



CITY COUNCIL ACTION REPORT

December 15, 2008

TO: Phillip L. Nelson, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Economic Development Services
Susan A. Leirstein, Purchasing Director
Timothy L. Richnak, Public Works Director

SUBJECT: Contract Extension - Standard and Compound Water Meters

Background

- On April 12, 2004, City Council approved a two-year contract to provide standard and compound water meters with an option to renew for two additional years with the lowest acceptable bidder, S.L.C. Meter Service Inc of Davisburg, MI (Resolution #2004-04-190-E10). The option was exercised on December 19, 2005, with a contract expiration of December 31, 2007 (Resolution #2005-12-546-E4e).
- In 2008, SLC offered and the City accepted an extension of the original contract with an increase in the trade-in allowance for 2" meters and all compound meters. (Resolution #2008-01-023-F8)
- S.L.C Meter Service Inc is now offering a contract extension for one-year, under the original contract terms and conditions, but with a 2% decrease in prices across the board on standard and compound meters to expire on December 31, 2009. Trade-in values would remain at their elevated rates, as approved in 2008.
- Purchasing has reviewed the Consumer and Producer Price Indexes for 2008, which reveals a 1.7% increase in CPI for the Detroit-Ann Arbor-Flint area, and a 1.09% decrease in PPI for metal products with indexes continuing to decline.

Financial Considerations

- Funds are available in the Water Department Operating Budget.
- With the proposed decrease in pricing and assuming the same number of meters purchased, the City will save approximately \$3,900.00 in 2009.

Legal Considerations

- Formal bidding procedures are waived, as no benefit would be derived from soliciting additional bids.

Policy Considerations

- By extending this contract, the City minimizes costs and benefits from efficient strategic planning. (Goal II).

December 15, 2008

To: Phillip L. Nelson, City Manager
Re: Contract Extension – Water Meters

Options

- City management recommends the current contract be extended to purchase Standard and Compound Water Meters from S.L.C Meter Service, Inc of Davisburg, MI, under the same terms and conditions as the original contract, but with a 2% decrease in the price of standard and compound meters, as detailed on Appendix A.

S:/Murphy's Review/Agenda 01.05.09 – RB - Extension – Water MetersLetter 01.09.doc



S.L.C.
meter service, inc.
parts, repair & installation

APPENDIX A

December 9 2008

City of Troy
500 W. Big Beaver Rd.
Troy, MI. 48084

10375 Dixie Hwy. • Davisburg, MI • 48350
(800) 433-4332 • (248) 625-0667 • Fax: (248) 625-8650

Attention: Deanna Theobald/Administrative Aid
Fax: # 248-524-3520

Following is the extension of the current contract between the City of Troy and S.L.C. Meter Service, Inc. We are offering to extend this current contract for meter pricing, accessories and salvage for the 2009 contract year, ending on 12/31/09. At the end of 2009 option to renew for a second year with the consent of both parties in writing. If you have no objections to this renewal please sign below and fax back to S.L.C. at 248-625-8660.

APPROX. QTY.	DESCR IPTION:	UNIT \$	DISCOUNT 2%	UNIT PRICE AFTER DISCOUNT
	Standard Meters: Model T-10 ARB-V			
600	5/8" x 3/4"	80.21	1.60	78.61
1200	3/4"	104.82	2.10	102.72
40	1"	136.23	2.72	133.51
10	1 1/2" w/connections	295.82	5.92	289.90
10	2" w/connections	319.96	6.40	313.56
	Additional cable, per unit, per foot	.08		
	Compound Meters: Model #: Tru-Flow			
24	2" w/connections	1,019.04	20.38	998.66
30	3" w/connections	1,275.46	25.51	1249.95
24	4" w/connections	1,906.46	38.13	1868.33
4	6" w/connections	2,992.08	59.84	2932.24
	TRADE IN ALLOWANCE:	CREDIT		
	W/CONNECTIONS			
600	5/8" x 3/4"	2.25		
1200	3/4"	3.25		
40	1"	4.25		
10	1 1/2"	10.00		
	2" Standard	30.00		
	2" Compound	60.00		
	3" Compound	80.00		
	4" Compound	100.00		
	6" Compound	120.00		

Acknowledged by William F. Traynor Title President
 Printed Name William F. Traynor Date 12-9-08
 Acknowledged by City of Troy _____ Title _____

