



## CITY COUNCIL ACTION REPORT

June 18, 2008

TO: Phillip L. Nelson, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Economic Development Services  
Susan A. Leirstein, Purchasing Director  
Timothy L. Richnak, Public Works Director

SUBJECT: Standard Purchasing Resolution 4: – MITN Cooperative Award – City of Rochester Hills  
Single Axle Dump Truck

### Background

- Wolverine Truck Sales, Inc. is the low bidder as a result of a formal bid process hosted by the City of Rochester Hills and extended to members of the Michigan Intergovernmental Trade Network (MITN) Purchasing Cooperative.
- The vehicle being purchased is a replacement vehicle.

### Financial Considerations

- Funds are available in the Public Works Fleet Division capital account # 565.7981.

	<u>BUDGET</u>	<u>UNIT COST</u>	<u>TOTAL</u>
Sterling L 8500 Cab and Chassis with 5-7 yard dump body, plow and salt spreader	<u>\$140,000.00</u>	\$129,605.00	<u>\$129,605.00</u>
	<b>\$140,000.00</b>		<b>\$129,605.00</b>

### Legal Considerations

- There are no legal considerations associated with this item.

### Policy Considerations

- The dump truck is used on a daily basis to ensure proper and proactive road maintenance (Goal I & V).
- The purchase of the dump truck would assure the safety and welfare of citizens and businesses and also reduce the liability for the City. (Goal I & V).

### Options

- City management and the Public Works Fleet Division request authorization to purchase from the low bidder, Wolverine Truck Sales, Inc. of Dearborn, MI, as a result of a MITN Cooperative Award, (1) one 2009 Sterling L 8500 5-7 yard dump truck with snow plow and salt spreader for an estimated total cost of \$129,605.00.





3550 Wyoming • Dearborn, MI 48120 • (313) 849-0800

June 18, 2008

City of Troy  
Mr. Sam Lamerato

RE: Troy use of Rochester Hills Bid  
Requested Changes / Pricing Revision

As per our letter of 10/16/07, The City of Troy has the opportunity to utilize the City of Rochester Hills Bid of 1/25/07 and make changes to fulfill it's specific needs.

Following are the requested changes requested by Mr. Lamerato in our meeting of 10/24/07. Revised chassis pricing to the City of Troy reflects those changes.

Original Bid Price:	\$133,858.00
Delete Body/Equipment:	<u>-67,125.00</u>
Chassis Only Cost:	\$66,733.00

Requested Changes – 1) Delete Trailer Package :	-397.00
2) Meritor Slack Adjusters :	-80.00
3) Remote Mirrors :	+225.00
4) Delete Air Conditioning:	-360.00
5) Frame Mtd. F/W Sep. :	<u>N/C</u>

Revised Chassis Cost to the City of Troy: \$66,121.00

Ken Malkowski  
Sales Engineer



TRUCK EQUIPMENT

1200 S. Averill Ave Flint Mi. 48503  
Phone 800-589-9100 Fax 810-744-0542

6/18/2008  
City of Troy Michigan  
4693 Rochester Road  
Troy, Michigan 48098  
Attn: Mr. Sam Lamerato

We are please to extend to you the ability to add onto the single axle dump truck contract which we currently have with Wolverine Truck and the City of Rochester Hills.

The original purchase agreement for our equipment was \$67,125.00 per truck.

Per our discussion we were able to make the following changes, and credits to the original price, and specifications.

- |    |   |                |
|----|---|----------------|
| 1. | delete auto-lube system                         | - (\$3,586.00) |
| 2. | change from 34" husting hitch to 29" plow/truck | N/C            |
| 3. | delete glad hands at hitch                      | - (\$ 55.00)   |
| 4. | Underbody hoist ILO Telescopic                  | N/C            |

**TOTAL PRICE AFTER ABOVE CHANGES                    \$63,484.00**

Best regards,  
*Jim Fountain*



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June 16, 2008

City of Troy  
RE: Extension of Pricing  
REF: P.O. #20700456 000 OP

Mr. Lamerato,

Wolverine Truck Sales, Inc. and its vendor, Knapheide Truck, will honor the referenced purchase order through July 15, 2008 allowing the City the opportunity to place an order for additional units.

All specifications, pricing, and conditions will be unchanged as long as an order is placed by the stated cut-off date.

Sincerely,

A handwritten signature in black ink, appearing to read "Ken Malkowski", written in a cursive style.

Ken Malkowski  
Sales Engineer