



## CITY COUNCIL AGENDA ITEM

Date: April 11, 2016

To: Brian Kischnick, City Manager

From: MaryBeth Murz, Purchasing Manager  
Tom Darling, Financial Services Director  
Robert Redmond, Police Captain  
Gary Mayer, Police Chief

Subject: Standard Purchasing Resolution 2: Low Bidder Meeting Specifications - Fitness Equipment Police Department

### History

- The Police Department Fitness Room offers and maintains forty two (42) pieces of cardio and weight training equipment, forty (40) of which pieces are thirteen (13) or more years old.
- The fitness equipment is continually monitored, and repaired as necessary, however the lifespan of this equipment is not infinite, warranties have expired, making cost to repair aged and worn equipment vs. purchasing new equipment an unwise expenditure.
- Replacement ensures up-to-date, usable, and safe equipment for employees of the Police Department, and eliminates expensive repair costs associated with the current non-warrantied equipment.
- Based on the replacement plan, it is necessary to purchase and replace twenty one (21) pieces of equipment (less trade-ins) that no longer have warranty coverage and are all past their useful life cycle.

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### Purchasing

- On July 30, 2015, a bid opening was conducted as required by City Charter and Code for physical fitness equipment for the Troy Community Center.
- August 10, 2015 City Council approved contracts to the low bidders meeting specifications to provide fitness equipment to All Pro Exercise of Plymouth, MI and to Direct Fitness, LLC of Mundelein, IL as detailed in the bid tabulation opened July 30, 2015. (Resolution #2015-08-104-J-04a).
- The fitness equipment for the Police Department will be purchased based on the above mentioned bid pricing.

### Financial

Funds are available through in the Police Department Capital Fund; 401.301.10.305. The Project# is 20160130.

### Recommendation

City management recommends awarding a contract to the low bidder meeting specifications; *All Pro Exercise of Plymouth Township, MI* in the amount of \$46,699.00 as per the bid pricing and specifications contained in the original bid tabulation opened July 30, 2015 and also as per the detailed attached quote.

**All-Pro Exercise, Inc.**  
 45255 Five Mile Rd  
 Plymouth Township, MI 48170  
 734-927-6500



# SALES ORDER

Sales Order Number: DK20798-C1001  
 Sales Order Date: Mar 23, 2016  
 Ship By: May 20, 2016  
 Page: 1

Voice: 734-927-6500  
 Fax: 734-927-6504

<b>To:</b>
Troy Police Department 500 W. Big Beaver Rd Troy, MI 48084 248-524-3576

<b>Ship To:</b>
Troy Police Department 500 W. Big Beaver Rd Troy, MI 48084 248-524-3576

<b>Customer ID</b>	<b>PO Number</b>	<b>Sales Rep Name</b>
Troy Police Dept		Don King
<b>Customer Contact</b>	<b>Shipping Method</b>	<b>Payment Terms</b>
Joe Morgan	Best Way	Net 30 Days

Quantity	Item	Description	Unit Price	Amount
2.00		Matrix #T5x Treadmill. Heavy commercial Treadmill. List: 8999.00	4,695.00	9,390.00
1.00		Matrix T5x Warranty: 3 years Parts & labor (includes running belt & deck, Service Calls & Parts shipping).		
1.00		Keiser M3i Electromagnetic Upright-Bike (Spinning Bike) with Bluetooth Computer. List: 2095.00	1,695.00	1,695.00
1.00		Keiser Warranty: Limited Parts 3 years, wear item parts 6 months. No Labor.		
1.00		OCTANE #XR6000. heavy commercial, Seated Total Body Elliptical. List: 4999.00	3,595.00	3,595.00
1.00		OCTANE #LX-8000, LateralX Trainer (total body Stepper & Later-force trainer). List: 7899.00	4,899.00	4,899.00
1.00		OCTANE Warranty: 3 years ALL parts, 1 year labor.		
1.00		Inbound freight, inside delivery & set up.	1,090.00	1,090.00
1.00		Trade-in: 2 Landice L8 Treadmill, 1 Precor 846R Recumbent Bike, 1 SportsArt uprt Bike, 1 Precor 764i Stepper.	1,000.00	-1,000.00
		<b>STRENGTH EQUIPMENT</b>		
1.00		HOIST #Mi7 Functional Trainer with 2-200 lb wt stacks, Dips Bars & Body-stabilizer. List: 4995.00	3,395.00	3,395.00
1.00		Matrix #MG-FS946, Free Standing Lat Pull/Low	2,295.00	2,295.00
		Subtotal		Continued
		Sales Tax		Continued
		Freight		Continued
		<b>TOTAL ORDER AMOUNT</b>		<b>Continued</b>

