



CITY COUNCIL AGENDA ITEM

Date: April 10, 2013

To: Brian Kischnick, City Manager

From: Susan A. Leirstein, Purchasing Director
MaryBeth Murz, Purchasing Manager
Timothy L. Richnak, Public Works Director
Kurt Bovensiep, Superintendent Parks, Streets, and Drains

Subject: Standard Purchasing Resolution 2: Award To Low Bidder with Minor Deviation – Mosquito Control

History

The Parks Division is responsible for the maintenance of all municipal property including the control of pests. Park patrons, golf course participants, and property owners abutting some City of Troy maintained retention ponds have become accustomed to using these facilities with limited nuisances like mosquitoes. The objective of mosquito control is not to eradicate all mosquitoes but to limit the population to a tolerable threshold. The control targets both mosquito larva and adult mosquitoes. Although Oakland County Department of Health and Human Services recommends the best form of protection from mosquitoes is personal protection products, the mosquito control products used by professionals will decrease the mosquito population at some of our facilities.

Purchasing

On March 21, 2013, a bid opening was conducted as required by City Charter and Code for three (3) year requirements of Mosquito Control at City owned parks, cemeteries, golf courses, and some retention ponds. Eighty-five (85) vendors were notified of the bid opportunity on the Michigan Inter-governmental Trade Network (MITN) website; www.mitn.info. The bid was also sent to the Troy Chamber of Commerce. Three (3) bid responses were received. Below is a detailed vendor summary:

| | |
|---|----|
| Companies notified via MITN | 85 |
| Troy Companies notified via MITN | 4 |
| Troy Companies notified - Active email Notification | 4 |
| Troy Companies notified - Active non-paying | 0 |
| Companies that viewed the bid | 17 |
| Troy Companies that viewed the bid | 0 |

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.

Custom Personalized Lawn Care submitted two (2) bids; one low bid as specified and the other low bid with a minor deviation. After reviewing these proposals and researching the products proposed, Custom Personalized Lawn Care of Flint, MI is being recommended for Mosquito Control using products Vecto Bac GS for mosquito larva as specified; and Duet for adult mosquitoes, a minor deviation, at unit prices detailed in the attached bid tabulation. The Adulticide Duet is a minor deviation from the original specification and is slightly more expensive, but less than the pricing bid by the third vendor. This product is more effective and environmentally friendly, thus substantiating this deviation.



CITY COUNCIL AGENDA ITEM

Financial

Funds for Mosquito Control are budgeted in the Parks Division and Streets and Drains Division operating budgets. Also note that for this fiscal year; the City of Troy is eligible to seek reimbursement from the Oakland County Department of Health and Human Services Program up to \$11,956.08 for the control of mosquito *larva* only.

Recommendation

City management recommends awarding a three (3) year contract to provide Mosquito Control to the lowest bidder with a minor deviation: Custom Personalized Lawn Care of Flint, MI at unit prices as contained in the attached bid tabulation for an estimated total three (3) year cost of \$102,810.13, with the recognition that this estimate may change but not to exceed budgetary limitations. The award is contingent upon the contractor's submission of properly executed bid documents including insurance certificates and all other specified requirements.

G:\Bid Award 13-14 New Format\Award Standard Purchasing Resolution 2 Mosquito Control ITB-COT 13-08.doc

VENDOR NAME:

| | |
|--------------------------------------|-------------------|
| Custom Personalized Lawn Care | |
| Flint, MI | |
| Check # | 592266 |
| Check Amt | \$1,000.00 |

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF (ACRE OR BASIN).
 THE BRIQUETTES WHICH SHALL BE QUOTED ON A PER UNIT BASIS.

