

CITY COUNCIL ACTION REPORT

January 8, 2008

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration
Susan A. Leirstein, Purchasing Director
Carol Anderson, Parks and Recreation Director

SUBJECT: Rescind Bid Award/Re-award Contract – Rough Mow Various Municipal Sites

Background

The City of Troy - Parks & Recreation Department manages mowing operations for various sites in the City. A contract for rough mowing of various municipal sites was approved by City Council on December 18, 2006, with Great Lakes Landscaping of Warren, MI (Resolution #2006-12-379-E4a).

- Great Lakes started mowing operations on April 18, 2007.
- At first services provided were in the acceptable range for a new contractor. Improvements were communicated via e-mail and Great Lakes addressed these concerns.
- However, on June 25, 2007, City crews were notified to weed the medians of John R /14 Mile Roads, due to a lack of performance by Great Lakes. \$585.00 was deducted from Great Lakes invoices for that month.
- On June 26, 2007, Great Lakes requested an increase in their contracted amounts. Request was denied.
- A major component of the contract was the mulching of all beds and trees in the contracted areas. According to the specifications, all mulching was to be completed by July 31, 2007.
- Mulching operations started the second week of June and 1/3 of the operation was completed by August 6, 2007.
- Despite a good faith extension by the City, mulching was not completed as of August 13, 2007. As per specifications, another City contractor, who is performing similar work on civic center property, W. H. Canon, was called to complete the operation. All costs associated with this operation were deducted from Great Lakes invoices. (\$11,767.50)
- Great Lakes again asked for an increase in their contract prices. Request could not be honored.
- With the exception of the weeding and mulching incidents, Great Lakes continued working at acceptable levels.
- December 13, 2007, Great Lakes requested termination of their contract as it proved to be “economically unfeasible to continue without filing claims for additional compensation.”

January 8, 2008

To: Phillip L. Nelson, City Manager

Re: Rescind Bid Award/Re-award Contract – Rough Mow Various Municipal Sites

Financial Considerations

- The next low bidder for this contract was Rasin’s Landscape. However, due to a default situation for the Streets Rough Mowing contract on August 6, 2007, they could not be considered for an award.
- Steele’s Services is the next lowest acceptable bidder and the City’s cost under the new contract when compared with 2007 will increase an estimated \$25,800 each year (2008/2009).
- The rates the City paid in 2006 and 2007 are shown below and compared with those for the upcoming years (2008/2009).

	Parks Landscaping (2006)	Great Lakes (2007)	Steele Services (2008/2009)
Group #1 Weekly mowing –	\$36.00	Cost per Acre \$22.00	\$33.50
Group #2 Split mowing -	\$31.00	\$20.00	\$29.50
Group #3 Bi-weekly mowing –	\$25.00	\$20.00	\$25.50
Group #4 Abandon Properties - varies annually	N/A	\$ 5.00	\$.90

Legal Considerations

- Great Lakes Landscaping will receive a written notification of default and remedies for reinstatement as a potential vendor after three (3) years.

Policy Considerations

- Enhance the livability and safety of the community (Goal I)
- Retain and attract investment while encouraging redevelopment (Goal III)
- Maintain relevance of public infrastructure to meet changing public needs (Goal V)

Options

- City management recommends the Troy City Council rescind with prejudice the contract approved on December 18, 2006, to Great Lakes Landscaping, for Rough Mowing of Various Municipal Sites (Resolution #2006-12-379-E4a). Staff also recommends re-awarding the contract to the next lowest acceptable bidder, Steele’s Services of Auburn Hills, at unit prices contained in the bid tabulation opened November 21, 2006.

December 13, 2007

Ron Hynd
City of Troy
500 West Big Beaver
Troy, MI 48084

RE: Parks Maintenance Work

Dear Mr. Hynd:

With respect to the above referenced contract it is clear that Great Lakes' interpretation of the contract requirements is substantially different than the City of Troy's interpretation. The contract requirements as Troy states them make the project economically unfeasible to continue without filing claims for additional compensation for costs not anticipated at the time of the contract.

Rather than discuss claims for additional compensation, it is my understanding that Troy has agreed to terminate Great Lakes' contract subject only to the default penalties identified in Susan Leirstein's email of October 22, 2007 to Derrick Drumm of this office. Provided that the above is true, please be advised that Great Lakes agrees to the termination of the contract.

Please contact me if there are any questions or comments concerning the above.

Very truly yours,

Great Lakes Landscaping & Construction, Inc.

Michael Gorney
President

Received via email to Ron Hynd 12/13/07 3:58pm



PO Box 214415 Auburn Hills, MI 48321
Phone: 248-852-6140 Fax: 248-852-7569

January 2, 2008

City of Troy
Attn: Ron Hynd
500 W. Big Beaver Rd.
Troy, MI 48084

Dear Mr. Hynd,

Steele's Services, LLC is pleased to accept the opportunity to fulfill the mowing contract with the City of Troy for the 2008 and 2009 seasons.