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Quantity	Item	Description	Unit Price	Amount
1.00		Cable Row w/305 lb wt Stack. List: 3295.00		
1.00		HOIST #HD-3300, Shoulder Press/ Chest Press. List: 2199.00	1,949.00	1,949.00
1.00		Matrix #MG-C895, 3 Way-Olympic Barbell Press. List: 2195.00	1,595.00	1,595.00
1.00		Matrix #VS-S22, Pec Fly/Rear Delt w/heavy wt. Stack. List: 2990.00	2,149.00	2,149.00
1.00		HOIST HD-3700, Assisted Dip/Chin. List: 3999.00	2,595.00	2,595.00
1.00		HOIST #HD-3100, Biceps Curl/Triceps Extension. List: 2999.00	1,949.00	1,949.00
1.00		HOIST #CF-3165, Decline to 85 Degree Bench w/wheels. List: 899.00	695.00	695.00
1.00		TROY Barbell #TSD-U. Round-hex Solid Steel Urethane Dumbbells, with Troy PD Logos. 5-100 lb x 5 lb. List: 12,995.00	8,595.00	8,595.00
1.00		TROY Barbell #TSD-U. Round-hex Solid Steel Urethane Dumbbells, with Troy PD Logos. 5-25 lb x 5 lb. List: 1695.00	1,095.00	1,095.00
2.00		Troy #GTDR-3, Triple Tier Flat Shelf DB Rack w/DB numbers. List: 695.00	439.00	878.00
1.00		Inbound freight, inside delivery, assembly & set up.	2,790.00	2,790.00
Subtotal				Continued
Sales Tax				Continued
Freight				Continued
<b>TOTAL ORDER AMOUNT</b>				<b>Continued</b>

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**ALL PRO EXERCISE**  
*Selling The Best, Servicing The Best*  
 Don King, ACSM  
 Certified Health Fitness Specialist  
 Mobile: 248-789-0469 Fax: 586-751-2519  
 E-Mail: dking@allproexercise.com  
 www.allproexercise.com  
 Main Office: 734-927-6500 Ext. 11  
 45255 Five Mile Road  
 Plymouth Township, MI 48170

Commercial  
 Fitness Outfitters  
 Training  
 Environment  
 Design  
 Sales - Service - Parts  
 1-800-525-2739 ext. 11

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Joe Morgan	Best Way	Net 30 Days

Quantity	Item	Description	Unit Price	Amount
1.00		Trade-ins: Magnum 6 stack CableCrossover, Paramount Pec Fly/Rear Delt. Used Dumbbells 5-100 x 5 lb. Used Flat Shelf Dumbbell Rack, 1 Paramount adj Bench.	1,950.00	-1,950.00
1.00		Trade-ins: Magnum PL Shoulder Press, Magnum PL Lat/Row, Magnum Preacher Curl Bench. Paramount 3 Way Olympic Bench.	1,000.00	-1,000.00
<b>Subtotal</b>				46,699.00
<b>Sales Tax</b>				
<b>Freight</b>				0.00
<b>TOTAL ORDER AMOUNT</b>				46,699.00