



CITY COUNCIL ACTION REPORT

April 10, 2007

TO: Phillip L. Nelson, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Economic Development Services
Susan A. Leirstein, Purchasing Director
Timothy L. Richnak, Public Works Director

SUBJECT: Standard Purchasing Resolution 1: Award To Low Bidders – Transit Mixed Concrete

Background

- On March 14, 2007, bid proposals were received for one-year requirements of Transit Mixed Concrete with an option to renew for one additional year.
- A secondary supplier is awarded in the event that the primary supplier is unable to provide material, or meet delivery needs.
- 21 vendors were notified of the bid opportunity via the MITN system and one- (1) vendor walked-in. Six bidders responded.

Financial Consideration

- Funds are available in the Operating Budgets of the Streets Division for major and local drains, road and sidewalk surface maintenance; and the Water Division for mains, service and tap-in maintenance.

Legal Considerations

- ITB-COT 07-09, to furnish one-year requirements of Transit Mixed Concrete was competitively bid and opened with six bidders responding.
- Awards are contingent upon contractor's submission of proper insurance certificates and all specified requirements.

Policy Considerations

- All bidders were given the opportunity to respond with their level of interest in supplying transit mixed concrete material to the City of Troy. (Goal II)
- Proper maintenance of our roadways and other public infrastructure enhances the livability and safety of the community. (Goal I)

Options

- City management recommends awarding the contract to low bidder, Superior Materials L.L.C. of Farmington Hills, MI, formerly Clawson Concrete Co. as the primary supplier at unit prices listed in the bid tabulation. In addition, in the event that the primary supplier is unable to supply material as specified, Van Horn Concrete of Waterford, MI shall be named as the secondary supplier.

Opening Date -- 3/14/07
 Date Prepared -- 4/10/07

CITY OF TROY
 BID TABULATION
 TRANSIT MIXED CONCRETE

VENDOR NAME:			<u>Primary</u>		<u>Secondary</u>		<u>Old Bid Form</u>	
			Superior Materials	LLC formerly	Van Horn	Piedmont	Utica Transit	
			Clawson	Concrete	Concrete, Inc.	Mix		
			Concrete Co					
ITEM	EST QTY	DESCRIPTION	UNIT PRICE PRICE/YD	UNIT PRICE PRICE/YD	UNIT PRICE PRICE/YD	UNIT PRICE PRICE/YD	UNIT PRICE PRICE/YD	
<u>PROPOSAL A: WEEKDAY DELIVERY</u>								
1.	100 YDS	6 SACK MIX	\$ 72.50	\$ 69.50	\$ 75.00	\$ 77.00		
2.	800 YDS	7 SACK MIX (High Early)	\$ 77.50	\$ 76.50	\$ 79.00	\$ 84.00		
3.	200 YDS	12 HR 300 PSI MIX Flexural Strength/ 7 sack	\$ 80.50	\$ -	\$ 78.00	\$ 86.00		
4.	<u>SPLIT LOAD CHARGES</u>							
a.	20 TIMES	2 LOCATIONS	\$ -	\$ 100.00	\$ 40.00	\$ 75.00		
b.	5 TIMES	3 LOCATIONS	\$ -	\$ 150.00	\$ 40.00	\$ 75.00		
5.	30 TIMES	BELOW MINIMUM LOAD CHARGE	Range (\$60 - \$100) \$ 80.00	\$ 60.00	\$ 70.00	\$ 60.00		
6.	40 YDS	COLD WEATHER PROTECTION	\$ 5.00	\$ 4.00	\$ 6.00	\$ 5.00		
<i>ESTIMATED TOTAL AWARDED ITEMS-</i>			\$ 87,950.00	\$ 72,860.00	\$ 89,640.00	\$ 95,975.00		
<u>PROPOSAL B: SATURDAY DELIVERY</u>								
1.	25 YDS	6 SACK MIX	\$ 77.50	\$ 75.50	\$ 81.00	\$ 82.00		
2.	100 YDS	7 SACK MIX (High Early)	\$ 82.50	\$ 81.50	\$ 85.00	\$ 89.00		
3.	100 YDS	12 HR 300 PSI MIX Flexural Strength/ 7 sack	\$ 85.50	\$ -	\$ 84.00	\$ 91.00		
4.	<u>SPLIT LOAD CHARGES</u>							
a.	5 TIMES	2 LOCATIONS	\$ -	\$ 100.00	\$ 40.00	\$ 85.00		
b.	2 TIMES	3 LOCATIONS	\$ -	\$ 150.00	\$ 40.00	\$ 85.00		
5.	10 TIMES	BELOW MINIMUM LOAD CHARGE	Range (\$60 - \$100) \$ 80.00	\$ 60.00	\$ 70.00	\$ -		
6.	10 YDS	COLD WEATHER PROTECTION	\$ 5.00	\$ 4.00	\$ 6.00	\$ 5.00		
<i>ESTIMATED TOTAL AWARDED ITEMS -</i>			\$ 19,587.50	\$ 11,477.50	\$ 19,965.00	\$ 20,695.00		
UNLOADING TIME PER CUBIC YARD:			6 minutes	6 minutes	7 minutes	6 minutes		
MINIMUM LOAD:			2 yards	6 yards	6 yards	6 c.yards		
HOURS OF OPERATION:			7 to 5	7:00 to 5:00	Sat. 6 to Noon M-F 6 to 5	7 AM to 5 PM		
24 HRS PHONE NO.			810-533-0756	248-640-7640	248-446-1503	248-249-5026		

