



CITY COUNCIL ACTION REPORT

September 9, 2009

TO: John Szerlag, City Manager

FROM: Mark F. Miller, Acting Assistant City Manager / Economic Development Services
Susan A. Leirstein, Purchasing Director
Timothy L. Richnak, Public Works Director
Carol K. Anderson, Parks and Recreation Director

SUBJECT: Standard Purchasing Resolution 1: Award To Low Bidder – Outdoor Light Maintenance and Repair

Background

- On August 19, 2009, bids were opened to provide two (2) year requirements of street, parking lot, and athletic field light maintenance with an option to renew for one additional year.
- Sixty-five (65) vendors were notified via the MITN website with six (6) bidders responding.
- Northern Sign Company, Inc. of Pontiac was the low bidder.
- All bidders were given the opportunity to respond with their level of interest in furnishing all labor, tools, equipment, transportation services and traffic controls for outdoor light maintenance and repairs.

Financial Considerations

- Funds for these services are available in the 2009/10 Street Lighting accounts and the Athletic Field Maintenance account as listed below:
 - Acct # 101.447.25.448.7802.150 Street Lighting - Contractual Services
 - Acct # 401.447.448.7978.010 Street Lighting - General Equipment
 - Acct # 101.751.30.759.7802.070 Athletic Field Maintenance - Contractual Services

Legal Considerations

- ITB-COT 09-32 Outdoor Light Maintenance was competitively bid and opened as required by City Charter and Code.
- The award is contingent upon the recommended bidder's submission of proper contracts and bid documents, including insurance certificates and all other specified requirements.

Options

- City management and the Public Works department recommends awarding a contract to provide two (2) year requirements of street, parking lot, and athletic field light maintenance with an option to renew for one additional year to the low bidder, Northern Sign Company, Inc. of Pontiac, MI, for an estimated total cost of \$54,825.00, at unit prices and discounts contained in the bid tabulation opened August 19, 2009, not to exceed budgetary limitations, expiring September 30, 2011.

CITY OF TROY
 BID TABULATION
 OUTDOOR LIGHT MAINTENANCE

Opening Date -- 8/19/09
 Date Prepared -- 8/19/09 jh

VENDOR NAME:

* Northern Sign Company	Great Lakes Power and	MHM Construction, LLC
Inc.	Lighting, Inc.	
Check # 1070007333	15349566	1805
Check Amount \$1,000.00	\$1,000.00	\$1,000.00

EST ITEM #	QTY/YR	DESCRIPTION	Unit Price	Total	Unit Price	Total	Unit Price	Total
1.	200 ea	Call Out & Determination of cause of outage	\$ 86.00	\$ 17,200.00	\$ 55.00	\$ 11,000.00	\$ 100.00	\$ 20,000.00
2.	500 ea	Replace Lamp	\$ 24.00	\$ 12,000.00	\$ 35.00	\$ 17,500.00	\$ 70.00	\$ 35,000.00
3.	80 ea	Replace Ballast	\$ 65.00	\$ 5,200.00	\$ 55.00	\$ 4,400.00	\$ 122.00	\$ 9,760.00
4.	60 ea	Replace Starter	\$ 34.00	\$ 2,040.00	\$ 110.00	\$ 6,600.00	\$ 62.00	\$ 3,720.00
5.	100 ea	Replace Fuse (per pole/per electric box)	\$ 30.00	\$ 3,000.00	\$ 35.00	\$ 3,500.00	\$ 56.00	\$ 5,600.00
6.	20 ea	Replace Lens	\$ 34.00	\$ 680.00	\$ 35.00	\$ 700.00	\$ 62.00	\$ 1,240.00
7.	50 ea	Replace Photo Cell	\$ 34.00	\$ 1,700.00	\$ 55.00	\$ 2,750.00	\$ 56.00	\$ 2,800.00
8.	20 ea	Replace Breakers	\$ 34.00	\$ 680.00	\$ 110.00	\$ 2,200.00	\$ 70.00	\$ 1,400.00
9.	200 ea	Tighten & Lubricate Anchor Bolts Horizontal Refractors, Glass et	\$ 60.00	\$ 12,000.00	\$ 85.00	\$ 17,000.00	\$ 92.00	\$ 18,400.00
10.	5 ea	Remove & Replace Fixture	\$ 65.00	\$ 325.00	\$ 110.00	\$ 550.00	\$ 105.00	\$ 525.00
ESTIMATED GRAND TOTAL:				\$ 54,825.00		\$ 66,200.00		\$ 98,445.00

