



CITY COUNCIL ACTION REPORT

February 12, 2007

TO: Phillip L. Nelson, City Manager

FROM: Susan Leirstein, Purchasing Director
Charles Craft, Police Chief
William Nelson, Fire Chief
Timothy L. Richnak, Public Works Director

SUBJECT: Standard Purchasing Resolution 3 – Exercise Renewal Option –
Vehicle Graphics

Background

- On March 7, 2005 a two-year contract to provide Police and Fire Departments with vehicle graphic material and/or installation was approved with an option to renew for two (2) additional years to the low total bidder, Majik Graphics Inc. of Clinton Township, MI at unit prices contained in the bid tabulation opened November 5, 2004. (Council Resolution #2005-03-110-E-9).
- A market survey conducted by the Purchasing Department indicates that the materials market for vinyl and plastic products will continue to increase in the coming year due to fluctuating petroleum prices and concurs with the recommendation to exercise the option to renew for two additional years.

Financial Considerations

Funds are available from the various Police, Fire and DPW vehicle operating accounts.

Legal Considerations

- ITB-COT 04-47 for the purchase and installation of vehicle graphic material for the City of Troy Police, Fire and Motor Pool departments was competitively bid in accordance with Chapter 7 of the City Code.

Policy Considerations

- Placement of vehicle graphics and decals allows for consistency, conformity and accurate vehicle identification. (Goal I).

Options

- City management recommends the City exercise the option to renew for two additional years with Majik Graphics Inc. for an estimated annual cost of \$14,726.00, under the same unit prices, terms and conditions, to expire February 28, 2009.

February 1, 2007

TO: Susan Leirstein
Purchasing Systems Administrator

FROM: Julie Hamilton
Buyer

RE: MARKET SURVEY – Vehicle Graphic Material

JL Geisler Corp – Tammy (586) 574-1800

Tammy indicated that they experienced a 3% increase in the cost of vinyl and plastic products last year and anticipates another 3% to 10% increase this year. She stated that the fluctuating petroleum market is the overriding reason for the increase.

Based upon the above comments, I respectfully recommend that the City accept the offer to renew the contract for Vehicle Graphic Material with the current vendor based on the expected rise in the cost of materials.

CC: Jeanette Bennett
File

G:\Bid Award 06 New Format\Award Standard Purchasing Resolution 3 – VehicleGraphicMaterial - MarketSurvey

From: PURCHASING

248 619 7608

01/25/2007 17:27 #074 P.001/001



January 26, 2007

ATTN: Marcetta Hurst
Majik Graphics Inc
18751 Fifteen Mile Road
Clinton Township, MI 48035
FAX: (588) 792-8057

Dear Ms. Hurst:

The City of Troy entered into contract #20400768-OB with Majik Graphics Inc. to provide two-year requirements of vehicle graphic material and/or installation with an option to renew for two additional years, which expires February 28, 2007. The City is interested to know whether Majik Graphics will renew its contract at established prices for the additional two years.

Please fax this letter back to Susan Leirstein in Purchasing indicating if Majik Graphics Inc. wishes to renew this contract until February 28, 2009. The fax number is (248) 619-7608. It should be understood that this request to renew the contract is subject to a favorable market survey. A request by City staff to determine the successful bidder's interest in renewing the contract in no way obligates the City. The option cannot be exercised without Troy City Council approval and a blanket purchase order issued.

If you have any questions please call me at (248) 524-3338.

CHECK ONE:

Majik Graphics Inc is interested in renewing the contract under the same prices, terms, and conditions:

X

Majik Graphics Inc is not interested in renewing the contract: ()

Signed: Authorized Company Representative

Date: 1/26/07

Thank you,
Susan Leirstein CPPB
Purchasing department
City of Troy

E-9 Standard Purchasing Resolution 1: Award to Low Bidder – Vehicle Graphics

Resolution #2005-03-110-E-9

RESOLVED, That a two-year contract to provide Police and Fire Departments with vehicle graphic material and/or installation, with an option to renew for two additional years, is hereby **AWARDED** to the low total bidder, Majik Graphics Inc. of Clinton Township, MI at unit prices contained in the bid tabulation opened November 5, 2004, a copy of which shall be **ATTACHED** to the original Minutes of this meeting, with a contract expiration of February 28, 2007.

BE IT FURTHER RESOLVED, That bids received for Item 1b., installation of letters and numbers only one (1) police undercover vehicle and Item #3., the purchase of Graphics only for the Motor Pool are hereby **REJECTED** and prices can be obtained through an informal quote process following standard purchasing procedures.

