



## CITY COUNCIL ACTION REPORT

May 25, 2007

TO: Phillip L. Nelson, City Manager

FROM: Susan A. Leirstein, Purchasing Director  
Charles T. Craft, Chief of Police

SUBJECT: Bid Waiver - Initial Issue Police Uniforms and Equipment

### Background

- Metropolitan Uniform Company supplies initial issue police uniforms and equipment for newly hired Police Department uniformed employees.
- On March 21, 2005, the City of Troy awarded a two-year contract to the lowest bidder meeting specifications, Metropolitan Uniform Company, 438 Macomb St., Detroit, MI 48226-2383 at an estimated total cost of \$1,620.00 per employee, with an option to renew for two (2) one-year periods (Resolution #2005-03-123-E11). The contract estimates ten (10) new officers each year.
- Mr. David Silverstein of Metropolitan Uniform Company has agreed to keep prices at their original bid amount from 2005.
- The Police Department contacted the Harwood Uniform Company on April 19, the only other bidder to meet specifications in 2005 to conduct a market survey. Mr. Ron Clark reported that very few things have gone down in price since he bid on the contract in February, 2005. Approximately 50% of the items he sells have held the same price. However, many items have increased in price from 2%-5%, especially anything petroleum based, such as polyester fabric.
- Since the contract expired March 21, 2007, the options expired as well and cannot be exercised. However, due to a favorable market survey conducted by the Police department, no benefit would be derived from soliciting new bids. Therefore, staff is requesting formal bidding procedures be waived.

### Financial Considerations

- Funds are available for the purchase of initial issue uniforms and equipment in the Police Department Uniform Patrol Clothing Allowance Account #315.7768.

May 25, 2007

To: Phillip L. Nelson, City Manager  
Re: Bid Waiver – Initial Issue Police Uniforms and Equipment

### **Legal Considerations**

- The police uniforms and equipment were competitively bid and vendors were given an opportunity to respond with their level of interest in 2005.
- Formal bidding procedures are waived, as no benefit would be derived from soliciting formal bids.

### **Policy Considerations**

- The uniforms and equipment bid in 2005 are mandatory items for newly hired Police Department uniformed employees. (Goal 1)

### **Options**

- City management is requesting a waiver of the formal bid process and authorization to establish a new contract with Metropolitan Uniform Company for one year to supply initial issue police uniforms and equipment under the same prices, terms and conditions as detailed on the attached bid tabulation for ITB-COT 05-02 to expire June 30, 2008.

— METROPOLITAN —  
UNIFORM & EQUIPMENT  
WWW.METROPOLITANUNIFORM.COM  
1-877-30-METRO (63876)

MAY 16, 2007

CITY OF TROY  
PURCHASING DEPARTMENT  
500 W. BIG BEAVER ROAD  
TROY, MICHIGAN 48084

RE: ITB-COT #05-02 CONTRACT #20400819-OB

TO WHOM IT MAY CONCERN:

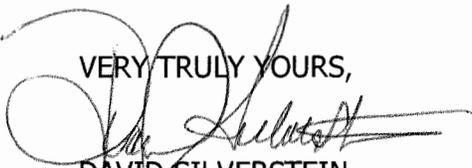
METROPOLITAN UNIFORM IS PLEASED TO REQUEST A CONTINUATION ON OUR CURRENT CONTRACT FOR POLICE UNIFORMS AND EQUIPMENT. THIS WOULD BE FOR INITIAL ISSUE OF CLOTHING AND EQUIPMENT FOR NEW HIRE PERSONNEL.

THE SAME PRICES, TERMS, AND CONDITIONS SET FORTH IN THE ORIGINAL CONTRACT WOULD STILL BE IN PLACE FOR THE CONTRACT EXTENSION PERIOD.

THE CONTRACT WOULD BE EXTENDED UNTIL JUNE 30, 2008.

AS ALWAYS, IT IS OUR PLEASURE TO SERVE THE NEEDS OF YOUR DEPARTMENT.

VERY TRULY YOURS,



DAVID SILVERSTEIN  
METROPOLITAN UNIFORM COMPANY  
[313] 961-4823 EXT. 311  
dsmetuni@sbcglobal.net

**Westland**

1900 N. Wayne Rd.  
Westland, MI 48185  
(734) 721-2262 <sup>phone</sup>  
(734) 721-6920 <sup>fax</sup>

**Detroit**

438 Macomb  
Detroit, MI 48226  
(313) 961-4823 <sup>phone</sup>  
(313) 961-3732 <sup>fax</sup>  
CORPORATE HEADQUARTERS

