



CITY COUNCIL AGENDA ITEM

Date: March 9, 2016

To: Brian Kischnick, City Manager

From: MaryBeth Murz, Purchasing Manager
 Tom Darling, Director of Financial Services
 Timothy Richnak, Public Works Director
 Kurt Bovensiep, Public Works Manager
 Brian Varney, Superintendent of Fleet Operations

Subject: Standard Purchasing Resolution 4 - NIGP Purchasing Cooperative – Kubota SVL90-2HFC Skid Steer
 Bid Waiver and Budget Appropriation - Paladin 30" Asphalt Cold Planer

History

- The Fleet Division provides vehicles and equipment for all departments in the city and charges a vehicle cost back to each department.
- The Department of Public Works uses specific pieces of equipment for earth excavation, the moving of materials, and road repairs.
- A skid steer type of equipment is a versatile piece of equipment that can use many different attachments.
- The current John Deere Skid Steer 8875 is 19 years old and has completed its service life.
- An asphalt cold planer is an attachment used to plane down current deteriorated asphalt so it can be replaced with new asphalt.
- There is an advantage to have the same company the skid steer is purchased from do the installation of the necessary controls and set up new attachments.
- The replacement of the current skid steer and attachments will cause for the trade-in or sale of the older skid steer and attachments.

Purchasing

- Kubota Tractor Corporation of Torrance, CA is the awarded low bidder from the U.S. Communities - NIGP Cooperative Contract #070313-KBA.
- Weingartz of Utica, MI is an authorized dealer of Kubota and Paladin for the asphalt cold planer.
- **Trade-Ins** – Trade-ins allowances from Weingartz are estimated as follows:
 - John Deere Skid Steer 8875 \$6,000
 - Trencher \$1,500
 - Backhoe \$2,000
 - Cold Planer \$2,500
- On February 10, 2014, City Council authorized departments to utilize sites such as GovDeals.com to dispose of City owned surplus items. (Resolution# 2014-02-017-J-4a) Therefore, the City may be able to benefit by marketing the John Deere 8875 on the GovDeals auction site, thereby increasing the trade-in value. If that fails, Weingartz would extend their



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offer to trade-in the John Deere 8875 for trade in allowance as stated above at the time of delivery of the new unit.

Financial

- Funds for the purchase of the Kubota Skid Steer are available in the Fleet Replacement Budget Fiscal Year 2016. The Capital Project# is 20160063.
- Funds for the Paladin 30" Asphalt Cold Planer requires a budget appropriation in the Fleet Division Fund.

Recommendation

City management requests authorization to purchase a Kubota SVL90-2HFC with options as detailed in the attached quote from *Kubota Tractor Company of Torrance, California* per the U.S. Communities NIGP Cooperative Contract# 070313-KBA for an estimated total cost of \$66,730.70 as detailed in quote #532879 from Weingartz who is an authorized dealer of Kubota and who will be the delivering company and to also waive the purchasing bid requirements to purchase a Paladin 30" Asphalt Cold Planer from authorized dealer *Weingartz of Utica, MI*, for an estimated total \$14,675.00, which includes the deduction of \$6,000 for the listed trade-ins and also requires a budget appropriation in the Fleet Division Fund in the amount of \$14,680.00.

Kubota®



KUBOTA COMPACT TRACK LOADER

SVL

SVL75-2 / SVL90-2

The outstanding power and exceptional comfort of Kubota's new Compact Track Loaders take high performance and productivity to a new level.





SVL90-2HFC WEB QUOTE #532879

Date: 2/19/2016 12:08:39 PM

– Customer Information –

Bovensiep, Kurt

City of Troy

kmahan@weingartz.com

248-524-3489

To order equipment – purchase orders must be made out and returned to:

Kubota Tractor Corporation

3401 Del Amo Blvd.

Torrance, CA 90503

or email NA.Support@kubota.com

or call 310-303-7834 or fax 844-582-1581

– Standard Features –

– Custom Options –



S Series

SVL90-2HFC

*** EQUIPMENT IN STANDARD MACHINE ***

FEATURES

Vertical Lift Path Loader Frame
Standard Front Quick Coupler,
Float Function
Hydraulic Quick Coupler
Option
Loader Arm Self-Leveling Going
Up
Loader Boom Lock
Loader Arm Drop Valve
Open ROPS & Air Conditioned
ROPS/FOPS Cab Models
High Back, Adjustable, Vinyl,
Suspension Seat
2" Retractable Seat Belt And
2-Piece Seat Bar
12V Electric Outlet
23.1 gpm Auxiliary Hydraulics
Standard, 33.7 gpm Option
Direct To Tank Return Line
Aux. Hydraulics Bi-directional,
Proportional Rocker Control
Rigid Mounted Undercarriage,
5 Lower Track Rollers
Transport Tie-Downs in Four
Locations
Rubber Tracks, 17.7" Standard
Two Speed Travel System
Automatic Wet Disk Parking
Brake
Kubota 4 Hydraulic Pump Load
Sensing System
2 Gear, 2 Variable
Displacement Pumps
1 Gear for high flow Option
Hydraulic Joystick Controls
ISO Operating Pattern
Hand And Foot Throttle
Controls
Stall Guard Engine Control
Automatic Glow Plugs
Key Switch Start / Stop
System
Self Bleed Fuel System
2 Front And 2 Rear Working
Lights
Hour Meter, Engine
Temperature And Fuel
Gauges And Warning Lights
Hydraulic Site Gauge In Cab
Horn And Backup Alarm
Lockable Fuel Cap

