



CITY COUNCIL ACTION REPORT

August 10, 2007

TO: Phillip L. Nelson, City Manager

FROM: Susan A. Leirstein, Purchasing Director
Charles T. Craft, Police Chief

SUBJECT: Standard Purchasing Resolution 1: Award To Low Bidders – Purchase of Firearms Ammunition

Background

- On July 24, 2007, bids were received for the purchase of one-year requirements of firearms ammunition with an option to renew for one additional year.
- Thirty (30) vendors were notified via the MITN system with four (4) bid responses received.
- The ammunition requirements for the Police department are broken into two (2) categories: Lead-Free, for use on the indoor firearms range (for practice purposes only), and duty-use ammunition, which contains lead. Per department policy, only lead-free ammunition may be fired on the indoor range; however, the lead-free ammunition is not duty rated which necessitates the need for both types of ammunition.
- In addition, there are three (3) weapon platforms, which need different types of ammunition specific to each: Pistols, Rifles, and Shotguns.
- Given the current economic situation, the on-going wars in Iraq and Afghanistan, as well as the tremendous cost increase in ammunition raw materials; staff recommends rejecting three (3) of the eight (8) bid ammunition types. The rejected bids are for the following ammunition lots: Lead-free .223 rifle ammunition, Cor-Bon .40 caliber handgun ammunition, and the Federal 00 Buckshot 12 gauge shotgun ammunition.
- The primary reason for the rejection of the listed ammunition is that the cost exceeds our budgetary limits.

Financial Considerations

- Funds are available in the 2007/08 Police Operating budget for Training, Ammunition Account #322.7740.012.

Legal Considerations

- ITB-COT 07-25 to furnish firearms ammunition for the Troy Police Department was competitively bid, as required under Chapter 7 of the City Code.
- All bidders were given the opportunity to respond with their level of interest in supplying firearms ammunition for the City of Troy.

August 10, 2007

To: Phillip L. Nelson, City Manager
Re: Bid Award - Ammunition

Policy Considerations

- This project will enhance both the safety of the community and the police officers who service them. (Goal I)

Options

- City management and the Police department recommend the purchase of firearms ammunition from the listed vendors, at unit prices as contained on the bid tabulation opened July 24, 2007, with contracts expiring August 20 2008.

Michigan Police Equipment: Lead-free .40 caliber pistol ammunition, and duty carry .223-rifle ammunition.

Michigan Ammo Co. Inc: Lead-free 00 buckshot shotgun practice ammunition.

TJ Conevera's Inc: Duty carry .40 caliber pistol ammunition

CMP Distributors: Lead-free .45 caliber pistol ammunition for the Police department pistol team.

- In addition, staff recommends rejecting lead-free .223 caliber, duty carry Cor-Bon .40 caliber, and duty carry 12 gauge shotgun ammunitions due to budgetary limitations.

Prepared by: Sergeant Michael Bjork

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VENDOR NAME:

Michigan Ammo Co Inc	Michigan Police Equipment Co	TJ Conevera's Inc
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EST QTY ROUNDS	DESCRIPTION	UNIT PRICE PER CASE	TOTAL	UNIT PRICE PER CASE	TOTAL	UNIT PRICE PER CASE	TOTAL
75,000	<u>LEAD-FREE AMMUNITION</u> Frangible, lead free, Non-Iron .223 Colt Rifles 40-55 Grain	\$ 0.50	\$ 37,462.50	\$ 0.47	\$ 35,100.00	\$ 0.48	\$ 35,625.00
				RECOMMEND REJECTION			
	Rds per Case	1000		1000		200	
	CASE PRICE	\$ 499.50		\$ 468.00		\$ 95.00	
	Make & Model No.	ICC-223-055TLF-M		Kilgore5036/Winchester RA223SF		Winchester RA223SF	
100,000	Frangible, Lead Free, Non-Iron .40 Glock 105-135 Grain Load	\$ 0.37	\$ 36,550.00	\$ 0.27	\$ 26,950.00	\$ 0.34	\$ 33,800.00
	Rds per Case	1000		1000		500	
	CASE PRICE	\$ 365.50		\$ 269.50		\$ 169.00	
	Make & Model No.	ICC-040-125TLF-M		Kilgore5037/Winchester RA40SF		Winchester RA40SF	
1,000	Frangible, Lead Free, Non-Iron 12 Gauge Shotgun-00 Buck Load	\$ 0.66	\$ 660.00	\$ 0.76	\$ 756.00	\$ 0.84	\$ 844.00
	Rds per Case	250		250		250	
	CASE PRICE	\$ 165.00		\$ 189.00		\$ 211.00	
	Make & Model No.	ICC-012-009SHT-C		Winchester RA1200SF		Winchester RA1200SF	
10,000	Frangible, Lead Free, Non-Iron .45 Pistol Handguns 125-155 Grain	\$ 0.41	\$ 4,100.00	\$ 0.34	\$ 3,390.00	\$ 0.42	\$ 4,220.00
	Rds per Case	1000		1000		500	
	CASE PRICE	\$ 410.00		\$ 339.00		\$ 211.00	
	Make & Model No.	ICC-045-155TLF-M		Kilgore 5035		Winchester RA45SF (this is a 175gr +P)	
10,000	<u>DUTY AMMUNITION</u> Cor-Bon Solid Copper Barnes .223 Patrol & Swat Colt Rifles 53 Grain Rds per Case	No Bid	No Bid	\$ 0.93	\$ 9,325.00	No Bid	No Bid
	CASE PRICE			400			
	Make & Model No.			\$ 373.00		\$	
				Cor-Bon DPX22353			
10,000	Cor-Bon Solid Copper Barnes .40 Glock 140-Grain DPX Load	No Bid	No Bid	\$ 0.95	\$ 9,460.00	No Bid	No Bid
	Rds per Case			RECOMMEND REJECTION			
	CASE PRICE			500			
	Make & Model No.			\$ 473.00		\$	
				Cor-Bon DPX40140			
10,000	Winchester SXT .40 Glock 165 Grain Load	No Bid	No Bid	\$ 0.25	\$ 2,450.00	\$ 0.23	\$ 2,320.00
	Rds per Case			500		500	
	CASE PRICE			\$ 122.50		\$ 116.00	
	Make & Model No.			Winchester SXT		Winchester SXT	
1,000	Federal 00 Buck 12 Gauge Shotgun load	No Bid	No Bid	\$ 0.39	\$ 388.00	No Bid	No Bid
	Rds per Case			RECOMMEND REJECTION			
	CASE PRICE			250			
	Make & Model No.			\$ 97.00		\$	
				Federal 00 Buck			
ESTIMATED GRAND TOTAL --			\$ 78,772.50		\$ 87,819.00		\$76,809.00
ESTIMATED GRAND TOTAL AWARDED ITEMS --			\$ 660.00		\$ 36,275.00		\$ 2,320.00