The proposal submitted to the City of Troy in 2006 under **ITB-COT 06-41 Mowing** by Steele's Services, LLC will be honored as submitted.

We look forward to doing business with you and the City of Troy.

Sincerely,

Thomas E. Steele

A handwritten signature in black ink, appearing to read "Thomas E. Steele", is written over a horizontal line. The signature is stylized and somewhat cursive.

Enclosure (1)

E-2 Approval of City Council Minutes

Resolution #2006-12-379-E-2

RESOLVED, That the Minutes of the 7:30 PM Regular City Council Meeting of December 4, 2006 be **APPROVED** as submitted.

E-3 Proposed City of Troy Proclamation(s): None Submitted

E-4 Standard Purchasing Resolutions**a) Standard Purchasing Resolution 1: Award to Low Bidder – Rough Mow Various Municipal Sites**

Resolution #2006-12-379-E-4a

RESOLVED, That a contract to provide three-year requirements of landscape maintenance services including mowing for municipal grounds and abandon properties with an option to renew for two additional years is hereby **AWARDED** to the low total bidder, Great Lakes Landscaping of Warren, MI, at unit prices as contained in the bid tabulation opened November 21, 2006, a copy of which shall be **ATTACHED** to the original Minutes of this meeting; and

BE IT FURTHER RESOLVED, That the award is **CONTINGENT** upon contractor submission of properly executed bid and contract documents, including insurance certificates and all other specified requirements.

E-1b Address of “E” Items Removed for Discussion by City Council and/or the Public

E-5 City of Troy Investment Policy and Establishment of Investment Accounts

Resolution #2006-12-380

Moved by Beltramini

Seconded by Stine

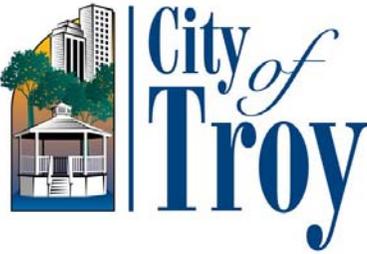
RESOLVED, That the Investment Policy and establishment of Investment Accounts outlined in the memorandum from John M. Lamerato, Assistant City Manager/Finance and Administration, dated December 4, 2006 with annual review and approval is hereby **APPROVED**, a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

Yes: Fleming, Stine, Schilling, Beltramini, Broomfield

No: Lambert

Absent: Howrylak

MOTION CARRIED**PUBLIC COMMENT: Limited to Items Not on the Agenda**



CITY COUNCIL ACTION REPORT

December 6, 2006

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration
Jeanette Bennett, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 1: Award To Low Bidder – Rough Mow – Various Municipal Sites

Background

- On November 21, 2006, sixteen (16) bids were received and opened for ITB-COT 06-41, to provide all labor, tools, equipment, and landscape maintenance services including mowing for municipal grounds and abandon properties for three years with an option to renew for two additional years.
- 193 Vendors were notified via the MITN system with 4 vendor walk-ins.
- Sixteen bidders responded, five statements of no bid received, and one vendor did not meet specifications for failure to provide the \$500.00 bid surety check.

Financial Considerations

- Funds are available in the various contractual service accounts:

780.7802.070	Street Island Maintenance - Major
782.7802.070	Street Island Maintenance - Northfield Hills
344.7802.050	Fire Halls
276.7802.050	Cemetery Maintenance
807.7802.070	Museum Grounds

Legal Considerations

- ITB-COT 06-41 was competitively bid and vendors were given the opportunity to respond with their level of interest in supplying landscape maintenance services including mowing for the City of Troy municipal grounds.
- The award is contingent upon the recommended bidder's submission of proper contract and bid documents, including insurance certificates and all other specified requirements.

Policy Considerations

- Bidding services of this type help minimize cost and increase efficiency of City government. (Goal #1)
- Property maintenance helps retain and attract investment while encouraging redevelopment (Goal #2)
- Maintenance of these properties reduces visual barriers blockages and reduces the incident of mosquitoes in the neighborhoods. (Goal #6)

Options

- City management and the Park and Recreation department recommend awarding the three-year contract for landscape maintenance services including mowing with an option to renew for two (2) additional years to low total bidder, Great Lakes Landscaping of Warren, for an estimated total cost of \$57,010.00 for 2007, 2008, and 2009, at unit prices contained in the bid tabulation opened 11/21/06.

