



CITY COUNCIL AGENDA ITEM

Date: October 4, 2016

To: Brian Kischnick, City Manager

From: MaryBeth Murz, Purchasing Manager
Tom Darling, Director of Financial Services
Kurt Bovensiep, Public Works Director
Paul Trosper, Water & Sewer Operations Manager

Subject: Standard Purchasing Resolution 4: Cooperative Contract Award - Michigan Intergovernmental Trade Network (MITN) – Flexible Chain Cutters

History

- The City of Troy Water and Sewer Division performs regular cleaning of sewers for various obstructions.
- Calcium deposits and root infiltration are two commonly found obstructions that require specialized cutting equipment capable of removing and clearing the sewer pipe.
- The root/calcium cutters currently used are approximately 10 years old and of an older design that is prone to becoming stuck inside the pipe and intensive maintenance.
- New technology has emerged in the field of pipeline obstruction removal that is more efficient and requires less maintenance, and is far less susceptible to becoming stuck within the pipe.

Purchasing

- USB Sewer Equipment is the manufacture of USB Flexible Chain Cutters.
- *Southeastern Equipment Co. Inc. of Novi, Michigan* is the USB equipment distributor for the Michigan area.
- Southeastern Equipment Co. Inc. is a participant and the awarded bidder for the Michigan Intergovernmental Trade Network (MITN) – Cooperative Bid that was hosted by the City of Rochester Hills; Contract #RFP-RH-15-034, of which the required Flexible Chain Cutters can be purchased.

Financial

Funds are available in Fiscal Year 2016/2017 in the Sewer Fund Account General Equipment-Account # 590.527.535.7978.010. The Project# is 2017C0052.

Recommendation

City Management Recommends the purchase of (2) USB Flexible Chain Cutters for the Public Works Water & Sewer Division through *Southeastern Equipment Co., Inc. of Novi, Michigan*, an Authorized USB Distributor as per the Michigan Intergovernmental Trade Network (MITN) Cooperative Bid; Contract # RFP-RH-15-034 and as per the attached quotations for an estimated total cost of \$15,683.60.

Southeastern Equipment Co., Inc.

*Customer should exercise his purchase options within 30 days to secure pricing.
Taxes, freight, and other fees are additional, if applicable.
All items subject to prior sale.*

2016 USB - SEC 2016 TURBO II FLEXIBLE CHAIN CUTTER

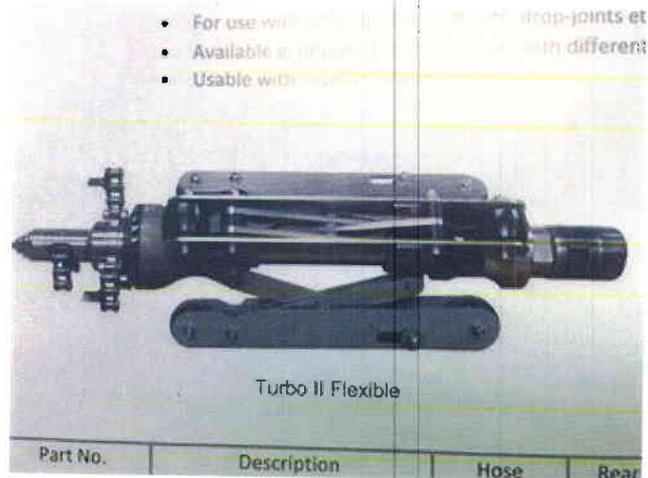
Expiration Date 9/28/2016

Prepared By

Steve Clelland
Southeastern Equipment
48545 Grand River
Novi, MI 48374
Phone(248) 207-6011
scllland@southeasternequip.com

Prepared For

Paul Trospen
CITY OF TROY
4693 Rochester Road
Troy, MI 48085
248-524-3401
p.trospen@troymi.gov



Quoted Price \$7,125.64

Serial Number: TBD, Stock Number: TBD,
NIPA QUOTE - CONTRACT HELD BY CITY OF ROCHESTER HILLS
CONTRACT # RH-15-034
Contact is Lisa Cummins @ 248-841-2537

