



CITY COUNCIL ACTION REPORT

February 17, 2009

TO: Phillip L. Nelson, City Manager

FROM: Susan Leirstein, Purchasing Director
Charles T. Craft, Chief of Police
William S. Nelson, Fire Chief

SUBJECT: Authorization to Negotiate Contract for Emergency Medical Services

Background

- Alliance Mobile Health (AMH) has provided emergency medical responder and ambulance service to the City for the past 5 years.
- The existing contract expires in September 2009.
- AMH has consistently met or exceeded the performance requirements for this service for over 60 months.
- AMH is the only ambulance service accredited by the Commission on Accreditation of Ambulance Services in the Detroit area. This is independent agency that evaluates EMS/ambulance providers and awards accreditation to those that meet or exceed nationally recognized standards.
- AMH is the only EMS provider with its base of operations in Troy which provides additional resources during periods of peak service demand.
- AMH provides additional value added services such as the clinical social worker program to assist patients with special needs to access appropriate community resources.
- Continuing to contract with AMH for EMS services will maintain the high level of service and eliminate issues associated with continuity of service when changing providers.
- As a result of City management's review of the level of emergency care needed, AMH is the only provider that meets those professional service standards; therefore no benefit would be derived from soliciting formal bids.

Financial Considerations

- The current contract allows for rate increases for first responder services in accordance with the Consumer Price Index Inflation Calculator, not-to-exceed 3% per year. Staff anticipates rate increases can be lowered or eliminated through negotiations.

Legal Considerations

- Bids for professional services are being waived in accordance with City Charter and Code.

Policy Considerations

This effort addresses the following Council outcome statement:

- Troy enhances the health and safety of the community

Options

- City management recommends staff be authorized to negotiate contract pricing, terms and conditions with Alliance Mobile Health of Troy, MI, to extend the existing Medical First Responder program. Final contract will be brought back to City Council for review and approval.