



500 West Big Beaver
Troy, MI 48084
troymi.gov

CITY COUNCIL AGENDA ITEM

Date: September 10, 2019

To: Mark F. Miller, City Manager

From: Robert J. Bruner, Assistant City Manager
MaryBeth Murz, Purchasing Manager
Lisa Burnham, Accounting Manager
Frank Nastasi, Police Chief
Jason Clark, Police Sergeant

Subject: Standard Purchasing Resolution 2 – Low Bidder meeting Specifications – Police Officer Ballistic Vests

History

- The Police Department provides ballistic vests to sworn police officers.
- These ballistic vests provide enhanced protection to the officers during the course of performing their duties and response to critical incidents.
- The current ballistic vests are no longer under the manufacturer’s warranty, and are at the end of their life cycle; necessitating the replacement of vests currently being used by the Police Department.

Purchasing

- On August 29, 2019 a bid opening was conducted as required by the City Charter/Code for three (3) year requirements of new Ballistic Vests for the City of Troy Police Department.
- The bid was posted on the Michigan Intergovernmental Trade Network (MITN); www.mitn.info. One hundred and six (106) vendors were notified via the MITN website. Three (3) bids were received. Below is a detailed summary of the vendor responses.

Companies notified via MITN	106
Troy Companies notified via MITN	3
Troy Companies - Active email Notification	3
Troy Companies - Active Free	0
Companies that viewed the bid	16
Troy Companies that viewed the bid	0

MITN provides a resourceful online platform to streamline the procurement process, reduce costs, and make it easier and more transparent for vendors to do business with the City of Troy.

Active MITN members with a current membership and paying annual dues receive automatic electronic notification which allows instant access to Bids, RFPS and Quote opportunities with the City.

Active MITN non-paying members are responsible to monitor and check the MITN website for opportunities to do business with the City.

Inactive MITN member status can occur when a company does not renew their account upon expiration. Inactive members cannot be notified of solicitations or access any bid information.



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Purchasing (continued)

After reviewing the bid proposal, CMP Distributors, Inc. of Lansing, MI was the lowest bidder meeting specifications to provide three (3) year requirements of new Ballistic Vests and is being recommended for the purchase of thirty-five (35) Ballistic Vests in the current 2019-2020 fiscal year, twenty-five (25) Ballistic Vests in the 2020-2021 fiscal year, and forty-five (45) Ballistic Vest in the 2021-2022 fiscal year.

The funds for these purchases are available in the Police Department in the fiscal years as detailed below. The below details reflect the unit prices for the ballistic vests with either a 5x8 or 7x10 protective trauma plate. Size and stature of individual officers determines the appropriate size trauma plate. Quantities by year are estimated and do not include potential new hires. The quantities listed are for three (3) year requirements.

Fiscal Year	Vest Qty.	Unit Cost - 5x8 Trauma Plate	Total Cost
2019-2020	35	\$724.60	\$25,361.00
2020-2021	25	\$746.34	\$18,658.50
2021-2022	45	\$768.73	\$34,592.85
TOTAL			\$78,612.35

Fiscal Year	Vest Qty.	Unit Cost - 7x10 Trauma Plate	Total Cost
2019-2020	35	\$734.15	\$25,695.25
2020-2021	25	\$756.18	\$18,904.50
2021-2022	45	\$778.87	\$35,049.15
TOTAL			\$79,648.90

Financial

The funds for these purchases are available in the Police Department in the fiscal years as detailed above. Also note these vests are reimbursable under the Department of Justice Bulletproof Vest Partnership Grant. This grant will reimburse the City 50% of the purchase price.

Recommendation

City management recommends awarding a contract for three (3) year requirements to provide sworn Police Officer Ballistic Vests for the Police Department to the lowest bidder meeting specifications, *CMP Distributors, Inc. of Lansing, MI* for an estimated total cost of \$79,648.90 as detailed above, all at unit prices contained in the bid tabulation dated August 29, 2019.

VENDOR NAME:	CMP Distributors, Inc.	On Duty Gear, LLC	Kiesler Police Supply
CITY:	Lansing, MI	Clinton Twp., MI	Jeffersonville, IN

PROPOSAL: FURNISH NEW BALLISTIC VESTS FOR THE CITY OF TROY POLICE DEPARTMENT.

Description	Estimated Qty	Year	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
Armor Express Generation II Razor Threat Level II (BRAVO Cut) RZRG2-A-II - Neutral Vest Panels	35	2019-2020	\$724.60	\$25,361.00	\$745.00	\$26,075.00	\$815.67	\$28,548.45
RZRG2-A-II-FEM - Female Vest Panels ARA-SHOCK-ICW,Trauma Plate (size 5x8)	25	2020-2021	\$746.34	\$18,658.50	\$765.00	\$19,125.00	\$823.37	\$20,584.25
American Revolution Concealable Carrier (color NAVY)	45	2021-2022	\$768.73	\$34,592.85	\$785.00	\$35,325.00	\$831.06	\$37,397.70
Estimated Overall Total			\$78,612.35		\$80,525.00		\$86,530.40	

Description	Estimated Qty	Year	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
Armor Express Generation II Razor Threat Level II (BRAVO Cut) RZRG2-A-II - Neutral Vest Panels	35	2019-2020	\$734.15	\$25,695.25	\$745.00	\$26,075.00	\$815.67	\$28,548.45
RZRG2-A-II-FEM - Female Vest Panels ARA-SHOCK-ICW,Trauma Plate (size 7x10)	25	2020-2021	\$756.18	\$18,904.50	\$765.00	\$19,125.00	\$823.37	\$20,584.25
American Revolution Concealable Carrier (color NAVY)	45	2021-2022	\$778.87	\$35,049.15	\$785.00	\$35,325.00	\$831.06	\$37,397.70
Estimated Overall Total			\$79,648.90		\$80,525.00		\$86,530.40	

SIZE AVAILABILITY:		Y	Y	Y
WARRANTY:		Y	Y	Y
AUTHORIZED DEALER:	Y/N	Y	Y	Y
DESCRIPTIVE LITERATURE ENCLOSED:	Y/N	Current Vendor	Y	Y
CONTACT INFORMATION:	Hrs. of Operation	M-F 8:30 am-5:00 pm	7 am -7 pm	8 am - 5 pm
	24 Hr. Phone #	517-974-4276	810-650-5004	N/A
	Contact Name	Catherine Parks	Paul Riddell	Crystal Laasanen
REFERENCES:	Y/N	Y	Y	Y
PAYMENT TERMS:		Net 30 Days	Net 30	Net 30
DELIVERY:		45-60 days ARO	45 Days ARO	30-90 Days
EXCEPTIONS:	Y/N	N	N	N
ACKNOWLEDGEMENT:	Y/N	Y	Y	Y
Forms:	Y/N	Y	Y	Y

ATTEST:

 Sue Reisterer

 Benjamin Hancock

 Jason Clark

 Jackie Ahlstrom

 MaryBeth Murz,
 Purchasing Manager