F-8 Contract Extension – Standard and Compound Water Meters

Resolution #2008-01-023-F-8

WHEREAS, On April 12, 2004, Troy City Council approved a two-year contract to provide standard and compound water meters with an option to renew for two additional years to the low bidder, S.L.C. Meter Service, Inc. of Davisburg, MI (Resolution #2004-04-190-E10);

WHEREAS, The option to renew was exercised and approved by Troy City Council on December 19, 2005 (Resolution #2005-12-546-E4e); and

WHEREAS, S.L.C. Meter Service, Inc. has agreed to extend a one-year contract under the same prices, terms and conditions as the original contract with the exception of an increase in the trade-in allowance for 2" meters and compound meters;

THEREFORE, BE IT RESOLVED, That Troy City Council hereby **EXTENDS** the current contract to purchase standard and compound water meters from S.L.C. Meter Service, Inc. of Davisburg, MI, at unit prices as detailed on Appendix A, a copy of which shall be **ATTACHED** to the original Minutes of this meeting, with the contract expiring December 31, 2008.

F-9 Acceptance of a Permanent Easement for Water Main – The Elizabeth G. Ford Revocable Living Trust and Barbara J. Sackner, Sidwell #88-20-20-476-047

Resolution #2008-01-023-F-9

RESOLVED, That Troy City Council hereby **ACCEPTS** the permanent easement for water main from The Elizabeth G. Ford Revocable Living Trust and Barbara J. Sackner, owners of the property having Sidwell #88-20-20-476-047; and

BE IT FURTHER RESOLVED, That Troy City Council hereby **DIRECTS** the City Clerk to record the permanent easement with the Oakland County Register of Deeds, a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

F-10 Approval of Purchase Agreement for John R Road Improvements, Square Lake Road to South Boulevard – Project No. 02.204.5 – Parcel #67 – Sidwell #88-20-01-151-048 – Mark and Elizabeth Abro

Resolution #2008-01-023-F-10

RESOLVED, That Troy City Council hereby **APPROVES** the agreement to purchase realty for public purposes between Mark and Elizabeth Abro, owners of property having Sidwell #88-20-01-151-048, and the City of Troy, for the acquisition of right-of-way for John R Road Improvements, Square Lake Road to South Boulevard in the amount of \$11,700.00, plus closing costs; and

BE IT FURTHER RESOLVED, That Troy City Council hereby **AUTHORIZES** the Real Estate and Development Department to expend the necessary closing costs to complete this purchase according to the agreement; and



CITY COUNCIL ACTION REPORT

January 11, 2008

TO: Phillip L. Nelson, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Economic Development Services
Susan A. Leirstein, Purchasing Director
Timothy L. Richnak, Public Works Director

SUBJECT: Contract Extension - Standard and Compound Water Meters

Background

- On April 12, 2004, City Council approved a two-year contract to provide standard and compound water meters with an option to renew for two additional years with S.L.C. Meter Service Inc of Davisburg, MI (Resolution #2004-04-190-E10). The option was exercised on December 19, 2005 with a contract expiration of December 31, 2007 (Resolution #2005-12-546-E4e).
- S.L.C Meter Service Inc is offering a contract extension of one year, under the original contract pricing, terms and conditions to expire on December 31, 2008, with the exception of an increase in the trade-in allowance for 2" meters and compound meters.
- Purchasing has conducted a market survey and determined the City would not benefit from soliciting new bids for the standard and compound water meters.

Financial Considerations

- Funds are available in the Water Department Operating Budget.

Legal Considerations

- Formal bidding procedures are waived, as no benefit would be derived from soliciting formal bids.

Policy Considerations

- By renewing this contract, the City minimizes cost increases and benefits from efficient strategic planning. (Goal II).

Options

- City management recommends that the current contract be extended to purchase Standard and Compound Water Meters from S.L.C Meter Service, Inc of Davisburg, MI, under the same prices, terms, and conditions as the original contract, with exceptions to trade-in allowances as detailed in Appendix A.

