



CITY COUNCIL ACTION REPORT

March 25, 2008

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance and Administration
Susan A. Leirstein, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 2: Award to Sole Bidder – Troy Daze Amusement Rides

Background

- On February 25, 2008, proposals were opened to provide a three (3) year contract for Amusement Rides for the Troy Daze/Magic of Fall Festival.
- 24 vendors were notified via the MITN system with one (1) midway company responding.
- Arnold Amusements, Inc., 1140 Oak Terrace, Traverse City, Mi 49686 was the sole bidder.
- Bidder will provide the City a 40% rate of return on gross ride receipts, as identified in their proposal and summarized in the attached bid tabulation.
- Bidder will pay the City \$300.00 per game booth for a maximum of 20 game booths, \$440.00 per food booth for a maximum of 6 food booths, and \$540.00 per booth for exclusive rights to three food booths offering Popcorn, Cotton Candy, Candy Apples, and Elephant Ears.
- Bidder will also pay the City of Troy a one-time payment of \$3,000.00 toward festival improvements or advertising.
- Arnold Amusements, Inc. has been the amusement vendor for the Troy Daze/Magic of Fall Festival for many years and enjoyed a positive and beneficial relationship with the City of Troy and Troy Daze Advisory Committee.

Financial Considerations

- All payments collected from Arnold Amusement will be deposited in the Community Fair Fund Revenue Account #1030.4653.AMUSE.

Legal Considerations

- ITB-COT 08-01, Amusement Rides was competitively bid as required by City Charter and Code.
- All bidders were given the opportunity to respond with their level of interest in supplying amusement rides for the Troy Daze/Magic of Fall Festival.
- Award is contingent upon bidder's submission of proper insurance, and/or any other specified requirements.

March 25, 2008

To: Phillip L. Nelson, City Manager
Re: Bid Award – Troy Daze Amusement Rides

Policy Considerations

- The amusement rides are an important element to the Troy Daze Festival which attracts more than 100,000 resident and non-resident visitors to Boulan Park during the 4-day event. (Goal I)
- The Troy Daze event showcases many Troy businesses and organizations. (Goal III)

Options

- City management and the Parks and Recreation department recommend awarding a three (3) year contract to provide Amusement Rides for the Troy Daze/Magic of Fall Festival for the years 2008, 2009, and 2010 to the sole bidder, Arnold Amusements, Inc., 1140 Oak Terrace, Traverse City, MI 49686 at a 40% rate of return on gross ride receipts, and pricing, terms, and conditions as detailed in the bid proposal opened February 25, 2008 and summarized on the bid tabulation, a copy of which shall be attached to the original Minutes of this meeting.

VENDOR NAME:

Arnold Amusements Inc

PROPOSAL: AMUSEMENT RIDES FOR TROY DAZE FOR YEARS 2008, 2009, & 2010

PROPOSAL A:

PAYMENT SCHEDULE

40% Gross - +\$3,000 towards festival Improvements & Advertising

(Commission Rate)

Payment schedule based upon the gross receipts of rides. Minimum acceptable percentage is 34% of the gross receipts. Monies & Final audit reports, etc.

PROPOSAL B: RIDES

		# of Rides	Cost per Ride		
2008	INDIVIDUAL CHILDREN'S	12	\$2.00		
	INDIVIDUAL ADULT	12	\$3.00		
	SPECTACULAR RIDES	8	\$4.00		
	SPECIAL BOOKLET/50 Tickets		\$40.00		
	WRIST BRACELETS:				
	Saturday - All Day		\$25.00		
	Sunday - All Day		\$20.00		
	Mega - Entire Festival		\$50.00		
	SPECIAL FAMILY BOOKLET:				
2009	INDIVIDUAL CHILDREN'S	12	\$2.00		
	INDIVIDUAL ADULT	12	\$3.00		
	SPECTACULAR RIDES	8	\$4.00		
	SPECIAL BOOKLET/50 Tickets		\$40.00		
	WRIST BRACELETS:				
	Saturday - All Day		\$25.00		
	Sunday - All Day		\$20.00		
	Mega - Entire Festival		\$50.00		
	SPECIAL FAMILY BOOKLET:				
2010	INDIVIDUAL CHILDREN'S	12	\$2.00		
	INDIVIDUAL ADULT	12	\$3.00		
	SPECTACULAR RIDES	8	\$4.00		
	SPECIAL BOOKLET/50 Tickets		\$40.00		
	WRIST BRACELETS:				
	Saturday - All Day		\$25.00		
	Sunday - All Day		\$20.00		
	Mega - Entire Festival		\$50.00		
	SPECIAL FAMILY BOOKLET:				
SPECIAL FAMILY BOOKLET - Marked		Blank			