CONTACT INFORMATION:

Hours of Operation:	7 AM to 5 PM	6:30 AM to 5:30 PM	8 AM to 5 PM
24HR Contact Number:	248-333-7938	810-824-0075	248-556-6550

ADDITIONAL ITEMS, IF REQUIRED

	PRICE/HR/CREW	PRICE/HR/CREW	PRICE/HR/CREW
11. Hourly labor rate per crew			
A) Regular Time	\$ 150.00	\$ 98.00	\$ 50.00
B) Overtime	\$ 200.00	\$ 146.00	\$ 75.00
C) Holiday Time	\$ 250.00	\$ 192.00	\$ 75.00
	\$/HR/Electrician	\$/HR/Electrician	\$/HR/Electrician
12. Journeyman Electrician			
A) Regular Time	\$ 85.00	\$ 55.00	\$ 35.00
B) Overtime	\$ 120.00	\$ 80.00	\$ 52.50
C) Holiday Time	\$ 155.00	\$ 106.00	\$ 52.50
	\$/HR/Inc Operator	\$/HR/Inc Operator	\$/HR/Inc Operator
13. Hourly rate for Backhoe/Operator			
A) Regular Time	\$ 120.00	\$ 100.00	\$ 50.00
B) Overtime	\$ 155.00	\$ 145.00	\$ 50.00
C) Holiday Time	\$ 185.00	\$ 190.00	\$ 50.00
	\$/HR/Inc Operator	\$/HR/Inc Operator	\$/HR/Inc Operator
14. Hourly rate for Service Truck w/Crane			
A) Regular Time	\$ 150.00	\$ 100.00	\$ 50.00
B) Overtime	\$ 200.00	\$ 145.00	\$ 50.00
C) Holiday Time	\$ 250.00	\$ 190.00	\$ 50.00

Opening Date -- 8/19/09
 Date Prepared -- 8/19/09

CITY OF TROY
 BID TABULATION
 OUTDOOR LIGHT MAINTENANCE

VENDOR NAME:	* Northern Sign Company, Inc.	Great Lakes Power and Lighting, Inc.	MHM Construction, LLC
15. Non-Contract Replacement Parts			
Discount + % or - %	+30%	+15%	+5% or -0%
Parts List Dated	Blank	Blank	Blank
or Invoiced Price	Blank	Yes	Yes
Manufactured by:	various	Blank	Blank
INSURANCE: Can Meet	XX	XX	XX
Cannot Meet			
PAYMENT TERMS:	30 Days	Blank	30 Days
WARRANTY:	Blank	Blank	1 Year
RESPONSE TIME:	Within 48 Hours	Blank	48 Hours
EXCEPTIONS:	Blank	Blank	Blank
ACKNOWLEDGEMENT: Y or N	Yes	Yes	Yes

PROPOSAL: Furnish All Labor, Tools, Equipment, Transportation Services, and Traffic Controls to Provide Two-Year Requirements of Street, Parking Lot, and Athletic Field Light Maintenance with an Option to Renew for One Additional Year

*** DENOTES LOW TOTAL BIDDER**

DISQUALIFIED:
 Dynamic Signs Systems & Marketing LLC (Did not submit bid surety check with bid, as specified)

