

June 29, 2005

TO: John Szerlag, City Manager

FROM: Brian P. Murphy, Assistant City Manager/Services
Jeanette Bennett, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: **Agenda Item:** Sole Source – OEM Replacement Parts For
Golf and Turf Maintenance Equipment

RECOMMENDATION

The Parks and Recreation Department recommends approval of a three-year contract to purchase original equipment manufactured replacement parts for John Deere equipment from Weingartz in Farmington Hills and Toro parts from Spartan Distributors of Sparta, Michigan, the exclusive distributors in southeast Michigan at varied discounts up to 55%. The companies agree to their individual contracts, which will expire June 30, 2008.

BACKGROUND

Contracts for manufactured equipment replacement parts with Weingartz and Spartan Distributors expired in the spring of 2005, and have been used by various City departments to purchase repair parts and supplies for routine maintenance of turf equipment throughout the City. All of the Toro and John Deere brand maintenance equipment used by the various City departments requires replacement parts that are sold exclusively through Weingartz and Spartan Distributors. By having contracts in place for replacement parts for Toro and John Deere brand pieces of equipment, the City will be able to utilize the support and expertise of the parts and service departments to assist us quickly and efficiently to adjust and/or repair our equipment.

BUDGET

Funds are available to complete these purchases in Sylvan Glen Operating Supplies Account #785.7740.010 and Sanctuary Lake Operating Supplies Account #885.7740.010.



June 24, 2005

487 W. Division Street
P.O. Box 246
Spartan, MI 49345
616.887.7301
Fax: 616.887.6200

City of Troy
Purchasing Division
3179 Livernois
Troy, MI 48083

1650 Opdyke Road
Auburn Hills, MI 48006
248.373.8800
Fax: 248.373.8899

RE: City of Troy Bid for Toro Parts & Equipment

To Whom It May Concern:

City of Troy posted a bid for Toro Parts & Equipment on MITN which was not received by Spartan Distributors, Inc.

In the state of Michigan, Spartan Distributors, Inc. has the exclusive right to sell and/or distribute Toro equipment, parts and irrigation supplies.

Spartan Distributors, Inc. is pleased to provide our best available purchase price on commercial parts for the duration of your blanket purchase order. All parts are sold at list price except those parts on the Toro Performance Parts Program. The Performance Parts Program consists of 1500 of the most commonly used replacement parts. Prices and discounts on the Performance Parts Program do change annually. Program pricing is determined by Toro, with discounts ranging from zero to fifty-five percent.

All prices are subject to change and will change at least annually. Toro prices typically change annually on November 1st. Spartan Distributors, Inc. reserves the right to change pricing and discount structures at any time.

Orders requiring shipment are sent UPS Ground or Next Day Air at the customer's request. Freight charges are pre-paid and added to your invoice.

We look forward to being of assistance in the future, and wish to remain on your bid list. If you should have any questions or need further information, feel free to contact me at 800-822-2216 ext. 3169.

Sincerely,

Mike Janowiecki
Parts Representative

MJ/dm

WEINGARTZ

GOLF & TURF

June 15, 2005

Jeanette Bennett
Purchasing Director
City of Troy

Fax (248) 879-3607

Ms. Bennett:

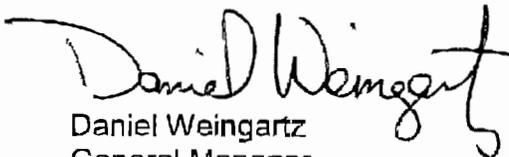
Weingartz offers to sell John Deere Golf and Turf parts at list price in a time period beginning today and ending June 30, 2008. List price will be based on the manufacturer's published list price at the time of the order. Electronic price lists are available upon request.

Weingartz is the exclusive distributor for John Deere Golf and Turf parts in the state of Michigan.

We look forward to servicing your needs. If you have any questions, please feel free to call.

Sincerely,

WEINGARTZ



Daniel Weingartz
General Manager
(248) 471-3050
Fax (248) 471-6948