



CITY COUNCIL ACTION REPORT

June 12, 2009

TO: John Szerlag, Acting City Manager

FROM: John M. Lamerato, Assistant City Manager/Finance & Administration
Susan A. Leirstein, Purchasing Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 4: Award – State of Michigan *MiDeal* Program – Golf Course Maintenance Equipment

Background

- Spartan Distributors was awarded the State of Michigan *MiDeal* Program for the complete line of Toro Golf Course Maintenance Equipment.
- The equipment being purchased is either replacements for equipment due to come out of service, supplementary or will be shared between the two golf facilities.
- Discounts on this equipment are available up to 28% from manufacturer's suggested retail prices.
- Equipment to be replaced will be traded in to help offset costs and keep the total within budget.

Financial Considerations

- Funds are available in the 2009/2010 Sylvan Glen capital account # 584.788.7978.010 and Sanctuary Lake capital account # 583.768.7978.010 for general equipment.

SPARTAN DISTRIBUTORS: TORO GOLF COURSE EQUIPMENT-

	<u>UNIT COST</u>	<u>ESTIMATED TOTAL</u>
(5) TORO Workman MD-Mid Duty Utility Vehicles	\$ 6,701.14	\$ 33,505.70
(1) TORO Workman HD-Heavy Duty Utility Vehicle	\$ 16,427.01	\$ 16,427.01
(1) TORO ProForce Blower	\$ 6,191.43	\$ 6,191.43
(2) TORO Reelmaster 5410 Fairway Mowers	\$ 39,269.25	\$ 78,538.50
(1) TORO Groundsmaster 3500 Banks Mower	\$ 29,566.54	\$ 29,566.54
(6) Less Trade-in Cub Cadet Utility Vehicles	-\$ 800.00	<u>-\$ 4,800.00</u>
		\$ 159,429.18

June 12, 2009

To: John Szerlag, Acting City Manager
Re: State of Michigan – Golf Course Maintenance Equipment

Legal Considerations

- There are no legal considerations associated with this item.

Policy Considerations

- This purchase will replace equipment due to come out of service, or supplement existing equipment for faster more efficient operations. (Outcome Statement II)
- The specialized equipment can be shared between the two golf facilities minimizing the need to duplicate additional costs of operations. (Outcome Statement II)

Options

- City Management and the Golf Division of the Parks and Recreation department recommend awarding a contract to provide golf course maintenance equipment as detailed on the attached quote dated May 18, 2009, from Spartan Distributors through the State of Michigan *MiDeal* Program at an estimated net total cost of \$159,429.18, which includes trade-ins.



487 W. Division Street.
P.O. Box 246
Sparta, MI 49345
616.887.7301
Fax: 616.887.6288

May 18, 2009

1050 Opdyke Road
Auburn Hills, MI 48326
248.373.8800
Fax: 248.373.8899

City of Troy
Sylvan Glen Golf Course
ATTN: Jim Vandenberghe
3179 Livernois
Troy, MI 48083

Dear Jim,

We are pleased to provide a quote on the following equipment:

(5)	TORO Workman MD – Mid Duty (#07266)	\$ 32,600.57
	▪ (5) Brush Guard & Bumper (#07296)	\$ 905.13
	▪ Unit Price \$6701.14	
	Sub Total	\$ 33,505.70
(1)	TORO Workman 3200 (#07361)	\$ 16,303.26
	▪ W/FB & Sides, 2wd, 31hp Daihatsu	
	▪ (1) Hand Throttle (#07420)	\$ 123.75
	Sub Total	\$ 16,427.01
(1)	TORO ProForce (#44538)	Sub Total
	▪ Blower	\$ 6,191.43
(2)	TORO Reelmaster 5410 -35.5 horsepower (#03670)	\$ 53,408.25
	▪ (10) 8 Blade Fairway DPA Cutting Units (#03661)	\$ 19,732.50
	▪ (10) Powered Rear Roller Brush (#03663)	\$ 3,791.25
	▪ (2) Turf Defender Leak Detector Kit (#03521)	\$ 1,606.50
	▪ Unit Price \$39,269.25	
	Sub Total	\$ 78,538.50
(1)	TORO Groundsmaster 3500 (#30839)	\$ 29,375.06
	▪ Work Light Kit (#30841)	\$ 191.48
	Sub Total	\$ 29,566.54
(6)	Less Trade-In Cub Cadet Vehicles Twin Honda	\$ 4,800.00
	▪ 5 Years Old	
	▪ Excellent Condition	
	Grand Total	\$159,429.18

*** The above NEW TORO prices are based State Contract #071B7200194
Spartan Distributors, Inc. / State of Michigan ***

Pricing is firm for 30 days from date of quotation.

DELIVERY: Spring 2009

TERMS: Net 30 days (to credit-approved accounts)

Enclosed, please find complete product literature, factory specifications and warranty information, as provided by The Toro Company.

Thank you for your interest in our line of equipment. If you have any questions please feel free to call me at 800-822-2216.

Sincerely,

Tom Gill
Commercial Sales
TG / djn