| | | Larvicide (as specified): Vecto Bac GS Adulcicide (deviation): Duet | | | | | |
|--|-------------|---|-----------|---------------------|-----------|---------------------|-----------|
| PROPOSAL A | EST QTY | 2013 | | 2014 | | 2015 | |
| RETENTION PONDS (5 Applications) | | Labor | Product | Labor | Product | Labor | Product |
| Larvicide | 5.6 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 10.2 Acres | \$ 13.11 | \$ 1.13 | \$ 13.11 | \$ 1.13 | \$ 13.11 | \$ 1.13 |
| | | \$ 321.71 | \$ 78.05 | \$ 321.71 | \$ 78.05 | \$ 321.71 | \$ 78.05 |
| Application Cost | | \$ 399.77 | | \$ 399.77 | | \$ 399.77 | |
| Estimated Total Cost Proposal A | | \$ 1,998.84 | | \$ 1,998.84 | | \$ 1,998.84 | |
| PROPOSAL B | | | | | | | |
| PARKS (5 Applications) | | | | | | | |
| Larvicide | 41.7 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 316.5 Acres | \$ 3.32 | \$ 1.13 | \$ 3.32 | \$ 1.13 | \$ 3.32 | \$ 1.13 |
| | | \$ 2,450.65 | \$ 853.04 | \$ 2,450.65 | \$ 853.04 | \$ 2,450.65 | \$ 853.04 |
| Application Cost | | \$ 3,303.69 | | \$ 3,303.69 | | \$ 3,303.69 | |
| Estimated Total Cost Proposal B | | \$ 16,518.45 | | \$ 16,518.45 | | \$ 16,518.45 | |
| PROPOSAL C | | | | | | | |
| MISC. MUNICIPAL SITES (5 Applications) | | | | | | | |
| Larvicide | 4.0 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 65.7 Acres | \$ 9.70 | \$ 1.13 | \$ 9.70 | \$ 1.13 | \$ 9.70 | \$ 1.13 |
| | | \$ 771.57 | \$ 121.76 | \$ 771.57 | \$ 121.76 | \$ 771.57 | \$ 121.76 |
| Application Cost | | \$ 893.33 | | \$ 893.33 | | \$ 893.33 | |
| Estimated Total Cost Proposal C | | \$ 4,466.66 | | \$ 4,466.66 | | \$ 4,466.66 | |
| PROPOSAL D | | | | | | | |
| CEMETERIES (2 Applications) | | | | | | | |
| Adulcicide | 9.8 Acres | \$ 56.00 | \$ 1.13 | \$ 56.00 | \$ 1.13 | \$ 56.00 | \$ 1.13 |
| | | \$ 548.80 | \$ 11.07 | \$ 548.80 | \$ 11.07 | \$ 548.80 | \$ 11.07 |
| Application Cost | | \$ 559.87 | | \$ 559.87 | | \$ 559.87 | |
| Estimated Total Cost Proposal D | | \$ 1,119.75 | | \$ 1,119.75 | | \$ 1,119.75 | |
| PROPOSAL E | | | | | | | |
| SYLVAN GLEN GOLF COURSE (5 Applications) | | | | | | | |
| Larvicide | 21.1 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 23.5 Acres | \$ 15.70 | \$ 1.13 | \$ 15.70 | \$ 1.13 | \$ 15.70 | \$ 1.13 |
| | | \$ 1,077.28 | \$ 277.22 | \$ 1,077.28 | \$ 277.22 | \$ 1,077.28 | \$ 277.22 |
| Application Cost | | \$ 1,354.50 | | \$ 1,354.50 | | \$ 1,354.50 | |
| Estimated Total Cost Proposal E | | \$ 6,772.50 | | \$ 6,772.50 | | \$ 6,772.50 | |
| PROPOSAL F | | | | | | | |
| SANCTUARY LAKE GOLF COURSE (5 Applications) | | | | | | | |
| Larvicide | 2.2 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 26.0 Acres | \$ 15.70 | \$ 1.13 | \$ 15.70 | \$ 1.13 | \$ 15.70 | \$ 1.13 |
| | | \$ 482.05 | \$ 55.52 | \$ 482.05 | \$ 55.52 | \$ 482.05 | \$ 55.52 |
| Application Cost | | \$ 537.57 | | \$ 537.57 | | \$ 537.57 | |
| Estimated Total Cost Proposal F | | \$ 2,687.85 | | \$ 2,687.85 | | \$ 2,687.85 | |
| Estimated Total Cost Proposals A-F | | \$33,564.04 | | \$33,564.04 | | \$33,564.04 | |