VENDOR NAME:

**	Great Lakes Landscaping	Rasins Landscape & Assoc Inc
	477165190	314172145

\$500.00 Check # -

PROPOSAL: Mowing Services - Landscape Maintenance

Furnish all necessary material, labor, and equipment to provide mowing & lawn maintenance for municipal grounds

		COST PER ACRE	TOTAL COST	COST PER ACRE	TOTAL COST
GROUP #1 - WEEKLY MOWING SCHEDULE - 42.07 Acres - 28 times per year					
YEAR	ACRES				
2007	42.07	\$ 22.00	\$ 25,915.1	\$ 33.00	\$ 38,872.7
2008	42.07	\$ 22.00	\$ 25,915.1	\$ 33.00	\$ 38,872.7
2009	42.07	\$ 22.00	\$ 25,915.1	\$ 33.00	\$ 38,872.7
			\$ 77,745.36		\$ 116,618.04
GROUP #2 - SPLIT MOWING SCHEDULE - 41.45 ACRES - 24 times per year					
YEAR	ACRES				
2007	41.45	\$ 20.00	\$ 19,896.00	\$ 28.00	\$ 27,854.40
2008	41.45	\$ 20.00	\$ 19,896.00	\$ 28.00	\$ 27,854.40
2009	41.45	\$ 20.00	\$ 19,896.00	\$ 28.00	\$ 27,854.40
			\$ 59,688.00		\$ 83,563.20
GROUP #3 - BI-WEEKLY MOWING SCHEDULE - 39.12 ACRES - 14 times per year					
YEAR	ACRES				
2007	39.12	\$ 20.00	\$ 10,953.60	\$ 22.95	\$ 12,569.26
2008	39.12	\$ 20.00	\$ 10,953.60	\$ 22.95	\$ 12,569.26
2009	39.12	\$ 20.00	\$ 10,953.60	\$ 22.95	\$ 12,569.26
			\$ 32,860.80		\$ 37,707.77
GROUP #4 - ABANDON PROPERTIES - Various Locations					
YEAR		PER 1000 SQ FT	TOTAL COST	PER 1000 SQ FT	TOTAL COST
2007	49,000 SF	\$ 5.00	\$ 245.00	\$ 0.70	\$ 34.30
2008	49,000 SF	\$ 5.00	\$ 245.00	\$ 0.70	\$ 34.30
2009	49,000 SF	\$ 5.00	\$ 245.00	\$ 0.70	\$ 34.30
			\$ 735.00		\$ 102.90
ESTIMATED GRAND TOTAL: 2007			\$ 57,009.72		\$ 79,330.64
2008			\$ 57,009.72		\$ 79,330.64
2009			\$ 57,009.72		\$ 79,330.64
ESTIMATED CONTRACT TOTAL:			\$ 171,029.16		\$ 237,991.91
SITE INSPECTION: Y/N		Yes			Yes
DATE		11/15 & 11/17			11/19 & 11/20
BIDDER'S GENERAL QUESTIONNAIRE Y/N		Yes		Yes	
CONTACT INFORMATION					
Hrs of Operation		6am-5pm			8am-6pm
Contact Phone #		810-523-8066			248.830.9288
Pager					
LICENSE #:		174747			179375
INSURANCE:					
Can Meet		XX		XX	
Cannot Meet					
Signed		Yes		Yes	
TERMS:		30 Days		Net 30	

VENDOR NAME:	**	Great Lakes Landscaping	Rasins Landscape & Assoc Inc
EXCEPTIONS:	Blank	Blank	
ACKNOWLEDGEMENT Y or N	Yes	Yes	

DMS:
Trybuski's Landscaping & Lawn Service - Reason: No \$500.00 bid deposit check as specified

- NO BIDS:
J.Q. Inc
Kingspointe Services
Lazoen Hay & Feed
Troy Clogg Landscape
Williams Weed Mowing

**** DENOTES LOW BIDDER**

- ATTEST:
Cheryl Stewart
Ron Hynd
Linda Bockstanz

 Jeanette Bennett
 Purchasing Director

VENDOR NAME:

Steel's Services LLC	Parks Landscaping &
	Snow Service
\$500.00 Check # - 002592	681957299-8

PROPOSAL: Mowing Services - Landscape Maintenance

Furnish all necessary material, labor, and equipment to provide mowing & lawn maintenance for municipal grounds