Appendix A

Est Qty	Description	Model #	Trade-in Allowance	Unit Price
	Standard Meters			
600	5/8" x 3/4"	T-10 Arb-V	(\$2.25)	\$80.21
1200	3/4"	T-10 Arb-V	(\$3.25)	\$104.82
40	1"	T-10 Arb-V	(\$4.25)	\$136.23
10	1 1/2" w/Connections	T-10 Arb-V	(\$10.00)	\$295.82
10	2" w/Connections	T-10 Arb-V	(\$30.00)	\$319.96
	Additional Cable, per unit, per foot			\$0.08
	Compound Meters			
24	2" w/Connections	Tru-Flow	(\$60.00)	\$1,019.04
30	3" w/Connections	Tru-Flow	(\$80.00)	\$1,275.46
24	4" w/Connections	Tru-Flow	(\$100.00)	\$1,906.46
4	6" w/Connections	Tru-Flow	(\$120.00)	\$,2992.08

January 11, 2008

TO: Susan Leirstein CPPB
Purchasing Director

FROM: Julie Hamilton
Buyer

RE: MARKET SURVEY – STANDARD AND COMPOUND WATER METERS

NATIONAL WATER WORKS (AMCO METERS) – Rich Gardner (630) 661-9111

Spoke to Len Fleishman of National Water Works in order to determine if Amco meters were compatible with the City's existing Neptune metering system. Mr. Fleishman directed me to Rich Gardner of Amco Meters to discuss the issue. Mr. Gardner provided a series of questions regarding our current system that was passed along to DPW for answers. Upon receiving the information from DPW, Mr. Gardner felt confident that Amco would be able to meet the City's requirements but wanted to verify compatibility with his technical department. After that conversation in mid December, Mr. Gardner never called back to state whether or not the systems were compatible with each other.

Additionally, calculations were performed using the Consumer Price Index and Producer Price Index for the period from January 2006 to October of 2007. During this time frame, the Consumer Price Index for the Detroit-Ann Arbor-Flint area experienced a 4% increase. In addition, the Producer Price Index for copper and brass products, for the same time period, increased by 55%.

Based upon the above information, I see no benefit from soliciting new bids and respectfully recommend that the City accept the offer to renew the contract for standard and compound water meters to the current vendor based on the fact that the CPI and PPI has shown significant increases in the past year and that other company products appear to be incompatible with the City's current metering system.

CC: File



S.L.C.
meter service, inc.
parts, repair & installation

10375 Dixie Hwy. • Davisburg, MI • 48350
(800) 433-4332 • (248) 625-0667 • Fax: (248) 625-8650

City of Troy
500 W. Big Beaver Rd.
Troy, MI. 48084

Attention: Deanna Theobald/Administrative Aid
Fax # 248-524-3500

Following is the extension of the current contract between the City of Troy and S.L.C. Meter Service, Inc. We are offering to extend this current contract for meter pricing, accessories and salvage for the 2008 contract year, ending on 12/31/08. At the end of 2008 option to renew for a second year with the consent of both parties in writing. If you have no objections to this renewal please sign below and fax back to S.L.C. at 248-625-8660.

APPROX. QTY.	DESCRIPTION	UNIT \$
	Standard Meters: Model: T-10 Arb-V	
600	5/8" x 3/4"	80.21
1200	3/4"	104.82
40	1"	136.23
10	1 1/2" w/connections	295.82
10	2" w/connections	319.96
	Additional cable, per unit, per foot	.08
	Compound Meters: Model #: Tru-Flow	
24	2" w/connections	1,019.04
30	3" w/connections	1,275.46
24	4" w/connections	1,906.46
4	6" w/connections	2,992.08
	Trade - In Allowance:	
600	5/8" x 3/4"	-2.25
1200	3/4"	-3.25
40	1"	-4.25
10	1 1/2"	-10.00

Acknowledged by _____ Title _____

Printed Name _____ Date _____



Department of Public Works
4693 Rochester Rd
Troy, MI 48085
Phone: (248) 524-3501
Fax: (248) 524-3520

Fax

From: Bill Trainer

To: Deanna Theobald

Company: S.L.C Meter Service

Pages: 1

Fax: 248.625.8650

Date: 1/4/2008

Re: Quote

CC:

Urgent For Review Please Comment Please Reply Please Recycle

Bill,
I did receive your fax this morning. However I need you to add the following to your quote:

Trade in Allowance for:

2" Meter -	<u>30.00</u>
2" Compound -	<u>60.00</u>
3" Compound -	<u>80.00</u>
4" Compound -	<u>100.00</u>
6" Compound -	<u>120.00</u>

*To be considered pg 2 of quote dated yr. end
12-31-08, renewal of meter pricing.*

Thank you
Deanna Theobald
Department of Public Works
City of Troy

Resolution #2005-12-546-E-4a

RESOLVED, That those Council Members interested are **AUTHORIZED** to attend the NLC 2006 Annual Congressional City Conference in Washington, DC on March 11-15, 2006 in accordance with accounting procedures of the City of Troy.