Opening Date -- 3/14/07
 Date Prepared -- 4/10/07

CITY OF TROY
 BID TABULATION
 TRANSIT MIXED CONCRETE

Primary

VENDOR NAME:		Superior Materials	Secondary		Old Bid Form
		LLC formerly	Van Horn	Piedmont	Utica Transit
		Clawson	Concrete	Concrete, Inc.	Mix
		Concrete Co			
INSURANCE:	Can Meet Cannot Meet Signed Y or N	XX	XX	XX	XX
		No	Yes	Yes	Missing Page
TERMS:		Net 30	Net 30	Net 30	30 Day Net
WARRANTY:		1 year	Blank	Blank	Blank
DELIVERY TIME:		7 to 5	7 AM to 5 PM	As specified	Blank
EXCEPTIONS:		Blank	Blank	Blank	Blank
ACKNOWLEDGEMENT:	Y or N	Yes	Yes	Yes	Yes

PROPOSAL - One (1) Year Requirements of Transit Mixed Concrete with an Option to Renew for One (1) Additional Year

ATTEST:

Debra Painter
Emily Frontera
Thomas Rosewarne
Linda Bockstanz

BOLDFACE TYPE DENOTES LOW TOTAL BIDDERS

 Susan Leirstein CPPB
 Purchasing Director

VENDOR NAME:			Nagy Ready	Sterling Concrete	
			Mix, Inc.	Products, Inc.	
EST	UNIT PRICE	UNIT PRICE			
ITEM	QTY	DESCRIPTION	PRICE/YD	PRICE/YD	
<u>PROPOSAL A: WEEKDAY DELIVERY</u>					
1.	100 YDS	6 SACK MIX	\$ 78.95	\$ 78.00	
2.	800 YDS	7 SACK MIX (High Early)	\$ 83.95	\$ 90.00	
3.	200 YDS	12 HR 300 PSI MIX Flexural Strength/ 7 sack	\$ 83.95	\$ 84.00	
4.	<u>SPLIT LOAD CHARGES</u>				
a.	20 TIMES	2 LOCATIONS	\$ 105.00	\$ 75.00	
b.	5 TIMES	3 LOCATIONS	\$ 155.00	\$ 75.00	
5.	30 TIMES	BELOW MINIMUM LOAD CHARGE	\$ 65.00	Range (\$60 - \$100) \$ 80.00	
6.	40 YDS	COLD WEATHER PROTECTION	\$ 6.00	\$ 6.00	
<i>ESTIMATED TOTAL AWARDED ITEMS-</i>			\$ 96,910.00	\$ 101,115.00	
<u>PROPOSAL B: SATURDAY DELIVERY</u>					
1.	25 YDS	6 SACK MIX	\$ 84.95	\$ 83.00	
2.	100 YDS	7 SACK MIX (High Early)	\$ 89.95	\$ 95.00	
3.	100 YDS	12 HR 300 PSI MIX Flexural Strength/ 7 sack	\$ 89.95	\$ 89.00	
4.	<u>SPLIT LOAD CHARGES</u>				
a.	5 TIMES	2 LOCATIONS	\$ 105.00	\$ 75.00	
b.	2 TIMES	3 LOCATIONS	\$ 155.00	\$ 75.00	
5.	10 TIMES	BELOW MINIMUM LOAD CHARGE	\$ 65.00	Range (\$60 - \$100) \$ 80.00	
6.	10 YDS	COLD WEATHER PROTECTION	\$ 6.00	\$ 6.00	
<i>ESTIMATED TOTAL AWARDED ITEMS -</i>			\$ 21,658.75	\$ 21,860.00	
UNLOADING TIME PER CUBIC YARD:			6 minutes	6 minutes	
MINIMUM LOAD:			7 c. yards	1 c. yard	
HOURS OF OPERATION:			Sat 7 to Noon M-F 7 to 5:30	7:00 AM to 5:00 PM	
24 HRS PHONE NO.			248-891-2231	Blank	

VENDOR NAME:		Nagy Ready	Sterling Concrete	
		Mix, Inc.	Products, Inc.	
INSURANCE:		XX	XX	
	Can Meet			
	Cannot Meet			
	Signed Y or N	Yes	Yes	
TERMS:		Blank	Net 30 Days	
WARRANTY:		Blank	Blank	
DELIVERY TIME:		Blank	As Required	
EXCEPTIONS:		Blank	Attached	
			To Bid	
ACKNOWLEDGEMENT: Y or N		Yes	Yes	