		COST PER ACRE	TOTAL COST	COST PER ACRE	TOTAL COST
GROUP #1 - WEEKLY MOWING SCHEDULE - 42.07 Acres					
YEAR	ACRES				
2007	42.07	\$ 33.50	\$ 39,461.7	\$ 34.92	\$ 41,134.4
2008	42.07	\$ 33.50	\$ 39,461.7	\$ 34.92	\$ 41,134.4
2009	42.07	\$ 33.50	\$ 39,461.7	\$ 34.92	\$ 41,134.4
			\$ 118,384.98		\$ 123,403.09
GROUP #2 - SPLIT MOWING SCHEDULE - 41.45 ACRES					
YEAR	ACRES				
2007	41.45	\$ 29.50	\$ 29,346.60	\$ 30.07	\$ 29,913.64
2008	41.45	\$ 29.50	\$ 29,346.60	\$ 30.07	\$ 29,913.64
2009	41.45	\$ 29.50	\$ 29,346.60	\$ 30.07	\$ 29,913.64
			\$ 88,039.80		\$ 89,740.91
GROUP #3 - BI-WEEKLY MOWING SCHEDULE - 39.12 ACRES					
YEAR	ACRES				
2007	39.12	\$ 25.50	\$ 13,965.84	\$ 24.25	\$ 13,281.24
2008	39.12	\$ 25.50	\$ 13,965.84	\$ 24.25	\$ 13,281.24
2009	39.12	\$ 25.50	\$ 13,965.84	\$ 24.25	\$ 13,281.24
			\$ 41,897.52		\$ 39,843.72
GROUP #4 - ABANDON PROPERTIES - Various Locations					
YEAR		PER 1000 SQ FT	TOTAL COST	PER 1000 SQ FT	TOTAL COST
2007	49,000 SF	\$ 0.90	\$ 44.10	\$ 5.00	\$ 245.00
2008	49,000 SF	\$ 0.90	\$ 44.10	\$ 5.00	\$ 245.00
2009	49,000 SF	\$ 0.90	\$ 44.10	\$ 5.00	\$ 245.00
			\$ 132.30		\$ 735.00
ESTIMATED GRAND TOTAL: 2007			\$ 82,818.20	\$ 84,574.24	
2008			\$ 82,818.20	\$ 84,574.24	
2009			\$ 82,818.20	\$ 84,574.24	
ESTIMATED CONTRACT TOTAL:			\$ 248,454.60		\$ 253,722.72
SITE INSPECTION: Y/N		Yes			Yes
DATE		11/3 & 11/20			11/11/2006
BIDDER'S GENERAL QUESTIONNAIRE Y/N		Yes		Yes	
CONTACT INFORMATION					
Hrs of Operation		8am-5pm			24/7
Contact Phone #		810.265.5610			248.765.7844
Pager					
LICENSE #:		179713		Available Upon Request	
INSURANCE:					
Can Meet		XX		XX	
Cannot Meet					
Signed		Yes		Yes	
TERMS:		Blank		Net 30 Days	

VENDOR NAME:		Steele's Services LLC		Parks Landscaping & Snow Service	
EXCEPTIONS:		Blank		None	
ACKNOWLEDGEMENT		Y or N		Yes	

VENDOR NAME:

B&B Lawn Service Inc	Precision Landscaping
	Services Inc
\$500.00 Check # - 4974468592	324103

PROPOSAL: Mowing Services - Landscape Maintenance

Furnish all necessary material, labor, and equipment to provide mowing & lawn maintenance for municipal grounds

		COST PER ACRE	TOTAL COST	COST PER ACRE	TOTAL COST
GROUP #1 - WEEKLY MOWING SCHEDULE - 42.07 Acres					
YEAR	ACRES				
2007	42.07	\$ 34.99	\$ 41,216.8	\$ 33.15	\$ 39,049.4
2008	42.07	\$ 34.99	\$ 41,216.8	\$ 33.15	\$ 39,049.4
2009	42.07	\$ 34.99	\$ 41,216.8	\$ 33.15	\$ 39,049.4
			\$ 123,650.46		\$ 117,148.12
GROUP #2 - SPLIT MOWING SCHEDULE - 41.45 ACRES					
YEAR	ACRES				
2007	41.45	\$ 30.49	\$ 30,331.45	\$ 33.15	\$ 32,977.62
2008	41.45	\$ 30.49	\$ 30,331.45	\$ 33.15	\$ 32,977.62
2009	41.45	\$ 30.49	\$ 30,331.45	\$ 33.15	\$ 32,977.62
			\$ 90,994.36		\$ 98,932.86
GROUP #3 - BI-WEEKLY MOWING SCHEDULE - 39.12 ACRES					
YEAR	ACRES				
2007	39.12	\$ 25.00	\$ 13,692.00	\$ 26.00	\$ 14,239.68
2008	39.12	\$ 25.00	\$ 13,692.00	\$ 26.00	\$ 14,239.68
2009	39.12	\$ 25.00	\$ 13,692.00	\$ 26.00	\$ 14,239.68
			\$ 41,076.00		\$ 42,719.04
GROUP #4 - ABANDON PROPERTIES - Various Locations					
YEAR		PER 1000 SQ FT	TOTAL COST	PER 1000 SQ FT	TOTAL COST
2007	49,000 SF	\$ 11.43	\$ 560.07	\$ 0.77	\$ 37.73
2008	49,000 SF	\$ 11.43	\$ 560.07	\$ 0.77	\$ 37.73
2009	49,000 SF	\$ 11.43	\$ 560.07	\$ 0.77	\$ 37.73
			\$ 1,680.21		\$ 113.19
ESTIMATED GRAND TOTAL: 2007		\$ 85,800.34		\$ 86,304.40	
2008		\$ 85,800.34		\$ 86,304.40	
2009		\$ 85,800.34		\$ 86,304.40	
ESTIMATED CONTRACT TOTAL:			\$ 257,401.03		\$ 258,913.21
SITE INSPECTION: Y/N		Yes			Yes
DATE		11/8/2006			11/14,15,16,20
BIDDER'S GENERAL QUESTIONNAIRE Y/N		Yes		Yes	
CONTACT INFORMATION					
Hrs of Operation		8am-4pm			24/7
Contact Phone #		810.343.3884			586.531.1927
Pager					
LICENSE #:		Blank			C007950381
INSURANCE:					
Can Meet		XX		XX	
Cannot Meet					
Signed		Yes		Yes	
TERMS:		Net 30		30 Days	

