

September 8, 2005

To: John Szerlag, City Manager

From: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Timothy L. Richnak, Public Works Director

Re: **Agenda Item:** Standard Purchasing Resolution 1 and Informal
Quote Process: Contract Award – Snow Removal Rental
Equipment Including Operators

RECOMMENDATION

Bid proposals were opened July 25, 2005, for seasonal requirements of snow removal rental equipment including operators with an option to renew for one (1) additional season. These services are on a contract basis to supplement City forces during severe snowstorms. City management recommends awarding the contract to the sole bidder, Sterling Topsoil & Grading, Inc. of Sterling Heights, MI, at unit prices listed below.

In addition, subsequent to the bid opening, an informal quote process was conducted to obtain prices for the remaining necessary snow removal equipment without bid prices. It is recommended that the City establish contracts with Rizzo Services of Warren and Casar Management of Warren, at the following unit prices -

	<u>Number of Units</u>	<u>Hourly Rate/Unit</u>
<u>Sterling Topsoil & Grading</u>		
Front End Loader – 5 yd capacity	4	\$140.00
- 3 yd capacity	1	\$130.00
Road Grader – 20,000 GVW (secondary)	1	\$150.00
<u>Rizzo Services</u>		
Front End Loader – 4 yd capacity	5	\$175.00
Pickup with minimum 8 ft blade	5	\$ 85.00
Road Grader – 20,000 GVW (primary)	1	\$125.00
Truck with 10 ft snowplow	5	\$110.00
<u>Casar Management</u>		
Front End Loader – 10 yd capacity	1	\$225.00
- 2 yd capacity	3	\$130.00
Pickup with minimum 8 ft blade	10	\$ 85.00

PRIMARY / SECONDARY SUPPLIER

Due to equipment problems experienced last season with the road grader equipment provided by sole bidder Sterling Topsoil & Grading, it was deemed in the best interest of the City that a primary and secondary supplier be named for this item. Therefore, the road grader item was added to the informal quote process and awarded accordingly.

September 8, 2005

To: John Szerlag, City Manager
Re: Contract Award – Snow Removal Rental Equipment

BACKGROUND INFORMATION

Many companies do not bid on the snow removal service due to the variability of weather, the economy and fluctuating equipment availability. However, snow emergencies often require hiring additional companies to assist in the snow removal effort. While any one specific company may not be available, others are, and we have hired them based upon the emergency provision powers of the City Manager. Pre-approval to extend contract prices to other contractors, after the successful bidders have been employed, could speed the snow removal process. It is our recommendation that the contract be extended to other contractors, on an as needed basis, and impose the awarded hourly rates to these contractors at the time of a snow emergency.

SUMMARY

Brooks and Rizzo who have provided seasonal snow removal services in the past were contacted to discuss their reasons for not participating in the formal bid process. Brooks indicated that they intended to participate but missed the deadline. Other vendors contacted indicated that travel times were too long and/or they were not adding to their existing customer base.

BUDGET

Funds are available in the operating budgets of the Streets Division for snow and ice control for local, major and county roads.

93 Vendors Notified via MITN System
57 JDE Vendors Mailed Notices
1 Bid Response Rec'd
2 Informal Quotes Rec'd
1 No Bid

Prepared by: Emily Frontera, Public Works Administrative Aide

Opening Date -- 07-25-05
 Date Prepared -- 8/25/05

CITY OF TROY
 BID TABULATION
 SNOW REMOVAL RENTAL EQUIPMENT

ITB-COT 05-33

VENDOR NAME:

*	STERLING			
	TOPSOIL &			
	GRADING INC			

PROPOSAL: SNOW REMOVAL RENTAL EQUIPMENT INCLUDING OPERATORS

ITEM	NO. OF PIECES OF EQUIPMENT AVAILABLE	HOURLY RATE	HOURLY RATE	HOURLY RATE	HOURLY RATE
1.	FRONT END LOADER: MINIMUM SIZE 3 YDS*				
	5 YD CAPACITY (4)	\$ 140.00			
	3 YD CAPACITY (1)	\$ 130.00			
	OTHER SIZE: 10 YARD				
	4 YARD				
	PICKUP WITH MINIMUM* 8 FT BLADE (to assist loaders in clean up only)	BLANK			
2.	ROAD GRADER: MINIMUM SIZE - 6 WHEEL* 20,000 GVW (1)	\$ 150.00			
	OTHER SIZE				
3.	TRUCK WITH 10FT SNOW PLOW*	BLANK			
*Rates quoted shall include all costs: Fuel, Insurance, Operators, Travel time expenses, etc.					
INSURANCE:					
	CAN MEET	XX			
	CANNOT MEET				
CONTACT INFORMATION					
	Hours of Operation	7AM-6PM			
	24 Hr Emergency Phone Yes or No	(586)264-3000			
		(586)354-8427			
TERMS:		NET 30 DAYS			
WARRANTY:		BLANK			
DELIVERY DATE:		ON CALL			
EXCEPTIONS:		BLANK			
ACKNOWLEDGEMENT: Yes or No		YES			

