



CITY COUNCIL ACTION REPORT

July 11, 2008

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration
Susan A. Leirstein, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 3: Exercise Renewal Option – Tee Shirts

Background

- On October 15, 2007, Troy City Council approved a one-year contract for Tee Shirts (various types) with an option to renew for one additional year to the low total bidder EA Graphics of Sterling Heights (Resolution #2007-10-294-E-4c)
- Tee Shirts are purchased for youth and adult recreational programs throughout the year based upon estimated quantities.
- EA Graphics has offered to renew their contract for one additional year under the same prices, terms, and conditions.
- Purchasing has conducted a market survey and determined the City would not benefit from soliciting new bids as transportation, fuel and material costs have increased.

Financial Considerations

- Funds are available for the purchase of these tee shirts in the Parks and Recreation Summer and Winter Program Operating Supply Accounts.

Legal Considerations

- ITB-COT 07-34, one-year requirements of Tee Shirts with an option to renew for one additional year was competitively bid and opened on October 2, 2007, in accordance with City Charter and Code.

Policy Considerations

- By renewing existing contracts, the City minimizes cost increases and benefits from efficient strategic planning. (Goal II)

Options

- City management and the Parks and Recreation department recommend exercising the option to renew for one additional year with EA Graphics of Sterling Heights for Tee Shirts under the same prices, terms and conditions expiring September 30, 2009.

July 7, 2008

TO: Susan Leirstein
Purchasing Director

FROM: Linda N. Bockstanz
Associate Buyer

RE: MARKET SURVEY – T-SHIRTS

AUSTIN UNIFORM – Patrick Tierney (248) 684-2404

Patrick has indicated that T-Shirts will be increasing in price because of fuel for shipping and the cost of making the materials. He has received a letter from one of the manufacturers/mills who supplies his company with T-Shirts indicating that in their letter. The increase will be about 7%.

There is a new fabric out - called "Moisture Wicking", but is a little on the pricey side.

Kelgraphics – Chuck Kelly (800) 331-5251

According to Chuck, prices will be increasing for T-Shirts anywhere from 7% to 15%. Fuel for shipping and materials to make the T-Shirts have gone up in cost. Lots of the shipping companies have added fuel surcharges for the cost of gas.

A new fabric – "Moisture Wicking" is expensive and will not hold silkscreen printing on the fabric very well.

AMERICAN SILKSCREEN & EMBROIDERY – Todd Lamb (248) 474-1000

Todd believes there will be an increase of 10% to 12% on T-Shirts this year because of the increase in price for oil and fuel. (Transportation and freight costs.) Secondly, materials T-shirts are made from have increased.

Organic materials are new and better in quality than regular T-Shirts, but they are a little more expensive. (99 Cents vs \$1.29 per shirt)

ELITE MEDICAL PRODUCTS, INC. – Estee Weisz (732) 727-0101

Estee told me that the only increase in price for T-Shirts would be .15 to .20 cents per shirt for Fruit of the Loom products. Fruit of the Loom has increased T-Shirts this year because of shipping. As far as she knows, she is going to hold the same prices bid last year for this year.

OFFICE DEPOT– Bill Morris & Theresa Samonie (410) 381-1493

Both Bill Morris & Theresa Samonie could not answer questions regarding the T-Shirt Market Survey as they get their items from various manufacturers. (Can't answer for all of them.)

IMPRESSIVE PROMOTIONAL PRODUCTS – Frank Neward (248) 589-3595

Per Frank, T-shirts will increase up to 10%, due to shipping (Fuel Costs) and cost of the materials to make the T-shirts. (Oil base products) His company can offer an organic T-shirt at a little higher cost.

MARKET SURVEY – T-SHIRTS - Continued

Page 2 of 2

SCREENPRINT PLUS, INC. – Nancy Barnello (239) 541-4906

According to Nancy, only one of her manufacturers is increasing their prices about 5%. She is going to try to keep her cost the same this year. Shipping (Fuel Cost) will be the only thing she might have to increase costs on in order to break even. No new material for T-shirts at this time.