b) **Standard Purchasing Resolution 4: Macomb County Cooperative Purchasing Agreement – Fleet Vehicles**

Resolution #2005-12-546-E-4b

RESOLVED, That a contract to purchase (1) fleet vehicle from Signature Ford, L-M, Jeep is hereby **APPROVED** through a Macomb County Cooperative Purchasing Agreement at an estimated total cost of \$23,731.00.

c) **Standard Purchasing Resolution 4: Oakland County Cooperative Purchasing Agreement – Fleet Vehicles**

Resolution #2005-12-546-E-4c

RESOLVED, That a contract to purchase fleet vehicles from Buff Whelan Chevrolet is hereby **APPROVED** through Oakland County Cooperative Purchasing Agreements at an estimated total cost of \$235,475.00.

d) **Standard Purchasing Resolution 9: Approval to Expend Funds for Membership Dues and Membership Renewals Over \$10,000.00: Southeast Michigan Council of Governments (SEMCOG) 2005 Membership Dues**

Resolution #2005-12-546-E-4d

RESOLVED, That approval is **GRANTED** to pay the 2005 Southeast Michigan Council of Governments (SEMCOG) membership dues from July 15, 2005 to July 15, 2006 in the amount of \$11,220.00.

e) **Standard Purchasing Resolution 3: Exercise Renewal Option – Standard and Compound Water Meters**

Resolution #2005-12-546-E-4e

WHEREAS, On April 12, 2004, a two-year contract with an option to renew for two additional years to provide Standard and Compound Water Meters was awarded to low bidder, S.L.C. Meter Service, Inc., (Resolution #2004-04-190-E10);

WHEREAS, S.L.C. Meter Service, Inc. has agreed to exercise the two-year option to renew the contract under the same prices, terms and conditions as the original contract;

NOW, THEREFORE, BE IT RESOLVED, That the option to renew the contract is hereby **EXERCISED** with S.L.C. Meter Service, Inc., to provide Standard and Compound Water Meters

under the same contract prices, terms, and conditions for two years expiring December 31, 2007.

f) **Standard Purchasing Resolution 6: Grant Approval and Authorization to Expend City Funds – Buffer Zone Protection Grant**

Resolution #2005-12-546-E-4f

RESOLVED, That the Troy City Council does hereby **AUTHORIZE** the Troy Police Department to receive a United States Department of Homeland Security Buffer Zone Protection Grant and **EXPEND** funds for the purchase of equipment in accordance with the attached Appendix – Detailed Costs for Authorized Equipment, not to exceed \$51,000.00; and

BE IT FURTHER RESOLVED, That the Police Department budget is hereby **AMENDED** to receive the grant funding of \$50,000.00.

E-5 Recognition as a Nonprofit Organization Status from the Angel Society, Inc. for the Purpose of Hosting Fundraising Events

Resolution #2005-12-546-E-5

RESOLVED, That the request from The Angel Society, Inc., Troy, Michigan - County of Oakland, asking that they be recognized as a nonprofit organization operating in the community for the purpose of obtaining a charitable gaming license be **APPROVED** as recommended by City Management.

E-6 Community Development Block Grant (CDBG) Program Year 2006 Application Amendment

Resolution #2005-12-546-E-6

WHEREAS, On November 14th, 2005 a Public Hearing was held before the City Council of the City of Troy, at which Public Hearing, persons were given an opportunity to provide written and oral views to the Troy City Council, the authority responsible for enacting the budget, and to ask questions about the entire budget and the relationship of the Home Chore Program; Administration; and Water Sewer Improvements for Charnwood Subdivision Area, Phase #1, Section 6;

WHEREAS, The City Council of the City of Troy, after conclusion of the Public Hearing on that date did determine that funding should be provided through the 2006 Community Development Block Grant (CDBG) Program for the Home Chore Program; Administration; and Water Sewer Improvements for Charnwood Subdivision Area, Phase #1, Section 6.

NOW, THEREFORE, BE IT RESOLVED, That the City Council of the City of Troy **AUTHORIZES** the Community Development Block Grant Program Year 2006 application be **AMENDED** to read the Home Chore Program; Administration; and Special Assessment Water Sewer (Sanitary Sewer benefit use fee) for Charnwood Subdivision Area, Phase #1, Section 6.