NO BID:
Troy Clogg Landscape Assoc

ATTEST:
Emily Frontera
Charlene McComb
Tom Rosewarne
Linda Bockstanz

PROPOSAL: Seasonal Requirements of Snow Removal Rental Equipment Including Operators with an Option to Renew for One (1) Additional Season

*** DENOTES SOLE BIDDER**

 Jeanette Bennett
 Purchasing Director



Downloading History for ITB-COT 05-33 SnowRemova

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 9/8/2005.

Document Title:	Seasonal requirements of Snow Removal Rental Equipment w/Operators
Date Issued:	7/1/2005
Close Date:	7/25/2005

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
21113	1-888-TRASH-IT!	E-mail		
19751	4th and Inches	E-mail		
19667	ABC Lawn & Landscape	E-mail		
11800	ABC PAVING COMPANY	E-mail	7/13/2005	
12306	Advanced Services Lawn and Landscape	E-mail		
10542	american lawn corp.	E-mail		
14279	Amerinational Community Services	E-mail		
12114	B & B Lawn Service	Fax		
10139	B & J Parking Lot Maintenance, Inc.	E-mail	7/5/2005	
16172	B&F Construction	Free	7/19/2005	
13835	Backer Landscaping, Inc.	Free	7/1/2005	
16403	barnhart services	Fax		
11742	Bowen Paving, Inc.	Fax		
13917	Branch Tree Service, Inc.	Fax		
10355	Brooks Landscaping, Inc	Fax		
10406	Butcher & Baecker Construction Co., Inc.	E-mail		
10682	C & R Maintenance d/b/a Rizzo Services	E-mail	7/7/2005	
13895	Cal Fleming Landscaping and Tree Service, Inc.	Free	7/11/2005	
11355	Cartegraph	E-mail		
10056	City Of Sterling Heights	Free	7/7/2005	

10915	CITYWORKS, INC.	E-mail		
18528	CKD Outdoor Maintenance, Inc.	E-mail		
15755	COMMERCIAL MOWING SERVICES, INC.	E-mail	7/5/2005	
11732	Curbco, Inc.	E-mail		
15987	Cutting by Faith Landscaping snow	E-mail		
13898	D&E Landscaping & Grading Inc	E-mail		
15620	D. A. Alexander & Company	E-mail		
12323	D.L.F. Trucking, Inc.	E-mail		
19130	Distinctive Landscapes	E-mail		
11185	Ellsworth Industries	Free	7/9/2005	
19298	Empire Equipment & Supply Co, INC	E-mail		
15063	G.D.M. Lawn Care	E-mail		
20365	G.H. Ross Contractors	E-mail		
14623	Gene's Landscape Service Co.	E-mail	7/8/2005	
10938	Great Lakes Landscaping & Construction Inc.	Fax		
21233	Improvement Technologies Company	E-mail	7/8/2005	
11454	Inland Waters Pollution Control	E-mail		
18538	J.C. Pearson & Sons Asphalt	E-mail		
17522	Jack B. Anglin Company, Inc	E-mail		
15720	Kelli Green Lawn Service Ltd.	E-mail		
14108	Kevin's Lawn Care & Snow Removal	E-mail		
13922	Kezco & Associates Landscaping Inc	E-mail		
19573	Kingsway Landscaping	Fax		
20160	Kinney Lawnsaping, inc.	E-mail		
16835	Kirtland Landscape Inc.	E-mail		
17240	Koala-T Construction, Inc.	Fax	7/22/2005	
20136	Land Works Landscapes, Inc.	E-mail	7/11/2005	
16067	Landscape Services, Inc.	E-mail		
19649	Lawn Barber Inc.	E-mail		
19079	LNJ Construction	Fax		
13464	Loch Le Monde Landscapes	Free	7/24/2005	
15957	Luke's Trucking and Excavating L.L.C	E-mail	7/8/2005	
21747	Mando Construction Inc.	E-mail		
15567	Marwil & Associates	E-mail		
10295	NLS Lawn Care Inc.	E-mail	7/1/2005	
12761	Northwest Consultants, Inc.	E-mail		
14529	Northwood Contracting Incorporated	Fax		
18380	OccuMed3	E-mail		
18835	OGW Tree Service & Trucking	E-mail		
19772	PAMA JAMA Outdoors dba Absolute Outdoor Services	E-mail		
11059	Pamar Enterprises, Inc.	E-mail		

