



CITY COUNCIL ACTION REPORT

June 11, 2007

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance and Administration
Susan Leirstein, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Bid Waiver – Sole Source - Irrigation Supplies

Background:

- On June 16, 2003, Troy City Council approved a two-year contract to purchase irrigation replacement parts including Rainbird and MAXICOM products from the authorized dealer/distributor for Michigan, John Deere Landscapes, Inc. (Council Resolution #2003-06-3350).
- On June 2, 2005, Troy City Council approved a renewal of the two-year contract under the same pricing structure, terms and conditions expiring June 30, 2007. (Council Resolution #2005-06-299-E-4a).
- John Deere Landscapes, Inc. of Madison Heights MI, is the exclusive distributor in southeast Michigan and provides parts and supplies at varied discounts up to 46%.
- The account is used by various City departments to purchase repair parts and supplies for routine maintenance of irrigation systems throughout the City.
- All of the irrigation systems in Troy's parks, municipal grounds, and irrigated medians employ Rainbird parts and Rainbird MAXICOM irrigation controllers. The automated MAXICOM controllers allow information relative to the individual areas being serviced to be sent to a dedicated MAXICOM computer terminal at the Parks and Recreation Garage, prompting Parks personnel to be able to quickly and efficiently adjust and/or repair components of the system.
- All of the Rainbird and other irrigation products are in stock and readily available from John Deere Landscapes, reducing irrigation system downtime.
- John Deere Landscapes has indicated their interest in renewing the contract under the same terms and conditions.

Financial Considerations:

- Funds for on-going repair and maintenance of municipal irrigation systems are available in Parks and Recreation operating accounts.

Legal Considerations:

- Formal bidding procedures are waived, as no benefit would be derived from soliciting formal bids.

June 11, 2007

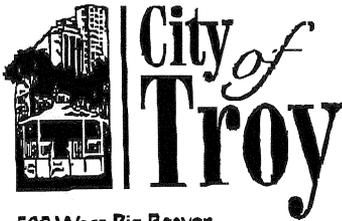
To: Philip L. Nelson, City Manager
Re: Bid Waiver – Sole Source - Irrigation Supplies

Policy Considerations:

- Readily available irrigation parts and materials reduce irrigation downtime. (Goal II)
- Contractor prices with varied discounts up to 46% provide cost effective materials. (Goal II)

Options:

- The Parks and Recreation Department is requesting a waiver of the formal bid process and authorization for a two-year contract to purchase irrigation supplies including Rainbird and MAXICOM products from John Deere Landscapes, Inc. of Madison Heights, MI at discounts up to 46% expiring June 30, 2009.



March 6, 2007

500 West Big Beaver
Troy, Michigan 48084
Fax: (248) 524-0851
www.ci.troy.mi.us

Attn: Mr. John McKay
John Deere Landscapes
31691 Dequindre Rd.
Madison Heights, MI 48071

Area code (248)

Dear Mr. McKay:

Assessing
524-3311

Bldg. Inspections
524-3344

Bldg. Maintenance
524-3368

City Clerk
524-3316

City Manager
524-3330

Community Affairs
524-1147

Engineering
524-3383

Finance
524-3411

Fire-Administration
524-3419

Human Resources
524-3339

Information Services
619-7279

Law
524-3320

Library
524-3545

Parks & Recreation
524-3484

Planning
524-3364

Police-Administration
524-3443

Public Works
524-3370

Purchasing
524-3338

Real Estate & Development
524-3498

Treasurer
524-3334

General Information
524-3300

The City of Troy entered into contract #20201236 OB with John Deere Landscapes to provide Rainbird and other irrigation replacement parts at contractor prices with varied discounts up to 46%. The current purchase order expires June 30, 2007.

Please fax this letter back to Jeff Biegler at Troy Parks and Recreation Department indicating if John Deere Landscapes wishes to renew this contract until June 30, 2009. The fax number is 248-689-6497. It should be understood that this request to renew the contract is subject to a favorable market survey. A request by City staff to determine the successful bidder's interest in renewing the contract in no way obligates the City. The renewal cannot be exercised without Troy City Council approval and a blanket purchase order issued.

If you have any questions please call me at 248-524-3484.

CHECK ONE:

John Deere Landscapes is interested in renewing the contract under the same terms, and conditions:

John Deere Landscapes is not interested in renewing the contract:

X
Signed: John P. McKay
Authorized Company Representative

Date: 5/31/07

Thank you,
Jeffrey J. Biegler
Jeffrey J. Biegler
Superintendent of Parks
City of Troy, Parks and Recreation
3179 Livernois
Troy, MI 48083