



CITY COUNCIL AGENDA ITEM

Date: November 16, 2015

To: Brian Kischnick, City Manager

From: MaryBeth Murz, Purchasing Manager
Timothy L. Richnak, Public Works Director
Brian D. Varney, Superintendent of Fleet Operations
Tom Darling, Director of Financial Services

Subject: Standard Purchasing Resolution 4: Cooperative Contract Awards – MITN Purchasing Cooperative - Cab and Chassis & NJPA - Combination Sewer Cleaning\Jetting module

History

Cab and Chassis

- The Cities of Auburn Hills, Farmington Hills, Madison Heights, Midland, St. Clair Shores, Troy, and Warren; members of the Michigan Inter-governmental Trade Network (MITN) cooperatively developed and issued a Request for Proposal (RFP) for the purchase of Single/Tandem Axle Truck(s), parts, and related services.
- The RFP was developed with the intent of procuring Single/Tandem Axle Trucks meeting all of the entities' specifications, and to create a contract that would offer a comprehensive list of chassis, truck equipment, parts and related services for Single/Tandem Axle Dump Trucks.
- The intent of the RFP was to create a comprehensive contract for MITN cooperative entities so as to utilize and aggregate purchasing volumes of the agencies to generate best value offers from Single/Tandem Axle Chassis Vendors.
- The MITN cooperative group estimates and anticipates an initial purchase of twenty (20) trucks; based on this cooperative effort.
- From the proposal review process the evaluation committee shortlisted and subsequently requested interviews and site visits from the qualified and approved proposers. Scoring for each phase was conducted.
- Wolverine Freightliner, Inc. was selected and unanimously supported by the entities as providing the best value, quality product, timely delivery, exceptional services, an ongoing training program, and also offering the most comprehensive options to meet all of the entities needs.
- The selection was supported by several positive references received from other communities utilizing this company for the purchase of equipment.



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History (continued)

Combination Sewer Cleaning/Jetting module

- National Joint Powers Alliance (NJPA) is a government agency that establishes an alliance between buyers and suppliers for use by education, government and non-profits. NJPA has awarded Vactor as a supplier for catch-basin and sewer cleaning equipment.
- Jack Doheny Companies is the authorized local Vactor dealer and offers exceptional service, parts availability and operator and technician training.
- **One** of two currently owned Vactors will be replaced; a 2005 catch-basin only Vactor, operated by the Streets division, or 2006 Combination catch-basin and sewer jet Vactor, operated by the Water division, are both mounted on a Sterling chassis. The operating cost and the downtime on these trucks have increased over the past year, while the residual value has decreased. These units have many very expensive components that are showing signs of deterioration (rear engine, debris tank and high pressure pump). Both units will be reevaluated when the new Vactor is delivered and a determination will be made on the unit to be traded-in or sold at auction. The remaining Vactor is scheduled for replacement next budget year.
- The combination sewer cleaning/jetting truck is being used by City crews on a daily basis to assure proper and proactive sewer and drain maintenance.
- The purchase of the machine will not only assure the health and welfare of the citizens and businesses, but will also reduce the liability for the City.
- The City has approximately 400 miles of sanitary sewers with an infrastructure replacement value of 200 million dollars.
- The combination sewer/jetting truck is also used during water main breaks, removing roots and obstructions from rear yard drains and service line repairs to remove accumulated mud and water from the work area. The truck is also capable of hydro-excavation, which is used for pinpoint excavation around underground utilities providing minimum site disturbance, and reducing the amount of equipment and manpower required. This same procedure can be used to assist the Fire department in trench rescue situations.

Purchasing

- Wolverine Freightliner, Inc. – A dealer for Freightliner cab and chassis was one of the awarded bidders based on the MITN Purchasing Cooperative RFP process.
- Jack Doheny Companies – A dealer for Vactor is one of the awarded low bidders as per the NJPA Purchasing Cooperative.
- **Trade-Ins** – Trade-ins allowances from Jack Doheny Companies are estimated as follows:

<u>Model</u>	<u>Trade-in Allowance</u>
2005 Vactor catch-basin cleaner	\$42,500.00
2006 Vactor sewer/jetting combination cleaner	\$90,000.00

- On February 10, 2014 City Council authorized departments to utilize sites such as GovDeals.com to dispose of City owned surplus items. (Resolution# 2014-02-017-J-4a) Therefore, note that when decided *which* Vactor will be sold; the City may be able to benefit by marketing the Vactor on the GovDeals auction site, thereby increasing the trade-in value. If

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Purchasing (cont.)

that fails, Jack Doheny Companies, would extend their offer to trade-in the 2005 or 2006 Vactor for trade in allowance as stated above at the time of delivery of the new unit.

Financial

- Funds for this purchase are available in the Fleet Replacement Budget 2015-2016. The Capital Project# is 20160060.

Recommendation

City management recommends the award of one (1) 2017 Freightliner tandem axle chassis with Vactor prep package to Wolverine Freightliner-Eastside, Inc. of Mount Clemens, MI as per the MITN Purchasing Cooperative for the estimated amount of \$105,971.00 and the award of one (1) 2017 Vactor sewer/jetting combination module with a 15 yard debris tank to Jack Doheny Companies, of Northfield, Michigan as per the NJPA Purchasing Cooperative for the estimated amount of \$282,985.00 for an estimated total cost before trade-in of \$388,956.00.



#415 - 2005 Vactor Catch-Basin Cleaner



#416 – 2006 Vactor Sewer/Jetting Combination Cleaner



2017 Vactor 2100 Series