**Keego Harbor**

3065 Orchard Lake Rd.  
Keego Harbor, MI 48320  
(248) 706-0760 <sup>phone</sup>  
(248) 706-0762 <sup>fax</sup>

RESOLVED, That the One (1) Permanent Water Main Easement from property owner R.A.G., INC., having Sidwell #88-20-34-154-027, with a consideration of \$700.00 and the one (1) Temporary Construction Easement from Metro Realty Holding, having Sidwell #88-20-34-152-025, with a consideration of \$500.00, are hereby **ACCEPTED**, and payment of the stated consideration is **APPROVED**, for the construction, operation, maintenance and repair of the Troy Court Water Main improvement project; and

BE IT FURTHER RESOLVED, That the City Clerk is hereby **DIRECTED TO RECORD** said documents with the Oakland County Register of Deeds, a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

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#### **E-11 Standard Purchasing Resolution 2: Bid Award – Lowest Bidder Meeting Specifications – Initial Issue Police Uniforms and Equipment**

Resolution #2005-03-123-E-11

RESOLVED, That a contract to supply two-year requirements of initial issue police uniforms and equipment for newly hired Police Department uniformed employees, with an option to renew for two (2) one (1) year periods is hereby **AWARDED** to the lowest bidder meeting specifications, Metropolitan Uniform Company, 438 Macomb St., Detroit, MI 48226-2383 at an estimated total cost of \$1,620.00 per employee, at unit prices contained on the attached bid tabulation dated February 25, 2005, a copy of which shall be **ATTACHED** to the original Minutes of this meeting; and

BE IT FURTHER RESOLVED, That the contract is estimated at ten (10) new officers each year; however, the number may increase or decrease depending upon the need for additional employees.

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#### **E-12 Renewal of Membership in the Traffic Improvement Association (TIA) of Oakland County**

Resolution #2005-03-123-E-12

RESOLVED, That the City Council hereby **AUTHORIZES** renewal of the City of Troy's membership in the Traffic Improvement Association, at a cost to the City of \$26,500.00. Funds are available in the 2003-2004 Traffic Engineering budget, Account No. 446.7958.

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#### **E-13 Troy Racquet Club Rates**

Resolution #2005-03-123-E-13

RESOLVED, That the 2005-2006 rates for membership and court time for Troy Racquet Club are hereby **APPROVED** as stated in the report from the Parks and Recreation Department dated March 7, 2005; a copy of which shall be **ATTACHED** to and made a part of the original Minutes of this meeting.

VENDOR NAME:			* METROPOLITAN		HARWOOD		DMS	
			UNIFORM CO		UNIFORMS		SAFETY & SECURITY	
							INTERNATIONAL	
ITEM	QTY (EA)	DESCRIPTION	PRICE/EA	PRICE/EA	PRICE/EA	PRICE/EA	PRICE/EA	PRICE/EA
1.	20	<b>Navy Blue Ties</b> Dark Navy, 75% polyester, 25% wool, Mfr: Broome	\$ 2.99	\$ 3.00	\$ 3.25			
2.	40	<b>Shirts (Long Sleeve) w/Patches</b> Dark Navy, 65% Dacron 35% Rayon Mfr: Flying Cross	\$ 44.99	\$ 46.50	Horace Small \$ 39.00			
3.	40	<b>Shirts (Short Sleeve) w/Patches</b> Dark Navy, 65% Dacron 35% Rayon Mfr: Flying Cross	\$ 39.99	\$ 43.50	Horace Small \$ 34.00			
4.	30	<b>Duty Uniform Pants</b> 55% Dacron, 45% worsted wool Mfr: Fecheimer	\$78.50 / \$59.99	\$ 67.00	Horace Small \$ 44.00			
5.	10	<b>Pair of smooth toe oxford Shoes</b>	\$ 59.99	\$ 65.00	Rocky \$ 44.00			
6.	10	<b>Blauer Winter Duty Jacket</b> Navy blue, hip length Mfr: Blauer	\$ 199.99	\$ 225.00	New Port Harbor \$ 140.00			
7.	20	<b>Silver Name Bars - Shirt</b>	\$ 3.99	\$ 5.00	Blackinton \$ 6.50			
8.	10	<b>Sliver Name Bars - Jacket</b>	\$ 3.99	\$ 5.00	Blackinton \$ 13.25			
9.	10	<b>Police Insignia Tie Bar</b>	\$ 4.99	\$ 5.00	Blackinton \$ 20.00			
10.	10	<b>Fatigue Pants</b> Dark Navy blue - tactical twill fabric Mfr: Elbeco	\$ 39.99	\$ 46.00	Atlanco \$ 50.00			
11.	10	<b>Fatigue Shirt w/Patches</b> Mfr: Elbeco	\$ 35.99	\$ 35.00	Atlanco \$ 68.00			
12.	10	<b>Garrison Hat w/tubular plastic grommet</b> Navy Blue, slouch style, round top Mfr: Keystone	\$ 29.99	\$ 49.90	\$ 50.00			
13.	10	<b>Raincoat, Black/Orange reversible</b> Mfr: Rainfair	\$ 48.99	\$ 45.00	Neese \$ 68.00			
14.	10	<b>Raincover for Garrison Hat</b> Mfr: Rainfair	\$ 6.25	\$ 6.00	Neese \$ 4.75			
15.	10	<b>Velcro Garrison Belt</b> Mfr: Bianchi Style: B8V	\$ 16.99	\$ 29.95	\$ 45.00			
16.	10	<b>Woodland Camo Fatigue Pants</b> (Academy Recruits Only)	\$ 19.99	\$ 25.00	Propper \$ 27.00			