BE IT FINALLY RESOLVED, That the award is contingent upon contractor submission of properly executed bid and contract documents, including insurance certificates and all other specified requirements.

February 21, 2005

TO: John Szerlag, City Manager

FROM: Jeanette Bennett, Purchasing Director
Charles Craft, Police Chief
William Nelson, Fire Chief
Timothy Richnak, Public Works Director

Subject: **Agenda Item:** Standard Purchasing Resolution 1: Award To Low Bidder – Vehicle Graphics

RECOMMENDATION

On Friday, November 5, 2004, bids were received to provide two-year requirements to install and/or purchase vehicle graphic material for the Police, Fire and Motor Pool departments with an option to renew for two additional years. City management recommends awarding the contract for Police and Fire to the low total bidder, Majik Graphics Inc., of Clinton Township, MI for an estimated annual cost of \$14,726.00, at unit prices contained in the attached bid tabulation.

In addition, staff recommends rejecting Item 1b., as well as the Graphics Only portion of the bid for Motor Pool, Item #3. Alyko Enterprises LLC was the only bidder to provide a price for Item 1b. (1) Police undercover vehicle to be installed with letters and numbers only at \$360.00 each, which is high; when Majik Graphics will do a complete vehicle for \$275.00 each. If an undercover vehicle is purchased during the term of the contract, a price quote can be obtained for this one item.

An attempt was made to award the graphics portion of the bid for the Motor Pool department (Item 3.), but the low bidder for those items, Sava Graphics never provided samples of their work as requested. Therefore, informal price quotes will be taken for vehicle decals following standard purchasing procedures.

SUMMARY

The contract was awarded on a low total bid basis for consistency, conformity, and accurate vehicle identification. Majik Graphics Inc. has held this contract since 1995.

BUDGET

Funds are available in the various Police, Fire and DPW Vehicle Operating Accounts.

56 Vendors Notified via MITN System

3 Vendor Walk-Ins

5 Bid Responses Rec'd

2 No Bids: (1) Company requires a 50% deposit on all jobs over \$1,000 to pay for materials.

(1) Company declined to bid, but requested to remain on the vendor list for future bids invitations.

Prepared by: Susan Leirstein, Purchasing Systems Administrator

Opening Date -- 11-5-04
 Date Prepared -- 11/22/04

VENDOR NAME:

* MAJIK GRAPHICS INC	SAVA GRAPHICS	JL GEISLER CORP
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PROPOSAL-- TWO YEAR REQUIREMENTS TO INSTALL AND/OR PURCHASE VEHICLE GRAPHIC MATERIAL FOR POLICE, FIRE, AND MOTOR POOL DEPARTMENTS WITH AN OPTION TO RENEW FOR TWO YEARS

Item	Qty.	Description	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	
Police Vehicle Graphics									
1.a.	20 ea	Police Vehicles	\$ 275.00	\$ 5,500.00	\$ 465.00	\$ 9,300.00	\$ 412.00	\$ 8,240.00	
1.b.	1 ea	Police Undercover Vehicle (letter..	RECOMMEND REJECTION - ITEM 1b.						
1.c.	1 ea	Motorcycle -(Gold reflective)	\$ 110.00	\$ 110.00	\$ 195.00	\$ 195.00	\$ 270.00	\$ 270.00	
1.d.	5 ea	Screen Change per unit	N/A		\$ -	\$ -	\$ -		
Sub-Total				\$ 5,610.00		\$ 9,495.00		\$ 8,510.00	

COST FOR REPLACEMENT OF DAMAGED SECTIONS

	Material	Labor	Material	Labor	Material	Labor
1.d.	14 ea	Front & Back Quarter Panel -either side	\$ 22.50	\$ 25.00	\$ 38.00	\$ 210.00
1.e.	14 ea	Rear Quarter Panel - either side	\$ 35.00	\$ 25.00	\$ 15.00	\$ 180.00
1.f.	24 ea	Doors - Front or Rear	\$ 38.00	\$ 25.00	\$ 90.00	\$ 180.00
1.g.	12 ea	Vehicle Front - Letters/Numbers	\$ 18.00	\$ 18.00	\$ 15.00	\$ 90.00
1.h.	12 ea	Vehicle Truck - Letters/Numbers	\$ 18.00	\$ 18.00	\$ 15.00	\$ 90.00
1.i.	10 ea	Vehicle Roof - Letters/Numbers	\$ 24.00	\$ 18.00	\$ 15.00	\$ 185.00
1.J.	12 ea	Labor Cost for removal of decals		\$ 95.00		\$ 250.00
Sub-Total				\$ 5,441.00		\$ 20,202.00