PROPOSAL C: DESCRIPTION OF RIDES, SHOWS, CONCESSIONS

ITEM #1: CHILDREN'S RIDES

List 10 Children's Rides:

	RIDE NAME	LENGTH OF RIDE		
1	Super Trucks	3 - 5 Min		
2	Bear-A-Fair	3 - 5 Min		
3	Wave Runners	3 - 5 Min		
4	Motorcycles	3 - 5 Min		
5	Circus Train	3 - 5 Min		
6	Moon Walk	3 - 5 Min		
7	Go Gator	3 - 5 Min		
8	Sports Cars	3 - 5 Min		
9	Jumping Jumbos	3 - 5 Min		
10	Roadsters	3 - 5 Min		

ITEM #2: ADULT RIDES

List 10 Adult Rides:

	RIDE NAME	LENGTH OF RIDE		
1	Tilt-A Whirl	3 - 5 Min		
2	Super Slides (2)	3 - 5 Min		
3	Tornado	3 - 5 Min		
4	Spider	3 - 5 Min		
5	Mardi Gras	3 - 5 Min		
6	Rock-0-Plane	3 - 5 Min		
7	Sizzler	3 - 5 Min		
8	Kreepy Kastle	3 - 5 Min		
9	Super Swing	3 - 5 Min		
10	Fun House	3 - 5 Min		

VENDOR NAME:

Arnold Amusements Inc

ITEM #3: SPECTACULAR RIDES

List 5 Spectacular Rides

	SPECTACULAR RIDES	LENGTH OF RIDE		
1	Pharoh's Furry	3 - 5 Min		
2	(2) Eagle 16 Ferris Wheels	3 - 5 Min		
3	Crazy Dance	3 - 5 Min		
4	Orbiter	3 - 5 Min		
5	Zipper	3 - 5 Min		

ITEM #4: SPECIAL RIDE NIGHT - THURSDAY

List 10 Rides (10 rides for \$10)

	DESCRIPTION OF RIDES		
1			
2	All Rides		
3			
4			
5			
6	All Rides		
7			
8			
9			
10			

ITEM #5: DESCRIPTION OF AUDIT SYSTEM

Attached to Proposal & Marked

	"A"		
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ITEM #6: REQUEST FOR FOOD/GAME BOOTHS

Attached to Proposal & Marked
 \$440/Food Booth & \$300/Game Booth

	"B"		
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ITEM #7: REQUEST FOR EXCLUSIVE RIGHTS TO GAMES:

Attached to Proposal & Marked

	Blank		
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PROPOSAL D: EXCLUSIVE RIGHTS FOR FOOD BOOTHS (Optional)

Attached to Proposal & Marked
 \$540/Booth

	"X"		
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FORM: Completed Indemnification Clause Y/N

	Yes		
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INSURANCE: Can Meet
 Cannot Meet

	XX		
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TERMS:

	SEE PAYMENT SCHEDULE		
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COMPLETION:

	AS SPECIFIED		
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EXCEPTIONS:

	Tickets are in sheets of 44 for \$40.00 - We do not wish to lower our ticket pricing due to rising cost of Operating expenses (Fuel, Insurance)		
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ACKNOWLEDGEMENT: Y/N

	Yes		
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ATTEST:

Diane Fisher
 Ron Hynd
 Linda Bockstanz

SOLE BIDDER

Susan Leirstein CPPB
 Purchasing Director