MCNISH'S SPORTING GOODS – David Knipper (248) 348-1820

David has informed me that his prices will increase about 15% to 20% this year due to shipping (fuel surcharges) and materials. He has received increases from the manufacturers where he buys due to material cost increases.

Some new products are Dry Fit and Dry Powder materials, they are more expensive than the regular T-shirts, but worth the price. The only big change is the request for different or odd colors than the traditional colors. (Instead of just pink – want Safire pink, etc.)

QUALITY GRAPHICS, INC - Susan Merchant (248) 476-9570

Called and left messages – July 2nd, July 3rd and July 7, 2008 - No response

ARROW UNIFORM, LLC – Scott Wakerfield (313) 903-2113

Called and left messages – July 2nd, July 3rd and July 7, 2008 - No response

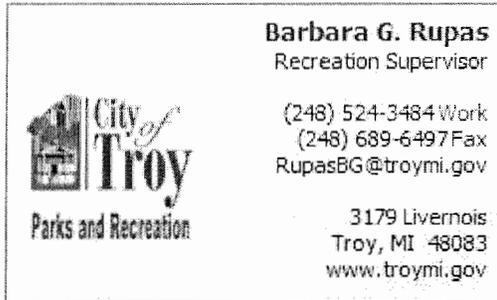
Based upon the above comments, I respectfully recommend that the City accept the offer to renew the contract for various T-Shirts with the current vendor based on the fact costs will increase in price for some manufacturers due to transportation, fuel, and material cost increases.

Susan A Leirstein

From: Barbara G Rupas
Sent: Friday, June 20, 2008 11:42 AM
To: Susan A Leirstein
Subject: FW: renewal of contract
Attachments: Barbara G Rupas2.vcf

Rich from EA graphics wants to renew the contract. Is this enough what he wrote below? What do I need to do?

Barb



From: Richard Artymovich [mailto:rich@eagraphics.com]
Sent: Thursday, June 19, 2008 5:31 PM
To: Barbara G Rupas
Subject: Re: renewal of contract

I would love the opportunity to renew our contract with you keeping everything the same. Thank you for a wonderful year and I look forward to another one. We have confirmation of prices and everything is good.

Richard Artymovich
Director of Sales

E.A. Graphics
44002 Phoenix Dr
Sterling Heights, MI 48314
Phone: 586-726-1400
Fax: 586-726-1405
www.eagraphics.com



NOTE

----- Original Message -----

From: [Barbara G Rupas](mailto:Barbara.G.Rupas@troymi.gov)
To: rich@eagraphics.com
Sent: Friday, June 13, 2008 9:37 AM
Subject: renewal of contract

Hi Rich,

I know we talked about this about a month ago, but it is now time to reconsider renewing the tee shirt contract bid for 2008-09. Any renewal would have to be in its present form without any increases. Let me know if you have any questions. If you do renew you need to write a letter of renewal to our purchasing department.

Thanks for your consideration.

Barb

b) Standard Purchasing Resolution 1: Award to Low Bidders – Janitorial Services

Resolution #2007-10-294-E-4b

RESOLVED, That Troy City Council hereby **AWARDS** contracts to provide two-year requirements of janitorial services for various City locations with an option to renew for two (2) additional years to the low bidders by group as follows:

<u>COMPANY NAME</u>	<u>GROUP</u>
Kristel Cleaning, Inc. of Macomb, MI	1 and 5
Du All Cleaning, Inc. of Macomb, MI	2 and 3
Omni Facility Services of Southfield, MI	4

at unit prices as contained in the bid tabulation opened August 7, 2007, a copy of which shall be **ATTACHED** to the original Minutes of this meeting, with contracts expiring October 31, 2009; and

BE IT FURTHER RESOLVED, That the awards are **CONTINGENT** upon contractor submission of properly executed bids and contract documents, including insurance certificates, janitorial bonds, and all other specified requirements.

c) Standard Purchasing Resolution 1: Award to Low Bidder – Tee Shirt Contract

Resolution #2007-10-294-E-4c



RESOLVED, That Troy City Council hereby **AWARDS** a contract for one-year requirements of Tee Shirts (various types) with an option to renew for one additional year to the low total bidder, E.A. Graphics of Sterling Heights, MI, at unit prices contained in the bid tabulation opened October 2, 2007, a copy of which shall be **ATTACHED** to the original Minutes of this meeting with a contract expiration of September 30, 2008.