10061	Parks Landscaping & Snow Service	E-mail		
10065	Payne Landscaping, Inc.	E-mail		
21762	Precision Lawn & Landscape Co. LLC	E-mail		
13339	Pro Maintenance, Inc	E-mail		
19077	Pro-Soil Landscape Inc.	E-mail		
19905	Quddus Trucking & Demolition Inc	E-mail		
10207	Rasins Landscape & Assoc., Inc.	E-mail		
11720	Rolar Property Services Inc.	E-mail		
20584	Ryan Construction	Free	7/4/2005	
21388	S&V Construction	Free	7/13/2005	
13704	Shepherd's Landscape and Tree Service	E-mail		
12583	Sigma Associates, Inc.	E-mail		
13684	soil and materials engineers, inc	E-mail		
13632	Spalding DeDecker Associates, Inc.	E-mail		
13914	Steele's Service's LLC	E-mail	7/6/2005	
13616	Sterling Topsoil & Grading, Inc.	Free	7/18/2005	
17728	Summit Landscape Management Inc	E-mail		
20711	Superior Surfaces LLC.	Fax	7/13/2005	
20571	Supreme Support Services	E-mail	7/11/2005	
10731	T.F.R. Enterprises, Inc.	E-mail		
15269	Tiede Landscaping	E-mail	7/11/2005	
11814	Tony Anthony Inc	E-mail		
13602	Total Outdoor Services	E-mail		
10658	Troy Clogg Landscape Assoc., LLC.	E-mail	7/1/2005	
10285	United Lawnscape, Inc.	Fax	7/18/2005	
12398	United Rentals	Free	7/15/2005	
11267	United Soils, Inc.	E-mail		
11647	URS Corporation	E-mail		
12859	VZ ENTERPRISE LLC	Free	7/16/2005	
14338	Washtenaw Inc., Maintenance Services	E-mail	7/5/2005	
13436	Wolverine Contractors, Inc.	Fax		
18147	Wyoming Development Corp	E-mail	7/25/2005	

[Return to Main Menu](#)

[Return to Report Menu](#)