CITY OF TROY MEMBER # TBD
TURBO II FLEXIBLE CHAIN CUTTER
NIPA

QT	Part #	Description	Unit Price	Ext Price	Discount	4% Net Price	
1	1-0403-8020-C	Turbo II w/ Flexible Guild Skid	\$4,720.00	\$4,720.00	\$(188.80)	\$4,531.20	A21-51865
2	1-0425	6' Replacement Chain	\$51.00	\$102.00	\$(4.08)	\$97.92	
16	1-0439	Bits for Chain	\$7.50	\$120.00	\$(4.80)	\$115.20	
16	1-0411	Bolts for Chain	\$4.00	\$64.00	\$(2.56)	\$61.44	
3	1-0470	Single Quick Chain Retainer - No Chain	\$145.00	\$435.00	\$(17.40)	\$417.60	
2	1-0411-QC	6" Chain w/ Bits for Quick Change - 3 Pc/set	\$33.00	\$66.00	\$(2.64)	\$63.36	
2	1-0412-QC	8" Chain w/ Bits for Quick Change - 3 Pc/set	\$36.00	\$72.00	\$(2.88)	\$69.12	
2	1-0413-QC	10" Chain w/ Bits for Quick Change - 3 Pc/set	\$43.00	\$86.00	\$(3.44)	\$82.56	
2	1-0414-QC	12" Chain w/ Bits for Quick Change - 3 Pc/set	\$50.00	\$100.00	\$(4.00)	\$96.00	
3	1-0420-TII	Front Wheels - Replacement	\$32.00	\$96.00	\$(3.84)	\$92.16	
3	1-0419-TII	Rear Wheels - Replacement	\$37.00	\$111.00	\$(4.44)	\$106.56	
6	2-04029	Turbo II - Carbide tip cutter (Pg 48)	\$46.00	\$276.00	\$(11.04)	\$264.96	
6	1-0479-T2	Turbo II - Descaling - Calcium bits (Pg 48)	\$65.00	\$390.00	\$(15.60)	\$374.40	Double bolt Head
6	1-0478-T2	Turbo II - Descaling - Calcium bits (Pg 48)	\$116.00	\$696.00	\$(27.84)	\$668.16	T-Shaped Head
1	Freight	- Inbound	\$85.00				
1	TURBO II FLEXIBLE CHAIN CUTTER - PACKAGE NIPA SELL PRICE \$7,125.64						

Southeastern Equipment Co., Inc.

*Customer should exercise his purchase options within 30 days to secure pricing.
Taxes, freight, and other fees are additional, if applicable.
All items subject to prior sale.*

2016 USB - SEC USB - TURBO S400 FLEXIBLE CHAIN CUTTER

Expiration Date 9/28/2016

Prepared By

Steve Clelland
Southeastern Equipment
48545 Grand River
Novi, MI 48374
Phone(248) 207-6011
scllland@southeasternequip.com

Prepared For

Paul Trospen
CITY OF TROY
4693 Rochester Road
Troy, MI 48085
248-524-3401
p.trospen@troymi.gov



Quoted Price \$8,557.96

Serial Number: TBD, Stock Number: TBD,
NIPA QUOTE - CONTRACT HELD BY CITY OF ROCHESTER HILLS
CONTRACT # RH-15-034
Contact is Lisa Cummins @ 248-841-2537

CITY OF TROY MEMBER # TBD

USB-TURBO S400 FLEXIBLE CHAN CUTTER NIPA

QT Part #	Description	Unit Price	Ext Price	Discount	4% Net Price
1	1-4080-8020-C Turbo S400 w/ Flexible Guild Skid	\$5,560.00	\$5,560.00	\$(222.40)	\$5,337.60
2	1-0425 Replacement Chain	\$51.00	\$102.00	\$(4.08)	\$97.92
3	1-0491 Single Quick Change Retainer - No Chain	\$188.00	\$564.00	\$(22.56)	\$541.44
2	1-0492 8" Chain w/ Bits for Quick Change - 3 Pc/set	\$65.00	\$130.00	\$(5.20)	\$124.80
2	1-0493 10" Chain w/ Bits for Quick Change - 3 Pc/set	\$72.00	\$144.00	\$(5.76)	\$138.24
2	1-0494 12" Chain w/ Bits for Quick Change - 3 Pc/set	\$95.00	\$190.00	\$(7.60)	\$182.40
2	1-0495 15" Chain w/ Bits for Quick Change - 3 Pc/set	\$120.00	\$240.00	\$(9.60)	\$230.40
3	1-0419-TS400 Front Wheels - Replacement	\$37.00	\$111.00	\$(4.44)	\$106.56
3	1-0420-TS400 Rear Wheels - Replacement	\$39.00	\$117.00	\$(4.68)	\$112.32
6	2-04072 Turbo II - Carbide tip cutter (Pg 48)	\$79.00	\$474.00	\$(18.96)	\$455.04
6	1-0479-TS400 Turbo II - Descaling - Calcium bits (Pg 48)	\$83.00	\$498.00	\$(19.92)	\$478.08
	Head				
6	1-0478-TS400 Turbo II - Descaling - Calcium bits (Pg 48)	\$116.00	\$696.00	\$(27.84)	\$668.16
	Head				
1	Freight - Inbound	\$85.00			
1	TURBO S400 FLEXIBLE CHAIN CUTTER - PACKAGE NIPA SELL PRICE				\$8,557.96