E-5 Recognition of Nonprofit Organization Status from Tim Palmer, President – The Lakeshoremens Drum and Bugle Corps

Resolution #2007-10-294-E-5

RESOLVED, That Troy City Council hereby **APPROVES** the request from *The Lakeshoremens Drum and Bugle Corps*, asking that they be recognized as a nonprofit organization operating in the community for the purpose of obtaining a charitable gaming license.

E-6 Private Agreement for Dr. Joseph Medical Building – Project No. 06.925.3

Resolution #2007-10-294-E-6

RESOLVED, That Troy City Council hereby **APPROVES** the Contract for the Installation of Municipal Improvements (Private Agreement) between the City of Troy and John R. Joseph, MD, for the installation of water main, sanitary sewer, storm sewer, sidewalks, paving and soil erosion on the site and in the adjacent right of way, and **AUTHORIZES** the Mayor and City Clerk



CITY COUNCIL ACTION REPORT

October 8, 2007

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration
Susan A. Leirstein, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 1: Award to Low Bidder – Tee Shirt Contract

Background

- On Tuesday, October 2, 2007, bids were opened to furnish one year requirements of 50/50 Tee Shirts and 100% Cotton Tee Shirts with an option to renew for one additional year. Tee shirts are used in several Parks and Recreation programs as team, participation or award shirts.
- E.A. Graphics of Sterling Heights, Michigan was the low total bidder.
- The contract shall commence upon approval from Council and expire September 30, 2008.
- 154 Vendors were notified via the MITN system with eleven qualified bids received. Three bidders failed to provide a bid surety check. One bid was withdrawn for calculation errors.

Financial Considerations

- Funding for the tee shirts is available in the Parks and Recreation and Aquatic Center operating accounts.

Legal Considerations

- ITB-COT 07-34, one-year requirements of Tee Shirts with an option to renew was competitively bid and opened with eleven (11) qualified bids received.
- All bidders were given the opportunity to respond with their level of interest in supplying tee shirts to the City of Troy.

Policy Considerations

- Tee shirts are used in several Parks and Recreation programs as team, participation or award shirts. (Goal I)
- The bid process meets the City goal of minimizing the cost to the residents, thus making government more effective. (Goal II)

Options

- City management and the Parks and Recreation department recommend awarding the tee shirt contract to the low total bidder, E.A. Graphics for an estimated total cost of \$36,748.75, with a one-year renewable option from October 1, 2008- September 30, 2009.