jde bidder's list

ACE LAWN CARE & SNOW REMOVAL
1415 WORDSWORTH
FERNDALE MI 48220

ALAN MANGO LAWN & SNOW
21060 WESTLAND
SOUTHFIELD MI 48076

AMERICAN POWER SWEEPING
1924 BIRCHWOOD DRIVE
P O BOX 99543
TROY MI 48083-2213

B & L LANDSCAPING
21151 MEYERS ROAD
OAK PARK MI 48237-3209

B&D LAWN CARE & SNOW REMOVAL
2308 HORSESHOE DRIVE
WEST BLOOMFIELD MI 48322

EDWARD BELL
14420 LABELLE
OAK PARK MI 48237

BOB'S LANDSCAPING & SNOW
30500 BRENTWOOD
SOUTHFIELD MI 48076

BROOKS LANDSCAPING INC
P O BOX 661
ST CLAIR SHORES MI 48080-0661

BUSHWACKERS LANDSCAPING
12115 WORMER
REDFORD MI 48239

C & H LANDSCAPE
5220 WILLIAMS LAKE ROAD
WATERFORD MI 48329-3556

C EDDY SNOWPLOWING & LAWN
MAINTENANCE
P O BOX 99462
TROY MI 48099-9462

CAL FLEMING LANDSCAPING & TREE SERVICE
29725 GROESBECK
ROSEVILLE MI 48066-1980

CURTIS JORGENSON
735 E LINCOLN
MADISON HEIGHTS MI 48071

D & J LAWN AND SNOW SERVICE
22750 MACOMB INDUSTRIAL DRIVE
CLINTON TWP MI 48036

DANS EXCAVATING
12955 23 MILE RD
SHELBY TOWNSHIP MI 48315-2707

DAWSONS TREE CARE
6220 GRASS LAKE ROAD
WHITE LAKE MI 48383

DORAN EXCAVATING
1250 TAYLOR ROAD
AUBURN HILLS MI 48324

DRAKEFORE LAWN & SNOWPLOWING
25799 LATHRUP BOULEVARD
SOUTHFIELD MI 48076

DREAM GREEN
PO BOX 300372
WATERFORD MI 48330

ELITE LANDSCAPE INC
P O BOX 94092
WASHINGTON MI 48094

ENGLISH COUNTRYSIDE LANDSCAPE
49819 SCHOENHERR
SHELBY TOWNSHIP MI 48315

FLORENCE CEMENT COMPANY
12798 TWENTY-THREE MILE ROAD
SHELBY TOWNSHIP MI 48315

FOUR ACES LAWN & SNOW
20771 SOUTHOME
SOUTHFIELD MI 48076

GLOBAL ALLOYS INC
P O BOX 99237
TROY MI 48099

GREAT LAKES LANDSCAPE DESIGN INC
P O BOX 47715
OAK PARK MI 48237

GREENVIEW LANDSCAPING
1065 HARTLAND
TROY MI 48083

GROUNDS MAINTENANCE SERVICES
4075 LB MCLEOD RD
SUITE F
ORLANDO FL 32811

H & D LAWN MAINTENANCE INC
12044 PREST
DETROIT MI 48227

HDM BRICK & LANDSCAPE LLC
668 E MAPLE
TROY MI 48083

JD'S EXCAVATING
209 STERLING
P O BOX 243
ASHLEY MI 48806

KDS LANDSCAPE
156 W MOREHOUSE
HAZEL PARK MI 48030

KEVINS LAWN CARE & SNOW REMOVAL INC
3633 RATTLE RUN ROAD
ST CLAIR MI 48079-4718

KNIGHT CONSTRUCTION COMPANY INC
1931 AUSTIN
TROY MI 48083

LEAD OUTDOOR SERVICES
1396 LEROY STREET
FERNDALE MI 48220

MAGED CONTRACTING
P O BOX 701421
PLYMOUTH MI 48170

MARSHALL'S LAWN SERVICE
19260 31 MILE ROAD
RAY TOWNSHIP MI 48096

METRO SWEEP
4557 HIGHLAND RD
WATERFORD MI 48328

MJ&T LAWN CARE AND SNOW REMOVAL
2440 OXFORD
BERKLEY MI 48072

MOW & SNOW
25200 TELEGRAPH
SOUTHFIELD MI 48034

NATURALLY GREEN LAWN SERVICE INC
3775 SAMUEL AVENUE
ROCHESTER HILLS MI 48309

PARKS OUTDOOR MAINTENANCE LLC
6871 MONTCLAIR DRIVE
TROY MI 48085

PAVEMENT MAINTENANCE SYSTEMS INC
384 INDUSTRIAL PARKWAY
IMLAY CITY MI 48444

PORTABLE AGGREGATE PRODUCTS
1401 SOUTER BLVD
TROY MI 48083

POSEN CONSTRUCTION
3675 AUBURN ROAD
UTICA MI 48317-3721

PREMIER LAWN & SNOW, INC - BOTH
P.O. BOX 877
STERLING HEIGHTS MI 48311

RIZZO SERVICES
22449 GROESBECK
WARREN MI 48089

ROAD TECH INC
35375 32 MILE ROAD
P O BOX 534
RICHMOND MI 48062

SIERRA LAWN AND LANDSCAPE INC
5580 GATEWOOD STE 106
STERLING HEIGHTS MI 48312

STERLING TOPSOIL & GRADING INC
PO BOX 26537
FRASER MI 48026

SUNRISE CONTRACTING
P O BOX 321171
DETROIT MI 48232-1171

TARR'S SERVICE INC
2009 MILVERTON
TROY MI 48083

TJ FIORE'S CRUSHED CONCRETE
33200 MOUND
STERLING HEIGHTS MI 48310

TROELSEN EXCAVATING CO
1395 ROCHESTER ROAD
TROY MI 48083

TROY AGGREGATE CARRIERS
6075 ELMRIDGE
STERLING HEIGHTS MI 48313

U S LAWNS OF TROY
670 ECKFORD DRIVE
TROY MI 48098

UNITED SOILS INC
16171 31 MILE RD
RAY TOWNSHIP MI 48096

VENA'S CONCRETE & LANDSCAPING CO
149 DICKINSON
MT CLEMENS MI 48043