ADDITIONAL ITEMS

	Material	Labor	Material	Labor	Material	Labor
1.K.	4 ea	K-9 Markings	\$ 20.00	\$ 10.00	\$ 15.00	\$ 60.00
1.L.	2 ea	Motorcycle Tanks	\$ 30.00	\$ 15.00	\$ 45.00	\$ 75.00
1.M.	8 sets	12" Roof Numbers (set of 3)	\$ 24.00	\$ 18.00	\$ 15.00	\$ 185.00
1.N.	16 ea	American Flags	\$ 3.25	\$ -	\$ 5.00	\$ 30.00
Sub-Total				\$ 598.00		\$ 2,700.00

Item	Qty.	Description	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Fire Vehicle Graphics								
2.a.	3 ea	Staff/Utility Vehicles	\$ 375.00	\$ 1,125.00	\$ 285.00	\$ 855.00	\$ 458.00	\$ 1,374.00
2.b.	1 ea	Fire Apparatus	\$ 820.00	\$ 820.00	\$ 625.00	\$ 625.00	\$ 400.00	\$ 400.00
2.c.	1 ea	Screen Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub-Total				\$ 1,945.00		\$ 1,480.00		\$ 1,774.00

COST FOR REPLACEMENT OF DAMAGED SECTIONS

	Material	Labor	Material	Labor	Material	Labor
2.d.	2 ea	Front & Back Quarter Panel -either side	\$ 35.00	\$ 25.00	\$ 15.00	\$ 120.00
2.e.	2 ea	Rear Quarter Panel - either side	\$ 44.00	\$ 25.00	\$ 15.00	\$ 120.00
2.f.	2 ea	Doors - Front or Rear	\$ 44.00	\$ 25.00	\$ 75.00	\$ 120.00
2.g.	2 ea	Vehicle Front - Letters/Numbers	\$ 24.00	\$ 15.00	\$ 15.00	\$ 120.00
2.h.	2 ea	Vehicle Rear Hatch-Letters/Numbers	\$ 24.00	\$ 15.00	\$ 15.00	\$ 120.00
2.i.	4 ea	Labor Cost for removal of decals		\$ 145.00	\$ 7.00	\$ 220.00
Sub-Total				\$ 1,132.00		\$ 2,378.00

Item	Qty.	Description	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Motor Pool - Graphics Only								
RECOMMEND REJECTION - Graphics Only								
3.a.	24 ea	Decals 8" - Dept Design	\$ 28.00	\$ 672.00	\$ 10.00	\$ 240.00	\$ 23.00	\$ 552.00
3.b.	12 ea	Decals 8" - Plain	\$ 26.00	\$ 312.00	\$ 10.00	\$ 120.00	\$ 16.00	\$ 192.00
3.c.	24 ea	Decals 16" - Dept Design	\$ 46.00	\$ 1,104.00	\$ 16.00	\$ 384.00	\$ 48.00	\$ 1,152.00
3.d.	12 ea	Decals 16" - Plain	\$ 42.00	\$ 504.00	\$ 16.00	\$ 192.00	\$ 41.00	\$ 492.00
3.e.	1 ea	Screen Charge - Dept Design	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
3.f.	1 ea	Screen Charge - Plain	N/A	\$ -	\$ -	\$ -	\$ -	\$ -
Sub-Total				\$ 2,592.00		\$ 936.00		\$ 2,388.00

CITY OF TROY
 VEHICLE GRAPHIC MATERIALS
 BID TABULATION

Opening Date -- 11-5-04
 Date Prepared -- 11/22/04

VENDOR NAME:

* MAJIK GRAPHICS INC	SAVA GRAPHICS	JL GEISLER CORP

PROPOSAL-- TWO YEAR REQUIREMENTS TO INSTALL AND/OR PURCHASE VEHICLE GRAPHIC MATERIAL FOR POLICE, FIRE, AND MOTOR POOL DEPARTMENTS WITH AN OPTION TO RENEW FOR TWO YEARS

