



CITY COUNCIL AGENDA ITEM

Date: May 5, 2014

To: Brian Kischnick, City Manager

From: Gary Mayer, Police Chief
Tom Gordon, Police Lieutenant
MaryBeth Murz, Purchasing Manager

Subject: Standard Purchasing Resolution 1: Low Bidder Meeting Specifications – New Emergency Response Kits for the Police Department

History

The Troy Police Department is fully committed to providing the highest quality service to the citizens of this community. As such, based on experience, the police administration realized a need to better equip road patrol officers in response to critical incidents involving armed subjects that were intent on harming others, either in office buildings, schools, shopping centers, or other public venues. In order to resolve the situation immediately, history has shown that active shooting cases evolve very quickly, forcing police agencies to respond rapidly with each officer carrying the gear they need.

As a result of this need, the Police Department implemented a three step program to combat this ever increasing crime trend.

- Step 1 occurred in 1999, following the Columbine High School tragedy. This step involved developing and conducting a department-wide training in response to active shooting cases, which has occurred annually since its inception in 1999.
- Step 2 was to purchase upgraded firearms, in particular, patrol rifles. In July of 2008, the Department purchased sixty (60) Smith and Wesson patrol rifles and conducted department wide training with this weapon platform. This training has continued annually since its inception.
- Step 3 involves equipping each patrol officer with a load bearing vest, a level 3A ballistic helmet, ballistic rated protective eyewear, and a gear-bag to carry all of this equipment with them, while on patrol.

This purchase will complete the Police Department’s inventory, and will insure that every City of Troy Police Officer will be properly equipped for this specific type of response.

Purchasing

On May 1, 2014, a bid opening was conducted as required by City Charter and Code for new emergency response kits. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info. Four (4) bid responses were received. Below is a detailed summary of potential vendors:

Companies notified via MITN	77
Troy Companies notified via MITN	1
Troy Companies notified Active email Notification	1
Troy Companies notified Active Free	0
Companies that viewed the bid	35
Troy Companies that viewed the bid	1

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



CITY COUNCIL AGENDA ITEM

Purchasing (continued)

All bid responses were reviewed in detail by line item including line items bid as alternates. After reviewing the bid proposals, Protective Solutions, Inc., of Milford, MI was the lowest bidder meeting specifications and is being recommended for the purchase of new Emergency Response Kits.

Financial

Funds for this purchase is available in the 2013-14 Police Department Budget.

Recommendation

City management recommends awarding a contract to purchase new Emergency Response Kits to the low bidder meeting specifications; Protective Solutions, Inc. of Milford, MI, for an estimated total cost of \$19,249.60, all at prices contained in the bid tabulation dated May 1, 2014.

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Protective Solutions, Inc.	C.M.P. Distributors, Inc.
Milford, MI	Lansing, MI

PROPOSAL: Furnish New Emergency Response Kits for the Troy Police Department; bid as specified or approved equivalent.