ATTEST:
 Deanna Theobald
 Tom Rosewarne
 Diane Fisher
 Linda Bockstanz

 Susan Leirstein CPPB
 Purchasing Director

CITY OF TROY
 BID TABULATION
 OUTDOOR LIGHT MAINTENANCE

Opening Date -- 8/19/09
 Date Prepared -- 8/19/09

VENDOR NAME:		Aranae, Inc.	J. Ranck Electric, Inc	Corby Energy Services, Inc		
Check #		100534594	15343256	36319779		
Check Amount		\$1,000.00	\$1,000.00	\$1,000.00		
EST ITEM QTY/YR DESCRIPTION	Unit Price	Total	Unit Price	Total	Unit Price	Total
1. 200 ea Call Out & Determination of cause of outage	\$ 285.00	\$ 57,000.00	\$ 250.00	\$ 50,000.00	\$ 650.00	\$ 130,000.00
2. 500 ea Replace Lamp	\$ 45.00	\$ 22,500.00	\$ 80.00	\$ 40,000.00	\$ 120.00	\$ 60,000.00
3. 80 ea Replace Ballast	\$ 75.00	\$ 6,000.00	\$ 100.00	\$ 8,000.00	\$ 175.00	\$ 14,000.00
4. 60 ea Replace Starter	\$ 55.00	\$ 3,300.00	\$ 75.00	\$ 4,500.00	\$ 120.00	\$ 7,200.00
5. 100 ea Replace Fuse (per pole/per electric box)	\$ 30.00	\$ 3,000.00	\$ 80.00	\$ 8,000.00	\$ 120.00	\$ 12,000.00
6. 20 ea Replace Lens	\$ 55.00	\$ 1,100.00	\$ 80.00	\$ 1,600.00	\$ 120.00	\$ 2,400.00
7. 50 ea Replace Photo Cell	\$ 45.00	\$ 2,250.00	\$ 60.00	\$ 3,000.00	\$ 120.00	\$ 6,000.00
8. 20 ea Replace Breakers	\$ 95.00	\$ 1,900.00	\$ 80.00	\$ 1,600.00	\$ 150.00	\$ 3,000.00
9. 200 ea Tighten & Lubricate Anchor Bolts Horizontal Refractors, Glass etc	\$ 95.00	\$ 19,000.00	\$ 125.00	\$ 25,000.00	\$ 120.00	\$ 24,000.00
10. 5 ea Remove & Replace Fixture	\$ 145.00	\$ 725.00	\$ 150.00	\$ 750.00	\$ 160.00	\$ 800.00
ESTIMATED GRAND TOTAL:		\$ 116,775.00	\$ 142,450.00	\$ 259,400.00		
CONTACT INFORMATION:						
Hours of Operation:		7 AM to 4:30 PM	7 AM to 3:30 PM	7 AM to 5 PM		
24HR Contact Number:		313-218-5808	888-459-0594	313-350-2433		
ADDITIONAL ITEMS, IF REQUIRED						
		PRICE/HR/CREW	PRICE/HR/CREW	PRICE/HR/CREW		
11. Hourly labor rate per crew						
A) Regular Time	\$	140.00	\$	160.00	\$	125.00
B) Overtime	\$	190.00	\$	225.00	\$	160.00
C) Holiday Time	\$	240.00	\$	300.00	\$	195.00
		\$/HR/Electrician	\$/HR/Electrician	\$/HR/Electrician		
12. Journeyman Electrician						
A) Regular Time	\$	70.00	\$	70.00	\$	65.00
B) Overtime	\$	95.00	\$	115.00	\$	80.00
C) Holiday Time	\$	130.00	\$	165.00	\$	95.00
		\$/HR/Inc Operator	\$/HR/Inc Operator	\$/HR/Inc Operator		
13. Hourly rate for Backhoe/Operator						
A) Regular Time	\$	125.00	\$	140.00	\$	75.00
B) Overtime	\$	180.00	\$	190.00	\$	105.00
C) Holiday Time	\$	230.00	\$	225.00	\$	130.00
		\$/HR/Inc Operator	\$/HR/Inc Operator	\$/HR/Inc Operator		
14. Hourly rate for Service Truck w/Crane						
A) Regular Time	\$	110.00	\$	135.00	\$	95.00
B) Overtime	\$	130.00	\$	165.00	\$	110.00
C) Holiday Time	\$	160.00	\$	200.00	\$	125.00

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VENDOR NAME:	Aranaeae, Inc.	J. Ranck Electric, Inc	Corby Energy Services, Inc.
15. Non-Contract Replacement Parts			
Discount + % or - %	Blank	+ 15%	+ 10%
Parts List Dated	18-Aug-09	Blank	Blank
or Invoiced Price	Blank	Blank	Blank
Manufactured by:	Blank	Blank	Blank
INSURANCE: Can Meet	XX	XX	XX
Cannot Meet			
PAYMENT TERMS:	N 30	30 Days	Net 30
WARRANTY:	1 Yr on workmanship only	Manufacturers	1 Year
RESPONSE TIME:	48 Hours	48 Hours	48 Hours
EXCEPTIONS:	Blank	Blank	None
ACKNOWLEDGEMENT: Y or N	Yes	Yes	Yes

PROPOSAL: Furnish All Labor, Tools, Equipment, Transportation Services, and Traffic Controls to Provide Two-Year Requirements of Street, Parking Lot, and Athletic Field Light Maintenance with an Option to Renew for One Additional Year