December 2, 2005

To: John Szerlag, City Manager

From: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Timothy L. Richnak, Public Works Director

Subject: **Agenda Item** - Standard Purchasing Resolution 3: Exercise
Renewal Option –Standard and Compound Water Meters

RECOMMENDATION

On April 12, 2004, City Council approved a two-year contract to provide standard and compound water meters with an option to renew for two additional years to the low bidder, SLC Meter Service Inc. of Davisburg, MI (Council Resolution #2004-04-190-E10). Staff recommends the City exercise the option to renew for two additional years under the same prices, terms and conditions, expiring December 31, 2007.

PROPOSAL I: STANDARD METERS

Est. Qty	Description	Model #	Trade-in Allowance	Unit Price
300	5/8" x 3/4" Meter	T-10 ARB-V	(2.25)	\$ 80.21
600	3/4" Meter	T-10 ARB-V	(3.25)	\$104.82
20	1" Meter	T-10 ARB-V	(4.25)	\$136.23
5	1-1/2" Meter	T-10 ARB-V	(10.00)	\$295.82
5	2" Meter	T-10 ARB-V	(14.00)	\$319.96
	Additional Cable per Unit, per Foot			\$.08
	Discount on Parts			10%

PROPOSAL II: COMPOUND METERS

Est. Qty	Description	Model #	Trade-in Allowance	Unit Price
12	2" Compound	Tru-Flo	(30.00)	\$1,019.04
15	3" Compound	Tru-Flo	(40.00)	\$1,275.46
12	4" Compound	Tru-Flo	(50.00)	\$1,906.46
2	6" Compound	Tru-Flo	(100.00)	\$2,992.08
	Discount on Parts			10%

MARKET SURVEY

A market survey was not deemed necessary, as the City has standardized on the Neptune Water Meter System and SLC Meter Service is the authorized distributor for the State of Michigan. In addition, on November 14, 2005, City Council approved to expand the meter read process to the remaining 26,000 residential meters with the Neptune Automatic Meter Read System and ongoing equipment installations as needed for ten (10) years. The radio read equipment connects directly to the water meter and works in unison to meter water usage. Transition to the AMR system was determined to be seamless because of its adaptability to the Neptune and Schlumberger water meters and the most economical to implement. It utilizes the city's current 3-wire system, accommodates a mixed environment of manual and radio read, and interfaces to the Hansen Water Billing System without any additional costs or software bridges.

BUDGET

Funds are available in the Water Department Operating Budget.



10375 Dixie Hwy. • Davisburg, MI • 48350
(800) 433-4332 • (248) 625-0667 • Fax: (248) 625-8650

November 15, 2005

*City of Troy
4693 Rochester Road
Troy, MI 48099*

*Attention: Emily Frontera/Administrative Aide
Fax # 248-524-3520*

Dear Emily,

Please consider this letter verification of the extension of pricing for the City of Troy that you requested. S.L.C. is pleased to extend your current water meter contract starting Jan. 1, 2006 through Dec. 31, 2007. As I discussed with you, S.L.C. Meter Service, Inc. is the authorized distributor for Neptune Technology in Michigan. If you have any questions or I can be of further service please feel free to contact me.

Cordially

*William F. Traynor
President S.L.C.*

AND

(b) Approval of Agreement

Resolution #2004-04-188b
Moved by Stine
Seconded by Lambert

WHEREAS, The City Council of the City of Troy deems it necessary to enter agreements with applicants for liquor licenses for the purpose of providing civil remedies to the City of Troy in the event licensees fail to adhere to Troy Codes and Ordinances.

NOW, THEREFORE, BE IT RESOLVED, That the City Council of the City of Troy hereby **APPROVES** an agreement with Fleming's/Great Lakes-I Limited Partnership, which shall become effective upon approval of the request for a new Quota Class C licensed business with Sunday Sales, Official Permit (Food) and Outdoor Service Area, "above all others", located at 3001 W. Big Beaver Rd., Troy, MI; and the Mayor and City Clerk are **AUTHORIZED TO EXECUTE** the document, a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

Yes: Broomfield, Eisenbacher, Lambert, Stine, Schilling, Beltramini
No: Howrylak

MOTION CARRIED

E-7 Long Lake Road Development Partners L.L.C. and Good Development Company, L.L.C. v. City of Troy

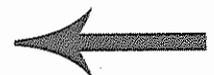
Resolution #2004-04-189
Moved by Stine
Seconded by Howrylak

RESOLVED, That the City Attorney is hereby **AUTHORIZED AND DIRECTED** to represent the City of Troy in any and all claims and damages in the matter of Long Lake Road Development Partners, L.L.C. and Good Development Company, L.L.C. v. City of Troy and to **RETAIN** any necessary expert witnesses to adequately represent the City.