VENDOR NAME:

| | |
|--------------------------------------|-------------------|
| Custom Personalized Lawn Care | |
| Flint, MI | |
| Check # | 592266 |
| Check Amt | \$1,000.00 |

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF (ACRE OR BASIN).
 THE BRIQUETTES WHICH SHALL BE QUOTED ON A PER UNIT BASIS.

| EST QTY | Larvicide (as specified) : Vecto Bac GS Adulticide (deviation) : Duet | | | | | | |
|--|---|---------------------|-----------|--------------------|-----------|--------------------|-----------|
| | 2013 | | 2014 | | 2015 | | |
| PROPOSAL G: Altosid XR Briquettes | 200 | \$ 0.50 | \$ 3.03 | \$ 0.50 | \$ 3.03 | \$ 0.50 | \$ 3.03 |
| | | \$ 100.00 | \$ 606.00 | \$ 100.00 | \$ 606.00 | \$ 100.00 | \$ 606.00 |
| Estimated Total Cost Proposal G | | \$706.00 | | \$706.00 | | \$706.00 | |
| Estimated Grand Total Proposal | | \$34,270.04 | | \$34,270.04 | | \$34,270.04 | |
| Estimated Grand Total Proposal 3 Years. | | \$102,810.13 | | | | | |

| | | |
|------------------------|-------------|-----------------------|
| SITE INSPECTION: | Y/N | Yes - multiple times |
| | Date | |
| CONTACT INFORMATION | Hrs. | M-F 8:00 am - 7:00 pm |
| | Phone | (810) 444-4904 |
| COMPLETION SCHEDULE: | Can Meet | X |
| | Cannot Meet | |
| ALL OR NONE AWARD: | Y/N | Yes |
| REFERENCES: | Y/N | Yes |
| INSURANCE: | Can Meet | Yes |
| | Cannot Meet | |
| PESTICIDE LICENSE: | Y/N | Yes |
| MSDS SHEETS: | Y/N | Yes |
| ACKNOWLEDGEMENT: | | Yes |
| PAYMENT TERMS: | Y or N | Net 30 |
| EXCEPTIONS: | | None |
| GENERAL QUESTIONNAIRE: | | Yes |

NO BIDS:

Eradico Services, Inc

BOLDFACE TYPE DENOTES LOWEST TOTAL ACCEPTABLE BIDDER

ATTEST:

Susan Riesterer

Kurt Bovensiep

PROPOSAL - Three-Year Requirements of Mosquito Control

 MaryBeth Murz,
 Purchasing Manager

VENDOR NAME:

Custom Personalized Lawn Care

Flint, MI

Check #

592266

Check Amt

\$1,000.00

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF (ACRE OR BASIN).
 THE BRIQUETTES WHICH SHALL BE QUOTED)