VENDOR NAME:		E.A. Graphics	Austin Uniform & Embroidery	Kelgraphics	American Silkscreen & Embroidery
CHECK #		1460001526	12160706	On File	349896
CHECK AMOUNT		\$500.00	\$500.00	\$500.00	\$500.00
EST QTY	DESCRIPTION	PRICE/ EACH	PRICE/ EACH	PRICE/ EACH	PRICE/ EACH
ITEM #1-- 50/50 Short Sleeve Shirts					
(50% Cotton & 50% Polyester w/One Color Imprint on Front)					
4000	Youth - Small, Med, Large	\$ 2.47	\$ 2.65	\$ 2.50	\$ 2.61
3300	Adult - Small, Med, Large, Xlarge	\$ 2.49	\$ 2.65	\$ 2.50	\$ 2.61
75	Adult - XXL Large	\$ 3.49	\$ 3.55	\$ 3.50	\$ 3.61
25	Adult - XXX Large	\$ 3.49	\$ 3.59	\$ 3.60	\$ 3.61
COST PER DIGIT:		\$ 0.35	\$ 0.40	\$ 0.35	\$ 0.35
QUOTING ON STYLE:		G 8000	8000	G800	G5000
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		26 Y - 28 A	28	Blank	18
ESTIMATED TOTAL (ITEM#1):		\$ 18,446.00	\$ 19,701.00	\$ 18,602.50	\$ 19,414.00
ITEM #2 -- 100% Cotton - Short and Long Sleeve					
One (1) Color Imprint on Front					
40	Youth - Small, Med, Large - LONG Sleeve	\$ 4.35	\$ 4.80	\$ 4.50	\$ 4.83
125	Adult - Med, Large, Xlarge-LONG Sleeve	\$ 4.35	\$ 4.80	\$ 4.50	\$ 4.83
975	Adult - Med, Large, Xlarge-SHORT Sleeve	\$ 2.55	\$ 1.80	\$ 2.70	\$ 2.84
100	Adult - XX Large-SHORT Sleeve	\$ 3.55	\$ 2.82	\$ 3.70	\$ 3.84
QUOTING ON STYLE:		G2400 /2000	G2400/G2000	G2400/2000	G2400B / G2400
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		27 Lg - 55 Sht	28 Ls & 28 Ss	Blank	15 Y & 29 A
ESTIMATED TOTAL (ITEM#2):		\$ 3,559.00	\$ 2,829.00	\$ 3,745.00	\$ 3,949.95
ITEM #3 -- 100% Cotton - Short Sleeve Shirts (No Imprinting)					
150	Adult - Med, Large, Xlarge	\$ 1.95	\$ 2.00	\$ 2.25	\$ 2.39
25	Adult - XXL Large	\$ 2.95	\$ 3.00	\$ 3.25	\$ 3.39
QUOTING ON STYLE:		G 2000	G2000	G2000	G2000
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		55	White & Lights	Blank	57
ESTIMATED TOTAL (ITEM#3):		\$ 366.25	\$ 375.00	\$ 418.75	\$ 443.25
ITEM #4 -- 50% Cotton/50% Polyester Blend					
Short Sleeve Shirts w/Two Colors Front & 1 Color Back					
1300	Youth - Small, Medium, Large	\$ 2.70	\$ 3.30	\$ 2.90	\$ 2.81
1800	Adult - Small, Medium, Large, X-Large	\$ 2.75	\$ 3.35	\$ 2.90	\$ 2.86
QUOTING ON STYLE:		G 8000	G8000	G800	G8000
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		26 Y / 28 A	28	Blank	18
ESTIMATED TOTAL (ITEM#4):		\$ 8,460.00	\$ 10,320.00	\$ 8,990.00	\$ 8,801.00

Opening Date -- 10/2/07
 Date Prepared -- 10/3/07

CITY OF TROY
 BID TABULATION
 100 % COTTON & 50/50 TEE SHIRTS

VENDOR NAME:		E.A. Graphics	Austin Uniform & Embroidery	Kelgraphics	American Silkscreen & Embroidery
EST QTY	DESCRIPTION	PRICE/ EACH	PRICE/ EACH	PRICE/ EACH	PRICE/ EACH
ITEM #5 -- 100% Cotton - Two Color Imprint - Front & Back Short Sleeve Shirts					
1700	Adult-Small, Medium, Large, X-Large	\$ 2.90	\$ 3.60	\$ 3.50	\$ 3.26
250	Adult - XX-Large	\$ 3.95	\$ 4.80	\$ 4.50	\$ 4.26
QUOTING ON STYLE:		G 2000	G2000	G2000	G2000
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		55	28	Blank	57
ESTIMATED TOTAL (ITEM#5):		\$ 5,917.50	\$ 7,320.00	\$ 7,075.00	\$ 6,607.00
ESTIMATED GRAND TOTAL ALL ITEMS		\$ 36,748.75	\$ 40,545.00	\$ 38,831.25	\$ 39,215.20
ESTIMATED TOTAL AWARDED ITEMS		\$ 36,748.75			
SAMPLES INCLUDED	Y or N	Yes	No	Yes	No
CONTACT INFORMATION:	Hrs of Op Phone #	6:00am - 5:00pm 586-850-6449	M-F 7 to 5 248-891-9125	M-F 8 to 5 231-775-6870	M-F 8:30 - 5:00 248-474-1000
TERMS		Net 30	Net 30	Net 30	Net 30
GUARANTEED DELIVERY		2 weeks at request of order or as needed	Yes	10 Days or Less	2 week turnaround
WARRANTY		MANUFACTURER'S			
EXCEPTIONS		No Exceptions have been used	Blank	Blank	Blank
ACKNOWLEDGEMENT:	Y or N	Yes	Yes	Yes	Yes

