CITY COUNCIL ACTION REPORT

October 29, 2007

TO: Phillip L. Nelson, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Economic Development Services
Susan A. Leirstein, Purchasing Director
Timothy L. Richnak, Public Works Director

SUBJECT: Standard Purchasing Resolution 4: – MITN Cooperative Award – City of Rochester Hills Single Axle Dump Truck

Background

- Wolverine Truck Sales, Inc. is the low bidder as a result of a formal bid process hosted by the City of Rochester Hills and extended to members of the Michigan Intergovernmental Trade Network (MITN) Purchasing Cooperative.
- The vehicle being purchased is a replacement vehicle.

Financial Considerations

- Funds are available in the Public Works Fleet Division capital account # 565.7981.

	BUDGET	UNIT COST	TOTAL
Sterling L 8500 Cab and Chassis with 5-7 yard dump body, plow and salt spreader	$130,000.00	$129,605.00	$129,605.00
	$130,000.00		**$129,605.00**

Legal Considerations

- There are no legal considerations associated with this item.

Policy Considerations

- The dump truck is used on a daily basis to ensure proper and proactive road maintenance (Goal I & V).
- The purchase of the dump truck would assure the safety and welfare of citizens and businesses and also reduce the liability for the City. (Goal I & V).

Options

- City management and the Public Works Fleet Division request authorization to purchase from the low bidder, Wolverine Truck Sales, Inc. of Dearborn, MI, as a result of a MITN Cooperative Award, (1) one 2008 Sterling L 8500 5-7 yard dump truck with snow plow and salt spreader for an estimated total cost of $129,605.00.

CITY OF ROCHESTER HILLS, MICHIGAN

PROJECT: (2) Single Axle Dump Trucks

ITB-RH-07-006 TABULATION

Bids Read: January 25, 2007 @ 3:00 PM

NAME	Tri-County International Trucks, Inc.	Tri-County International Trucks, Inc.	Tri-County International Trucks, Inc.
ADDRESS	5701 Wyoming Dearborn, MI 48126	5701 Wyoming Dearborn, MI 48126	5701 Wyoming Dearborn, MI 48126
	Bid One---Body Equipment by Truck & Trailer	Body Equipment by Knapheide--Bid Two	Bid Three by Cannon Equipment Co.
Total Cost:	$283,094.00	$134,250.00	$284,380.00
NAME	NBC Truck Equipment, Inc.	Motor City Ford Trucks, Inc.	**Wolverine Truck Sales, Inc.**
ADDRESS	28130 Groesbeck Hwy. Roseville, MI 48066	39300 Schoolcraft Rd. P.O. Box 511107 Livonia, MI 48151 Attn: Tom Clark	**3550 Wyoming** **Dearborn, MI 48120** **Attn: Ken Malkowski**
	Equipment Only	With Truck & Trailer Spec	**Knapheide each** **$133,853.00**
Total Cost:	$135,496.00	$275,990.00	**$267,716.00**
NAME	Motor City Ford Trucks, Inc.	Motor City Ford Trucks, Inc.	
ADDRESS	39300 Schoolcraft Rd. P.O. box 511107 Livonia, MI 48151 Attn: Tom Clark	39300 Schoolcraft Rd. P.O. box 511107 Livonia, MI 48151 Attn: Tom Clark	
	Knapheide	NBC Equipment	
Total Cost:	$268,016.00	$269,262.00	
NAME	Wolverine Truck Sales, Inc.	Wolverine Truck Sales, Inc.	Wolverine Truck Sales, Inc.
ADDRESS	3550 Wyoming Dearborn, MI 48120 Attn: Ken Malkowski	3550 Wyoming Dearborn, MI 48120 Attn: Ken Malkowski	3550 Wyoming Dearborn, MI 48120 Attn: Ken Malkowski
	Truck & Trailer	NBC Equipment	Cannon Equip.
Total Cost:	$276,090.00	$268,962.00	$275,456.00

WOLVERINE
TRUCK SALES, INC.
3550 Wyoming • Dearborn, MI 48120 • (313) 849-0800

October 25, 2007

City of Troy
Mr. Sam Lamerato

RE: Troy use of Rochester Hills Bid
Requested Changes / Pricing Revision

As per our letter of 10/16/07, The City of Troy has the opportunity to utilize the City of Rochester Hills Bid of 1/25/07 and make changes to fulfill it's specific needs.

Following are the requested changes requested by Mr. Lamerato in our meeting of 10/24/07. Revised chassis pricing to the City of Troy reflects those changes.

Original Bid Price:	$133,858.00
Delete Body/Equipment:	-67,125.00
Chassis Only Cost:	$66,733.00

Requested Changes –	1) Delete Trailer Package :	-397.00
	2) Meritor Slack Adjusters :	-80.00
	3) Remote Mirrors :	+225.00
	4) Delete Air Conditioning:	-360.00
	5) Frame Mtd. F/W Sep. :	N/C

Revised Chassis Cost to the City of Troy: $66,121.00

Ken Malkowski
Sales Engineer

TRUCK EQUIPMENT
1200 S. Averill Ave Flint Mi. 48503
Phone 800-589-9100 Fax 810-744-0542

11/5/2007
City of Troy Michigan
4693 Rochester Road
Troy, Michigan 48098
Attn: Mr. Sam Lamerato

We are please to extend to you the ability to add onto the single axle dump truck contract which we currently have with Wolverine Truck and the City of Rochester Hills.

The original purchase agreement for our equipment was $67,125.00 per truck.

Per our discussion we were able to make the following changes, and credits to the original price, and specifications.

1.	delete auto-lube system	- ($3,586.00)
2.	change from 34” husting hitch to 29”plow/truck	N/C
3.	delete glad hands at hitch	- ($ 55.00)
4.	Underbody hoist ILO Telescopic	N/C

TOTAL PRICE AFTER ABOVE CHANGES $63,484.00

Best regards,
Jim Fountain