Item	Qty	Item	Model #	Unit Price	Total	Unit Price	Total
1	26	BlackHawk S.T.R.I.K.E. Omega Vest (Black)	37CL368K	\$88.00	\$2,288.00	\$81.66	\$2,123.16
2	52	S.T.R.I.K.E. AK/M4 Double Mag Pouch - holds 4 (Black)	37CL88BK	\$24.40	\$1,268.80	\$29.41	\$1,529.32
3	26	S.T.R.I.K.E. Double Mag Pouch (Black)	37CL09BK	\$14.50	\$377.00	\$8.28	\$215.28
4	26	S.T.R.I.K.E. Medical Pouch (black)	37CL18BK	\$22.80	\$592.80	\$21.38	\$555.88
5	26	S.T.R.I.K.E. Medium ALERT Bag (black)	20LO4BK	\$135.90	\$3,533.40	\$146.62	\$3,812.12
6	26	5.11 Shear Sunglasses (black)	52013	\$61.00	\$1,586.00	\$66.08	\$1,718.08
7	26	Condor Digi Pouch (black)	MA66-002	\$10.10	\$262.60	\$9.75	\$253.50
8	26	Combat Application Tourniquet (CAT)	30-0001	\$27.00	\$702.00	\$29.15	\$757.90
9	52	Glock 22 .40 S&W Magazine	GLO-MF91322	\$25.00	\$1,300.00	\$18.99	\$987.48
9	104	PMAG AR/M4 Gen M2 MOE, 5.56x45 Magazine	MAGS571BLK	\$9.75	\$1,014.00	\$10.78	\$1,121.12
10	23	Protech Delta 4 Tactical Helmet Level IIIA	BAA091			\$346.50	\$7,969.50
10	23	<i>Bid Alternate:</i>	Diamond Back DBT-MICH-4H	\$275.00	\$6,325.00		
ESTIMATED GRAND TOTAL				\$19,249.60		\$21,043.34	
Contact Name				Jeffery M. Anderson		Catherine Parks	
Contact Phone				248.787.4292		517.974.4276	
Hours of Operation				9:00AM - 7:00PM		Mon-Fri 8:30-5:00/1st Sat 9pm-1pm	
References				Y		Y	
Forms (5)				Y		N	
Delivery				Blank		45 Days ARO	
Warranty				Manufacturer's		Manufacturer's Warranty	
Payment Terms				Net 30		Net 30	
Exceptions				Alternate Bid Item #11		Blank	

Bold Type Indicates Low Bidder meeting specifications or approved equivalent.

ATTEST:

Tom Gordon

Susan Riesterer

Enna Bachelor

MaryBeth Murz,
 Purchasing Manager

CITY OF TROY
 BID TABULATION
 EMERGENCY RESPONSE KITS

Kiesler Police Supply, Inc. Jeffersonville, IN	CPR Savers & First Aid Supply Scottsdale, AZ
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PROPOSAL: Furnish New Emergency Response Kits for the Troy Police Department; bid as specified or alternate.

Item	Qty	Item	Model #	Unit Price	Total	Unit Price	Total
1	26	BlackHawk S.T.R.I.K.E. Omega Vest (Black)	37CL368K	\$98.00	\$2,548.00	\$83.46	\$2,169.96
2	52	S.T.R.I.K.E. AK/M4 Double Mag Pouch - holds 4 (Black)	37CL88BK	\$30.00	\$1,560.00	\$29.22	\$1,519.44
3	26	S.T.R.I.K.E. Double Mag Pouch (Black)	37CL09BK	\$13.00	\$338.00	\$12.51	\$325.26
4	26	S.T.R.I.K.E. Medical Pouch (black)	37CL18BK	\$21.00	\$546.00	\$20.87	\$542.62
5	26	S.T.R.I.K.E. Medium ALERT Bag (black)	20LO4BK	\$144.00	\$3,744.00	\$143.07	\$3,719.82
6	26	5.11 Shear Sunglasses (black)	52013	\$65.00	\$1,690.00	\$64.48	\$1,676.48
7	26	Condor Digi Pouch (black)	MA66-002	\$9.00	\$234.00	\$8.68	\$225.68
8	26	Combat Application Tourniquet (CAT)	30-0001	\$24.30	\$631.80	\$24.17	\$628.42
9	52	Glock 22 .40 S&W Magazine	GLO-MF91322	\$19.00	\$988.00	\$38.14	\$1,983.28
9	104	PMAG AR/M4 Gen M2 MOE, 5.56x45 Magazine	MAGS571BLK	\$9.25	\$962.00	\$14.97	\$1,556.88
11	23	Protech Delta 4 Tactical Helmet Level IIIA	BAA091	\$353.00	\$8,119.00	\$490.74	\$11,287.02
ESTIMATED GRAND TOTAL				\$21,360.80		\$25,634.86	

Contact Name	Kelsie McMahel	Darryl Cooper
Contact Phone	502.931.7300	800.480.1277
Hours of Operation	8a-5p Mon-Fri	8a-6p
References	Y/N	Y
Forms (5)	Y/N	Y
Delivery	7-120 days ARO varies per item	30 Days ARO
Warranty	Standard Factory Warranty	Manufacturer's Warranty
Payment Terms	0% Net 30	Net 30 Days
Exceptions	Blank	No Exceptions