DISQUALIFIED: (non-responsive)
Chamberlain Marketing Group (Did not submit bid surety check with bid)
Halo/Lee Wayne Corp (Did not submit bid surety check with bid)
Fruit of the Loom (Did not submit bid surety check with bid)

WITHDRAWN
Raven Rock Workwear (\$47,195.28 - Withdrew bid due to calculation errors)

PROPOSAL: One Year Requirements of Tee Shirts (Various Types) with an option to renew for One Additional Year

ATTEST:
Barb Rupas
Yvonne Ranzinger
Linda Bockstanz

BOLDFACE TYPE DENOTES LOW TOTAL BIDDER

Susan Leirstein CPPB
 Purchasing Director

VENDOR NAME:		Elite Medical	Office Depot	Impressive	Screenprint
		Products, Inc.		Promotional	Plus, Inc.
		Note: Business Check		Products, LLC	
CHECK #		928458	1463698	835643247-9	20010911380
CHECK AMOUNT		\$500.00	\$500.00	\$500.00	\$500.00
EST QTY	DESCRIPTION	PRICE/ EACH	PRICE/ EACH	PRICE/ EACH	PRICE/ EACH
ITEM #1-- 50/50 Short Sleeve Shirts					
(50% Cotton & 50% Polyester w/One Color Imprint on Front)					
4000	Youth - Small, Med, Large	\$ 2.64	\$ 2.60	\$ 2.59	\$ 3.11
3300	Adult - Small, Med, Large, Xlarge	\$ 2.70	\$ 2.75	\$ 2.73	\$ 3.22
75	Adult - XXLarge	\$ 3.80	\$ 3.80	\$ 3.69	\$ 4.27
25	Adult - XXXLarge	\$ 3.90	\$ 3.90	\$ 3.74	\$ 4.37
COST PER DIGIT:		\$ 0.42	\$ 0.67	\$ 0.50	Included
QUOTING ON STYLE:		G 800	G800B/G800	G8000B/8000	G800B / G800
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		30	27 - 32	28	All, expt S. Blue, violet, & C. Blue
ESTIMATED TOTAL (ITEM#1):		\$ 19,852.50	\$ 19,857.50	\$ 19,739.25	\$ 23,495.50
ITEM #2 -- 100% Cotton - Short and Long Sleeve One (1) Color Imprint on Front					
40	Youth - Small, Med, Large - LONG Sleeve	\$ 4.95	\$ 4.51	\$ 4.45	\$ 2.92
125	Adult - Med, Large, Xlarge-LONG Sleeve	\$ 5.05	\$ 4.73	\$ 4.57	\$ 4.63
975	Adult - Med, Large, Xlarge-SHORT Sleeve	\$ 3.30	\$ 3.08	\$ 2.93	\$ 3.05
100	Adult - XX Large-SHORT Sleeve	\$ 4.67	\$ 16.74	\$ 3.98	\$ 4.02
			withdrawn	G2000B/2000	
QUOTING ON STYLE:		G200 / G240	G240B/G200	G2400B/2400	G200B, G240, G200
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		32 SS & 10 LS	See Attachment	28 Ls & 57 Ss	All expt S. Green
ESTIMATED TOTAL (ITEM#2):		\$ 4,513.75	N/A	\$ 4,004.00	\$ 4,071.30
ITEM #3 -- 100% Cotton - Short Sleeve Shirts (No Imprinting)					
150	Adult - Med, Large, Xlarge	\$ 2.75	\$ 2.54	\$ 2.53	\$ 2.65
25	Adult - XXLarge	\$ 4.05	\$ 3.61	\$ 3.58	\$ 3.62
QUOTING ON STYLE:		G200	G200	G2000	G200
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		32	See Attachment	57	All (23)
ESTIMATED TOTAL (ITEM#3):		\$ 513.75	\$ 471.25	\$ 469.00	\$ 488.00
ITEM #4 -- 50% Cotton/50% Polyester Blend Short Sleeve Shirts w/Two Colors Front & 1 Color Back					
1300	Youth - Small, Medium, Large	\$ 3.35	\$ 3.19	\$ 3.59	\$ 3.09
1800	Adult - Small, Medium, Large, X-Large	\$ 3.35	\$ 3.34	\$ 3.73	\$ 3.20
QUOTING ON STYLE:		G800	G 800B/G 800	G8000B/8000	G800B/G800
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		30	See Attachment	28	All (6)
ESTIMATED TOTAL (ITEM#4):		\$ 10,385.00	\$ 10,159.00	\$ 11,381.00	\$ 9,777.00