Yes: All-7

E-10 Standard Purchasing Resolution 1: Award to Low Bidder – Standard and Compound Water Meters

Resolution #2004-04-190
Moved by Beltramini
Seconded by Lambert



NOTE

RESOLVED, That a two-year contract to provide Standard and Compound Water Meters with an option to renew for two additional years is hereby **AWARDED** to the low bidder, SLC Meter

Service, Inc., at an estimated annual cost of \$148,390.00, at unit prices contained in the bid tabulation opened January 28, 2004; a copy of which shall be **ATTACHED** to the original Minutes of this meeting.

BE IT FURTHER RESOLVED, That the contract award **INCLUDES** additional cable at \$.08 per foot and Neptune meter replacement parts at a discount of 10% off list.

Yes: All-7

REGULAR BUSINESS

F-1 **Appointments to Boards and Committees: (a) Mayoral Appointments: No Mayoral appointments made and (b) City Council Appointments: 1. Advisory Committee for Persons with Disabilities; 2. Advisory Committee for Senior Citizens; 3. Board of Zoning Appeals; 4. Charter Revision Committee; 5. Library Board**

(b) City Council Appointments

Resolution #2004-04-191
 Moved by Beltramini
 Seconded by Lambert

RESOLVED, That the following persons are hereby **APPOINTED BY THE CITY COUNCIL** to serve on the Boards and Committees as indicated:

Advisory Committee for Persons with Disabilities Appointed by Council (9 Regular, 3 Alternates) – 3 years

Adam Fuhrman

Term expires 11-01-2006 (Alternate)

Advisory Committee for Senior Citizens Appointed by Council (9) – 3 years

Steven M. Banch

Term expires 04-30-2007

Board of Zoning Appeals Appointed by Council (7) – 3 years

Marcia Gies

Term expires 04-30-2007

Charter Revision Committee Appointed by Council (7) – 3 years

Jerry E. Bloom

Term expires 04-30-2007

March 24, 2004

TO: John Szerlag, City Manager

FROM: Gary A. Shripka, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Timothy L. Richnak, Public Works Director

SUBJECT: **Agenda Item** – Standard Purchasing Resolution 1- Award To Low Bidder – Standard And Compound Water Meters

RECOMMENDATION

On January 28, 2004, bid proposals were opened to furnish two-year requirements of Standard and Compound Water Meters with an option to renew for two additional years. After reviewing these proposals, City management recommends awarding the contract to the low bidder, SLC Meter Service Inc. of Davisburg, MI, at an estimated cost of \$148,390.00 per year at unit prices contained in the attached bid tabulation. The City has been very satisfied with their product and service over the years. Water meters are purchased on an as needed basis throughout the year.

SUMMARY

PROPOSAL I: STANDARD METERS

Est. Qty	Description	Model #	Trade-in Allowance	Unit Price
300	5/8" x 3/4" Meter	T-10 ARB-V	(2.25)	\$ 80.21
600	3/4" Meter	T-10 ARB-V	(3.25)	\$104.82
20	1" Meter	T-10 ARB-V	(4.25)	\$136.23
5	1-1/2" Meter	T-10 ARB-V	(10.00)	\$295.82
5	2" Meter	T-10 ARB-V	(14.00)	\$319.96
	Additional Cable per Unit, per Foot			\$.08
	Discount on Parts			10%

PROPOSAL II: COMPOUND METERS

Est. Qty	Description	Model #	Trade-in Allowance	Unit Price
12	2" Compound	Tru-Flo	(30.00)	\$1,019.04
15	3" Compound	Tru-Flo	(40.00)	\$1,275.46
12	4" Compound	Tru-Flo	(50.00)	\$1,906.46
2	6" Compound	Tru-Flo	(100.00)	\$2,992.08
	Discount on Parts			10%

March 24, 2004

To: John Szerlag, City Manager
Re: Bid Award - Standard and Compound Meters

ADDITIONAL INFORMATION

National Waterworks, Inc. withdrew their bid because AMCO, the meter manufacturer, was unable to modify their current reading system to comply with the City's 6-digit billing software constraint. (See Attachment I)

BUDGET

Funds are available in the Water Department Operating Budget, as monies clear through the balance sheet Inventory Account for Meters.