| | | Larvicide (as specified): Vecto Bac GS Adulcicide (as specified): BIO Mist 4+12 | | | | | |
|--|-------------|---|-----------|--------------|-----------|--------------|-----------|
| PROPOSAL A | EST QTY | 2013 | | 2014 | | 2015 | |
| RETENTION PONDS (5 Applications) | | Labor | Product | Labor | Product | Labor | Product |
| Larvicide | 5.6 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 10.2 Acres | \$ 13.11 | \$ 0.75 | \$ 13.11 | \$ 0.75 | \$ 13.11 | \$ 0.75 |
| | | \$ 321.71 | \$ 74.18 | \$ 321.71 | \$ 74.18 | \$ 321.71 | \$ 74.18 |
| Application Cost | | \$ 395.89 | | \$ 395.89 | | \$ 395.89 | |
| Estimated Total Cost Proposal A | | \$ 1,979.46 | | \$ 1,979.46 | | \$ 1,979.46 | |
| PROPOSAL B | | | | | | | |
| PARKS (5 Applications) | | | | | | | |
| Larvicide | 41.7 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 316.5 Acres | \$ 3.32 | \$ 0.75 | \$ 3.32 | \$ 0.75 | \$ 3.32 | \$ 0.75 |
| | | \$ 2,450.65 | \$ 732.77 | \$ 2,450.65 | \$ 732.77 | \$ 2,450.65 | \$ 732.77 |
| Application Cost | | \$ 3,183.42 | | \$ 3,183.42 | | \$ 3,183.42 | |
| Estimated Total Cost Proposal B | | \$ 15,917.10 | | \$ 15,917.10 | | \$ 15,917.10 | |
| PROPOSAL C | | | | | | | |
| MISC. MUNICIPAL SITES (5 Applications) | | | | | | | |
| Larvicide | 4.0 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 65.7 Acres | \$ 9.70 | \$ 0.75 | \$ 9.70 | \$ 0.75 | \$ 9.70 | \$ 0.75 |
| | | \$ 771.57 | \$ 96.80 | \$ 771.57 | \$ 96.80 | \$ 771.57 | \$ 96.80 |
| Application Cost | | \$ 868.37 | | \$ 868.37 | | \$ 868.37 | |
| Estimated Total Cost Proposal C | | \$ 4,341.83 | | \$ 4,341.83 | | \$ 4,341.83 | |
| PROPOSAL D | | | | | | | |
| CEMETERIES (2 Applications) | | | | | | | |
| Adulcicide | 9.8 Acres | \$ 56.00 | \$ 0.75 | \$ 56.00 | \$ 0.75 | \$ 56.00 | \$ 0.75 |
| | | \$ 548.80 | \$ 7.35 | \$ 548.80 | \$ 7.35 | \$ 548.80 | \$ 7.35 |
| Application Cost | | \$ 556.15 | | \$ 556.15 | | \$ 556.15 | |
| Estimated Total Cost Proposal D | | \$ 1,112.30 | | \$ 1,112.30 | | \$ 1,112.30 | |
| PROPOSAL E | | | | | | | |
| SYLVAN GLEN GOLF COURSE (5 Applications) | | | | | | | |
| Larvicide | 21.1 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 23.5 Acres | \$ 15.70 | \$ 0.75 | \$ 15.70 | \$ 0.75 | \$ 15.70 | \$ 0.75 |
| | | \$ 1,077.28 | \$ 268.29 | \$ 1,077.28 | \$ 268.29 | \$ 1,077.28 | \$ 268.29 |
| Application Cost | | \$ 1,345.57 | | \$ 1,345.57 | | \$ 1,345.57 | |
| Estimated Total Cost Proposal E | | \$ 6,727.85 | | \$ 6,727.85 | | \$ 6,727.85 | |
| PROPOSAL F | | | | | | | |
| SANCTUARY LAKE GOLF COURSE (5 Applications) | | | | | | | |
| Larvicide | 2.2 Acres | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 | \$ 33.57 | \$ 11.88 |
| Adulcicide | 26.0 Acres | \$ 15.70 | \$ 0.75 | \$ 15.70 | \$ 0.75 | \$ 15.70 | \$ 0.75 |
| | | \$ 482.05 | \$ 45.64 | \$ 482.05 | \$ 45.64 | \$ 482.05 | \$ 45.64 |
| Application Cost | | \$ 527.69 | | \$ 527.69 | | \$ 527.69 | |
| Estimated Total Cost Proposal F | | \$ 2,638.45 | | \$ 2,638.45 | | \$ 2,638.45 | |
| Estimated Total Cost Proposals A-F | | \$32,716.99 | | \$32,716.99 | | \$32,716.99 | |

| | |
|------------------|-------------------------------|
| VENDOR NAME: | Custom Personalized Lawn Care |
| | Flint, MI |
| Check # | 592266 |
| Check Amt | \$1,000.00 |

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF (ACRE OR BASIN).
 THE BRIQUETTES WHICH SHALL BE QUOTED ON A PER UNIT BASIS.

