



CITY COUNCIL ACTION REPORT

July 30, 2008

TO: Phillip L. Nelson, City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration
Susan A. Leirstein, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 2: Bid Award – Lowest Bidder Meeting Specifications – Community Center Treadmills

Background

- On July 21, 2008, bids were received and opened for ITB-COT 08-24 to provide thirteen (13) Commercial Treadmills for the Community Center. The bid included trading in the City's existing thirteen (13) Precor C956i treadmills.
- 27 vendors were notified via the MITN system with six (6) bid responses received from four (4) vendors.
- The bids were examined and compared to the bid specifications for the Matrix T5x treadmill.
- Of the six responses received, one (1) vendor withdrew their trade-in offer; and four responses with a lower overall net total cost did not meet bid specifications.
 - Commercial Fitness submitted two bids, one for the Sports Art T-670 and one for the Sports Art T-650 treadmill. Their bid included subcontracting out all service and repair work to an independent contractor. The City's specifications stated that all service and warranty work could not be subcontracted; and the successful bidder had to be able to service and repair the equipment with in-house personnel.
 - All Pro Exercise submitted an alternate bid for a Matrix T3x1. This bid was rejected due to the treadmills only having a 3hp motor as opposed to a 5hp that was the minimum required in the specifications.
 - Fitness Things Inc. proposed a CS 4.0 TRUE Treadmill. After reviewing the treadmill specifications, it was determined that the walking deck is 11½" off the ground compared to the Matrix at 8¼ ". This is an important specification for the Community Center since we have a large senior population that has expressed concern when stepping off our current treadmills that are 10¼" off the ground. Also, the TRUE treadmill doesn't have any preset program options (i.e. fitness test, hill climb, fat burner, etc.) like the Matrix and the treadmills used the past six years.

July 30, 2008

To: Phillip L. Nelson, City Manager

Re: Bid Award – Lowest Bidder Meeting Specifications – Community Center Treadmills

Financial Considerations

- The department has funds budgeted in the Parks and Recreation Community Center General Operating Supplies account # 101.751.31.755.7740.010.

Legal Considerations

- ITB-COT 08-24 to provide thirteen (13) commercial treadmills less trade-ins for the Troy Community Center was competitively bid as required by City Charter and Code.
- Vendors were given the opportunity to respond with their level of interest in providing the specified treadmills.

Policy Considerations

- The purchase of these machines will help the Community Center maintain the highest level of safe service that meets the public's physical fitness needs. (Goal I)

Options

- City management recommends awarding a contract to purchase and install thirteen (13) new commercial treadmills for the Troy Community Center to the lowest acceptable bidder meeting specifications, All-Pro Exercise, Inc. of Farmington Hills, MI, for an estimated net total cost of \$51,142.00 including trade-ins, at prices contained in the bid tabulation dated July 21, 2008.

G:\Purchasing\Bid Award 08-09 New Format\Award Standard Purchasing Resolution 2 - Treadmills 08-08.doc

VENDOR NAME:

All Pro Exercise	Promaxima	All Pro Exercise	Fitness Things
	Manufacturing, Ltd		Inc.

PROPOSAL: TO FURNISH THIRTEEN (13) TREADMILLS, LESS TRADE-INS FOR THE TROY COMMUNITY CENTER

PROPOSAL:

Furnish & Install thirteen Commerical Grade Treadmills in the Troy Community Center - Fitness Room in accordance with the specifications

COMPLETE FOR THE SUM OF:

\$ 57,135	\$ 61,087	DMS (\$50,635)	DMS (\$54,275)
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Quoting On:
 Manufactured by:
 Model Number:

Treadmills	CV-8025T	(Alternate Bid) Treadmills	CS 4.0 True
Matrix	Promaxima/Stex	Matrix	True
T5X	8025T	T3Xi AC	CS 4.0

AUTHORIZED DEALER: Y or N
 # of Years -

Y	Y	Y	Y
3 years	Blank	3 years	Blank

LESS - TRADE-INS:

Thirteen (13) Precor C956i Treadmills - (Aug 2005)

\$ (5,993.00)	\$ (3,900.00)	DMS (\$5,993)	WITHDREW (\$6,500)
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NET TOTAL:

\$ 51,142	\$ 57,187	DMS (\$44,642)	DMS / WITHDREW (\$47,775)
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DELIVERY SCHEDULE:

Week of August 25, 2008

Can Meet
 Cannot Meet

X	X	X	X
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SERVICE FACILITY:

Location
 # of Miles
 Response Time

Farmington Hills, MI	Houston, TX	Farmington Hills, MI	Plymouth, MI
25	1,000	25	37.8
24 Hours	24 Hours	24 Hours	48 Hours

CONTACT INFORMATION:

Names:
 Hours of Operation
 24 Hr. Phone Number

Dan Coyez	Richard Head	Dan Coyez	Kristen Szymanski Eric Miles
Donald King	8am-6pm M-F	Donald King	
9am-6pm M-F	8am-12pm Sat	9am-6pm M-F	10am-7pm
(800) 525-2739 x 13	(800) 231-6652 x 258	(800) 525-2739 x 13	(734) 891-0015

WARRANTY: Y or N

AC Motor Controller 3 yrs
 Mileage Deck & Belt 3 yrs
 All Parts & Labor 3 yrs
 Free 2nd day Parts 3 yrs
 Free Service call/travel 3 yrs
 AC Motor 7 yrs

INCLUDED IN BID PRICE:

Y	Y	Y	Y
Y	Y	Y	Y
Y	Y	Y	Y
Y	Y	Y	Y
Y	Y	Y	Y
Y	Y	Y	Y

Additional Warranty Costs - Marked

Blank	Warranty Attached to Bid N/A	Blank	N/A
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INSURANCE:

Can Meet
 Cannot Meet
 but offer - Additional Cost

X	X	X	X
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TERMS:

Net 30	Net 30	Net 30	Net 30 Days
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WARRANTY:

As Specified

DELIVERY DATE:

As Specified

VENDOR NAME:

	All Pro Exercise	Promaxima	All Pro Exercise	Fitness Things
		Manufacturing, Ltd		Inc.
EXCEPTIONS:	Provided 2 bids	Attached to Bid	Provided 2 bids	Attached
	One exact spec, one alt	substituting & specs & warranty information	One exact spec, one alt	to Bid
ACKNOWLEDGEMENT: Signed Y or N	Y	Y	Y	Y
ADDENDUM #1 Attached Y or N	Y	Y	Y	N

ATTEST:

Debra Painter

John Hug

Julie Hamilton

BOLDFACE TYPE DENOTES LOWEST ACCEPTABLE BIDDER

 Susan Leirstein CPPB
 Purchasing Director

VENDOR NAME:

Commercial Fitness	Commercial Fitness		
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PROPOSAL: TO FURNISH THIRTEEN (13) TREADMILLS, LESS TRADE-INS FOR THE TROY COMMUNITY CENTER

PROPOSAL:

Furnish & Install thirteen Commerical Grade Treadmills in the Troy Community Center - Fitness Room in accordance with the specifications

COMPLETE FOR THE SUM OF:

	<u>Alternate</u>		
DMS (\$62,556)	DMS (\$51,324)		
13 Treadmills	13 Treadmills		
Sports Art	Sports Art		
T670	T650		
Y	Y		
3 years	3 years		
DMS (\$12,675)	DMS (\$12,675)		
DMS (\$49,881)	DMS (\$38,649)		

Quoting On:
 Manufactured by:
 Model Number:
AUTHORIZED DEALER: Y or N
 # of Years -

LESS - TRADE-INS:
 Thirteen (13) Precor C956i
 Treadmills - (Aug 2005)

NET TOTAL:

DELIVERY SCHEDULE:

Can Meet
 Cannot Meet

Week of August 25, 2008			
X	X		

SERVICE FACILITY:

Location
 # of Miles
 Response Time

Farmington, MI	Farmington, MI		
12	12		
48 Hours	48 Hours		

CONTACT INFORMATION:

Names:
 Hours of Operation
 24 Hr. Phone Number

Bob Kujath	Bob Kujath		
8am-8pm M-F	8am-8pm M-F		
10am-2pm Sat	10am-2pm Sat		
(616) 723-3338	(616) 723-3338		

WARRANTY: Y or N

AC Motor Controller 3 yrs
 Mileage Deck & Belt 3 yrs
 All Parts & Labor 3 yrs
 Free 2nd day Parts 3 yrs
 Free Service call/travel 3 yrs
 AC Motor 7 yrs

<u>INCLUDED IN BID PRICE:</u>			
Y	Y		
Y	Y		
Y	Y		
Y	Y		
Y	Y		
Y	Y		

Additional Cost Warranty - Marked

Blank	Blank		
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INSURANCE:

Can Meet
 Cannot Meet
 but offer - Additional Cost

X	X		
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TERMS:

Net 30 with PO	Net 30 with PO		
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WARRANTY:

As Specified			
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DELIVERY DATE:

As Specified			
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Opening Date -- 07/16/08
 Date Prepared -- 08/1/08

CITY OF TROY
 BID TABULATION
 TREADMILLS

VENDOR NAME:

	Commercial Fitness	Commercial Fitness		
EXCEPTIONS:	Bid this as all or nothing	Bid this as all or nothing		
ACKNOWLEDGEMENT: Signed Y or N	Y	Y		
ADDENDUM #1 Attached Y or N	Y	Y		

G: ITB-COT 08-24 Treadmills - less trade-in