32 Vendors Notified on MITN System

1 Vendor Walk-In

2 Bid Responses Rec'd

1 Bid Withdrawn

3 No Bids: (2) Companies do not handle the type of product specified.

(1) Company cannot meet specifications nor provide an approved alternate.

Prepared by: Emily Frontera, Administrative Aide

VENDOR NAME:

* SLC METER SERVICE INC

NATIONAL WATERWORKS INC

- WITHDREW BID -

EST ITEM #	QTY	DESCRIPTION	MODEL #	TRADE IN	UNIT PRICE	MODEL #	TRADE IN	UNIT PRICE
PROPOSAL I: STANDARD METERS								
1.	300	5/8" X 3/4" Meter	T-10 ARB V	\$ (2.25)	\$ 80.21	C-700	\$ (2.00)	\$ 68.55
2.	600	3/4" Meter	T-10 ARB V	\$ (3.25)	\$ 104.82	C-700	\$ (2.00)	\$ 77.44
3.	20	1" Meter	T-10 ARB V	\$ (4.25)	\$ 136.23	C-700	\$ (3.00)	\$ 111.89
4.	5	1 1/2" Meter w/connection	T-10 ARB V	\$ (10.00)	\$ 295.82	C-700	\$ (4.00)	\$ 245.10
5.	5	2" Meter w/connection	T-10 ARB V	\$ (14.00)	\$ 319.96	C-700	\$ (4.00)	\$ 280.67
Meters manufactured by:			NEPTUNE			AMCO, INC Formerly ABB		
6.	Additional cable, per unit, per foot			\$ 0.08		\$ 0.17		
7.a.	Discount on parts			10%		10%		
7.b.	Parts Listed to be used - dated:			JAN "04"		1/26/04		
	Attached & Marked as:			U676-9		"A"		

PROPOSAL II: COMPOUND METERS								
			MODEL #	TRADE IN	UNIT PRICE	MODEL #	TRADE IN	UNIT PRICE
1.	12	2" Compound w/connections	TRU-FLO	\$ (30.00)	\$ 1,019.04	C-3000	\$ (8.00)	\$ 1,053.00
2.	15	3" Compound w/connections	TRU-FLO	\$ (40.00)	\$ 1,275.46	C-3000	\$ (10.00)	\$ 1,338.00
3.	12	4" Compound w/connections	TRU-FLO	\$ (50.00)	\$ 1,906.46	C-3000	\$ (12.00)	\$ 2,182.00
4.	2	6" Compound w/connections	TRU-FLO	\$ (100.00)	\$ 2,992.08	C-3000	\$ (16.00)	\$ 4,215.00
Meters manufactured by:			NEPTUNE			AMCO, INC Formerly ABB		
5.a.	Discount on parts			10%		10%		
5.b.	Parts Listed to be used - dated:			Jan-2004		1/26/04		
	Attached & Marked as:			U676-9		A-1		

ESTIMATED GRAND TOTAL PER YEAR:

* **\$148,390.56**

WITHDREW

CONTACT INFORMATION: HRS 8-5pm Mon-Fri
PHONE # (248)670-6283

7am-5pm
(866)833-0067

TERMS NET 30 DAYS

NET 30 DAYS

DELIVERY DATE AS REQUIRED

3-4 WEEKS

WARRANTY STANDARD MFG

10 YEARS

EXCEPTIONS BLANK

NONE

ACKNOWLEDGEMENT - SIGN:

Y or N

YES

YES

Opening Date: 1-28-04
Date Prepared: 3/24/04

CITY OF TROY
BID TABULATION
STANDARD AND COMPOUND METERS

ITB-COT 03-47
Pg 2 of 2

PROPOSAL-- Two-Year Requirements of Standard and Compound Water Meters with an Option to Renew for
Two Additional Years

*** DENOTES LOW BIDDER**

NO BIDS:

Etna Supply Company
Core Electric Mich Pump
Underground Pipe-AMR Division

ATTEST:

Emily Frontera
MaryAnn Hays
Jeanette Bennett

Jeanette Bennett
Purchasing Director

G: ITB-COT 03-47 Water Meters

National Waterworks Meter demonstration

January 28, 2004: Bid Opening

February 13, 2004:

