22,848.05)
Reason: Fertilizers not as specified

NO BIDS:
Troy Clogg Landscape Assoc

ATTEST:
Danny McDonald
Cheryl Stewart
Linda Bockstanz

 Jeanette Bennett
 Purchasing Director



*Call: (248) 474-7474
 1) Simplot
 2) Excell Landscaping
 (248) 544-1072*

Downloading History for ITB-COT 06-55 Fertilizer

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 12/14/2006.

Document Title:	ITB-COT 06-55 Fertilization Services - Golf Course
Date Issued:	11/30/2006
Close Date:	12/20/2006

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
16098	A & H Lawn Service, Inc	E-mail		
19364	A. M. Services, Inc	E-mail		
13870	A.G. Housey Company, Inc.	E-mail		
12306	Advanced Services Lawn and Landscape	E-mail		
23305	AJ's Landscaping L.L.C.	E-mail		
14952	All State Tree & Lawn, Inc.	E-mail	12/11/2006	
25978	Alps Lawn	E-mail	12/6/2006	
10542	american lawn corp.	E-mail		
14581	American Sprinkler	E-mail		
16914	Angela Niswander	E-mail		
11191	Artistic Outdoor Services, Inc.	E-mail		
25580	ASHTONCONTRACTING	E-mail		
12114	B & B Lawn Service	E-mail		
10927	B & L Landscaping	E-mail		
15934	B & W Management Services, Inc	E-mail		
16403	barnhart services	Fax		
10109	Beckett & Raeder, Inc.	E-mail		
25352	BIRD CONSTRUCTION	E-mail		
25646	Blue Ribbon Landscaping Inc	E-mail		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
25446	Blue Skies Landscaping	E-mail		
16057	Bob's Landscape	E-mail		
10355	Brooks Landscaping Services, LLC	Fax		
20153	C & H Site Development	E-mail		
25707	C-Mark Services, Inc	E-mail		
23819	Chad Thomas Custom Exteriors L.L.C.	E-mail		
21862	Chas.F.Irish Co.	E-mail		
17510	Clarkston Tree Service, Inc.	E-mail		
15755	COMMERCIAL MOWING SERVICES, INC.	E-mail		
16901	County Line Nurseries & Landscaping	E-mail		
24454	Cowper Construction, Inc.	E-mail		
17521	Crimboli Nursery, Inc.	E-mail		
15339	Customers Outdoor Services	Fax		
20157	Cut-N-Care, Inc.	E-mail		
15987	Cutting by Faith Landscaping snow	E-mail		
11681	D and J Lawn and Snow Corp.	E-mail		
13898	D&E Landscaping & Grading Inc	E-mail		
15620	D. A. Alexander & Company	E-mail		
13953	Davey Commercial Grounds Management	E-mail	12/4/2006	
23789	DeClarks Landscaping Inc.	Fax		
23489	Done Rite Lawnscape, Inc.	Fax		
23910	E & K Outdoor Services, LLC	E-mail		
23005	Elite Lawn and Landscape Inc	E-mail	11/30/2006	
11185	Ellsworth Industries	E-mail		
23805	Envirotech	Free	11/30/2006	
16144	F.J. LaFontaine	E-mail		
26202	family landscaping llc	E-mail		
16532	Fitz & Sons Landscaping Inc.	E-mail		
11201	Fosmore Services, Inc.	E-mail		
19870	Four Seasons Maintenance Inc.	E-mail		
22148	Freeman's Outdoor Services	Fax		
15063	G.D.M. Lawn Care	E-mail		
16001	Gator Lawn Corp.	E-mail		
14623	Gene's Landscape Service Co.	E-mail		
10938	Great Lakes Landscaping & Construction Inc.	Fax	12/2/2006	
23226	Green Grow Lawn & Maintenance	E-mail		
16213	greg davis landscaping	E-mail		
24827	H-AM-CO-INC	E-mail		
21711	Haskell Service Company	E-mail		
15149	HAWTHORNE TREE & LAWN CARE INC.	E-mail		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
23964	Heavenly Greenscapes	E-mail		
15916	Heritage Irrigation & Landscape LLC	E-mail		
22948	High Sierra Consulting	E-mail		
20217	Homefield Turf & Athletic Inc.	E-mail		
18645	HTA Companies, Inc.	E-mail		
23799	JB Global Enterprizes	E-mail		
23662	kenny's lawn service inc.	E-mail		
23496	Kent Lawn Care	E-mail		
13922	Kezco & Associates Landscaping Inc	E-mail		
18232	Kingspointe Services, Inc.	E-mail		
19573	Kingsway Landscaping	Fax		
20136	Land Works Landscapes, Inc.	E-mail	11/30/2006	
11552	Landscape Architects & Planners, Inc.	E-mail		
23604	Landscape Logistics Inc.	E-mail		
16067	Landscape Services, Inc.	E-mail		