| | | Larvicide (as specified): Vecto Bac GS Adulticide (as specified): BIO Mist 4+12 | | | | | |
|--|-----|---|-----------|-------------|-----------|-------------|-----------|
| | | 2013 | | 2014 | | 2015 | |
| EST QTY | | | | | | | |
| PROPOSAL G: | | | | | | | |
| Altosid XR Briquettes | 200 | \$ 0.50 | \$ 3.03 | \$ 0.50 | \$ 3.03 | \$ 0.50 | \$ 3.03 |
| | | \$ 100.00 | \$ 606.00 | \$ 100.00 | \$ 606.00 | \$ 100.00 | \$ 606.00 |
| Estimated Total Proposal G | | \$706.00 | | \$706.00 | | \$706.00 | |
| Estimated Grand Total Proposal | | \$33,422.99 | | \$33,422.99 | | \$33,422.99 | |
| Estimated Grand Total Proposal 3 Years. | | \$100,268.96 | | | | | |

| | | |
|------------------------|-------------|-----------------------|
| SITE INSPECTION: | Y/N | Yes - multiple times |
| | Date | |
| CONTACT INFORMATION | Hrs. | M-F 8:00 am - 7:00 pm |
| | Phone | (810) 444-4904 |
| COMPLETION SCHEDULE: | Can Meet | X |
| | Cannot Meet | |
| ALL OR NONE AWARD: | Y/N | Yes |
| REFERENCES: | Y/N | Yes |
| INSURANCE: | Can Meet | Yes |
| | Cannot Meet | |
| PESTICIDE LICENSE: | Y/N | Yes |
| MSDS SHEETS: | Y/N | Yes |
| ACKNOWLEDGEMENT: | | Yes |
| PAYMENT TERMS: | Y or N | Net 30 |
| EXCEPTIONS: | | None |
| GENERAL QUESTIONNAIRE: | | Yes |

VENDOR NAME:

Camelot Tree and Shrub Company

Detroit, MI

Check #

1509

Check Amt

\$1,000.00

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF (ACRE OR BASIN).

THE BRIQUETTES WHICH SHALL BE QUOTED ON A PER UNIT BASIS.

| | | Larvicide (as specified): Vecto Bac GS Adulticide (as specified): BIO Mist 4+12 | | | | | |
|--|-------------|---|-------------|--------------|-------------|--------------|-------------|
| PROPOSAL A | EST QTY | 2013 | | 2014 | | 2015 | |
| RETENTION PONDS (5 Applications) | | Labor | Product | Labor | Product | Labor | Product |
| Larvicide | 5.6 Acres | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 |
| Adulticide | 10.2 Acres | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 |
| | | \$ 361.34 | \$ 124.50 | \$ 361.34 | \$ 124.50 | \$ 361.34 | \$ 124.50 |
| Application Cost | | \$ 485.84 | | \$ 485.84 | | \$ 485.84 | |
| Estimated Total Cost Proposal A | | \$ 2,429.21 | | \$ 2,429.21 | | \$ 2,429.21 | |
| PROPOSAL B | | | | | | | |
| PARKS (5 Applications) | | | | | | | |
| Larvicide | 41.7 Acres | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 |
| Adulticide | 316.5 Acres | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 |
| | | \$ 5,781.73 | \$ 1,287.90 | \$ 5,781.73 | \$ 1,287.90 | \$ 5,781.73 | \$ 1,287.90 |
| Application Cost | | \$ 7,069.63 | | \$ 7,069.63 | | \$ 7,069.63 | |
| Estimated Total Cost Proposal B | | \$ 35,348.15 | | \$ 35,348.15 | | \$ 35,348.15 | |
| PROPOSAL C | | | | | | | |
| MISC. MUNICIPAL SITES (5 Applications) | | | | | | | |
| Larvicide | 4.0 Acres | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 |
| Adulticide | 65.7 Acres | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 |
| | | \$ 1,008.73 | \$ 176.55 | \$ 1,008.73 | \$ 176.55 | \$ 1,008.73 | \$ 176.55 |
| Application Cost | | \$ 1,185.28 | | \$ 1,185.28 | | \$ 1,185.28 | |
| Estimated Total Cost Proposal C | | \$ 5,926.38 | | \$ 5,926.38 | | \$ 5,926.38 | |
| PROPOSAL D | | | | | | | |
| CEMETERIES (2 Applications) | | | | | | | |
| Adulticide | 9.8 Acres | \$ 112.50 | \$ 1.50 | \$ 112.50 | \$ 1.50 | \$ 112.50 | \$ 1.50 |
| | | \$ 1,102.50 | \$ 14.70 | \$ 1,102.50 | \$ 14.70 | \$ 1,102.50 | \$ 14.70 |
| Application Cost | | \$ 1,117.20 | | \$ 1,117.20 | | \$ 1,117.20 | |
| Estimated Total Cost Proposal D | | \$ 2,234.40 | | \$ 2,234.40 | | \$ 2,234.40 | |
| PROPOSAL E | | | | | | | |
| SYLVAN GLEN GOLF COURSE (5 Applications) | | | | | | | |
| Larvicide | 21.1 Acres | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 |
| Adulticide | 23.5 Acres | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 |
| | | \$ 1,169.61 | \$ 446.70 | \$ 1,169.61 | \$ 446.70 | \$ 1,169.61 | \$ 446.70 |
| Application Cost | | \$ 1,616.31 | | \$ 1,616.31 | | \$ 1,616.31 | |
| Estimated Total Cost Proposal E | | \$ 8,081.54 | | \$ 8,081.54 | | \$ 8,081.54 | |
| PROPOSAL F | | | | | | | |
| SANCTUARY LAKE GOLF COURSE (5 Applications) | | | | | | | |
| Larvicide | 2.2 Acres | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 | \$ 41.12 | \$ 19.50 |
| Adulticide | 26.0 Acres | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 | \$ 12.85 | \$ 1.50 |
| | | \$ 424.56 | \$ 81.90 | \$ 424.56 | \$ 81.90 | \$ 424.56 | \$ 81.90 |
| Application Cost | | \$ 506.46 | | \$ 506.46 | | \$ 506.46 | |
| Estimated Total Cost Proposal F | | \$ 2,532.32 | | \$ 2,532.32 | | \$ 2,532.32 | |
| Estimated Total Proposals A-F | | \$56,551.99 | | \$56,551.99 | | \$56,551.99 | |

