

June 9, 2005

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services  
Jeanette Bennett, Purchasing Director  
Carol K. Anderson, Director of Parks and Recreation

SUBJECT: **Agenda Item:** Standard Purchasing Resolution 1: Award To Sole Bidder – Miscellaneous Golf and Turf Maintenance Replacement Parts

### **RECOMMENDATION**

Bid proposals were opened April 27, 2005, to furnish three (3) year requirements of original equipment manufacturers replacement parts for golf course, lawn and turf maintenance equipment with an option to renew for one (1) additional year. The estimated total cost for these replacement parts is \$30,000.00 per year. City management recommends purchases be made from the sole bidder, WF Miller Company of Novi, Michigan at list prices dated 4/4/05 for the following items—

### **WF MILLER COMPANY**

#### **Section A**

<b><u>Item</u></b>	<b><u>Catalog &amp; Price Sheet</u></b>	<b><u>Discount</u></b>
<u>Cushman Turf Equipment</u>	P400000	0%
<u>Jacobsen Turf Equipment</u>	2811657	0%
<u>Ryan Turf Equipment</u>	P400000	0%
<u>Ransomes Turf Equipment</u>	P400000	0%

#### **Section B**

<u>Kohler Engine Parts</u>	TP-453-P	10%
<u>Briggs &amp; Stratton Engine Parts</u>	MS-7299-7100	0%

### **SUMMARY**

Even though WF Miller was the sole bidder, they are the authorized dealer/distributor in Michigan for the items awarded in Section A. (see above) Spartan Distributors and Weingartz have participated in past bids and awarded contracts for OEM replacement parts with exclusive distributorships. The reasons given for their lack of participation in this recent solicitation are as follows:

Spartan Distributors – Even though the company was mailed a notice, failure in the company's internal processing meant the proper division was not notified that the bid document was available for pick-up at the City or download from the MITN system.

June 9, 2005

TO: John Szerlag

RE: Bid Award – Golf and Turf Maintenance Equipment Replacement Parts

**SUMMARY** (continued)

Weingartz – The bid opened at 10AM on April 27, 2005. A new runner for the company did not arrive at the Office of the City Clerk until after the specified time. Therefore, the bid was considered late and returned to the runner unopened.

**BUDGET**

Funds are available to complete these purchases in Sylvan Glen Operating Supplies Account #785.7740.010 and Sanctuary Lake Operating Supplies Account #885.7740.010.

31 Vendors Notified via the MITN System  
39 Vendors Mailed Notices from JDE System  
1 Bid Response Rec'd  
1 Late Bid

Prepared by: Danny T. McDonald, Superintendent of Greens

VENDOR NAME:

*	<b>WF MILLER COMPANY</b>

**SECTION A: (Note -- Copies of Price List Pages must be included w/bid for verification purposes.)**

CUSHMAN TURF EQUIPMENT	Approved Alternate Make/Part#	Catalog Price	Net Price	Approved Alternate Make/Part#	Catalog Price	Net Price
Universal Joint Part#826284		\$ 12.05	\$ 12.05			
Alternator Belt Part#816864		\$ 6.33	\$ 6.33			
Solenoid Part#889673	Cushman 2701465	\$ 33.49	\$ 33.49			
Breaker Point Set Part#580394		\$ 12.81	\$ 12.81			
Complete line discounted at -- dated:		0%	0%			
		4/4/2005				
JACOBSEN TURF EQUIPMENT						
Bedknife Part#503460		\$ 30.48	\$ 30.48			
Reel Coupling Part#337370		\$ 3.98	\$ 3.98			
Bearing Set Part#500534		\$ 7.60	\$ 7.60			
Reel Nut Part#364900		\$ 6.31	\$ 6.31			
Complete line discounted at -- dated:		0%	0%			
		4/4/2005				
RYAN TURF EQUIPMENT						
Drive Belt Part#522887		\$ 37.03	\$ 37.03			
Slide Assembly Part#540094		\$ 250.71	\$ 250.71			
Hydraulic Oil Filter Part#522972	Cushman 108046	\$ 15.64	\$ 15.64			
Tine 5/8" Part#523028		\$ 1.75	\$ 1.75			
Complete line discounted at -- dated:		0%	0%			
		4/4/2005				
JOHN DEERE TURF EQUIPMENT	NO BID					
Hydraulic Filter Part #RE45864						
Oil Filter Part #M801209						
Air Filter Part #M131802						
Mower Blade Part #M77178						
Complete line discounted at -- dated:						
RANSOMES TURF EQUIPMENT						
Bedknife Part #503478		\$ 28.31	\$ 28.31			
Reel Part #839031		\$ 318.57	\$ 318.57			
Bearing Set Part #500534		\$ 7.60	\$ 7.60			
Reel Seal Part #839064		\$ 3.47	\$ 3.47			
Complete line discounted at -- dated:		0%	0%			
		4/4/2005				