Item	Description	Material	Material	Material
General Decal Costs/Each				
4.a.	Letters/Numbers	\$ 0.45	\$ 0.10	\$ 0.35
4.b.	Stripes	\$ 0.45	\$ 0.10	\$ 0.15
4.c.	Shield Markings	\$ 0.45	\$ 0.15	\$ 0.16
5.	Computerized "New" Vehicle Design	NO Charge	NO Charge	NO Charge
ESTIMATED TOTAL COST:		* \$ 14,726.00	\$ 36,255.00	\$18,010.00
SITE INSPECTION:		Y/N	YES	YES
DATE		NO	October 13th	Oct 12/ 13
CONTACT INFORMATION:		Hrs of Oper	8-5pm	8-4:30pm
Phone #		8-5pm Mon-Fri	(248)376-7352	(586)574-1800
INSURANCE:		Can Meet	XX	XX
Cannot Meet				
TERMS:		NET 30	30-60 DAYS	NET 30
WARRANTY:		LIFETIME OF VEHICLE OR 10 YEARS	FIVE YEARS	90 DP&L
DELIVERY OF DECALS:		UPS	5 DAYS	2-3 WEEKS
EXCEPTIONS:		NONE	BLANK	BLANK
ACKNOWLEDGEMENT:		Y or N	YES	YES
Amendment/Addendum 1		Y or N	YES	NO
Amendment/Addendum 2		Y or N	YES	NO

* DENOTES LOW TOTAL BIDDER

ATTEST:

Robert Rossman

MaryAnn Hays

Linda Bockstanz

Jeanette Bennett

Purchasing Director

VENDOR NAME:	ALYKO ENTERPRISES LLC	SIGNS & MORE
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PROPOSAL-- TWO YEAR REQUIREMENTS TO INSTALL AND/OR PURCHASE VEHICLE GRAPHIC MATERIAL FOR POLICE, FIRE, AND MOTOR POOL DEPARTMENTS WITH AN OPTION TO RENEW FOR TWO YEARS

Item	Qty.	Description	Unit Price	Extension	Unit Price	Extension
Police Vehicle Graphics						
1.a.	20 ea	Police Vehicles	\$ 552.00	\$11,040.00	\$ 725.00	\$ 14,500.00
1.b.	1 ea	Police Undercover Vehicle (letter..	\$ 360.00		Blank	
RECOMMEND REJECTION - ITEM 1b.						
1.c.	1 ea	Motorcycle -(Gold reflective)	\$ 552.00	\$ 552.00	\$ 325.00	\$ 325.00
1.d.	5 ea	Screen Change per unit	\$ -		N/A	\$ -
Sub-Total				\$11,592.00		\$ 14,825.00

COST FOR REPLACEMENT OF DAMAGED SECTIONS			Material	Labor	Material	Labor
1.d.	14 ea	Front & Back Quarter Panel -either side	\$ 40.00	\$ 80.00	\$ 45.00	\$ 50.00
1.e.	14 ea	Rear Quarter Panel - either side	\$ 30.00	\$ 80.00	\$ 45.00	\$ 50.00
1.f.	24 ea	Doors - Front or Rear (Front)	\$ 45.00	\$ 90.00	\$ 75.00	\$ 97.50
		(Rear)			\$ 55.00	\$ 50.00
1.g.	12 ea	Vehicle Front - Letters/Numbers	\$ 25.00	\$ 55.00	\$ 25.00	\$ 25.00
1.h.	12 ea	Vehicle Truck - Letters/Numbers	\$ 25.00	\$ 55.00	\$ 25.00	\$ 25.00
1.I.	10 ea	Vehicle Roof - Letters/Numbers	\$ 20.00	\$ 50.00	\$ 50.00	\$ 35.00
1.J.	12 ea	Labor Cost for removal of decals		\$ 175.00		Blank
Sub-Total				\$11,180.00		\$ 8,040.00

ADDITIONAL ITEMS			Material	Labor	Material	Labor
1.K.	4 ea	K-9 Markings	\$ 30.00	\$ 80.00	\$ 15.00	\$ 25.00
1.L.	2 ea	Motorcycle Tanks	\$ 75.00	\$ 100.00	\$ 65.00	\$ 90.00
1.M.	8 sets	12" Roof Numbers (set of 3)	\$ 25.00	\$ 55.00	\$ 95.00	\$ 45.00
1.N.	16 ea	American Flags	\$ 20.00	\$ 15.00	\$ 25.00	\$ 25.00
Sub-Total				\$ 1,990.00		\$ 2,390.00