VENDOR NAME:			* METROPOLITAN UNIFORM CO	HARWOOD UNIFORMS	DMS SAFETY & SECURITY	
					INTERNATIONAL	
EST						
ITEM	QTY (EA)	DESCRIPTION	PRICE/EA	PRICE/EA	PRICE/EA	PRICE/EA
17.	20	Tan Khaki Academ Uniforms (Academy Recruits Only)	\$21.99/set	\$22.00/set	Red Kap \$ 33.75	
18.	10	Uncle Mikes Mirage Ultra Gunbelt	\$ 31.00	\$ 32.50	\$ 31.00	
19.	10	Uncle Mikes Mirage Pro-3 Holster	\$ 56.50	\$ 65.00	\$ 65.25	
20.	10	Uncle Mikes Mirage Double Mag.Carrier	\$ 24.99	\$ 25.00	\$ 22.75	
21.	10	Uncle Mikes Mirage Single Handcuff Case	\$ 16.99	\$ 18.00	\$ 17.25	
22.	10	Uncle Mikes Mirage Key Holder	\$ 11.99	\$ 11.75	\$ 5.00	
23.	10	Uncle Mikes Mirage 21" ASP Baton holder	\$ 10.99	\$ 12.00	\$ 11.00	
24.	10	Uncle Mikes Mirage Chemical Spray holder	\$ 15.99	\$ 18.95	\$ 16.50	
25.	10	Uncle Mikes Mirage Latex Glove	\$ 13.99	\$ 13.95	\$ 13.75	
26.	40	Uncle Mikes Mirage Keepers	\$ 1.99	\$ 2.00	\$ 7.50	
27.	10	Uncle Mikes Mirage Pouch Style Radio Hld	\$ 29.99	\$ 31.90	\$ 30.25	
28.	10	Aluminum Ticket Book Cover	\$ 15.99	\$ 17.25	\$ 18.50	
29.	10	Aluminum Possebox Clipboard	\$ 20.99	\$ 22.50	\$ 22.00	
30.	10	Streamlight Stinger Flashlight	\$ 79.99	\$ 90.00	\$ 87.25	
31.	10	Leather Badge Wallet	\$ 20.99	\$ 21.00	\$ 21.25	
32.	10	21" ASP Baton	\$ 58.99	\$ 58.00	\$ 58.25	
33.	10	Set of Handcuffs (Chain or Hinge)	\$ 24.99	\$ 22.75	\$ 21.50	
TAILORING CHARGES:			Flashlight/SAP Pockets Tapering of Shirts	\$10.00 \$6.50	Included	
ESTIMATED TOTAL COST PER OFFICER:			\$ 1,619.84	\$ 1,701.40	\$ 1,512.50	
ESTIMATED TOTAL COST FOR INITIAL ITEMS --			\$ 16,198.40	\$ 17,014.00	DMS	
INVENTORY LOCATED AT			\$ 500,000.00	\$ 100,000.00	\$ 250,000.00	
STORE LOCATION: W/I 25 Miles of Troy			DETROIT	WATERFORD	Brentwood TN	
			22.5 Miles	YES	n/a	
TERMS			Net 30 Days	Net 30	Net 30	

VENDOR NAME:	* METROPOLITAN UNIFORM CO	HARWOOD UNIFORMS	DMS	
			SAFETY & SECURITY	INTERNATIONAL
WARRANTY	Manufacturers	100%	12 Months	
EXCEPTIONS	NONE	BLANK	Product Specification Substitutions	
ACKNOWLEDGEMENT: Y or N	YES	YES	YES	

NO BIDS:

The Glove Store  
US Cavalry

\* DENOTES LOWEST ACCEPTABLE BIDDER

DMS:

Michigan State Industries and CMP Distributors, Inc  
 Reason: Companies did not bid a majority of the contract as required.  
Safety & Security International  
 Reason: Many items not as specified and no store location within 25 miles of Troy for item pick-up.

ATTEST:

Lt Michael Lyczkowski  
Cheryl Morrell  
Linda Bockstanz

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 Jeanette Bennett  
 Purchasing Director