



CITY COUNCIL AGENDA ITEM

Date: September 19, 2014

To: Brian Kischnick, City Manager

From: MaryBeth Murz, Purchasing Manager
Gary Mayer, Police Chief
Andy Satterfield, Police Sergeant

Subject: Standard Purchasing Resolution 2 - Low Bidder Meeting Specifications –
Glock Handguns – Police Department

History

The last time the Police Department purchased handguns was in 2005. This purchase is for the quantity of 101 back-up/ 2nd weapons for every Officer in the Police Department. The Glock Model 42 handgun Caliber .380 is being recommended because it is the identical nomenclature and functioning platform of the current Glock handgun carried by City of Troy Police Officers.

Purchasing

On September 18, 2014 a bid opening was conducted as required by City Charter and Code for the purchase of new Glock handguns. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info and the bid was also sent to the Troy Chamber of Commerce. Three (3) bid responses were received. Below is a detailed summary of potential vendors for this bid opportunity:

Companies notified via MITN	33	<p>MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.</p> <p>Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.</p> <p>Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.</p> <p>Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of</p>
Troy Companies notified via MITN	0	
Troy Companies notified Active email Notification	0	
Troy Companies notified Active Free	0	
Companies that viewed the bid	9	
Troy Companies that viewed the bid	0	

The two (2) low bidders meeting specifications, Kiesler Police Supply Inc. and CMP Distributors, Inc. offered the same pricing (\$285/each.) Further evaluation of the bids received found that Kiesler Police Supply Inc. offered delivery in 90 to 120 days while CMP Distributors, Inc. offered *immediate* delivery. Therefore CMP Distributors, Inc. is being recommended for the purchase of new Glock Handguns as they are able to meet the Police Department's needs in a more timely fashion than Kiesler Police Supply Inc.

Financial

\$29,000.00 is currently available in the 2014/2015 Police Department Drug Forfeiture Funds for this project.

Recommendation

City management recommends awarding a contract to purchase new Glock Handguns for an estimated total cost of \$28,785.00 to *CMP Distributors of Lansing, MI* at prices contained in the bid tabulation opened September 18, 2014. CMP Distributors, Inc. has agreed to hold their pricing firm through 12/31/2014 should the Police Department need to purchase additional quantities handguns under the same terms and conditions. The award is contingent upon the contractor's submission of properly executed bid documents including insurance certificates, and all other specified requirements.

Opening Date -- 9/18/2014
 Date Reviewed -- 9/18/2014

CITY OF TROY
 BID TABULATION
 GLOCKS HANDGUNS

VENDOR NAME:

CMP Distributors, Inc.	Kiesler Police Supply, Inc.	Michigan Police Equipment Company
Lansing, MI	Jeffersonville, IN	Charlotte, MI

PROPOSAL: To Furnish NEW GLOCK HANDGUNS for the City of Troy Police Department; in accordance with all bid specifications.

		Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
COST FOR (101) GLOCK HAND GUNS:		\$285.00	\$28,785.00	\$285.00	\$28,785.00	\$290.00	\$29,290.00
<i>Glock Model 42 Handgun Caliber .380</i>							
DESCRIPTIVE LITERATURE ENCLOSED:	Y/N	N		Y		Y	
WARRANTY:		AS SPECIFIED		AS SPECIFIED		AS SPECIFIED	
AUTHORIZED DEALER:	Y/N	Y		Y		Y	
CONTACT INFORMATION							
	Hrs of Operation	8:30AM - 5:00PM		8:00AM - 5:00PM		8:30AM - 5:00PM	
	24 Hr. Phone #	517.974.4276		502.931.7300		313.600.7484 Cell	517.322.0443 Office
	Contact Name	CATHERINE PARKS		KELSIE MCMAHEL		SENA LOSETH	
ADDITIONAL ORDERS:	Y/N	Y THROUGH 12/21/2014		Y THROUGH 03/01/2015		Y THROUGH 12/31/2015	
PAYMENT TERMS		NET 30		0% NET 30 DAYS		NET 30	
DELIVERY		IMMEDIATE		90-120 DAYS		30 DAYS	
EXCEPTIONS		BLANK		N/A		NONE	
ACKNOWLEDGEMENT: Signed	Y/N	Y		Y		Y	
Forms (5)	Y/N	3		4		4	

Bold Type Indicates Low Bidder meeting Specifications.

ATTEST:

Susan Riesterer
Andy Satterfield
Enna Bachelor

 MaryBeth Murz,
 Purchasing Manager