VENDOR NAME:		B&B Lawn Service Inc		Precision Landscaping	
				Services Inc	
EXCEPTIONS:		N/A		Does not include mulching	
				Does not include tree & shrub	
				pruning.	
ACKNOWLEDGEMENT	Y or N	Yes		Yes	

VENDOR NAME:

Cal Fleming Landscaping & Tree Service Inc	Quality Landscape
\$500.00 Check # - 424450457	477742834

PROPOSAL: Mowing Services - Landscape Maintenance

Furnish all necessary material, labor, and equipment to provide mowing & lawn maintenance for municipal grounds

		COST PER ACRE	TOTAL COST	COST PER ACRE	TOTAL COST
GROUP #1 - WEEKLY MOWING SCHEDULE - 42.07 Acres					
YEAR	ACRES				
2007	42.07	\$ 38.00	\$ 44,762.5	\$ 35.95	\$ 42,347.7
2008	42.07	\$ 37.24	\$ 43,867.2	\$ 35.95	\$ 42,347.7
2009	42.07	\$ 36.50	\$ 42,995.5	\$ 35.95	\$ 42,347.7
			\$ 131,625.25		\$ 127,042.99
GROUP #2 - SPLIT MOWING SCHEDULE - 41.45 ACRES					
YEAR	ACRES				
2007	41.45	\$ 32.00	\$ 31,833.60	\$ 33.95	\$ 33,773.46
2008	41.45	\$ 31.36	\$ 31,196.93	\$ 33.95	\$ 33,773.46
2009	41.45	\$ 30.74	\$ 30,580.15	\$ 33.95	\$ 33,773.46
			\$ 93,610.68		\$ 101,320.38
GROUP #3 - BI-WEEKLY MOWING SCHEDULE - 39.12 ACRES					
YEAR	ACRES				
2007	39.12	\$ 27.00	\$ 14,787.36	\$ 29.50	\$ 16,156.56
2008	39.12	\$ 26.46	\$ 14,491.61	\$ 29.50	\$ 16,156.56
2009	39.12	\$ 24.94	\$ 13,659.14	\$ 29.50	\$ 16,156.56
			\$ 42,938.11		\$ 48,469.68
GROUP #4 - ABANDON PROPERTIES - Various Locations					
YEAR		PER 1000 SQ FT	TOTAL COST	PER 1000 SQ FT	TOTAL COST
2007	49,000 SF	\$ 9.00	\$ 441.00	\$ 1.25	\$ 61.25
2008	49,000 SF	\$ 9.00	\$ 441.00	\$ 1.25	\$ 61.25
2009	49,000 SF	\$ 9.00	\$ 441.00	\$ 1.25	\$ 61.25
			\$ 1,323.00		\$ 183.75
ESTIMATED GRAND TOTAL: 2007		\$ 91,824.44		\$ 92,338.93	
2008		\$ 89,996.77		\$ 92,338.93	
2009		\$ 87,675.83		\$ 92,338.93	
ESTIMATED CONTRACT TOTAL:			\$ 269,497.04		\$ 277,016.80
SITE INSPECTION: Y/N		Yes			Yes
DATE		1/16/2006			11/15 & 11/16
BIDDER'S GENERAL QUESTIONNAIRE Y/N		Yes		Yes	
CONTACT INFORMATION					
Hrs of Operation		8am-5pm			6am-8pm
Contact Phone #		586.823.5971			248.379.9630
Pager					
LICENSE #:		179384			C002890001
INSURANCE:					
Can Meet		XX		XX	
Cannot Meet					
Signed		Yes		Yes	
TERMS:		Net 30 Days		Net 30 Days	

VENDOR NAME:		Cal Fleming Landscaping &		Quality Landscape	
		Tree Service Inc			
EXCEPTIONS:		Blank		N/A	
ACKNOWLEDGEMENT		Y or N	Yes	Yes	