Opening Date -- 10/2/07
 Date Prepared -- 10/3/07

CITY OF TROY
 BID TABULATION
 100 % COTTON & 50/50 TEE SHIRTS

VENDOR NAME:		Elite Medical	Office Depot	Impressive	Screenprint
		Products, Inc.		Promotional	Plus, Inc.
				Products, LLC	
EST QTY	DESCRIPTION		PRICE/ EACH	PRICE/ EACH	PRICE/ EACH
ITEM #5 -- 100% Cotton - Two Color Imprint - Front & Back					
Short Sleeve Shirts					
1700	Adult-Small, Medium, Large, X-Large	\$ 3.50	\$ 3.72	\$ 4.43	\$ 3.50
250	Adult - XX-Large	\$ 4.67	\$ 4.79	\$ 5.48	\$ 4.47
QUOTING ON STYLE:		G200	G200	G2000B/2000	G200
MANUFACTURED BY:		Gildan	Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		30	See Attachment	57	All
ESTIMATED TOTAL (ITEM#5):		\$ 7,117.50	\$ 7,521.50	\$ 8,901.00	\$ 7,067.50
ESTIMATED GRAND TOTAL ALL ITEMS		\$ 42,382.50	\$ 41,783.90	\$ 44,494.25	\$ 44,899.30
SAMPLES INCLUDED Y or N		No	No	No	No
CONTACT INFORMATION: Hrs of Op		24 hours	M-F 8 to 5	M-F 8 to 6	Sat 10 to 2
Phone #		917-412-6181	248-961-0949	313-402-4020	800-749-3321
TERMS		Net 30	Net 30	Net 30	Net 30
GUARANTEED DELIVERY		Blank	Yes	2 weeks ARO	14 days after art work
WARRANTY		MANUFACTURER'S			
EXCEPTIONS		Blank	See enclosed proposed addendum regarding legal terms	Blank	Blank
ACKNOWLEDGEMENT: Y or N		Yes	Yes	Yes	Yes