VENDOR NAME:

\* **WF MILLER COMPANY**

**SECTION A: (Cont'd)**

	Approved Alternate Make/Part#	Catalog Price	Net Price	Approved Alternate Make/Part#	Catalog Price	Net Price
TORO TURF/IRRIGATION EQUIPMENT	NO BID					
Bearing Cone Part #254-94						
Bearing Cup Part #254-72						
Oil Seal Part #253-96						
Reel Part #12-3599						
Complete line discounted at -- dated:						

**SECTION B: (Note -- After award, a Published Price List MUST be supplied unless previously furnished.)**

DEALER & SPECIALTY PARTS/  
SUPPLY ITEMS

	CURRENT PUBLISHED PRICE LIST OF MANUFACTURER'S RETAIL PRICE	MINUS % DISCOUNT	CURRENT PUBLISHED PRICE LIST OF MANUFACTURER'S RETAIL PRICE	MINUS % DISCOUNT
Honda Engine Parts	NO BID			
Kohler Engine Parts		-10%		
Briggs & Stratton Engine Parts		0%		
Progressive Rotary Mower Parts	NO BID			
Ty-Crop Equipment Parts	NO BID			

DELIVERY

ALL ORDERS SHIPPED SAME DAY UPS  
 PROCESSED W/I 10 HOURS AFTER PHONE RELEASE

MINIMUM ORDER PER SHIPMENT

NONE

CONTACT INFORMATION:

Hours of Operation  
 Phone Number

7-4pm  
 (248) 649-4100

TERMS

BLANK

WARRANTY

BLANK

EXCEPTIONS

BLANK

ACKNOWLEDGEMENT:

YES

ATTEST:

Pat Rubino  
Danny McDonald  
Linda Bockstanz

\* DENOTES SOLE BIDDER

Jeanette Bennett  
 Purchasing Director

BIDDERS LIST

Mailing Name	Address Line 1	Address Line 2	City	ST	Postal Code
ALL TYPE TRUCK & TRAILER REPAIR	23660 SHERWOOD		WARREN	MI	48091
APACHE TURF EQUIPMENT INC	524 SOUTH MARKET AVENUE		FT PIERCE	FL	34982
ARIENS COMPANY	655 W RYAN		BRILLION	WI	54110
CAPITAL EQUIPMENT	3545 N VAN DYKE		ALMONT	MI	48003
CAREFREE LAWN CENTER	2805 VAN HORN		TRENTON	MI	48183
CHIEF CART INC/FORMERLY BURINGTON GOLF	149 N PERRY STREET		PONTIAC	MI	48342
CINTAS FIRST AID & SAFETY	14975 CLEAT STREET		PLYMOUTH	MI	48170
CLUB CAR INC	11878 BROOKFIELD		LIVONIA	MI	48150
COMMERCIAL LAWNMOWER	32098 PLYMOUTH ROAD		LIVONIA	MI	48150-1489
JACK DOHENY SUPPLIES INC	777 DOHENY COURT	P O BOX 609	NORTHVILLE	MI	48167
E Z GO TEXTRON	3310 RANGER ROAD		LANSING	MI	48906
ELLIS SALES INC	6915 STADIUM DRIVE		KALAMAZOO	MI	49009
FOOTE TRACTOR INC	46401 GRAND RIVER	P O BOX 942	NOVI	MI	48376-0942
GRANDVILLE TRACTOR & EQUIPMENT	3736 CHICAGO DRIVE SW		GRANDVILLE	MI	49418
INDUSTRIAL VEHICLE & TURF SALES INC	1645 S TELEGRAPH		BLOOMFIELD HILLS	MI	48302-0049
KING BROTHERS INC	2391 PONTIAC ROAD		AUBURN HILLS	MI	48326
LANDSCAPERS SUPPLY COMPANY	750 CHESTNUT RIDGE ROAD	P O BOX 459	SPRING VALLEY	NY	10977-0459
LESCO INC #442	1889 LARCHWOOD		TROY	MI	48083
MAGED CONTRACTING	P O BOX 701421		PLYMOUTH	MI	48170
MANUS POWER MOWERS	30642 WOODWARD AVE		ROYAL OAK	MI	48073-6928
MICHIGAN POWER EQUIPMENT INC	7022 E ATHERTON ROAD		DAVISON	MI	48423
MILLER W F TURF& INDUSTRIAL EQUIPMENT C	25125 TRANS-X	P O BOX 605	NOVI	MI	48376-0605
MUNN TRACTOR SALES INC	3700 LAPEER ROAD		AUBURN HILLS	MI	48326
PARADISE GRAVELY TRACTOR	67111 VAN DYKE		ROMEO	MI	48095
PARKS OUTDOOR MAINTENANCE LLC	6871 MONTCLAIR DRIVE		TROY	MI	48085
PIRTEK METRO DETROIT	25363 DEQUINDRE ROAD		MADISON HEIGHTS	MI	48071
PREMIER LAWN & SNOW, INC - BOTH	P.O. BOX 877		STERLING HEIGHTS	MI	48311