VENDOR NAME:

	Tiede Landscaping	Naturalistic Landscapes
\$500.00 Check # -	624112731	808846500-3

PROPOSAL: Mowing Services - Landscape Maintenance

Furnish all necessary material, labor, and equipment to provide mowing & lawn maintenance for municipal grounds

		COST PER ACRE	TOTAL COST	COST PER ACRE	TOTAL COST
GROUP #1 - WEEKLY MOWING SCHEDULE - 42.07 Acres					
YEAR	ACRES				
2007	42.07	\$ 38.50	\$ 45,351.5	\$ 39.00	\$ 45,940.4
2008	42.07	\$ 38.50	\$ 45,351.5	\$ 40.00	\$ 47,118.4
2009	42.07	\$ 38.50	\$ 45,351.5	\$ 41.00	\$ 48,296.4
			\$ 136,054.38		\$ 141,355.20
GROUP #2 - SPLIT MOWING SCHEDULE - 41.45 ACRES					
YEAR	ACRES				
2007	41.45	\$ 33.50	\$ 33,325.80	\$ 40.00	\$ 39,792.00
2008	41.45	\$ 33.50	\$ 33,325.80	\$ 41.00	\$ 40,786.80
2009	41.45	\$ 33.50	\$ 33,325.80	\$ 42.00	\$ 41,781.60
			\$ 99,977.40		\$ 122,360.40
GROUP #3 - BI-WEEKLY MOWING SCHEDULE - 39.12 ACRES					
YEAR	ACRES				
2007	39.12	\$ 27.50	\$ 15,061.20	\$ 42.00	\$ 23,002.56
2008	39.12	\$ 27.50	\$ 15,061.20	\$ 43.00	\$ 23,550.24
2009	39.12	\$ 27.50	\$ 15,061.20	\$ 44.00	\$ 24,097.92
			\$ 45,183.60		\$ 70,650.72
GROUP #4 - ABANDON PROPERTIES - Various Locations					
YEAR		PER 1000 SQ FT	TOTAL COST	PER 1000 SQ FT	TOTAL COST
2007	49,000 SF	\$ 9.00	\$ 441.00	\$ 0.98	\$ 48.02
2008	49,000 SF	\$ 9.00	\$ 441.00	\$ 1.00	\$ 49.00
2009	49,000 SF	\$ 9.00	\$ 441.00	\$ 1.02	\$ 49.98
			\$ 1,323.00		\$ 147.00
ESTIMATED GRAND TOTAL: 2007		\$ 94,179.46		\$ 108,783.02	
2008		\$ 94,179.46		\$ 111,504.44	
2009		\$ 94,179.46		\$ 114,225.86	
ESTIMATED CONTRACT TOTAL:			\$ 282,538.38		\$ 334,513.32
SITE INSPECTION: Y/N		Yes			Yes
DATE		11/15/2006			11/18/2006
BIDDER'S GENERAL QUESTIONNAIRE Y/N		Yes		Yes	
CONTACT INFORMATION					
Hrs of Operation		6am-7pm			7am-6pm
Contact Phone #		313.549.5500			586.876.1665
Pager					248.610.5078
LICENSE #:		NDS013511			Blank
INSURANCE:					
Can Meet		XX		XX	
Cannot Meet					
Signed		Yes		Yes	
TERMS:		Net 15 2% discount		Net 30	

VENDOR NAME:		Tiede Landscaping		Naturalistic Landscapes LLC	
EXCEPTIONS:		Blank		None	
ACKNOWLEDGEMENT		Y or N	Yes	Yes	

VENDOR NAME:

Commercial Mowing Services Inc	United Lawnscape Inc
\$500.00 Check # -	
2116187	083461853-7

PROPOSAL: Mowing Services - Landscape Maintenance

Furnish all necessary material, labor, and equipment to provide mowing & lawn maintenance for municipal grounds