BASIC UNITS

SVL90HFC, 17.7" Rubber Tracks,
A/C ROPS/FOPS Cab
Hydraulic Quick Coupler, High
Flow Auxiliary Hydraulics
OPERATIONAL DIMENSIONS
Operating Weight*, SVL90-2H,
17.7" Rubber Tracks,
Open ROPS/FOPS Cab,
Mechanical Quick Coupler 11,023
lbs.
Rated Operating Capacity (35% of
Tipping Load) 3,010 Lbs.
Rated Operating Capacity (ROC)
@ 35% of Tipping Load complies
with
ISO 14397-1 and SAE J 818 for
crawler loaders
Operating Capacity (50% of
Tipping Load) 4,300 Lbs.
Tipping Load 8,600 Lbs.
Auxiliary Hydraulics Flow 23.1 /
33.7 gpm
Travel Speed (Low / High) 5.0 / 7.3
mph
Reach @ Maximum Height 40.7"
Height to Hinge Pin 128.6"
Ground Pressure 4.2 psi.
Traction Force 12,178 lbf.

* Includes operator's weight, 175
lbs.

ENGINE

V3800 Kubota DIT E-TVCS Tier 4
Interim
Diesel Engine
4 Cylinder, 4 Cycle, Turbo
Charged
92.0 Gross HP @ 2400 rpm

DIMENSIONS

Cab Height 83.4"
Width (without attachment) 77.2"
Length (without attachment)
117.0"
Length of Track on Ground 65.6"

SVL90-2HFC Base Price: \$74,475.00

(1) 80" HEAVY DUTY LOW PROFILE LONG FLOOR BUCKET (20.9 CU-FT) W/CUTTING

EDGE

AP-HD80LLC-80" HEAVY DUTY LOW PROFILE LONG FLOOR BUCKET (20.9 CU-FT) W/CUTTING EDGE

(1) 14 PIN TO 14 PIN ADAPTER KIT \$303.00

S6650-14 PIN TO 14 PIN ADAPTER KIT

Configured Price: \$76,620.00

NJPA 070313-KBA Discount: (\$10,726.80)

NJPA 070313-KBA Price: \$65,893.20

Dealer Assembly: \$37.50

Freight Cost: \$550.00

PDl: \$250.00

Total Unit Price: \$66,730.70

Quantity Ordered: 1

Final Sales Price: \$66,730.70

*All equipment specifications are as complete as possible as of the date on the quote. Additional attachments, options, or accessories may be added (or deleted) at the discounted price. All specifications and prices are subject to change. Taxes are not included. The PDl fees and freight for attachments and accessories quoted may have additional charges added by the delivering dealer. These charges will be billed separately. Prices for product quoted are good for 60 days from the date shown on the quote. All equipment as quoted is subject to availability.



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WEINGARTZ EVERYTHING FROM LAWN TO SNOW

QUOTATION

To: **CITY OF TROY**
 FINANCE DEPARTMENT
 500 W. BIG BEAVER
 TROY, MI 48084

Quote #: **10114485-00**
 Date: 02/26/16
 Exp Date:

Attn:
 Phone: (248) 524-3501
 Email: k.bovensiep@troymi.gov

Prepared By: **Kevin Mahan - Utica Sales**
 Phone: (586) 256-2953
 Email: kmahan@weingartz.com

Product number	Product and Description	Qty	Sale Price	Total
SW100267	Cold Planer 30" HighFlow List Price: \$21,683.00	1	\$16,815.00	\$16,815.00
SW17777	Motor 2.48 CID, 15T, 2 Bolt-B List Price: \$1,435.00	1	\$1,200.00	\$1,200.00
SW114874	Wire Harness, Cold Planer, OEM Controls List Price: \$325.00	1	\$275.00	\$275.00
SW120002	W.D. Set, .75 Body w/ .38F Case Drain List Price: \$249.00	1	\$205.00	\$205.00
SW104444	Water Tank Kit, 30Gal, SSL Mount List Price: \$1,600.00	1	\$1,330.00	\$1,330.00
DE1	Freight Charges List Price: \$600.00	1	\$600.00	\$600.00
PPSU	Premium Set Up Package List Price: \$250.00	1	\$250.00	\$250.00
MISC	Equipment TRENCHER TRADE IN \$1,500 List Price: \$1.00	1	\$0.00	\$0.00
MISC	Equipment BACKHOE TRADE IN \$2,000 List Price: \$1.00	1	\$0.00	\$0.00
MISC	Equipment COLD PLANER TRADE IN \$2,500 List Price: \$1.00	1	\$0.00	\$0.00

Total \$20,675.00
 Order Discount \$6,000.00
 Invoice Total \$14,675.00

Approved By

Customer

Date

Weingartz Representative

Date