Item	Qty.	Description	Unit Price	Extension	Unit Price	Extension
Fire Vehicle Graphics						
2.a.	3 ea	Staff/Utility Vehicles	\$ 672.00	\$ 2,016.00	\$ 890.00	\$ 2,670.00
2.b.	1 ea	Fire Apparatus	\$ 375.00	\$ 375.00	\$ 1,780.00	\$ 1,780.00
2.c.	1 ea	Screen Charge	\$ -	\$ -	N/A	\$ -
Sub-Total				\$ 2,391.00		\$ 4,450.00

COST FOR REPLACEMENT OF DAMAGED SECTIONS			Material	Labor	Material	Labor
2.d.	2 ea	Front & Back Quarter Panel -either side	\$ 70.00	\$ 80.00	\$ 55.00	\$ 50.00
2.e.	2 ea	Rear Quarter Panel - either side	\$ 70.00	\$ 80.00	\$ 55.00	\$ 50.00
2.f.	2 ea	Doors - Front or Rear (Front)	\$ 85.00	\$ 90.00	\$ 93.50	\$ 97.50
		(Rear)			\$ 68.75	\$ 50.00
2.g.	2 ea	Vehicle Front - Letters/Numbers	\$ 50.00	\$ 100.00	\$ 18.00	\$ 25.00
2.h.	2 ea	Vehicle Rear Hatch-Letters/Numbers	\$ 50.00	\$ 100.00	\$ 45.00	\$ 25.00
2.I.	4 ea	Labor Cost for removal of decals		\$ 175.00		Blank
Sub-Total				\$ 2,250.00		\$ 955.75

Item	Qty.	Description	Unit Price	Extension	Unit Price	Extension
Motor Pool - Graphics Only						
RECOMMEND REJECTION - Graphics Only -						
3.a.	24 ea	Decals 8" - Dept Design	\$ 22.00	\$ 528.00	\$ 45.00	\$ 1,080.00
3.b.	12 ea	Decals 8" - Plain	\$ 22.00	\$ 264.00	\$ 35.00	\$ 420.00
3.c.	24 ea	Decals 16" - Dept Design	\$ 52.00	\$ 1,248.00	\$ 65.00	\$ 1,560.00
3.d.	12 ea	Decals 16" - Plain	\$ 52.00	\$ 624.00	\$ 75.00	\$ 900.00
3.e.	1 ea	Screen Charge - Dept Design	\$ -	\$ -	N/A	\$ -
3.f.	1 ea	Screen Charge - Plain	\$ -	\$ -	N/A	0
Sub-Total				\$ 2,664.00		\$ 3,960.00

VENDOR NAME:	ALYKO ENTERPRISES LLC	SIGNS & MORE
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PROPOSAL-- TWO YEAR REQUIREMENTS TO INSTALL AND/OR PURCHASE VEHICLE GRAPHIC MATERIAL FOR POLICE, FIRE, AND MOTOR POOL DEPARTMENTS WITH AN OPTION TO RENEW FOR TWO YEARS

Item	Description	Material	Material
General Decal Costs/Each			(Non-Reflective) (Reflective)
4.a.	Letters/Numbers	\$ 1.50	\$ 0.70 \$ 1.75
4.b.	Stripes	\$ 1.50	\$ 1.25 \$ 2.75
4.c.	Shield Markings	\$ 4.00	\$ 1.25 \$ 2.75
5. Computerized "New" Vehicle Design		NO Charge	NO Charge
ESTIMATED TOTAL COST:		\$29,403.00	\$ 30,660.75
SITE INSPECTION:	Y/N	YES	YES
	DATE	10/8 &10/13/04	11/3/04
CONTACT INFORMATION:	Hrs of Oper	8-5pm	9-5:30pm
	Phone #	(248)515-3552	(248)250-2100
INSURANCE:	Can Meet	+\$4,500	BLANK
	Cannot Meet	DO NOT CARRY BUT CAN OBTAIN	
		XX	
TERMS:		NET 30 DAYS	NET 30
WARRANTY:		5YR PARTS & 1YR LABOR	5 YEARS
DELIVERY OF DECALS:		5 BUSINESS DAYS	5 BUSINESS DAYS
EXCEPTIONS:		BLANK	BLANK
ACKNOWLEDGEMENT:	Y or N	YES	YES
Amendment/Addendum 1	Y or N	YES	NO
Amendment/Addendum 2	Y or N	YES	NO

NO BIDS:
Images Unlimited
Michigan State Industries



Downloading History for ITB-COT 04-47CarGraphics

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 2/21/2005.