		COST PER ACRE	TOTAL COST	COST PER ACRE	TOTAL COST
GROUP #1 - WEEKLY MOWING SCHEDULE - 42.07 Acres					
YEAR	ACRES				
2007	42.07	\$ 54.60	\$ 64,316.6	\$ 94.40	\$ 111,199.4
2008	42.07	\$ 54.60	\$ 64,316.6	\$ 94.40	\$ 111,199.4
2009	42.07	\$ 56.65	\$ 66,731.4	\$ 94.40	\$ 111,199.4
			\$ 195,364.67		\$ 333,598.27
GROUP #2 - SPLIT MOWING SCHEDULE - 41.45 ACRES					
YEAR	ACRES				
2007	41.45	\$ 48.84	\$ 48,586.03	\$ 79.40	\$ 78,987.12
2008	41.45	\$ 48.84	\$ 48,586.03	\$ 79.40	\$ 78,987.12
2009	41.45	\$ 50.67	\$ 50,406.52	\$ 79.40	\$ 78,987.12
			\$ 147,578.58		\$ 236,961.36
GROUP #3 - BI-WEEKLY MOWING SCHEDULE - 39.12 ACRES					
YEAR	ACRES				
2007	39.12	\$ 41.41	\$ 22,679.43	\$ 34.40	\$ 18,840.19
2008	39.12	\$ 41.41	\$ 22,679.43	\$ 34.40	\$ 18,840.19
2009	39.12	\$ 42.96	\$ 23,528.33	\$ 34.40	\$ 18,840.19
			\$ 68,887.19		\$ 56,520.58
GROUP #4 - ABANDON PROPERTIES - Various Locations					
YEAR		PER 1000 SQ FT	TOTAL COST	PER 1000 SQ FT	TOTAL COST
2007	49,000 SF	\$ 12.57	\$ 615.93	\$ 2.00	\$ 98.00
2008	49,000 SF	\$ 12.57	\$ 615.93	\$ 2.00	\$ 98.00
2009	49,000 SF	\$ 13.04	\$ 638.96	\$ 2.00	\$ 98.00
			\$ 1,870.82		\$ 294.00
ESTIMATED GRAND TOTAL: 2007		\$ 136,198.01		\$ 209,124.74	
2008		\$ 136,198.01		\$ 209,124.74	
2009		\$ 141,305.24		\$ 209,124.74	
ESTIMATED CONTRACT TOTAL:			\$ 413,701.26		\$ 627,374.21
SITE INSPECTION: Y/N		Yes			Yes
DATE		11/20/2006			11/15/2006
BIDDER'S GENERAL QUESTIONNAIRE Y/N		Yes		Yes	
CONTACT INFORMATION					
Hrs of Operation		7am-7pm			9am-5pm
Contact Phone #		248.240.0447			586.615.7566
Pager					586.615.3376
LICENSE #:		179226			179716
INSURANCE:					
Can Meet		XX		XX	
Cannot Meet					
Signed		Yes		Yes	
TERMS:		30 Net		Net 30 Days	

VENDOR NAME:		Commercial Mowing Services Inc		United Lawnscape Inc	
EXCEPTIONS:		None		N/A	
ACKNOWLEDGEMENT		Y or N		Yes	Yes

VENDOR NAME:

Lawncrafters LLC	Michigan Turf Inc
\$500.00 Check # -	
163299	473350145

PROPOSAL: Mowing Services - Landscape Maintenance

Furnish all necessary material, labor, and equipment to provide mowing & lawn maintenance for municipal grounds

		COST PER ACRE	TOTAL COST	COST PER ACRE	TOTAL COST
GROUP #1 - WEEKLY MOWING SCHEDULE - 42.07 Acres					
YEAR	ACRES				
2007	42.07	\$ 86.34	\$ 101,705.1	\$ 95.00	\$ 111,906.2
2008	42.07	\$ 88.07	\$ 103,742.9	\$ 95.00	\$ 111,906.2
2009	42.07	\$ 89.83	\$ 105,816.1	\$ 95.00	\$ 111,906.2
			\$ 311,264.15		\$ 335,718.60
GROUP #2 - SPLIT MOWING SCHEDULE - 41.45 ACRES					
YEAR	ACRES				
2007	41.45	\$ 93.66	\$ 93,172.97	\$ 90.00	\$ 89,532.00
2008	41.45	\$ 95.53	\$ 95,033.24	\$ 90.00	\$ 89,532.00
2009	41.45	\$ 97.44	\$ 96,933.31	\$ 90.00	\$ 89,532.00
			\$ 285,139.52		\$ 268,596.00
GROUP #3 - BI-WEEKLY MOWING SCHEDULE - 39.12 ACRES					
YEAR	ACRES				
2007	39.12	\$ 76.65	\$ 41,979.67	\$ 95.00	\$ 52,029.60
2008	39.12	\$ 78.18	\$ 42,817.62	\$ 95.00	\$ 52,029.60
2009	39.12	\$ 79.74	\$ 43,672.00	\$ 100.00	\$ 54,768.00
			\$ 128,469.30		\$ 158,827.20
GROUP #4 - ABANDON PROPERTIES - Various Locations					
YEAR		PER 1000 SQ FT	TOTAL COST	PER 1000 SQ FT	TOTAL COST
2007	49,000 SF	\$ 6.00	\$ 294.00	\$ 2.00	\$ 98.00
2008	49,000 SF	\$ 6.12	\$ 299.88	\$ 2.00	\$ 98.00
2009	49,000 SF	\$ 6.24	\$ 305.76	\$ 2.00	\$ 98.00
			\$ 899.64		\$ 294.00
ESTIMATED GRAND TOTAL: 2007		\$ 237,151.71		\$ 253,565.80	
2008		\$ 241,893.68		\$ 253,565.80	
2009		\$ 246,727.22		\$ 256,304.20	
ESTIMATED CONTRACT TOTAL:			\$ 725,772.61		\$ 763,435.80
SITE INSPECTION: Y/N		Yes			Yes
DATE		week of 11/12/06		11/19/2006	
BIDDER'S GENERAL QUESTIONNAIRE Y/N		Yes		Yes	
CONTACT INFORMATION					
Hrs of Operation		8am-6pm		8am-6pm	
Contact Phone #		248.866.8444		313.363.7293	
Pager				313.291.5502	
LICENSE #:		179803		C007000171 3A 3B	
INSURANCE:					
Can Meet		XX		XX	
Cannot Meet					
Signed		Yes		Yes	
TERMS:		Net 30 Days		30 Days	