VENDOR NAME:		Quality Graphics	McNish's	Arrow Uniform,
		Inc.	Sporting Goods &	LLC
			Trophies, Inc.	
CHECK #		21248929	On File	575029608
CHECK AMOUNT		\$500.00	\$500.00	\$500.00
EST QTY	DESCRIPTION	PRICE/EACH	PRICE/EACH	PRICE/EACH
ITEM #1-- 50/50 Short Sleeve Shirts				
(50% Cotton & 50% Polyester w/One Color Imprint on Front)				
4000	Youth - Small, Med, Large	\$ 2.75	\$ 2.99	\$ 2.94
3300	Adult - Small, Med, Large, Xlarge	\$ 2.75	\$ 2.95	\$ 2.94
75	Adult - XXL Large	\$ 4.00	\$ 3.92	\$ 4.11
25	Adult - XXX Large	\$ 4.00	\$ 3.99	\$ 4.24
COST PER DIGIT:		\$ 0.25	\$ 0.40	\$ 2.31
QUOTING ON STYLE:		G 8000	G8000/B	G8000/G800B
MANUFACTURED BY:		Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		28 A / 26 Y	Per Specs	28
ESTIMATED TOTAL (ITEM#1):		\$ 20,475.00	\$ 22,088.75	\$ 21,876.25
ITEM #2 -- 100% Cotton - Short and Long Sleeve				
One (1) Color Imprint on Front				
40	Youth - Small, Med, Large - LONG Sleeve	\$ 4.75	\$ 4.79	Fall/Winter \$ 5.15 Spring/Sum 6.29
125	Adult - Med, Large, Xlarge - LONG Sleeve	\$ 4.75	\$ 4.79	\$ 5.15 6.29
975	Adult - Med, Large, Xlarge - SHORT Sleeve	\$ 2.90	\$ 3.25	\$ 3.64 4.78
100	Adult - XX Large - SHORT Sleeve	\$ 3.40	\$ 3.75	\$ 4.27 5.41
QUOTING ON STYLE:		G 2000/ G2400	G2400/2000	G240/G240B G200
MANUFACTURED BY:		Gildan	Gildan	Gildan Gildan
NUMBER OF COLORS AVAILABLE:		28 A / 15 Y	Per Specs	28 56
ESTIMATED TOTAL (ITEM#2):		\$ 3,951.25	\$ 4,334.10	\$ 4,825.75 \$ 6,239.35
ITEM #3 -- 100% Cotton - Short Sleeve Shirts (No Imprinting)				
150	Adult - Med, Large, Xlarge	\$ 2.25	\$ 2.20	\$ 2.78
25	Adult - XXL Large	\$ 3.75	\$ 3.25	\$ 3.41
QUOTING ON STYLE:		G 2000	G2000	G200
MANUFACTURED BY:		Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		57 A / 35 Y	Per Specs	56
ESTIMATED TOTAL (ITEM#3):		\$ 431.25	\$ 411.25	\$ 502.25
ITEM #4 -- 50% Cotton/50% Polyester Blend				
Short Sleeve Shirts w/Two Colors Front & 1 Color Back				
1300	Youth - Small, Medium, Large	\$ 3.20	\$ 3.55	\$ 3.69
1800	Adult - Small, Medium, Large, X-Large	\$ 3.20	\$ 3.50	\$ 3.69
QUOTING ON STYLE:		G 8000	G8000/B	G800/G800B
MANUFACTURED BY:		Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		28 A / 26 Y	Per Specs	28
ESTIMATED TOTAL (ITEM#4):		\$ 9,920.00	\$ 10,915.00	\$ 11,439.00

VENDOR NAME:		Quality Graphics	McNish's	Arrow Uniform,
		Inc.	Sporting Goods &	LLC
			Trophies, Inc.	
EST QTY	DESCRIPTION	PRICE/ EACH	PRICE/ EACH	PRICE/ EACH
ITEM #5 -- 100% Cotton - Two Color Imprint - Front & Back				
Short Sleeve Shirts				
1700	Adult-Small, Medium, Large, X-Large	\$ 5.75	\$ 4.43	Fall/ Winter 5.02
250	Adult - XX-Large	\$ 7.25	\$ 4.63	Spring/Sum 5.65
QUOTING ON STYLE:		G 2000	G2400/2000	G200
MANUFACTURED BY:		Gildan	Gildan	Gildan
NUMBER OF COLORS AVAILABLE:		57	Per Specs	56
ESTIMATED TOTAL (ITEM#5):		\$ 11,587.50	\$ 8,688.50	\$ 9,946.50
ESTIMATED GRAND TOTAL ALL ITEMS:		\$ 46,365.00	\$ 46,437.60	\$ 64,112.60
SAMPLES INCLUDED	Y or N	Yes	No	No
CONTACT INFORMATION:	Hrs of Op	M-F 8 to 5	8 am to 7 pm	24 Hours
	Phone #	586-504-5646	248-914-0080	313-903-2113
TERMS		Net 30	Net 30	Blank
GUARANTEED DELIVERY		2 weeks	Yes	Between 2 & 4 Weeks
WARRANTY		MANUFACTURER'S		
EXCEPTIONS		Blank	None	Price quoted is based on qty's purchased in previous years, etc.
ACKNOWLEDGEMENT:	Y or N	Yes	Yes	Yes