23666	LandVision	E-mail		
24498	Lansing Lawn & Snow, Inc	E-mail		
19649	Lawn Barber Inc.	E-mail		
25159	Lawn Tech of MI, Inc.	E-mail		
20719	LawnCrafters	E-mail		
23898	Lyons Perfectly cut Lawn Care LLC.	E-mail		
13971	M.O.G. Cleaning & Ground Service	E-mail		
10884	Maged Contracting, Inc.	E-mail		
20925	Margolis Nursery Inc.	Fax		
11900	MARINE CITY NURSERY CO	E-mail	11/30/2006	
26053	Meadowbrook Acres Inc.	E-mail		
11630	Mercer Equipment Rentals	E-mail		
16342	Metrosweep Environmental Inc	E-mail		
11953	MichiSCAPE, Inc.	E-mail		
19077	MID-WEST RIGHT OF WAY INC.	E-mail		
11639	Mike's Tree Surgeons, Inc.	E-mail		
23690	Motor City Landscape Services	E-mail		
10604	nationwide fence & Supply	E-mail		
25138	Natural Environmental Reclamation Concepts, Inc.	E-mail		
25747	Naturalistic Landscapes	E-mail	11/30/2006	
25498	Nature's Garden Center	E-mail		
15487	Nihranz Landscaping Inc.	E-mail		
12761	Northwest Consultants, Inc.	E-mail		
14529	Northwood Contracting Incorporated	E-mail		
23569	Norway Hills Spruce Farms, Inc.	E-mail		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
22476	Nursery Merchant, Incorporated	E-mail		
15680	nutri-turf lawn and tree service	Fax		
11073	Oscar W. Larson Co.	E-mail		
10203	Owen Tree Service, Inc.	E-mail	11/30/2006	
18539	Oxford Ornamentals Landscape Nursery, Inc.	E-mail		
19772	PAMA JAMA Outdoors dba Absolute Outdoor Services	E-mail		
10061	Parks Landscaping & Snow Service	E-mail		
10065	Payne Landscaping, Inc.	E-mail		
15672	Perfect Irrigation & Landscape	E-mail		
25647	Perrault Landscape Contracting LLC.	E-mail		
23495	Piute Contractors	Free	12/2/2006	
19208	Platinum Landscape	Free	12/4/2006	
23238	Precision Concrete, Inc	E-mail		
22946	PRECISION LANDSCAPING INC.	E-mail	12/1/2006	
11344	Premium Seviles, Inc	E-mail		
23478	Proscape Property Maintenance	E-mail		
16382	Quality Landscape & Fertilizing, Inc.	E-mail		
10207	Rasins Landscape & Assoc., Inc.	E-mail		
22260	Redburn's Snow Plowing & Lawn Maintenance Inc.	E-mail		
20512	Reliable Landscaping, Inc.	E-mail		
11720	Rolar Property Services Inc.	E-mail		
23514	Roose Bros. Landscape LLC	Fax		
10401	Rumptz Landscape & Design	E-mail		
18405	Salisbury Landscape Group	E-mail		
24796	Sankofa Housing	Free	12/13/2006	
25210	Schafer's Lawn and Snow Inc.	E-mail		
16190	shades of green	E-mail		
13704	Shepherd's Landscape and Tree Service	E-mail		
12936	SHERMAN NURSERY FARMS	E-mail		
15992	Sinacori Landscaping, Inc.	Fax		
16027	STAY GREEN SPRINKLERS	E-mail		
13914	Steele's Service's LLC	E-mail	12/4/2006	
20648	Steinkopf Nursery	E-mail		
20887	Techseven Company	E-mail		
23632	TesTech, Inc.	E-mail		
23767	The Green Butlers Landscaping	E-mail		
11833	The Johnson Hill - Land Ethics Studio, Inc.	Fax		
15269	Tiede Landscaping	E-mail		
13480	Tri-County Tree Expert Co., Inc.	E-mail		

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
26116	Trotwill Management Company	E-mail	11/30/2006	
10658	Troy Clogg Landscape Assoc., LLC.	E-mail	12/11/2006	
10389	Trugreen Chemlawn/Trugreen Landcare	E-mail		
10311	Turf Tenders Landscaping & Fertilizing Inc.	E-mail		
13019	Turfgrass Systems, LLC	E-mail		
10703	Turfgrass, Inc.	E-mail	12/11/2006	
15735	UAP	E-mail		
10285	United Lawnscape, Inc.	E-mail		
16105	Village Green	E-mail	12/6/2006	
25053	W.B. Maintenance	E-mail		
13921	Walker Landscaping, Inc.	E-mail		
23404	WARGEL'S LAWN & LANDSCAPE	E-mail		
21794	WASHTENAW ENGINEERING CO., INC	E-mail		
14338	Washtenaw Inc., Maintenance Services	E-mail		
17151	Watts Lawn Service	E-mail		
14016	WH Canon, Inc.	E-mail		
22854	Woods Lawn Care Service and Snow Removal LLC	E-mail	11/30/2006	
23434	YOUR WAY LANDSCAPING & SNOW REMOVAL	E-mail		