



CITY COUNCIL AGENDA ITEM

Date: November 9, 2016

To: Brian Kischnick, City Manager

From: Gary Mayer, Police Chief
 Thomas Gordon, Lieutenant
 MaryBeth Murz, Purchasing Manager

Subject: Standard Purchasing Resolution 2: Low Bidder Meeting Specifications – Police Officer Ballistic Vests

History

The Police Department provides ballistic vests to sworn police officers. These ballistic vests provide enhanced protection to the officers during the course of performing their duties and response to critical incidents. The current ballistic vests are no longer under the manufacturer’s warranty, and are at the end of their life cycle; necessitating the replacement of vests currently being used by the Police Department.

Purchasing

On November 3, 2016, a bid opening was conducted as required by City Charter and Code to purchase up to one hundred and eight (108) Ballistic Vests for the Police Department personnel. The bid was posted on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info. Three (3) bid responses were received. The award is recommended low bid as specified. Below is a detailed summary of potential vendors:

Companies notified via MITN	70	<p>MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.</p> <p>Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.</p> <p>Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.</p> <p>Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.</p>
Troy Companies notified via MITN	2	
Troy Companies - Active email Notification	2	
Troy Companies - Active Free	0	
Companies that viewed the bid	20	
Troy Companies that viewed the bid	0	

After reviewing the bid proposal, CMP Distributors, Inc. of Portland, MI was the lowest bidder meeting specifications to provide three (3) year requirements of new Ballistic Vests and is being recommended for the purchase of forty (40) Ballistic Vests in the current 2016-2017 fiscal year, thirty six (36) Ballistic Vests in the 2017-2018 fiscal year, and thirty two (32) Ballistic Vest in the 2018-2019 fiscal year.

The funds for these purchases are available in the Police Department in the fiscal years as detailed below. The below details reflect the unit prices for the ballistic vests with either a 5x8 or 7x10 protective trauma plate. Size and stature of individual officers determines the appropriate size trauma plate. Quantities by year are estimated and do not include potential new hires. The quantities listed are for three (3) year requirements.



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Purchasing (continued)

Fiscal Year	Vest Qty.	Unit Cost - 5x8 Trauma Plate	Total Cost
2016-2017	40	\$683.00	\$27,320.00
2017-2018	36	\$703.49	\$28,139.60
2018-2019	32	\$724.60	\$28,984.00
TOTAL			<u>\$84,443.60</u>

Fiscal Year	Vest Qty.	Unit Cost - 7x10 Trauma Plate	Total Cost
2016-2017	40	\$692.00	\$27,680.00
2017-2018	36	\$712.76	\$28,510.40
2018-2019	32	\$734.15	\$29,366.00
TOTAL			<u>\$85,556.40</u>

Financial

The funds for these purchases are available in the Police Department in the fiscal years as detailed above. Also note these vests are reimbursable under the Department of Justice Bulletproof Vest Partnership Grant. This grant will reimburse the City 50% of the purchase price.

Recommendation

City management recommends awarding a contract for three (3) year requirements to provide sworn Police Officer Ballistic Vests for the Police Department to the lowest bidder meeting specifications, *CMP Distributors, Inc. of Portland, MI* for an estimated total cost of \$85,556.40 as detailed above, all at unit prices contained in the bid tabulation dated November 3, 2016.

VENDOR NAME:	On Duty Gear, LLC	Kiesler Police Supply, Inc.	CMP Distributors, Inc.
CITY:	Port Huron, MI	Jeffersonville, IN	Portland, MI

PROPOSAL: FURNISH NEW BALLISTIC VESTS FOR THE CITY OF TROY POLICE DEPARTMENT.

Armor Express Generation II Razor Threat II, RZRG2-A-11 Neutral Vest Panels, RZRG2-A-11 Female Vest Panels, ARA-SHOCK-ICW Trauma Plate 5x8 or 7x10, Revolution Concealable Carrier with Scent Lok.

<u>Vest with Trauma Plate 5x8 & Concealable Carrier</u>	Estimated Qty	Year	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
	40	2016-2017	\$ 795.00	\$ 31,800.00	\$ 778.44	\$ 31,137.60	\$ 683.00	\$ 27,320.00
	36	2017-2018	\$ 820.00	\$ 32,800.00	\$ 786.22	\$ 31,448.80	\$ 703.49	\$ 28,139.60
	32	2018-2019	\$ 845.00	\$ 33,800.00	\$ 794.08	\$ 31,763.20	\$ 724.60	\$ 28,984.00

<u>Vest with Trauma Plate 7x10 & Concealable Carrier</u>	Estimated Qty	Year	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
	40	2016-2017	\$ 795.00	\$ 31,800.00	\$ 778.44	\$ 31,137.60	\$ 692.00	\$ 27,680.00
	36	2017-2018	\$ 820.00	\$ 32,800.00	\$ 786.22	\$ 31,448.80	\$ 712.76	\$ 28,510.40
	32	2018-2019	\$ 845.00	\$ 33,800.00	\$ 794.08	\$ 31,763.20	\$ 734.15	\$ 29,366.00

SIZE AVAILABILITY:		To be custom sized for each officer.	Custom Fitted.	An authorized representative from CMP or Armor Express will measure Officers.
WARRANTY:		5 Yrs. Ballistics/18 mos. Carrier	5 Yrs. Ballistics/18 mos. Carrier	5 Yrs. Ballistics/18 mos. Carrier
AUTHORIZED DEALER:	Y/N	Yes	Yes	Yes
DESCRIPTIVE LITERATURE ENCLOSED:	Y/N	Yes	Yes	Yes
CONTACT INFORMATION:		Hrs. of Operation 24 Hr. Phone # Contact Name	7am - 7pm Mon.-Sat. 810 650 5004 Paul Riddell	8am-5pm Mon.-Fri. 800 444 2950 Kelsie McMahel
REFERENCES:	Y/N			
PAYMENT TERMS:		Net30 Days	Net30 Days	Net30 Days
DELIVERY:		45 Days ARO	5-6 Weeks ARO	45-60 ARO
EXCEPTIONS:				<i>Provided pricing by year for additional Concealable Carriers which could be purchased separately.</i>
ACKNOWLEDGEMENT: Signed	Y/N	Yes	Yes	Yes
Forms (5):	Y/N	Yes	Yes	Yes

Bold Type Indicates Low Bidder meeting Specification.

ATTEST:
 Susan Riesterer
 Enna Bachelor

MaryBeth Murz,
 Purchasing Manager