| | |
|--------------|--------------------------------|
| VENDOR NAME: | Camelot Tree and Shrub Company |
| | Detroit, MI |
| Check # | 1509 |
| Check Amt | \$1,000.00 |

UNIT PRICES SHALL BE QUOTED BY THE COST/UNIT OF (ACRE OR BASIN).
 THE BRIQUETTES WHICH SHALL BE QUOTED ON A PER UNIT BASIS.

| EST QTY | Larvicide (as specified) : Vecto Bac GS Adulticide (as specified) : BIO Mist 4+12 | | 2013 | | 2014 | | 2015 | |
|---|---|--------------|-----------|-------------|-----------|-------------|-----------|-------------|
| | | | | | | | | |
| PROPOSAL G: | | | | | | | | |
| Altosid XR Briquettes | 200 | \$ 6.00 | \$ 1.15 | \$ 6.00 | \$ 1.15 | \$ 6.00 | \$ 1.15 | \$ 6.00 |
| | | \$ 1,200.00 | \$ 230.00 | \$ 1,200.00 | \$ 230.00 | \$ 1,200.00 | \$ 230.00 | \$ 1,200.00 |
| Estimated Total Proposal G | | \$1,430.00 | | \$1,430.00 | | \$1,430.00 | | \$1,430.00 |
| Estimated Grand Total Proposal | | \$57,981.99 | | \$57,981.99 | | \$57,981.99 | | \$57,981.99 |
| Estimated Grand Total Proposal 3 Years. | | \$173,945.96 | | | | | | |

| | | |
|------------------------|-------------|--|
| SITE INSPECTION: | Y/N | Yes |
| Date | | 2/8/2013- 3/1/2013 |
| CONTACT INFORMATION | Hrs. | 8:00 am - 4:00 pm |
| Phone | | (313) 884-1699 |
| COMPLETION SCHEDULE: | Can Meet | X |
| | Cannot Meet | |
| ALL OR NONE AWARD: | Y/N | Yes |
| REFERENCES: | Y/N | No current or past municipal mosquito contracts. |
| INSURANCE: | Can Meet | Yes |
| | Cannot Meet | |
| PESTICIDE LICENSE: | Y/N | Yes |
| MSDS SHEETS: | Y/N | Yes |
| ACKNOWLEDGEMENT: | | Yes |
| PAYMENT TERMS: | Y or N | Net 30 |
| EXCEPTIONS: | | None |
| GENERAL QUESTIONNAIRE: | | Yes |