VENDOR NAME:	Michigan Ammo Co Inc	Michigan Police Equipment Co	TJ Conevera's Inc
CONTACT INFORMATION:			
Hrs of Operation:	7:00am - 3:30pm	8:30am-5pm M-F	M-F 8am-5pm
24 Hr. Phone #:	313-383-4430	313-600-7484	800-858-8067/815-239-1569
TERMS:	Net 30	Net 30 Days	Net 30 Days
WARRANTY:	100% Replacement	1 Year	N/A
DELIVERY:	30 days	5-30 Days	40-60 Days ARO
EXCEPTIONS:	Blank	None	RA45SF is a 45 Auto +P 175gr Frangible
ACKNOWLEDGEMENT: Y or N	Yes	Yes	Yes
ADDENDUM #1: Y or N	Yes	Yes	Yes

BOLD FACE TYPE DENOTES LOW BIDDERS

PROPOSAL - One-Year Requirements of Ammunition with an Option to Renew for One (1) Additional Year

ATTEST:
Yvonne Ranzinger
Michael Bjork
Julie Hamilton

 Susan Leirstein CPPB
 Purchasing Director

VENDOR NAME:

CMP Distributors, Inc

EST QTY ROUNDS	DESCRIPTION	UNIT PRICE PER CASE	TOTAL	UNIT PRICE PER CASE	TOTAL	UNIT PRICE PER CASE	TOTAL
	LEAD-FREE AMMUNITION						
75,000	Frangible, lead free, Non-Iron .223 Colt Rifles 40-55 Grain	\$ 0.66	\$ 49,350.00				
	Rds per Case	500					
	CASE PRICE		\$ 329.00				
	Make & Model No.	Federal BC223NT5					
100,000	Frangible, Lead Free, Non-Iron .40 Glock 105-135 Grain Load	\$ 0.33	\$ 32,700.00				
	Rds per Case	1000					
	CASE PRICE		\$ 327.00				
	Make & Model No.	Federal BC40CT1					
1,000	Frangible, Lead Free, Non-Iron 12 Gauge Shotgun-00 Buck Load	\$ 0.82	\$ 824.00				
	Rds per Case	250					
	CASE PRICE		\$ 206.00				
	Make & Model No.	Federal BC132-00BK					
10,000	Frangible, Lead Free, Non-Iron .45 Pistol Handguns 125-155 Grain	\$ 0.33	\$ 3,280.00				
	Rds per Case	1000					
	CASE PRICE		\$ 328.00				
	Make & Model No.	Federal BC45CT1					
	DUTY AMMUNITION						
10,000	Cor-Bon Solid Copper Barnes .223 Patrol & Swat Colt Rifles 53 Grain Rds per Case	No Bid	No Bid				
	CASE PRICE		\$				
	Make & Model No.						
10,000	Cor-Bon Solid Copper Barnes .40 Glock 140-Grain DPX Load	No Bid	No Bid				
	Rds per Case						
	CASE PRICE		\$				
	Make & Model No.						
10,000	Winchester SXT .40 Glock 165 Grain Load	No Bid	No Bid				
	Rds per Case						
	CASE PRICE		\$				
	Make & Model No.						
1,000	Federal 00 Buck 12 Gauge Shotgun load	\$ 0.80	\$ 796.00				
	Rds per Case	250					
	CASE PRICE		\$ 199.00				
	Make & Model No.	Federal 00 Buck					
ESTIMATED GRAND TOTAL --			\$ 86,950.00				
ESTIMATED GRAND TOTAL AWARDED ITEMS --			\$ 3,280.00				

Opening Date -- 7/24/07
 Date Prepared-- 7/30/07

CITY OF TROY
 BID TABULATION
 AMMUNITION

VENDOR NAME:	CMP Distributors, Inc		
CONTACT INFORMATION:			
Hrs of Operation:	M-F 8:30-5:00		
24 Hr. Phone #:	866-721-0970/517-974-4276		
TERMS:	Net 30		
WARRANTY:	Full Manuf Warranty		
DELIVERY:	30-240 Days		
EXCEPTIONS:	Blank		
ACKNOWLEDGEMENT: Y or N	Yes		
ADDENDUM #1: Y or N	Yes		