- Called Mike Redman to Set-up Meter Demonstration

February 25, 2004: Demonstration 1:

Attendees:

Tim Richnak, Public Works Director;
Mike Karloff, Superintendent of Water and Sewer;
Steve Bauman, Field Supervisor;
Mike Schlegelmann, Leader;
Mike Redman, National Waterworks Representative
Emily Frontera, Administrative Aide

- Samples of both Standard and Compound Meters provided
- None of the meters contained the NSF61 stamp required by the City
- NSF Certificated was provided
- Unable to demonstrate an actual meter read or download of information

February 26, 2004:

- Faxed Mike Redman follow-up letter inquiring about 2nd demonstration date and detailing the City's time constraints.

March 3, 2004: Demonstration 2:

Attendees:

Tim Richnak, Public Works Director;
Mike Karloff, Superintendent of Water and Sewer;
Steve Bauman, Field Supervisor;
Mike Schlegelmann, Leader;
Mike Redman, National Waterworks Representative;
Akeema, Amco Meters Technical Support;
Emily Frontera, Administrative Aide

- Unable to demonstrate an actual meter read or download of information
- Able to provide to (6) six substitute reading equipment but with limited warranty
- Amco Meter touch pad reads not compatible with City of Troy Water billing program
- Amco Meters utilize 10 digits and the City's software system is limited to 6 digits

- 3rd demonstration tentatively set for Friday March 5, 2004

March 4, 2004:

- Mike Redman called Mike Karloff, informing him that Amco is unable to modify current reads to comply with the City's 6-digit billing software constraint. He is currently withdrawing National Waterworks bid.

March 5, 2004

- Emily called Mike Redman informing him that National Waterworks must submit in writing their bid withdrawal to purchasing no later than Tuesday March 10, 2004.

March 10, 2004

- Bid Withdrawal letter not received
- Follow-up call placed with Mike Redman
- Mike Redman to advise after meeting with Manger at Shelby Store tomorrow.

March 15, 2004

- Bid withdrawal letter still not received
- Follow-up call placed with Mike Redman
- Has not meet with manager, will meet with him later, date unknown. Will advise.



Downloading History for ITB-COT 03-47Water Meter

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 3/24/2004.

Document Title:	Standard & Compound Water Meters
Date Issued:	1/6/2004
Close Date:	1/28/2004

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
14521	AMCO Water Metering Systems Inc	Free	1/12/2004	
12040	Argus Supply Company	E-mail	1/6/2004	
14182	B2 INC	Free	1/9/2004	
10738	Badger Meter, Inc.	E-mail	1/12/2004	
12695	BOILERS, CONTROLS & EQUIPMENT, INC.	E-mail	1/15/2004	
14787	Cambridge Brass	E-mail		
12578	camp dresser & mckee	Free	1/12/2004	
10592	COCHRANE SUPPLY	E-mail	1/21/2004	
13466	DE-CAL, Inc.	E-mail		
12287	Demko Inc.	E-mail	1/7/2004	
13317	DJG & Associates	E-mail	1/8/2004	
15170	Durst Lumber Co.	Free	1/25/2004	
12428	East Jordan Iron Works, Inc.	E-mail	1/14/2004	
12990	Etna Supply Company	E-mail	1/7/2004	
13651	Flow Control Systems, LLC	E-mail		
14165	Gunners Meters & Parts	Free	1/12/2004	
15613	Hoffer Flow Controls, Inc.	Free	1/13/2004	
14232	Hydro-Zone, Inc.	Fax		
11290	Integrated Information Services Inc. (TeamIIS)	E-mail	1/19/2004	
15601	Kundinger Controls	Free	1/12/2004	

14749	MacGyver Supply	E-mail		
14205	METROL CO.	E-mail	1/6/2004	
13776	MPS Group, Inc.	E-mail		
10155	National Waterworks Inc.	E-mail	1/16/2004	
12978	S.L.C. Meter Service, Inc	E-mail	1/8/2004	
12583	Sigma Associates, Inc.	Free	1/8/2004	
13730	SMART Management Group, LLC	E-mail	1/6/2004	
10984	Sunset Excavating, Inc.	E-mail		
15622	Underground Pipe & Valve, INC.	E-mail	1/13/2004	
10983	USA Bluebook	E-mail		
15576	Venture Technology Groups	E-mail	1/10/2004	
11360	Waldorf & Sons Inc.	Fax		

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