Document Title:	Install Graphics on City of Troy's Vehicles
Date Issued:	9/23/2004
Close Date:	11/5/2004
Date Amendment #1 was Issued:	10/13/2004
Date Amendment #2 was Issued:	10/19/2004

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
13702	Action Tech Networks	Free	10/11/2004	
16603	Ad-Tech Agency Inc.	E-mail		
18411	Air-Pro Heating & Cooling inc	Free	9/27/2004	
13234	ALYKO Enterprises LLC	Free	11/4/2004	#1 10/15/2004 #2 10/19/2004
19045	Ashley Quixign	E-mail	10/25/2004	#1 10/25/2004 #2 10/25/2004
12081	Avery Dennison	E-mail		
11771	Boulevard Graphics, LLC	E-mail	9/30/2004	
12856	CCH Incorporated	Free	9/28/2004	
19034	Commercial & Truck Transfer Signs Co.	Free		#1 10/21/2004 #2 10/21/2004
18261	DASCAN Industrial Controls	E-mail	9/23/2004	
13468	DESIGN GROUP	Free	9/27/2004	
14715	Ebon Group LLC	E-mail		
13905	Excell Landscaping	Free	9/24/2004	

12125	Flamingo Kid Signs, Inc.	E-mail	9/24/2004	
11444	Fudge Business Forms, Inc.	E-mail		
16907	Geodetic Designs Incorporated	Free	10/28/2004	#1 10/28/2004 #2 10/28/2004
17238	Gold-Mark Promotions	E-mail		
11951	Graphik Concepts, Inc.	E-mail	9/28/2004	
17186	Hatteras Printing, Inc.	E-mail	10/6/2004	
15849	HSI Technology Group	E-mail	10/12/2004	
17444	ImageNation Inc.	E-mail		
17579	Images Unlimited	E-mail	10/11/2004	#2 10/19/2004
11946	J.L. Geisler Corp.	Free	10/5/2004	#1 10/14/2004 #2 10/26/2004
11173	Jiffy Signs, Inc.	Free	10/15/2004	
14945	John Deere Landscapes	E-mail	10/12/2004	
18598	Lee Specialty Company	E-mail	9/24/2004	
17321	Lighthouse Graphic Services	E-mail	10/19/2004	
10508	LOWER HURON CHEMICAL & SUPPLY	E-mail	10/1/2004	#1 10/13/2004
14120	Majik Graphics Incorporated	E-mail	9/23/2004	#1 10/14/2004 #2 10/21/2004
18734	Matrix Printing Systems, Inc.	E-mail	10/13/2004	
19199	Metropolitan Conference & Event Resource Group, LL	Free	11/4/2004	#1 11/4/2004 #2 11/4/2004
11241	Michigan State Industries	Free	10/27/2004	#1 10/27/2004
17889	MK & Company	E-mail		
20032	Nash Photographic Inc.	E-mail	1/28/2005	#1 1/28/2005
18165	NorthTec Imaging	Free	9/29/2004	
18380	OccuMed3	E-mail		
16416	Perfect Impressions	Free	11/1/2004	#1 11/1/2004 #2 11/1/2004
14369	Perfect Promotion Inc.	E-mail		
18156	Performance Creative Resources, Inc.	E-mail	10/5/2004	
16390	Perma-Tech of Detroit	E-mail	10/21/2004	#1 10/21/2004 #2 10/21/2004

15097	Plasti-Fab, Inc.	E-mail	9/24/2004	
10093	Priority One Emergency	Free	9/29/2004	
13312	Public Safety Communications, LLC	E-mail	10/19/2004	#1 10/19/2004
15669	QFS Printing & Marketing	E-mail	10/5/2004	
15891	Quality Metal Images, Inc.	Free	9/28/2004	
16769	SHAHEEN CHEVROLET	Free	9/24/2004	
10606	Sign-A-Rama Brighton	E-mail		
11448	Signature Press, Inc.	E-mail		
18883	Signs & More	E-mail	1/23/2005	#2 1/23/2005
18280	Tetra Tech MMPS	E-mail	9/28/2004	
12369	The Art Department	Free	10/28/2004	#1 10/14/2004
11443	Townsend Neon Inc.	E-mail	9/24/2004	
11367	Trillium Teamologies, Inc.	Free	9/28/2004	
10347	Unlimited Ideas Advertising, Inc.	E-mail		
18648	Visual Image Systems Co LLC	Free	9/25/2004	#1 10/13/2004
14368	Washington Elevator Company, Inc.	Free	10/2/2004	

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