ITB-COT 05-07 Golf / Turf Maintenance Replacement Parts

Commodity Code: # 934-46 Lawn Equip Mtnace/Repair

## BIDDERS LIST

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Date - 03/18/05

Mailing Name	Address Line 1	Address Line 2	City	ST	Postal Code
R & R PRODUCTS	3334 E MILBER ST		TUCSON	AZ	85714
RUSSELL FARM & GARDEN	50025 N GRATIOT		CHESTERFIELD	MI	48051
SALOPEK GOLF CARS INC	1943 WEBSTER STREET		DAYTON	OH	45404-1123
SPARTAN DISTRIBUTORS, INC	487 W DIVISION ST	PO BOX 246	SPARTA	MI	49345
THESIER EQUIPMENT COMPANY	28342 PONTIAC TRAIL		SOUTH LYON	MI	48178
U S LAWNS OF TROY	670 ECKFORD DRIVE		TROY	MI	48098
VALLEY TURF INC	11711 E GRAND RIVER ROAD		BRIGHTON	MI	48116-8534
WEINGARTZ SUPPLY CO	46061 VAN DYKE		UTICA	MI	48317
WEINGARTZ SUPPLY CO INC-FARMINGTON HILL	39050 GRAND RIVER		FARMINGTON HILLS	MI	48335
WITTEK GOLF CO	3650 AVONDALE		CHICAGO	IL	60618
WM F SELL & SON INC	16555 TELEGRAPH ROAD		TAYLOR	MI	48180
YALE MATERIALS HANDLING	28990 WIXOM ROAD		WIXOM	MI	48393



## Downloading History for ITB-COT 05-07 Turf Parts

The report below shows all fax and e-mail vendors that matched this document when it was originally issued. It also shows all vendors that have downloaded or ordered the document and any subsequent amendments as of 4/27/2005.

<b>Document Title:</b>	Lawn & Turf Maintenance Replacement Parts
<b>Date Issued:</b>	4/5/2005
<b>Close Date:</b>	4/27/2005

Click on the table headings for "Account Number" or "Company name" to re-sort this report by that column. You may also click on any vendor account number to view their account information.

Acct #	Company Name	Service	Date Obtained Document	Date Obtained Amendments
17272	Ben & Dan's Landscaping, Inc.	E-mail	4/18/2005	
11697	BILLINGS LAWN EQUIPMENT	E-mail		
16731	Bobcat Central Inc. DBA Bobcat of Lansing	E-mail	4/8/2005	
19985	Countryside Lawn & Power Equipment, inc	E-mail		
11681	D and J Lawn and Snow Corp.	E-mail		
13576	DAC TECHNOLOGIES INC.	Free	4/20/2005	
20064	Dan's Landscape & Gardens	Free	4/6/2005	
16410	DeAngelo Brothers Inc	Free	4/21/2005	
17044	Environmental Services of North America, Inc.	Free	4/11/2005	
12478	Foot tractor, Inc.	Free	4/11/2005	
14623	Gene's Landscape Service Co.	E-mail	4/15/2005	
18765	I.F. Metalworks	E-mail		
19591	Innovated Capital Solutions	E-mail		
20893	Jade Landscaping	Free	4/11/2005	
13114	Jasso Tree Service, Inc.	Free	4/13/2005	
14945	John Deere Landscapes	E-mail	4/5/2005	
20399	K & K Maintenance Supply Inc.	Free	4/13/2005	
15171	Lacal Equipment	E-mail	4/11/2005	
11630	Mercer Equipment Rentals	E-mail		

13310	North Star Refrigeration, Heating and Cooling	E-mail		
17825	Northwest Fuel Injection Service of Michigan Inc.	E-mail		
16071	Pro Commercial Services, Inc.	E-mail	4/7/2005	
13371	Rochester Rental L.L.C.	E-mail		
19544	S.S. Seeding, Inc.	Free	4/20/2005	
10113	Sullivan Corporation	Free	4/8/2005	
14709	Thesier Equipment Company	Free	4/6/2005	
16068	Trost Irrigation, Ind.	Fax	4/5/2005	
20920	TSI - Mike Glass	Free	4/7/2005	
11913	W.F. MILLER COMPANY	E-mail	4/6/2005	
14785	Weingartz	E-mail	4/27/2005	
16277	Wm. F. Sell Equipment	E-mail		

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