VENDOR NAME:	Lawncrafters LLC	United Lawnscape Inc	
EXCEPTIONS:	Bid prices are contingent upon being awarded all 4 groups	Blank	
ACKNOWLEDGEMENT Y or N	Yes		Yes

VENDOR NAME:

Do-It-All Lawns Scaping	Torre & Bruglio Inc
Services LLC	
\$500.00 Check # - 375098631	20723486

PROPOSAL: Mowing Services - Landscape Maintenance

Furnish all necessary material, labor, and equipment to provide mowing & lawn maintenance for municipal grounds

		COST PER ACRE	TOTAL COST	COST PER ACRE	TOTAL COST
GROUP #1 - WEEKLY MOWING SCHEDULE - 42.07 Acres					
YEAR	ACRES				
2007	42.07	\$ 118.00	\$ 138,999.3	\$ 3,750.00	\$ 4,417,350.0
2008	42.07	\$ 118.00	\$ 138,999.3	\$ 3,750.00	\$ 4,417,350.0
2009	42.07	\$ 118.00	\$ 138,999.3	\$ 3,750.00	\$ 4,417,350.0
			\$ 416,997.84		\$ 13,252,050.00
GROUP #2 - SPLIT MOWING SCHEDULE - 41.45 ACRES					
YEAR	ACRES				
2007	41.45	\$ 118.00	\$ 117,386.40	\$ 2,022.00	\$ 2,011,485.60
2008	41.45	\$ 118.00	\$ 117,386.40	\$ 2,022.00	\$ 2,011,485.60
2009	41.45	\$ 118.00	\$ 117,386.40	\$ 2,022.00	\$ 2,011,485.60
			\$ 352,159.20		\$ 6,034,456.80
GROUP #3 - BI-WEEKLY MOWING SCHEDULE - 39.12 ACRES					
YEAR	ACRES				
2007	39.12	\$ 118.00	\$ 64,626.24	\$ 1,099.18	\$ 601,998.90
2008	39.12	\$ 118.00	\$ 64,626.24	\$ 1,099.18	\$ 601,998.90
2009	39.12	\$ 118.00	\$ 64,626.24	\$ 1,099.18	\$ 601,998.90
			\$ 193,878.72		\$ 1,805,996.71
GROUP #4 - ABANDON PROPERTIES - Various Locations					
YEAR		PER 1000 SQ FT	TOTAL COST	PER 1000 SQ FT	TOTAL COST
2007	49,000 SF	\$ 21.42	\$ 1,049.58	\$ 0.16	\$ 7.84
2008	49,000 SF	\$ 21.42	\$ 1,049.58	\$ 0.16	\$ 7.84
2009	49,000 SF	\$ 21.42	\$ 1,049.58	\$ 0.16	\$ 7.84
			\$ 3,148.74		\$ 23.52
ESTIMATED GRAND TOTAL: 2007			\$ 322,061.50		\$ 7,030,842.34
2008			\$ 322,061.50		\$ 7,030,842.34
2009			\$ 322,061.50		\$ 7,030,842.34
ESTIMATED CONTRACT TOTAL:			\$ 966,184.50		\$ 21,092,527.03
SITE INSPECTION: Y/N		Yes			Yes
DATE		11/13/2006			11/13/2006
BIDDER'S GENERAL QUESTIONNAIRE Y/N		Yes		Yes	
CONTACT INFORMATION					
Hrs of Operation		7am-7pm			7am-7pm
Contact Phone #		586.436.0206			248.672.8634
Pager		N/A			
LICENSE #:		None			180024
INSURANCE:					
Can Meet		XX		XX	
Cannot Meet					
Signed		Yes		Yes	
TERMS:		Blank		Net 30	

VENDOR NAME:		Do-It-All Landscaping		Torre & Bruglio Inc	
		Services LLC			
EXCEPTIONS:		Blank		N/A	
ACKNOWLEDGEMENT	Y or N	Yes		Yes	